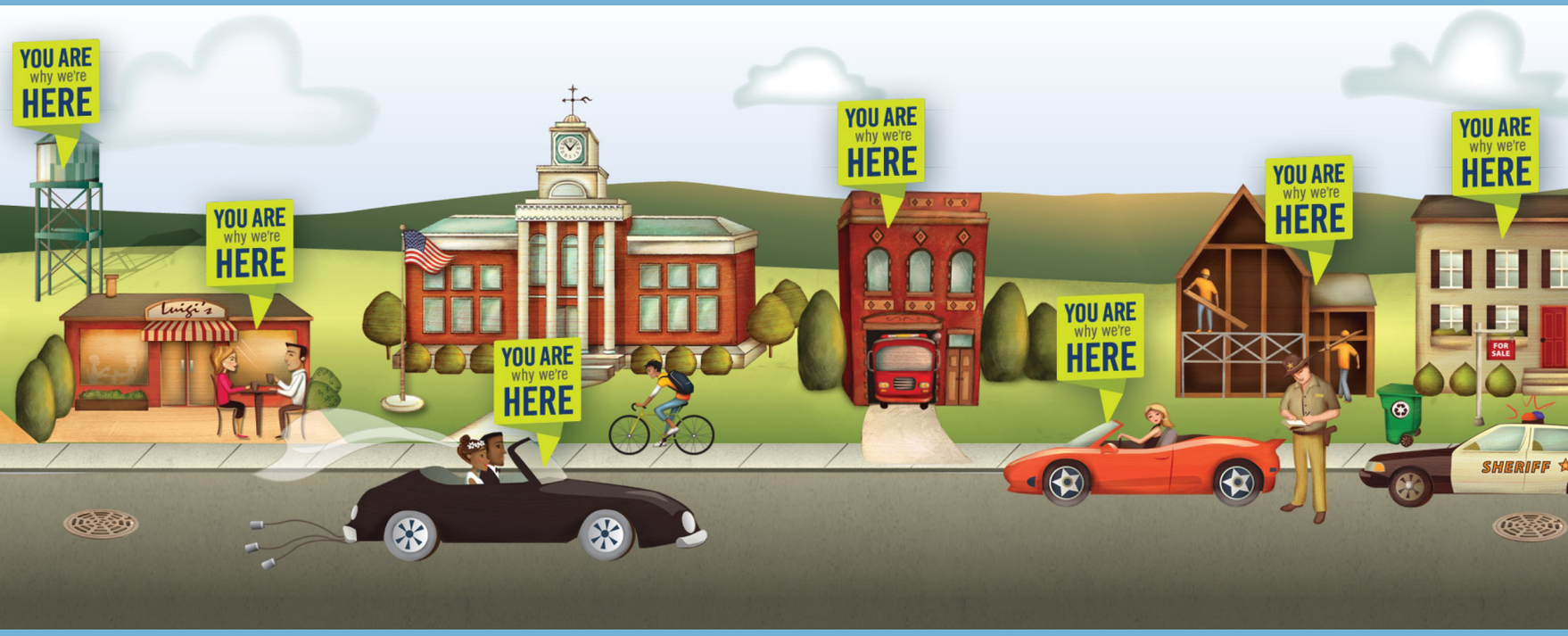
# 2020

# Hall County Government's COMPREHENSIVE ANNUAL FINANCIAL REPORT

For the year ended June 30, 2020

## Serving citizens is WHY WE ARE HERE




CAFR

HALL COUNTY

GEORGIA

# Comprehensive Annual Financial Report

## Fiscal Year Ended June 30, 2020




## Hall County, Georgia

Prepared By:
The Department of Financial Services

**HALL COUNTY, GEORGIA**
**COMPREHENSIVE ANNUAL FINANCIAL REPORT**
**FOR THE FISCAL YEAR ENDED June 30, 2020**

**TABLE OF CONTENTS**


| | Page |
|---|---|
| ***INTRODUCTORY SECTION*** | |
| Letter of Transmittal | i-xiii |
| Certificate of Achievement for Excellence in Financial Reporting | xiv |
| Organizational Chart | xv |
| Officials of Hall County, Georgia | xvi |
| ***FINANCIAL SECTION*** | |
| Independent Auditor's Report | xvii-xix |
| Management's Discussion and Analysis | xx-xxxiv |
| **BASIC FINANCIAL STATEMENTS** | |
| GOVERNMENT-WIDE FINANCIAL STATEMENTS | |
| Statement of Net Position | 1 |
| Statement of Activities | 2 |
| FUND FINANCIAL STATEMENTS | |
| Balance Sheet - Governmental Funds | 3 |
| Reconciliation of the Governmental Funds Balance Sheet to the Statement of Net Position | 4 |
| Statement of Revenues, Expenditures and Changes in Fund Balances - Governmental Funds | 5 |
| Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund Balances of Governmental Funds to the Statement of Activities | 6 |
| Statement of Net Position - Proprietary Funds | 7 |
| Statement of Revenues, Expenses and Changes in Fund Net Position - Proprietary Funds | 8 |
| Statement of Cash Flows - Proprietary Funds | 9 - 10 |
| Statement of Assets and Liabilities - Fiduciary Funds | 11 |
| COMPONENT UNITS | |
| Combining Statement of Net Position | 12 |
| Combining Statement of Activities | 13 |
| NOTES TO FINANCIAL STATEMENTS | 14 - 62 |
| **REQUIRED SUPPLEMENTARY INFORMATION** | |
| Schedule of the Net Pension Liability- ACCG Hall County Defined Benefit Plan | 63 |
| Schedule of Contributions - ACCG Hall County Defined Benefit Plan | 64 |
| Schedule of Notes to Required Supplementary Information - ACCG Hall County Defined Benefit Plan | 65 |
| Schedule of Changes in the Net OPEB Liability and Related Ratios - Hall County, Georgia Postretirement Health and Life Insurance Benefit Plans | 66 |
| Schedule of Employer Contributions - Hall County, Georgia Postretirement Health and Life Insurance Benefit Plans | 67 |
| Schedule of Notes to Required Supplementary Information - Hall County, Georgia Postretirement Health and Life Insurance Benefit Plans | 68 |
| Budgetary Comparison Schedules: | |
| -General Fund | 69 - 70 |
| -Fire Services | 71 |
| **COMBINING STATEMENTS AND SCHEDULES** | |
| **NONMAJOR GOVERNMENTAL FUNDS** | |
| Combining Balance Sheet | 72 |
| Combining Statement of Revenues, Expenditures and Changes in Fund Balances | 73 |

Supplemental Budgetary Comparison Schedules:
-Emergency Telephone System Special Revenue Fund 74
-Parks Marina Special Revenue Fund 75
-Multiple Grants Special Revenue Fund 76
-Special Assessments Special Revenue Fund 77
-Restricted Program Special Revenue Fund 78
-Hotel/Motel Tax Special Revenue Fund 79
-Law Library Special Revenue Fund 80
-Allen Creek Soccer Complex Special Revenue Fund 81
-Parks & Leisure Services Special Revenue Fund 82
-Development Services Special Revenue Fund 83
-Emergency Services Special Revenue Fund 84

**INTERNAL SERVICE FUNDS**
Combining Statement of Net Position 85
Combining Statement of Revenues, Expenses, and Changes in Fund Net Position 86
Combining Statement of Cash Flows 87

**FIDUCIARY FUNDS**
Balance Sheet - All Agency Funds 88
Combining Statement of Changes in Assets and Liabilities - All Agency Funds 89

**SUPPLEMENTAL INFORMATION**
Schedule of Projects Constructed with Special Purpose Local Option Sales Tax 90-95

| ***STATISTICAL SECTION*** | **TABLE** | |
|---|---|---|
| FINANCIAL TRENDS | | |
| Net Position by Component | 1 | 96 |
| Changes in Net Position | 2 | 97-98 |
| Fund Balances of Governmental Funds | 3 | 99 |
| Changes in Fund Balances of Governmental Funds | 4 | 100 |
| General Fund Budget-Chart of Current Year and Next Year's Budgets | 4A | 101 |
| General Governmental Tax Revenues by Source | 5 | 102 |
| REVENUE CAPACITY | | |
| Assessed Value and Estimated Actual Value of Taxable Property | 6 | 103 |
| Property Tax Rates (Direct and Overlapping Governments) | 7 | 104 |
| Principal Property Taxpayers | 8 | 105 |
| Property Tax Levies and Collections | 9 | 106 |
| Taxable Sales and Sales Taxes | 10 | 107 |
| Special Local Option Sales Tax Collections | 10A | 108 |
| DEBT CAPACITY | | |
| Ratios of Outstanding Debt by Type | 11 | 109 |
| Other Long-term Liabilities | 11A | 110 |
| Ratios of Net General Bonded Debt Outstanding | 12 | 111 |
| Direct and Overlapping Governmental Activities Debt | 13 | 112 |
| Legal Debt Margin Information | 14 | 113 |
| Pledged Revenue Coverage | 15 | 114 |
| DEMOGRAPHIC AND ECONOMIC INFORMATION | | |
| Demographic and Economic Statistics | 16 | 115 |
| Principal Employers | 17 | 116 |
| OPERATING INFORMATION | | |
| Full-Time Equivalent County Government Employees by Function | 18 | 117 |
| Operating Indicators by Function | 19 | 118 |
| Capital Asset Statistics by Function | 20 | 119 |

***COMPLIANCE AND INTERNAL CONTROL REPORTS***


Schedule of Expenditures of Federal Awards 120-121

Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards* 122-123

Independent Auditor's Report on Compliance with Requirements Applicable to Each Major Program and Internal Control over Compliance Required by the Uniform Guidance 124-126

Auditor's Schedule of Findings and Questioned Costs 127-128

HALL COUNTY
GEORGIA

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**Billy Powell,** District 2
**Shelly Echols,** District 3
**Jeff Stowe,** District 4

COUNTY ADMINISTRATOR
**Jock A. Connell**

ASSISTANT
COUNTY ADMINISTRATOR
**Marty Nix**

ASSISTANT
COUNTY ADMINISTRATOR
**Zachary T. Propes**

COUNTY CLERK
**Lisa A. Ritchie**

# Hall County Government
BOARD OF COMMISSIONERS

December 23, 2020

Citizens,
Stakeholders,
Chairman,
And Board of Commissioners of
Hall County, Georgia:

We are pleased to present the fiscal year 2020 Comprehensive Annual Financial Report for Hall County, Georgia, which details our sound fiscal position. The County's strength is due in part to our long standing tradition of conservative fiscal management. In fiscal year 2020, Hall County Government continued to provide excellent services to its citizens while maintaining conservative spending practices.

The Comprehensive Annual Financial Report (CAFR) of Hall County, Georgia for the fiscal year ended June 30, 2020, was prepared as required by both local ordinances and state statutes. It provides detailed information on how the County receives, spends, and accounts for its revenues, along with key financial indicators. The County is responsible for the accuracy, fairness, and completeness of the data presented. This document contains all information necessary to gain an understanding of Hall County's financial activities in fiscal year 2020. We encourage readers to consider this transmittal letter in conjunction with the management discussion and analysis and annotated financial statements found immediately following the report of the Independent Auditor.

The County's financial statements have been audited by Bates, Carter, & Co., LLP, a firm of licensed certified public accountants. The goal of the independent audit was to provide reasonable assurance that the financial statements of the County for the fiscal year ended June 30, 2020, are free of material misstatement. The independent audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; internal controls; assessing the accounting principles used and significant estimates made by management; and evaluating the overall financial statement presentation. The independent auditor concluded, based upon the audit, that there was a reasonable basis for rendering an unmodified opinion that Hall County, Georgia's financial statements for the fiscal year ended June 30, 2020, are fairly presented in conformity with Generally Accepted Accounting Principles (GAAP). The independent auditor's report is presented as the first component of the financial section of this report.

Hall County receives financial assistance through various federal grant programs. Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance) provides oversight and articulates government requirements for receiving and using federal awards. Audits of programs receiving federal grants have been performed for the fiscal year ending June 30, 2020. The required reports on supplemental information, compliance, internal controls and various supplementary schedules are included under the Compliance Section.

**PROFILE OF THE GOVERNMENT**

Hall County was established on December 15, 1818. It was named for Dr. Lyman Hall, a signer of the Declaration of Independence and later governor of Georgia. Hall County rests on the shores of the Chattahoochee River, Lake Sidney Lanier, and the foothills of the Blue Ridge Mountains. Lake Sidney Lanier is named for the Georgia author and musician Sidney Lanier and was created in 1957. Lake Lanier generates over 10 million visitors annually, and most notably, hosted the rowing and sprint canoeing events during the **1996 Summer Olympics**. Hall County, located in northeast Georgia, is approximately 50 miles northeast of Atlanta and 40 miles northwest of Athens. Perfectly located one hour from the world's busiest airport, Hartsfield-Jackson Atlanta International Airport, Hall County is a highly desirable community, highlighting the best of what the State of Georgia has to offer. Whether it is raising a family, industry, recreation, quality of life, or retirement, Hall County is a true destination community. It is with sincere conviction and truth that we proudly boast, **"We have it *all* in Hall!"**



***Lake Sidney Lanier***

Hall County's population of 179,684 (U.S. Census Bureau 2010) has grown steadily in the last nine years. Between 2010 and 2019, the population changed by 13.8% compared with a state change in population of 9.6%. The fiscal year 2020 (July 1, 2019 estimates) estimated population of Hall County is 204,441. Gainesville-Hall County Metropolitan Statistical Area (MSA) is one of the top 50 fastest growing metropolitan areas in the United States. The County's largest incorporated municipality is Gainesville, with a population of 33,804 (U.S. Census Bureau 2010) representing 19% of the entire County population. Gainesville's population is now estimated at 43,232 by the U.S. Census Bureau 2019. Other municipalities include Clermont, Flowery Branch, Gillsville, Lula, and Oakwood; as well as, parts of Braselton, Buford, and Rest Haven.

Hall County operates under the commission form of government as set forth in its charter. The Board of Commissioners is comprised of five members – one Chairman is elected at-large and the other four are elected by their respective geographical districts. Elections for the district seats are staggered to provide some continuity on the Board of Commissioners. A County Administrator, appointed by the Board of Commissioners, serves as the administrative director of Hall County Government. The administrator provides direction to department heads and managers to implement policies set forth by the Board of Commissioners.

The citizens of Hall County also elect a number of other officials including the Sheriff, Clerk of Court, Tax Commissioner, Magistrate Court Judge, Probate Court Judge, Solicitor General, District Attorney, Superior Court Judges, and State Court Judges.

The County government provides services, including road construction and maintenance, judicial and court-related functions, fire services, emergency services, 911 communications, animal control, sheriff, detention center, parks/recreation, community services, community development, and other general governmental services. The County provides landfill and recycling services, in addition to sewer in north and south Hall County areas.

The financial statements contained herein include all activities and functions of Hall County that are under the jurisdiction of the Board of Commissioners, as set forth in state and local law. Additionally, two component units are included in the financial statements because of their operational and financial relationships to the County. These are the District 2 Public Health Department, which provides a variety of health related services in the County, as well as the Hall County Library System.

## ECONOMIC CONDITIONS AND OUTLOOK

### Local Economy

In fiscal year 2020, Hall County continued to see signs of strong economic expansion. Local Option Sales Tax collection was 5.0% higher in 2020 than in 2019. The Title Ad Valorem Tax continued to provide significant revenue to the General Fund with $10.1 million in fiscal year 2020 compared to $7.1 million in fiscal year 2019. This significant increase is attributed to state legislation that increased the local allocation from 51.5% to 65%, effective July 1, 2019. The Tax Digest value realized an 8.1% increase from the prior year. Additionally, business license revenue has continued to realize consistent and positive linear growth of approximately 4.0%. These increases provide the optimism for continued economic growth.

- The 2020 Milken Institute Report name the Gainesville-Hall County Metro Area as the Top Small Metro Area in Georgia and #8 in the nation for Best-Performing Small Metros. For 2018 and 2019, *Site Selection Magazine* has named Gainesville-Hall County as one of the top performing small metro areas in Georgia. The *U.S. Site Selection Magazine* also named Georgia the #1 State for Business for the seventh year in a row.

- During 2019, 14 businesses in Gainesville-Hall County added nearly 1,024 jobs and $292 million in capital investment. Since 2015, 105 new and expanded businesses have announced 5,278 jobs and $1.28 billion in capital investment.

- The COVID-19 pandemic sustainably impacted the unemployment rate throughout the nation. Hall County's unemployment rate as of June 2020 was 5.7% compared to last year's rate of 3.1%. However, this rate is less than the state of 7.6% and the national unemployment rate of 11.1% for the same time period. Despite the increase compared to last year, the 5.7% unemployment rate represents one of the lowest rates in Georgia, and it is representative of the number of financially strong and diverse industries that can be found in this region of the state.

- The Gateway Centre Industrial Park, located northeast of Gainesville on the Highway 365 corridor, has strategically positioned this region of Hall County to grow over the next 10-20 years. The Gateway Centre has seen significant interest from domestic and international businesses, including investments by Kubota Manufacturing of America, which recently announced plans to expand operations with the development of approximately 280 acres near their existing facility located within the Gateway Centre. This expansion includes investing more than $80 million to establish Kubota's new engineering and design center, which will serve all of North America. Kubota employs 1,600 individuals in Hall County.

- The Northeast Georgia Inland Port, the State of Georgia's second inland port, will be developed on 104-acres in the Gateway Centre Industrial Park adjacent to Highway 365. This facility is set to open in 2023 and will be operated by the Georgia Ports Authority and served by Norfolk Southern Railroad.

- Auto Metal Direct completed a 318,000 square foot facility for its U.S. headquarters, sales, and fulfillment center within the Gateway Centre Industrial Park.



***Fox Factory's new headquarters under construction***

- Fox Factory Holding Corporation, developer of high performance shock absorbers and racing suspension products, is building a new $47 million manufacturing headquarters that will add 800 jobs.

- Mars Wrigley Confectionary added 126 new jobs and $62 million in new equipment to its Hall County facility, making it the largest fully integrated chewing gum manufacturer in the world. This facility employs over 1,000 people.

**Education**

- With three higher education institutions, Brenau University, University of North Georgia, and Lanier Technical College, located in Hall County, enrolling more than 16,000 students, this community is a leader in work force development.

- Brenau University has more than 3,600 students from 43 states and 18 different countries. The Graduate School Program continues to grow, with more than 1,400 master's and doctoral students. Brenau University contributes $150 million in direct and measurable economic impact in this region while employing 450 full-time staff.

- The University of North Georgia (UNG) Gainesville campus enrolls approximately 8,000 students and offers 40 associate degree programs, 40 bachelor's degree programs, 7 graduate degree programs, and 16 certificate programs. Overall, UNG has 20,000 students enrolled across five campuses; approximately 80% of those students come from 30 counties in northeast Georgia. Additionally, UNG enrolls students from 47 states, 2 U.S. territories, and 83 countries. The UNG Gainesville campus is currently renovating facilities that were acquired from Lanier Technical College. Renovations are expected to be complete in 2021 and will provide welcomed space for UNG's expanding programs and growing enrollment.



***University of North Georgia Gainesville Campus***

- Lanier Technical College has relocated its main campus to a 95-acre site north of Gainesville on Georgia Highway 365. The new campus has 335,000 square feet of teaching space and accommodates 5,000 students. Recently, Lanier Technical College reached its highest enrollment number in school history with over 4,700 students. Graduates enjoy a 100% job placement rate. With 155 programs of study, Lanier Technical College was voted the #1 College in Georgia by *James Magazine.*

- There are more than 36,000 students in grades K-12 between the Hall County and Gainesville City school systems. Each school system provides a rigorous curriculum, including the globally recognized International Baccalaureate (IB) program, and Science, Technology, Engineering, and Math (STEM) programs. Language curriculums in Spanish, English, and Mandarin Chinese, are offered along with various optional programs and career pathways that allow students to focus on their own individual/unique learning interests. Additionally, dual-enrollment has become popular, allowing students to get a head start on higher education.

- Hall County and Gainesville school systems, along with other K-12 institutions and colleges, are participating in work-based learning (WBL) opportunities. Over 800 high school students are participating in WBL, which includes apprenticeships and dual enrollment with local businesses and industries in the Gainesville-Hall County community. This is a major component of the workforce development initiative within Hall County.

- The County has nine private schools including Lakeview Academy, Riverside Military Academy, and Lanier Christian Academy. Riverside Military Academy's annual enrollment averages 500 cadets from 30 states and 30 nations. The annual economic impact that cadets and their families bring to Hall County each year is $35 million.

- Elachee Nature Science Center is the only SACS/AdvancED-accredited nature center in the southeastern U.S. and serves more than 34,000 preschool through grade 12 children annually through STEAM-based environment education field trips and Camp Elachee summer day camps. Additionally, Elachee Nature Science Center operates Elachee Nature Academy, a nature-based and fully accredited preschool through 1$^{st}$ grade program that allows students to spend 50% of their time learning outdoors.

**Tourism**

- Lake Sidney Lanier, a 38,000-acre reservoir with 692 miles of shoreline, is a multi-purpose lake that provides drinking water for 65% of Georgians and recreation for 10 million visitors annually.

- Lake Lanier Islands, employing over 400 people, is located in south Hall County, and offers 1,500 scenic acres of land hosting attractions that include golfing, beaches, cruises, outdoor recreational sports, fishing, horseback riding, and many more adventures.

- The Atlanta Falcons, a National Football League team, has a 50-acre headquarters and world-class training facility located in Flowery Branch.

- Michelin Raceway Road Atlanta, a 2.54-mile International Grand Prix course, attracts 320,000 visitors annually, and hosts the annual Petit Le Mans. In fall 2019, a new, state-of-the-art Michelin Tower was complete, which houses hospitality suites, a media center, rooftop deck, and more.

- Hall County is home to the Northeast Georgia History Center, located on the Brenau University campus in downtown Gainesville, with a main focus on preserving and sharing the history of Northeast Georgia from the past 150 years.

- Chicopee Woods Park totals 2,674 acres, including eight miles of hiking trails within a 1,440-acre nature preserve that is one of Georgia's largest protected greenspaces. The preserve also includes natural history, ecology, live animal exhibits, Hall County's agricultural center, and 21 miles of mountain bike trails. Elachee Nature Science Center, located in Chicopee Woods Park, consists of a 1,500-acre forest nature preserve with 13 miles of hiking trails.



***Michelin Tower at***
***Michelin Raceway Road Atlanta***

- The Atlanta Botanical Garden – Gainesville is a 168-acre preserve that features a visitor center, children's garden, amphitheater, and pavilions. During the summer, numerous musical concerts highlight the programs offered at the amphitheater, including performances by Vince Gill, The Four Tops, and Indigo Girls. The children's garden includes a splash garden, chase path, and a glass dragon.

- Don Carter State Park boasts 1,500 acres of peace and tranquility. The park provides cottages, campsites, picnic shelters, shoreline to Lake Lanier, boat ramps, beaches, and has recently committed to adding a 12 mile network of hiking and equestrian trails.

**Housing**

- Housing developments such as Sterling on the Lake, Marina Bay on Lake Lanier, Reunion, and Mundy Mill offer master planned communities with amenities.

- Hall County has become a retirement destination. In 2018, *Where to Retire* magazine selected Gainesville-Hall County as a top retirement destination in the sixth edition of "America's 100 Best Places to Retire."

- High quality, gated retirement developments are located in Hall County. The Lanier Lodge overlooking beautiful Lake Lanier on Thompson Bridge Road has 90 units, including 20 assisted living units. Lanier Village Estates is a continuing care retirement facility and has 340 residents with plans to expand by adding 31 new carriage homes and 11 additional assisted living beds. Cresswinds on Lanier is a 410-acre, age-restricted retirement development and will have more than 900 homes upon completion. Other growing retirement developments include Del Webb

at Chateau Elan, Village of Deaton Creek by Del Webb, The Holbrook, Ashton Senior Living, BeeHive Homes, and Myrtle Terraces.

- Walton Summit has recently been completed near Downtown Gainesville and includes 250-units of public housing, affordable housing, and market-rate housing. Additionally, the Trees of Gainesville, a 350-unit, multi-family housing project, next to Gainesville Middle School and the Frances Meadows Aquatic Center opened in 2018.

- The Limestone Parkway and New Holland Marketplace corridor has become a vibrant area of growth in Hall County. Located near Interstate 985 exit 24, this commercial and residential zone has seen a recent influx of residential developments including The Mill at New Holland, a 248-unit, multi-family project and Lake Shadow Townhomes, a 52-unit project.

**Healthcare**

- A recent healthcare study found that Gainesville-Hall County is home to 460 healthcare service providers employing over 13,250 people, which is approximately 15% of the Hall County workforce. Through the various healthcare providers, including the Northeast Georgia Health System, Longstreet Clinic, Northeast Georgia Diagnostic Clinic, Good News Clinic, and others, residents in Hall County have access to nationally recognized healthcare in a variety of specialties.

- Northeast Georgia Medical Center (NGMC) has been recognized in recent years as Georgia's #1 Hospital for heart, stroke, surgical, and women's care and has been ranked in the top ten percent in the nation for cancer care according to CareChex, an independent healthcare quality rating service. Designated as a Level II Trauma Center, NGMC has surpassed the $1.8 billion mark in annual local and state economic impact, according to a study conducted by the Georgia Hospital Association.

- Northeast Georgia Medical Center's Graduate Medical Education program welcomed their first 26 residents in 2019. The program plans to expand to potentially 178 residents across six specialties – internal medicine, family medicine, general surgery, OB/GYN, psychiatry, and emergency medicine by 2023. According to research conducted by the University of Georgia's Carl Vinson Institute of Government, this program will enhance the local economy by creating 300 jobs by 2023 and generate an economic impact of $66 million from 2020-2023, and approximately $18 million per year after that.



***Northeast Georgia Medical Center Gainesville Campus***

- Longstreet Clinic, Northeast Georgia Physicians Group, and Northeast Georgia Diagnostic Clinic, three physician groups located in Hall County, continue to grow annually. Each have been listed in Atlanta's "Top 25 Physicians Groups Practices" by the Atlanta Business Chronicle.

- Emory Healthcare is expanding its presence in Hall County with the construction of a 29,000 square foot facility located at the Atlanta Falcons complex in Flowery Branch. Once complete, the musculoskeletal and sports medicine clinic will offer services for local residents, athletes, and the Atlanta Falcons players.

- Good News Clinics, is a volunteer, nonprofit healthcare center providing medical and dental services to Hall County's low-income and uninsured. Serving over 3,500 patients annually, the clinic is committed to improving medical care access.

## MAJOR INITIATIVES & ACCOMPLISHMENTS

Fiscal year 2020 proved to be focused on future planning, human capital, and investments in physical infrastructure and capital outlay, as Hall County found itself realizing the impact of positive economic improvements throughout the North Georgia and Metro Atlanta regions. Hall County Government has a consistent history of maximizing available revenues, while minimizing the tax burden on property owners and citizenry. Even more impressive has been Hall County's ability to provide and improve upon necessary services to its citizens, including enhancements to public safety (sheriff, fire services, and emergency services), major infrastructure improvements (roads, bridges, intersection enhancements, and sewer utilities), quality of life (park and leisure capital investments, housing initiatives, and property beautification), and initiate new programs to benefit residents, including the following:

### General Government

Administration

Under the direction of the Board of Commissioners, and in conjunction with staff, Hall County Administration continues to intentionally build upon the County's strong financial position and strategically plan for the future. In August 2018, the Hall County Board of Commissioners formally adopted the Hall County Strategic Plan, which covers a 10-year time frame and provides a road map for County leadership to use in the following key focus areas: economic and workforce development, infrastructure, transportation, quality of life, and internal operations. In alignment with the strategic plan, during fiscal year 2020, Administration focused on compensation and benefit adjustments, succession planning, and internal and external communication enhancements.

Planning documents, including the Fire Station Location Master Plan, Parks and Leisure Master Plan, and the Sewer Master Plan were completed in fiscal year 2020. The Facility Signage Master Plan was also initiated during fiscal year 2020 and is expected to be completed in the upcoming fiscal year. Through the input of citizens, various participants, and internal staff, each master plan has been carefully analyzed and developed to ensure Hall County provides the most efficient, effective, and highest quality of services to all stakeholders of Hall County. These resources will be integral for continued operational and service delivery excellence.

In November 2020, the Hall County Board of Commissioners adopted a Purchasing Ordinance that outlines specific guidelines and procedures for internal and external County stakeholders regarding purchases and contracts for Hall County. Prior to the Purchasing Ordinance, the County conducted its procurement process under internal policies and procedures. By incorporating the Purchasing Ordinance into the Office Code of Hall County, the County is better poised to serve our various stakeholders more effectively, efficiently, and economically. Additionally, the Purchasing Ordinance provides the appropriate regulation for the complex demands associated with the unprecedented growth Hall County has experienced over the past few years and anticipated growth in the coming years.

Hall County provides government services to numerous stakeholders throughout the greater Hall County community and Northeast Georgia Region. All employees operate the daily business of the government following the organizational values established by the Board of Commissioners. The Hall County organizational values of ***S.E.R.V.E***. are as follows:

- **Serving Citizens**- We will always highly value the citizens we serve as the object of our continual focus on services. We will support the advancement of professionalism to our citizens and within the organization by our conduct, speech, demeanor and decision making.

- **Enhancing Community**- We will pursue innovative and creative means of advancing the organization forward to meet the expectations of growth and economic development opportunities in the future.

- **Responsible Stewardship**- We will exhibit the highest level of stewardship to the citizens we serve, recognizing we are ultimately accountable to the public for our actions and duties.

- **Valuing Transparency**- We will maintain openness and transparency as a basic tenet of our organizational structure. We will adhere to the highest level of ethical standards in the execution of our duties and responsibilities.

- **Efficient Cooperation**- We will respect each member of staff as a necessary and vital member of the organization, recognizing the importance of the unique gifts, abilities, experiences and talents which are integral to the organization reaching its maximum potential; in order to best serve the citizens of Hall County.

Building Maintenance

This division is charged with two distinct responsibilities: the repair and maintenance of all Hall County buildings and facilities, including their plant systems and equipment, and secondly, facility operations. Together, both sections work to ensure a safe and comfortable environment for Hall County employees and citizens to work in or visit. Building Maintenance moved forward with a number of improvements to County facilities in fiscal year 2020, including roof replacements, HVAC replacements, mechanical improvements, and overseeing the continuation of energy efficiency upgrades throughout County buildings and grounds. The Building Maintenance Division used a multi-year roof replacement plan, which was completed last fiscal year, to assist in developing the capital improvement plan. This, along with other intentional planning efforts in the areas of HVAC, interior and exterior lighting, and energy efficiency, signifies the need for meaningful capital investment throughout Hall County Government while adhering to prudent financial practices by identifying funding for all potential projects.

**Judicial Services**

The judicial function of Hall County Government includes Superior Court, State Court, Probate Court, Magistrate Court, Juvenile Court, Solicitor's Office, District Attorney, Public Defender, the Clerk of Court, Treatment Services, and Probation Services. During the fiscal year 2020, the Court System continued to focus on effective use of space and has taken strategic action to best utilize building capacity to serve taxpayers. The major initiative for the Court System has been the refurbishment of the Hall County Courthouse and Courthouse Annex to provide more functionality for all courts. In fiscal year 2019, the Probate and Juvenile courts relocated to the Courthouse Annex, which is located next door to the main courthouse. Following the Courthouse Annex project, the Main Courthouse Renovation project commenced to provide better functionality to Superior Court, State Court, the Solicitor General's Office, District Attorney's Office, Court Administration, and the Sheriff's Court Services Division. This project was completed in the fall of 2019 and included two new courtrooms and various office build-outs for increased capacity and functionality. Additional capital investments were focused around technology enhancement and logistical efficiency.

**Public Works**

Engineering/Roads



***JM Turk Road Round-a-bout***

Hall County is responsible for over 2,000 lane miles of road, which is evaluated on an annual basis and rated using a scoring system to identify resurfacing priorities. In addition to the annual resurfacing projects, the major road project throughout fiscal year 2020 was the Spout Springs Road Widening Project from a rural two-lane road connecting Flowery Branch to Braselton, to a more robust, efficient, and safer stretch of road for Hall County residents and visitors. Right-of-way acquisitions began in fiscal year 2017 and will continue into fiscal year 2021. Hall County is in the final stages of the right-of-way acquisition and has already realized $12.3 million in reimbursement from the State of Georgia associated with the Spout Springs Project that will be reinvested into the Sardis Road Connector right-of-way acquisition that is estimated to commence by the middle of fiscal year 2021. The Spout Springs Road Widening construction phase will be completed by the Georgia Department of Transportation and will be let in late fall 2021. The JM Turk Road round-a-bout project was completed in fiscal year 2020 and improves traffic flow in the growing south Hall County area. Additional projects included the planning and design phase of Hog Mountain and Cash Road improvements, various traffic safety enhancements, and numerous culvert replacements throughout the County.

Solid Waste Disposal Facility

The Solid Waste Disposal Facility is made up of three main divisions – Landfill, Resource Recovery (recycling), and Solid Waste – that are responsible for the safe and efficient collection, transportation, sorting, and disposal of solid waste and recyclable material. Hall County Public Works leadership ensures compliance with the Environmental Protection Division's rules and regulations for waste disposal and operates all facilities in a safe and efficient manner for the protection of citizens and employees. The Hall County Landfill has current land capacity for four phases, with each phase having multiple cells. Hall County is in the final stages of operating Phase II, Cell I and transitioned operations over to Phase II, Cell II in early fiscal year 2020. Future plans for Phase II, Cell III have been determined for preliminary planning purposes and budget development and have been identified as a capital project in fiscal year 2025-2026 as part of the SPLOST VIII Program. Hall County's Landfill has a current life expectancy of approximately 25 years and is estimated to reach full capacity and close in calendar year 2045.

Water and Sewer System

The focus in fiscal year 2020 has been strategically identifying capital investments for the sewer system in the coming years through the multi-year capital improvement plan and the development of the Sewer Master Plan. The updated master plan was completed in fiscal year 2020 and includes a 20-year capital investment plan and financial pro forma to help intentionally expand the sewer system. Capital investment has continued during 2020 and includes enhancements at the Spout Springs Water Reclamation Facility with the addition of an on-site dewatering facility that improves the treatment process and will reduce operating expenditures by a projected $150,000 annually. The Southeast Sewer Basin Expansion Project began in fiscal year 2020 and includes approximately 5,000 linear feet of sewer line to serve the Road Atlanta Racing Complex and surrounding area. Design and engineering continued for the future Friendship Road Sewer Project that will add critical infrastructure along the State Route 347 (Friendship Road) corridor, which is a six-lane parkway in south Hall County. This is a $10 million project that will be partially funded by SPLOST VII and SPLOST VIII. Finally, Hall County focused on pump station rehabilitation which will take multiple fiscal years to complete. Currently, the County operates 19 sewer pump stations that are in operation 24 hours a day, year round, and need continual monitoring, repair and maintenance, and renovations.

**Public Safety**

Fire and Emergency Services




Annually, the Hall County Fire Services Department, consisting of three divisions – Fire, Emergency Medical, and Emergency Management – responds to more than 25,000 emergencies. Keeping this service volume at the forefront of decision-making, fiscal year 2020 resulted in a continued strategic investment in efficient and effective service delivery, while expanding the department's commitment to serving our community with honor, courage, and integrity. Continual capital investment and equipment replacement was the emphasis during fiscal year 2020, including water heater replacements at five stations, resurfacing of fire station parking lots, ambulance replacement, vehicle replacement, and replacement of various other lifesaving equipment. Additionally, the design and planning to relocate Fire Station 1, currently on Highway 129 South, and a new Fire Station 17, to be located in South Hall, moved forward in fiscal year 2020. Construction on Fire Station 1 is expected to launch in fiscal year 2021.

Law Enforcement

The Hall County Sheriff's Office is a full service law enforcement agency that provides 24-hour uniform patrol, School Resource Officers (SROs), school crossing guards, the A.D.V.A.N.C.E. (youth education) program, neighborhood watch programs, criminal investigations, dive and SWAT teams, courthouse security, inmate work details, community service (clean streets) bus program, work release program, and operates one of North Georgia's largest detention centers (1,134 inmate capacity). The Sheriff's Office's sincere and dedicated commitment to protect "all we serve" is highlighted in the $45.4 million operating budget, which represents the largest program service budget in the General Fund.




During fiscal year 2020, Sheriff Gerald Couch and his leadership continued to address an aging fleet through an annual plan to inject new capital into the Sheriff's Office utilizing funding from SPLOST VII and the Capital Projects Fund. This annual plan provides funding for approximately 25 vehicles with a total cost of just under $1 million. This investment will maintain the dependability and consistency of public safety services while reducing maintenance costs. The Sheriff's Office has also implemented a new records management program to provide a more comprehensive and efficient operating environment for public safety information to be generated and transmitted through a secure platform to various functions within Hall County Government. Additionally, new body cameras and tasers have been implemented for the Sheriff's Office Patrol Division to better align Hall County's operation with industry standards. The records management software and the body camera/taser investments have been realized through capital leases that have a 5-year term. The total debt service for both capital investments is $879,000 and is part of the annual operating budget for the Sheriff's Office.

**Recreation and Culture**

Parks and Leisure

In fiscal year 2020, the Parks & Leisure Services Department continued to maintain and operate one of the largest and most diverse park systems in the state. Consisting of 28 facilities/parks and approximately 1,975 acres, our parks offer something for everyone. Community centers, athletic complexes, greenspace, trails, campgrounds, beaches, and a reservoir all provide something unique and enhance Hall County's quality of life.

Fiscal year 2020 focused primarily on completing the Parks Master Plan, commencing the Healan's-Head's Mill Master Plan, and continuing renovations/restorations to various parks, including the Murrayville Park Renovation Project. Murrayville Park was closed in 2011 due to necessary budget reductions because of the Great Recession. Once renovated, this reopened park will feature new tennis courts, exterior lighting, a parking lot, repaved roads, a playground, and ball fields. Additionally, plans and funding sources were evaluated for a new park along Athens Street that will include playground equipment, walking trails, and recreational green space.



***Healan's – Head's Mill***

**Component Units**

Library System




***Main Library Branch in Gainesville***

The Hall County Library System is a legally separate entity classified as a component unit for financial reporting purposes, and governed by a 10-member board of trustees appointed by the Hall County Board of Commissioners. The library system serves all citizens of Hall County and includes the main branch (headquarters) in downtown Gainesville and four branches located throughout the County. One of the primary funding sources for the Library System is the Hall County General Fund, with fiscal year 2020 funding totals of $2.4 million, to be used for program service delivery in the form of daily operations, books, technology, online databases, and research applications to assist County residents and visitors with informational, knowledge, and recreational needs. In fiscal year 2019, construction began on the Downtown Gainesville Main Branch Renovation Project. This is a $5.4 million comprehensive renovation that includes 9,000 square feet of additional library space, a new large meeting room for programs and community events, new study rooms, increased space for youth services, and an overall facelift to the exterior of the building with double pane windows. This project is expected to be completed in fiscal year 2021 and has multiple funding sources including SPLOST, a state grant, and Impact Fees.

**Capital Improvement Plan**

Maintaining and expanding the County's infrastructure – including sewer, recreation, transportation, criminal justice, and public safety – remains a high priority for the County. The Capital Improvement Plan (CIP) captures and coordinates the needs and plans of all County departments. This five-year plan outlines capital projects and equipment purchases, provides a planning schedule, and identifies options for financing all projects. Additionally, the CIP synchronizes capital and operating budgets, systematically evaluates competing demands for resources, allows for continual prioritization and optimization of financial resources, links strategic and comprehensive plans with financial capacity, and informs the public regarding investment infrastructure. The Hall County CIP is a fluid document that is evaluated annually during the budget development process to match capital investment with financial resources and organizational/community needs and is prepared in accordance with state requirements.

A significant number of capital projects outlined in the Capital Improvement Plan are budgeted and paid for by SPLOST funding. The majority of projects initiated or completed in 2020 were funded through SPLOST. The SPLOST VII referendum was approved by voters in March 2015, officially commenced on July 1, 2015, ended June 30, 2020, and realized $166 million in revenues, or 5% more than projected. SPLOST VII proceeds funded road improvements, Fire Station 1 relocation, a new fire station, fire apparatus and heavy equipment, ambulance replacements, water and sewer expansion, recreational facilities, a comprehensive E-911 technology upgrade, a new Senior Center, and other projects that would not otherwise be possible. In November 2019, voters approved the SPLOST VIII referendum, which is a six-year program that begins in July 2020 with estimated revenue of $217 million. Planned projects for SPLOST VIII include government facility expansions and improvements, a new library and library parking deck, public safety vehicle and equipment replacements, technology enhancements, trails and greenspace, and other investments that will enable Hall County to provide quality services for its citizenry.

**Debt Service**

Hall County is committed to sound debt management processes and oversight. The overall vision is to utilize long-term debt to provide resources to finance needed capital improvements, while accumulating adequate resources to repay the debt. Also, it is the County's goal to maintain and improve its credit rating through strong financial administration. In March 2020, Moody's Investor Service upgraded Hall County's bond rating to Aa1 from Aa2. Standard and Poor's bond rating for Hall County is AA-/Stable. Fitch Ratings state Hall County's general obligation bond rating at AA. All three ratings represent the County's commitment to sound fiscal management and is a direct reflection of the County's financial strength, operating effectiveness, conservative budgeting, and strong economic development, including future opportunities. Additionally, this rating incorporates the County's sizeable tax base and manageable debt service profile.

In April 2020, Hall County closed on Gainesville-Hall County Development Authority Bonds, Series 2020 to refund revenue bonds held in the governmental funds and proprietary funds. As a result of this refunding, overall long-term debt decreased $3.2 million and future debt service payments decreased $1.7 million over the next ten fiscal years. This refunding also secured a fixed interest rate for these bonds, which were previously subject to a variable interest rate. Since 2012, Hall County, under the leadership of the Board of Commissioners, has reduced the total primary countywide debt (governmental and business-type activities) by $33 million, from $70.7 million to $37.7 million.

**Internal Controls**

County management maintains internal accounting controls to ensure that the County's assets are protected from loss, theft, or misuse, and that adequate accounting data allows financial statements to conform to generally accepted accounting principles. These controls provide reasonable, but not absolute, assurance of meeting our objectives, recognizing that the cost of an accounting control should not exceed the likely benefit, and evaluating costs and benefits requires management estimates and judgments.

**Budgetary Controls**

Sound financial management and legal compliance require good budgetary controls. State statutes require the County to operate under an annual balanced budget adopted by local resolution. Within each fund, expenditures may not legally exceed appropriations at the department level. Department officials have limited access to the accounting software that provides operational control of departmental budgets, along with utilizing an encumbrance accounting system.

The Financial Services Department is responsible for compiling an annual budget for all County funds. No later than June 30 of each year, the County Administrator submits a proposed budget for the ensuing fiscal year for each County fund. The Board reviews the budget, meets legal requirements for advertising the budget and holding public hearings, and then adopts the annual budget prior to the first regularly scheduled Commission meeting of the fiscal year.

**Independent Audit**

The financial statements are prepared in compliance with governmental reporting standards issued by the Governmental Accounting Standards Board, guidelines issued by the Government Finance Officers Association of the United States and Canada, and generally accepted accounting principles applicable to government entities. Georgia requires an annual audit by an independent Certified Public Accountant. The preparation, design, and publication of this Comprehensive Annual Financial Report represent collaboration by the Financial Services Department in conjunction with the public accounting firm of Bates, Carter and Company, LLP.

**Awards and Acknowledgements**

In 2020, for the 28th consecutive year, Hall County received a Certificate of Excellence in Financial Reporting from the Government Finance Officers Association (GFOA) for fiscal year 2019. The award honors easily readable, efficiently organized, comprehensive annual financial reporting that meets program standards. The certificate recognizes the use of generally accepted accounting principles and meeting applicable legal requirements. The County intends to maintain and surpass this standard, and to submit this and future reports to GFOA for consideration.

Administration and the Financial Services Department appreciate the various county departments and offices for their assistance and contributions throughout the year in matters pertaining to the financial affairs of the County. We also thank the accounting firm of Bates, Carter and Company, LLP for their technical guidance and commitment to excellence in financial standards and governmental accounting. Finally, we thank the Board of Commissioners for their support, guidance, and responsible stewardship of the financial affairs of the County.

Respectfully submitted,

Jock A. Connell
County Administrator

Dena B. Bosten, CPA
Director of Financial Services

Government Finance Officers Association

# Certificate of Achievement for Excellence in Financial Reporting

Presented to

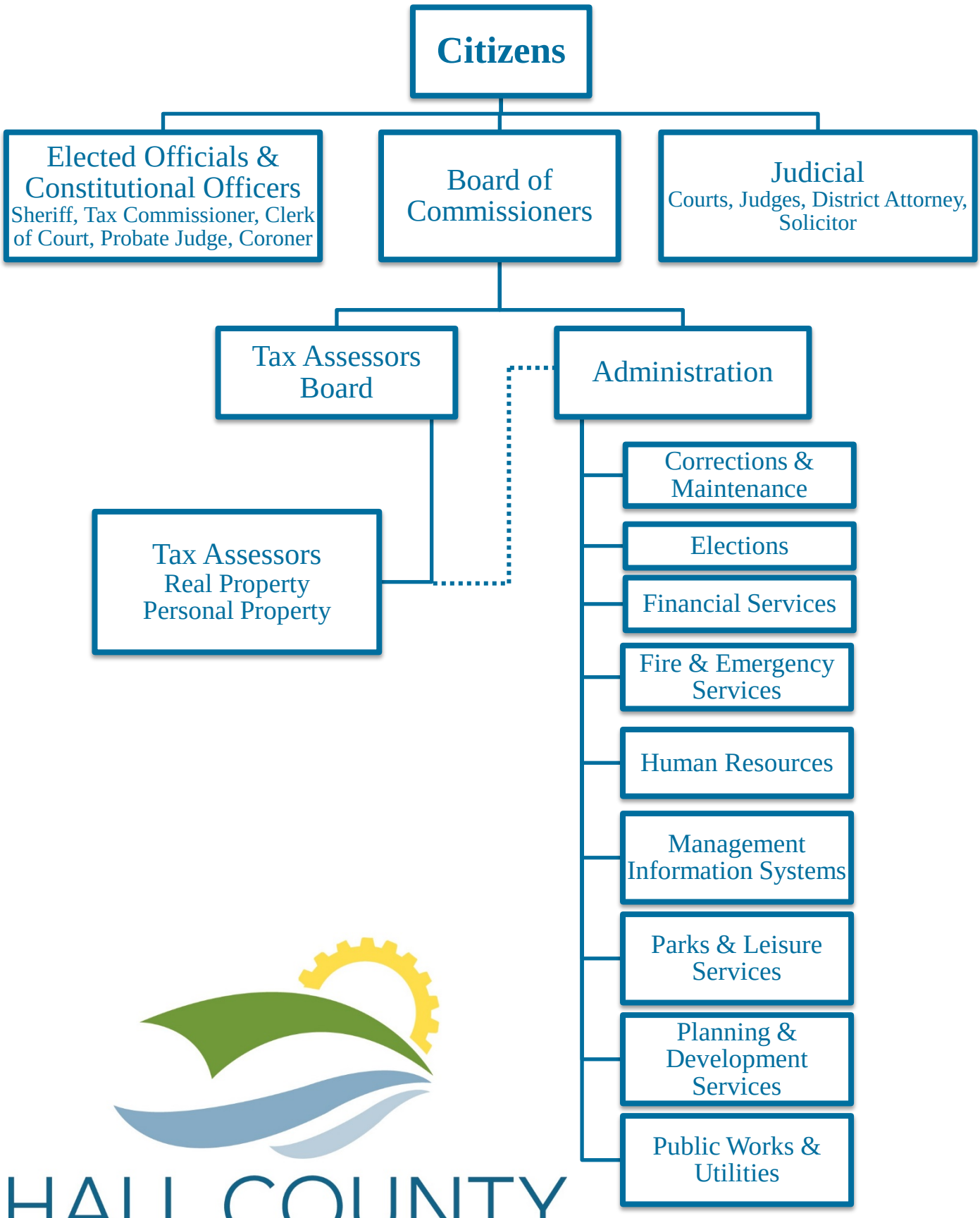
**Hall County**
**Georgia**

For its Comprehensive Annual
Financial Report
For the Fiscal Year Ended

June 30, 2019

Christopher P. Morrill

Executive Director/CEO




HALL COUNTY
GEORGIA

# Officials of Hall County

## Board of Commissioners

Richard Higgins, **Commission Chairman**
Kathy Cooper, **District 1 Commissioner**
Billy Powell, **District 2 Commissioner**
Shelly Echols, **District 3 Commissioner**
Jeff Stowe, **District 4 Commissioner**



## Elected and Appointed Officials

Charles Baker, **Clerk of Court**
Marion Merck, **Coroner**
Lee Darragh, **District Attorney**
Lindsay Burton, **Juvenile Court Chief Judge**
Margaret Gregory, **Magistrate Court Chief Judge**
Patty Walters Laine, **Probate Court Judge**
Brad Morris, **Public Defender**
Gerald Couch, **Sheriff**
Stephanie Woodard, **Solicitor – General**
B.E. Roberts III, **State Court Chief Judge**
Larry Baldwin II, **State Court Judge**
John Breakfield, **State Court Judge**
Kathleen Gosselin, **Superior Court Chief Judge**
Clint Bearden, **Superior Court Judge**
Jason Deal, **Superior Court Judge**
Andrew Fuller, **Superior Court Judge**
Bonnie Oliver, **Superior Court Judge**
Darla Eden CPA, **Tax Commissioner**

## Administration



Jock Connell
**County Administrator**



Marty Nix
**Assistant County Administrator**



Zach Propes
**Assistant County Administrator**



Katie Crumley
**Public Information Officer**



Lisa Ritchie
**Commission Clerk**

## Hall County Department Directors

Walt Davis, **Corrections and Maintenance**
Jason Stephenson, **Court Services**
Lori Wurtz, **Elections and Voter Registration**
Dena Bosten, CPA, **Financial Services**
Chris Armstrong, **Fire and Emergency Services**
Dr. LisaRae Jones, **Human Resources**
James Thomas, **Management Information Systems (MIS)**
Mike Little, **Parks and Leisure Services**
Sarah McQuade, **Planning and Development Services**
Srikanth Yamala, **Public Works and Utilities**
Steve Watson, **Tax Assessor**

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# INDEPENDENT AUDITOR'S REPORT

December 23, 2020

Board of Commissioners
Hall County, Georgia
Gainesville, Georgia

## Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of Hall County, Georgia, as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the County's basic financial statements as listed in the table of contents.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We did not audit the financial statements of the Hall County Health Department, component unit of the County, as of and for the year then ended June 30, 2020, which represent 0.80%, 0.75%, and 0.69%, respectively, of the assets, net position, and revenues of the aggregate discretely presented component units. Those financial statements were audited by other auditors whose report has been furnished to us and our opinion on the basic financial statements, insofar as it relates to the amounts included for the Hall County Health Department is based solely on the report of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor

considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

## Opinions

In our opinion, based on our audit and the report of other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of Hall County, Georgia, as of June 30, 2020, and the respective changes in financial position, and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## Other Matters

*Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis, Schedule of the Net Pension Liability - ACCG Hall County Defined Benefit Plan, Schedule of Contributions - ACCG Hall County Defined Benefit Plan, Schedule of Notes to Required Supplementary Information - ACCG Hall County Defined Benefit Plan, Schedule of Changes in the Net OPEB Liability and Related Ratios - Hall County, Georgia Postretirement Health and Life Insurance Benefit Plans, Schedule of Employer Contributions - Hall County, Georgia Postretirement Health and Life Insurance Benefit Plans, Schedule of Notes Required Supplementary Information - Hall County, Georgia Postretirement Health and Life Insurance Benefit Plans, Budgetary Comparison Schedule - General Fund, and Budgetary Comparison Schedule - Fire Services Fund listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

*Other Information*

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Hall County, Georgia's basic financial statements. The introductory section, combining and individual nonmajor fund financial statements, Schedule of Projects Constructed with Special Sales Tax Proceeds which is presented for purposes of additional analysis as required by Official Code of Georgia 48-8-121, and statistical section, are presented for purposes of additional analysis and are not a required part of the basic financial statements. The Schedule of Expenditures of Federal Awards is presented for purposes of additional analysis as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, and is also not a required part of the basic financial statements.

The combining and individual nonmajor fund financial statements, Schedule of Projects Constructed with Special Sales Tax Proceeds, and the Schedule of Expenditures of Federal Awards are the responsibility of management and were derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information identified above is fairly stated in all material respects, in relation to the basic financial statements as a whole.

The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on them.

**Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated December 23, 2020, on our consideration of the Hall County, Georgia's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Hall County, Georgia's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Hall County, Georgia's internal control over financial reporting and compliance.

Bates, Carter & Co., LLP

# MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of Hall County, Georgia, we offer the readers of Hall County's financial statements this narrative overview and analysis of the financial activities of the County for the fiscal year ended June 30, 2020. This discussion's intent is to: (1) assist the reader in understanding significant financial issues; (2) provide an overview of the County's financial activities; (3) identify changes in the County's financial position; (4) identify material deviations from the original budget; and (5) identify individual fund issues or concerns. We encourage readers to consider the material presented here in conjunction with additional information furnished in the financial statements and the notes to financial statements.

## OVERVIEW OF THE FINANCIAL STATEMENTS

The County's basic audited financial statements are comprised of three components: 1) government-wide financial statements; 2) fund financial statements; and 3) notes to the financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

**Government-wide Financial Statements.** The government-wide financial statements, presented on pages 1 and 2, are designed to provide readers with a broad overview of Hall County's finances in a manner similar to that of private-sector business reporting. All governmental and business type activities are combined to arrive at a total for the Primary Government. There are two government wide statements, the statement of net position and the statement of activities which are described below:

- Statement of Net Position presents information on all of the County's assets and liabilities, with the difference between the two reported as net position. Increases or decreases in net position serve as a useful indicator of whether the financial position of the County is improving or deteriorating. It is important to note that this statement combines the governmental fund's current financial resources (short term) with capital assets and long term liabilities.

- Statement of Activities presents information showing how the Government's net position changed during the most recent fiscal year. The statement format is different from a traditional "income statement." The format is intended to portray the extent to which governmental activities are funded by taxes and the extent to which business-type activities are supported by the revenues they generate. The statement presents all underlying events that affect the changes in net position, regardless of the timing of related cash flows. Therefore, revenues and expenses are reported in this statement for some items that will result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Each of the government-wide financial statements distinguish functions of the County that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or significant portion of their costs through user fees and charges (business-type activities). The governmental activities of the County include general government, judicial, public health and welfare, public safety, public works, recreation and culture, housing and development, and intergovernmental. The business-type activities of the County include the solid waste disposal facility and water and sewer operations.

The government-wide financial statements include not only Hall County, Georgia, itself (known as the primary government), but also a legally separate Health Department and Library for which Hall County, Georgia, is financially accountable. These legally separate entities are designated as component units of the County due to the significance of their operational or financial relationships with the County. Financial information for these component units is reported separately from financial information presented for the primary government itself.

**Fund Financial Statements**. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Hall County, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the County can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

***Governmental funds.*** Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the County's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities (in the government-wide financial statements).

The County maintains separate governmental funds to account for the following activities: General; Special Revenue (Fire Services, Emergency Services, Development Services, Parks and Leisure Services, Emergency Telephone System, Parks Marina, Grants, Special Assessments, Restricted Programs, Law Library, Allen Creek Soccer Complex, and Hotel Motel Tax); and Capital Projects (SPLOST, Capital Projects, Impact Fees, and State Roads). Information is presented separately in the governmental fund balance sheet and in the governmental fund statement of revenues, expenditures, and changes in fund balances for the General Fund, Fire Services, SPLOST, Capital Projects, and Impact Fees, all of which are considered to be major funds. Data from the other (non-major) governmental funds are combined into a single aggregated column. Individual fund data for each of these non-major governmental funds is provided in the form of combining statements elsewhere in this report.

Hall County adopts an annual appropriated budget for its General Fund and Special Revenue Funds. Capital Projects Funds have project length budgets, which are adopted for the duration of the project. An annual budget for Capital Project Funds is used for management purposes of these funds to facilitate fiscal control and accounting of activities. A budgetary comparison schedule has been provided for the General Fund and Special Revenue Funds to demonstrate compliance with this budget.

The basic governmental fund financial statements can be found on pages 3-6 of this report.

***Proprietary funds.*** The County maintains two different types of proprietary funds. Enterprise funds are used to report the same functions presented as business-type activities in the government-wide financial statements. The County uses enterprise funds to account for its solid waste disposal facility and water and sewer operations. Internal service funds are an accounting device used to accumulate and allocate costs internally among the County's various functions. The County uses internal service funds to account for group insurance, risk management, and fleet maintenance. The County adopts an annual budget for management purposes of these funds to facilitate fiscal control and accounting of activities in these funds. Because these services predominantly benefit governmental rather than business-type functions, they have been included within governmental activities in the government-wide financial statements.

Proprietary funds provide the same type information as the government-wide financial statements, only in more detail. The proprietary fund financial statements provide separate information for the solid waste disposal facility and water and sewer operations of the County, both of which are considered to be major funds of the County.

Conversely, all internal service funds are combined into a single aggregated presentation in the proprietary fund financial statements. Individual data for the internal service funds is provided in the form of combining statements elsewhere in this report.

The basic proprietary fund financial statements can be found on pages 7-10 of this report.

***Fiduciary funds.*** Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statements because the resources of those funds are not available to support the County's programs. The accounting used for fiduciary funds is much like that used for proprietary funds. Hall County maintains seven fiduciary funds called agency funds for Tax Commissioner, Clerk of Superior Court, Probate Court, Magistrate Court, Juvenile Court, Sheriff, and Inmate Fund.

The basic fiduciary fund financial statements can be found on page 11 of this report.

***Notes to the financial statements.*** The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements can be found on pages 14-62 of this report.

***Other financial information.*** In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information concerning the County's schedule of budgetary comparisons, progress in funding its obligation to provide pension benefits to its employees, and employer pension contributions. The schedules, combining, and individual fund statements can be found on pages 63-89 of this report.

- Hall County's net position at June 30, 2020 was $490,577,619. Of this amount, $451,862,939 represents capital assets (i.e. land, buildings and improvements, infrastructure, machinery & equipment) net of accumulated depreciation and related debt. The government's ongoing obligations to the citizens of Hall County and creditors will be met with the remainder of $38,714,680.

- As of June 30, 2020, the County's governmental funds reported combined ending fund balance of $90,530,234, a change of $21,690,564 in comparison with the prior year. The increase in the fund balance for the General Fund was related to increases in Property Tax, Sales Tax, and Title Ad Valorem Tax revenues and decreases in overall expenditures. The Fire Services Fund decreased $(169,777) due to increases in expenditures related to capital projects. SPLOST, Capital Projects, Impact Fees, and Non-Major funds increased by a combined total of $21,331,806 due to the timing of capital projects being completed, reimbursement from the State of Georgia for the Spout Springs Road Widening Project Right-of-Way Acquisition and the timing of operating expenditures.

- As of June 30, 2020, the County's General Fund reported a fund balance of $21,929,374; an increase of $528,535 in comparison with the prior year. This increase was due to increases in revenue and prudent fiscal management of expenditures.

- As of June 30, 2020, SPLOST VII completed its fifth and final year of collections. Major accomplishments for fiscal year 2020 include the main Library renovation, Spout Springs Road Widening Project Right-of-Way Acquisition, main courthouse renovations, emergency vehicle and equipment purchases, and the Murrayville Park restoration process.

- Hall County's total long-term debt changed by $807,916. The County's principal debt balances increased by $985,077. This change is related to new capital leases for fire truck apparatuses, matured capital leases, and refunding of bonds. The Net OPEB liability for the County increased by $1,808,903. The Pension liability for the County decreased by $5,861,748. See note 7 for more details related to the County's total long term obligations.

GOVERNMENT-WIDE FINANCIAL ANALYSIS

As noted earlier, over time net position serves as a useful indicator of a government's financial position. In the case of Hall County, on an entity-wide basis, assets exceeded liabilities by $490,577,619 at the close of the fiscal year. This represents a change in net position from fiscal year 2019 of $20,138,476.

**Comparative Schedule of Net Position**
**June 30**
*($ in thousands)*

| | Governmental Activities | | Business-Type Activities | | Total Primary Government | |
|---|---|---|---|---|---|---|
| | 2020 | 2019 | 2020 | 2019 | 2020 | 2019 |
| Current and other assets | $ 114,284 | $ 88,835 | $ 40,137 | $ 39,209 | $ 154,421 | $ 128,044 |
| Capital assets (net of depreciation) | 365,428 | 367,132 | 128,212 | 127,563 | 493,640 | 494,695 |
| Total assets | 479,712 | 455,967 | 168,349 | 166,772 | 648,061 | 622,739 |
| Total deferred outflows of resources | 4,110 | 3,149 | 182 | 82 | 4,292 | 3,231 |
| Long-term liabilities outstanding | 95,225 | 92,389 | 48,439 | 50,466 | 143,664 | 142,855 |
| Other liabilities | 11,474 | 7,980 | 892 | 1,100 | 12,366 | 9,080 |
| Total liabilities | 106,699 | 100,369 | 49,331 | 51,566 | 156,030 | 151,935 |
| Total deferred inflows of resources | 5,527 | 3,483 | 219 | 113 | 5,746 | 3,596 |
| Net position | | | | | | |
| Net investment in capital assets | 354,651 | 362,894 | 97,212 | 93,891 | 451,863 | 456,785 |
| Restricted | 59,217 | 39,712 | 1,543 | 1,647 | 60,760 | 41,359 |
| Unrestricted | (42,272) | (47,342) | 20,226 | 19,637 | (22,046) | (27,705) |
| Total net position | $ 371,596 | $ 355,264 | $ 118,981 | $ 115,175 | $ 490,577 | $ 470,439 |

Table may not add due to rounding

By far, the largest portion of the County's net position (92.1%) at June 30, 2020, reflects its investment in capital assets (e.g., land, buildings, machinery and equipment), net of any related outstanding debt used to acquire those assets and accumulated depreciation. The County uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although the County's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since capital assets themselves are not used to liquidate these liabilities. An additional portion of the County's net position (12.4%) represents resources that are subject to external restrictions on how they may be used.

The change in net position is an indication of the County's financial position. This increase in net position is viewed as a positive indicator of financial health. At the end of the current fiscal year, the County is able to report positive net position as a whole.

**Comparative Schedule of Changes in Net Position**
**June 30**
*($ in thousands)*

| | Governmental Activities | | Business-Type Activities | | Total Primary Government | |
|---|---|---|---|---|---|---|
| | 2020 | 2019 | 2020 | 2019 | 2020 | 2019 |
| **Revenues:** | | | | | | |
| Program revenues | | | | | | |
| Charges for services | $ 33,151 | $ 35,590 | $ 12,349 | $ 11,900 | $ 45,500 | $ 47,490 |
| Operating grants and contributions | 10,260 | 19,828 | 11 | (10) | 10,271 | 19,818 |
| Capital grants and contributions | 5,156 | 5,656 | 3,207 | 4,076 | 8,363 | 9,732 |
| General revenue | | | | | | |
| Property taxes | 84,994 | 79,673 | - | - | 84,994 | 79,673 |
| Sales taxes | 64,515 | 61,493 | - | - | 64,515 | 61,493 |
| Other taxes | 15,101 | 13,679 | - | - | 15,101 | 13,679 |
| Unrestricted investment earnings | 196 | 137 | 66 | 69 | 262 | 206 |
| Grants and contributions not restricted to a specific program | 73 | 32 | - | - | 73 | 32 |
| **Total revenue** | 213,446 | 216,088 | 15,633 | 16,035 | 229,079 | 232,123 |
| **Expenses:** | | | | | | |
| General government | 18,529 | 25,742 | - | - | 18,529 | 25,742 |
| Judicial | 25,584 | 22,912 | - | - | 25,584 | 22,912 |
| Public safety | 99,693 | 93,094 | - | - | 99,693 | 93,094 |
| Public works | 32,736 | 49,213 | - | - | 32,736 | 49,213 |
| Public health and welfare | 3,625 | 3,404 | - | - | 3,625 | 3,404 |
| Recreation and culture | 8,775 | 8,709 | - | - | 8,775 | 8,709 |
| Housing and development | 5,152 | 5,009 | - | - | 5,152 | 5,009 |
| Interest and paying fees | 96 | 128 | - | - | 96 | 128 |
| Solid waste | - | - | 9,748 | 8,330 | 9,748 | 8,330 |
| Water and sewer | - | - | 5,003 | 4,778 | 5,003 | 4,778 |
| **Total expenses** | 194,190 | 208,211 | 14,751 | 13,108 | 208,941 | 221,319 |
| Increase in net position before transfers | 19,256 | 7,877 | 882 | 2,927 | 20,138 | 10,804 |
| Transfers | (2,924) | (7,167) | 2,924 | 7,167 | - | - |
| Increase (Decrease) in net position | 16,332 | 710 | 3,806 | 10,094 | 20,138 | 10,804 |
| Prior period adjustment | - | 3,671 | - | 145 | - | 3,816 |
| Net position, beginning of year | 355,264 | 350,883 | 115,175 | 104,936 | 470,439 | 455,819 |
| Net position, end of year | $ 371,596 | $ 355,264 | $ 118,981 | $ 115,175 | $ 490,577 | $ 470,439 |

Table may not add due to rounding

The comparative schedule of changes in net position denotes a change of $20 million in net position.

Revenue decreased $3.0 million in fiscal year 2020. The decrease in governmental activities is attributable to declines in charges for services revenue in the general government, judicial, and recreation and culture functions. In response to the COVID-19 pandemic, the spring and summer recreational sports seasons were cancelled, which resulted in a decline in recreational fees compared to prior years. Additionally, in person court proceedings were suspended beginning in March 2020 in response to the COVID-19 pandemic. In person trials remained suspended throughout fiscal year 2020 and adversely impacted revenue collection for the judicial function. Additionally, grant and contributions revenue declined significantly in fiscal year 2020, which was related to one time grants received in fiscal year 2019 for various road and bridge projects. However, there was positive revenue growth in property taxes due to real and reassessment (property value) growth in the tax digest, sales tax, title ad valorem tax, and a larger distribution from the State for insurance premium taxes. Business license fees increased in fiscal year 2020, which is a consistent trend over the past few years. Revenue increased in business-type activities due to residential and commercial growth resulting in new customers being served by the sewer system. Expenses decreased by $12.38 million, or 5.6%, from the previous year. The primary reason for this decrease is related to less capital expenditures in fiscal year 2020 compared to fiscal 2019, specifically the Spout Springs Road Widening Project and the Tumbling Creek Bridge Project.

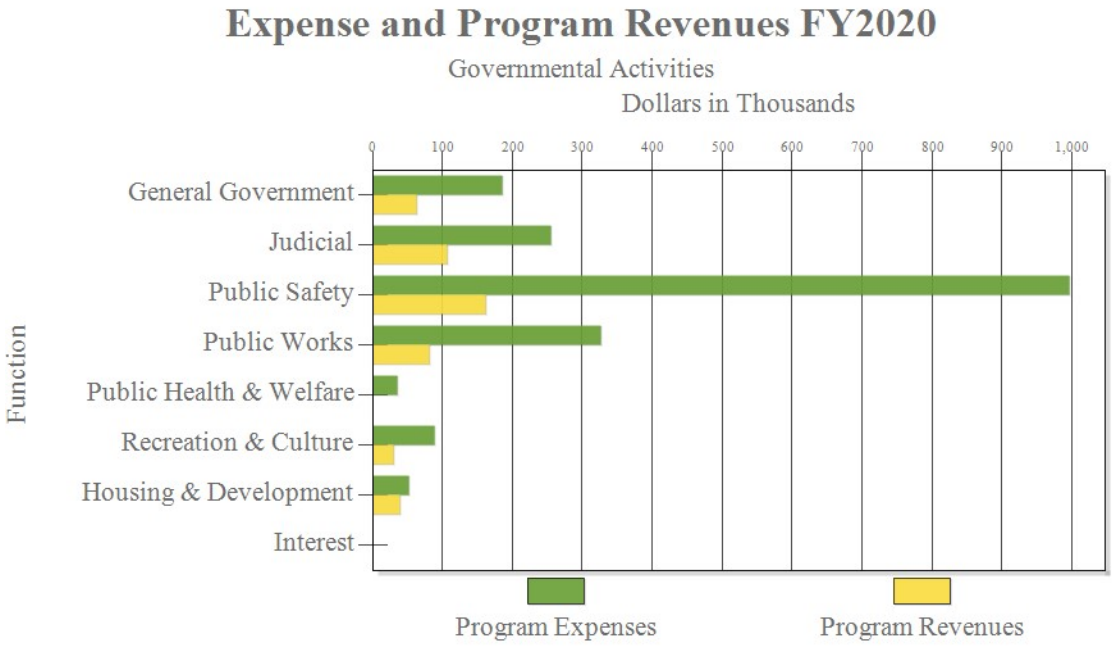
**Governmental Activities:**

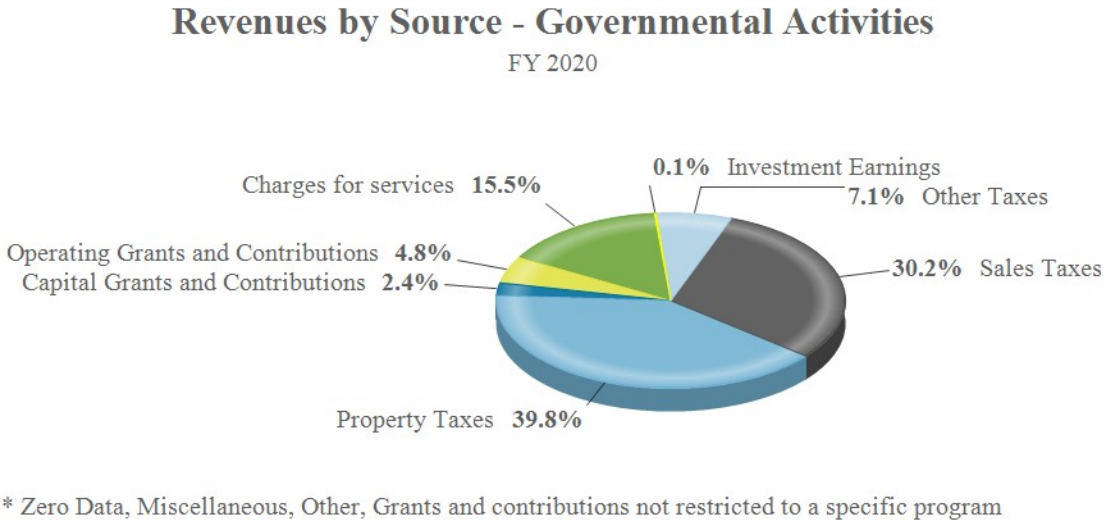
Governmental activities net position overall had a 4.6% increase from fiscal year 2019 to fiscal year 2020. This change is the result of increases in revenue that were greater than the increase in planned expenditures. Additionally, Hall County has continued a goal to strategically and incrementally increase unassigned fund balance in the General, Fire Services, Emergency Services, Development Services, and Parks and Leisure Services Funds to three months or 25% of annual operating expenditures. The County continued its practice of using available funds as cost effectively as possible.

- Revenues realized an overall decline during 2020. This was largely attributable to a decrease in grant and contribution revenue because the County received several one time grants in fiscal year 2019. Additionally, the COVID-19 pandemic negatively impacted judicial and park revenues. However, the growth in the tax base, an increase in sales tax allocation, increases in title ad valorem tax (TAVT), and increases in sales and insurance premium taxes distributed from the State, offset some of the decrease in grant and contribution revenue.

- Expenses decreased $14.02 million from fiscal year 2019. This decrease is primarily due to declines in capital project expenses compared to the prior fiscal year. At the oneset of the COVID-19 pandemic, several vacant positions were not filled which resulted in a decline in salaries expenses. Other operational expenses also declined as a result of the pandemic including travel and training.

The following charts show activities by function:




* Zero Data, Miscellaneous, Other, Grants and contributions not restricted to a specific program

Chart shows all sources of revenue collected for governmental activities not limited to program revenue.

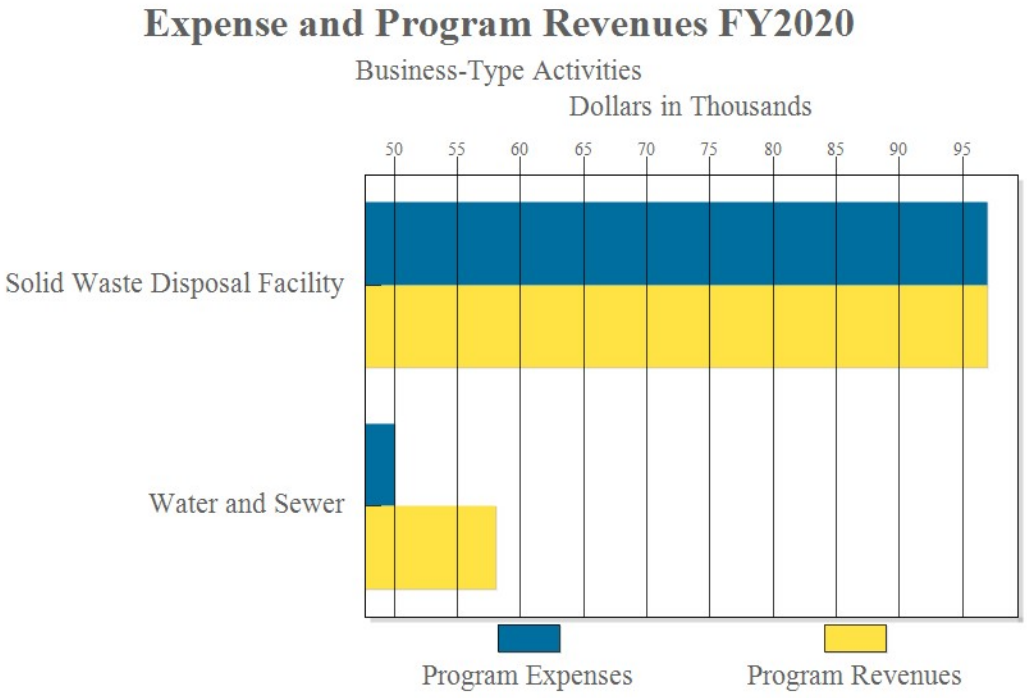
**Business-Type Activities:**

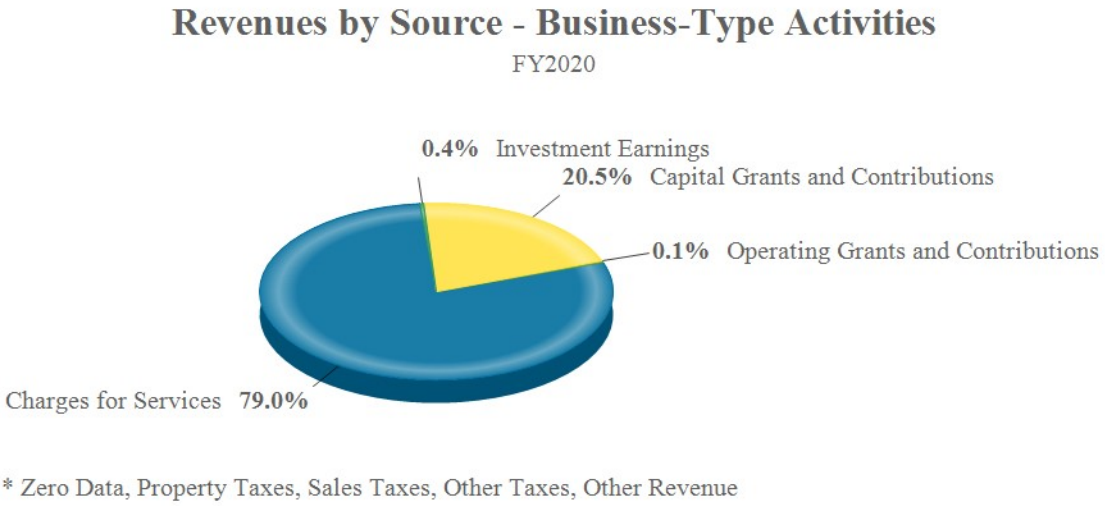
Business–type net position increased by $3.81 million. Key elements of this increase are:

- The Solid Waste Disposal Facility Fund net position increased by $29,784. This was due to an increase in operating financial activity, including increased revenues in recycling and transfer fees. The operating loss of $39,858 was due to current year costs of $1.1 million for leachate disposal and equipment maintenance. These cost are not expected to occur again in future years.

- The Water and Sewer Fund net position increased by $3,751,171. The change in net position increased due to continued increases in connection/tap fees from new construction and developments being initiated during fiscal year 2020, which will be used for future capital improvements or debt service payments, and the realization of developer constructed donated sewer lines. Transfers from the SPLOST Fund continue to be realized for Mulberry Creek Sewer Phase I and II debt service payments as approved by voters on the SPLOST VII Referendum. Finally, $814,755 of capital projects from other funding sources being realized as fixed assets in the Water and Sewer Fund have been included as transfers. The operating loss of $1,394,357 includes $2.1 million of depreciation expense.

The following charts show activities by enterprise operation:






**FINANCIAL ANALYSIS OF THE GOVERNMENT'S FUNDS**

As noted earlier, the County uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

**Governmental Funds.** The focus of the County's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the County's financing requirements. In particular, unreserved fund balance may serve as a useful measure of government's net resources available for spending at the end of the fiscal year.

As of the end of the current fiscal year, the County's governmental funds reported combined ending fund balances of $90,530,234, a change of $21,690,564 in comparison to the prior year. The $528,535 increase in the General Fund is due to increases in tax revenue and prudent fiscal management of expenditures. The Fire Services Fund decreased $169,777 due to increases in expenditures related to capital projects. Additionally, the SPLOST, Capital Projects, and Impact Fee fund balances increased due to the timing and completion of capital projects. The County realized increases in Other Non-Major Funds due to various economic and operational factors as highlighted in the subsequent paragraphs. The General Fund is the chief operating fund of the County. At the end of the current fiscal year, fund balance of the General Fund was $21,929,374. As a measure of the General Fund's liquidity, it may be useful to compare unassigned fund balance to total fund expenditures. Unassigned fund balance represents 21.1% of total general fund current operating expenditures which is an decrease over last year of 0.6%.

The Fire Services Fund is the principal operating fund for County fire, rescue, and training operations. At the end of the fiscal year, its fund balance was $4,135,890, a 3.9% decrease from fiscal year 2019. This decrease is due to increases to the defined benefit pension contribution and capital contributions to the Capital Projects Fund to support Fire Service related capital outlay projects. The fund balance represents 14.5% of total fund expenditures.

The SPLOST Fund accounts for the financial resources provided from a one percent Special Purpose Local Option Sales Tax. Currently, Hall County is managing two separate SPLOST programs – SPLOST VI and SPLOST VII. Sales tax collections for SPLOST VI ended as of June 30, 2015, and collections for SPLOST VII began as of July 1, 2015 and ended June 30, 2020. SPLOST VI is continuing to realize annual capital expenditures due to the timing and completion of projects. At the end of fiscal year 2020, the SPLOST Fund reported a fund balance of $40,218,926, which represents an increase from last year of $18,308,439. The increase is due to the timing and completion of capital projects. Additionally, the SPLOST Fund realized intergovernmental revenue from the State of Georgia totaling $4.1 million relating to reimbursements associated with land acquisition costs for the Spout Springs Road Widening Project Right-of-Way acquisition.

SPLOST VI funds were approved by voter referendum for road and traffic improvements; parks and leisure which includes community centers and parks; courthouse and administration building relocation and rehabilitation; fire and emergency equipment; building construction projects which includes a North Hall library, Sheriff's patrol, and animal shelter; and water and sewer system projects. For fiscal year 2020, SPLOST VI had a few major projects including the design and engineering for the Sardis Road Connector Project and the completion of the Sewer Master Plan and 20 year financial pro forma that will help guide the strategic growth and capital investment of the Hall County Sewer System.

SPLOST VII was approved by voter referendum in March 2015 and includes funding for public works projects related to road and traffic improvements; parks and leisure enhancements/improvements; renovations to the main Hall County Library and senior/community center; construction of a new landfill cell; technology infrastructure, including the Enhanced 911 system upgrade; building improvements/rehabilitation; fire and emergency equipment; and water and sewer system projects. Fiscal year 2020 is the fifth year of the SPLOST VII program and major projects include including right-of-way acquisition for the Spout Spring Road widening project, renovations to the main Hall County Library, the county road resurfacing program, debt payments for Mulberry Creek Sewer Phase I and II, renovations to the Main Courthouse, park and recreation facility improvements such as renovations to Murrayville Park, and new ambulances.

The Capital Projects Fund accounts for the financial resources used for the purchase and construction of major capital facilities, facility and building renovations/improvements, technology enhancements, and vehicle/heavy equipment purchases, other than those accounted for in specific funds. At the end of the current fiscal year, fund balance of the Capital Projects Fund was $5,069,151. The increase of $292,889 is due to the timing and completion of approved capital projects as articulated in the multi-year Capital Improvement Plan. Major capital projects included fire station water heater replacements, county building roof replacements, county building HVAC replacement, equipment purchases, and vehicle purchases for various county departments.

The Impact Fee Fund accounts for financial resources provided by a fee included with the construction permitting to be used for purchase or construction of major capital facilities or equipment in service areas impacted by economic growth. These areas are parks and recreation, fire protection, Sheriff's patrol, public safety, and libraries. The fund balance changed from $3,190,850 to $4,063,885 or 27.4% increase. The increase in this fund is a result of a combination of growth in the residential and commercial construction market and the timing of capital projects. These fees are generated from new construction which has significantly increased over the past three fiscal years. This is a good indicator of improved economic activity in the County. During fiscal year 2020, the majority of expenditures were related to construction costs associated with the Main Library renovation project, which is expected to be completed in early fiscal year 2021. Other expenditures include quarterly allocations to the Hall County Library System for the purchase of new books.

**Governmental Fund Revenue and Expenditure Comparison**

*($ in thousands)*

| | 2020 | 2019 | Inc/Dec | %Inc/Dec |
|---|---|---|---|---|
| Revenue | | | | |
| Taxes | $ 165,791 | $ 154,623 | $ 11,168 | 7.2 % |
| License and Permits | 3,515 | 3,496 | 19 | 0.5 % |
| Intergovernmental | 14,090 | 22,820 | (8,730) | (38.3)% |
| Fines and Forfeitures | 5,440 | 7,051 | (1,611) | (22.8)% |
| Charges for Services | 24,062 | 23,907 | 155 | 0.6 % |
| Investment income | 196 | 137 | 59 | 43.1 % |
| Miscellaneous | 215 | 237 | (22) | (9.3)% |
| Total Revenues | $ 213,309 | $ 212,271 | $ 1,038 | 0.5 % |
| | | | | |
| Expenditures | | | | |
| General Government | $ 17,920 | $ 23,200 | $ (5,280) | (23)% |
| Judicial | 24,924 | 21,638 | 3,286 | 15 % |
| Public Health and Welfare | 3,434 | 3,159 | 275 | 9 % |
| Public Safety | 96,343 | 85,196 | 11,147 | 13 % |
| Public Works | 11,888 | 13,505 | (1,617) | (12)% |
| Recreation and Culture | 7,446 | 7,283 | 163 | 2 % |
| Housing and Development | 5,173 | 4,901 | 272 | 6 % |
| Intergovernmental | 9,850 | 19,377 | (9,527) | (49)% |
| Capital Outlay | 17,310 | 13,338 | 3,972 | 30 % |
| Debt Service | 2,526 | 1,172 | 1,354 | 116 % |
| Total Expenditures | $ 196,814 | $ 192,769 | $ 4,045 | 2 % |

Table may not add due to rounding

The changes in fund balances for the Governmental Funds are as shown:

**Hall County Governmental Funds**
**Fund Balance**

*($ in thousands)*

| | 2020 | 2019 | Inc/(Dec) | % Inc/(Dec) |
|---|---|---|---|---|
| General | $ 21,929 | $ 21,401 | $ 528 | 2.5 % |
| Fire Services | 4,136 | 4,306 | (170) | (3.9)% |
| SPLOST | 40,219 | 21,910 | 18,309 | 83.6 % |
| Capital Projects | 5,069 | 4,776 | 293 | 6.1 % |
| Impact Fees | 4,064 | 3,191 | 873 | 27.4 % |
| Non-Major Funds | 15,113 | 13,256 | 1,857 | 14.0 % |
| Total Fund Balance | $ 90,530 | $ 68,840 | $ 21,690 | 31.5 % |

Table may not add due to rounding

**Proprietary Funds.** The County's proprietary funds provide the same type of information found in the government-wide financial statements, but in more detail.

**Hall County Proprietary Funds**
**Net position**
*($ in thousands)*

| | 2020 | 2019 | Inc/(Dec) | % Inc/(Dec) |
|---|---|---|---|---|
| Solid Waste Disposal | $ 17,152 | $ 17,122 | $ 30 | 0.2 % |
| Water and Sewer | 101,812 | 98,061 | 3,751 | 3.8 % |
| Internal Service | 5,400 | 4,770 | 630 | 13.2 % |
| Total Net Position | $ 124,364 | $ 119,953 | $ 4,411 | 3.7 % |

Table may not add due to rounding

Unrestricted net position of the Solid Waste Disposal Facility and Water and Sewer Fund at the end of the year amounted to $20,209,022. This represents a change of $564,429 from unrestricted net position as of June 30, 2019. Other factors related to the finances of these funds have been included in the previous discussion of the business-type activities.

## GENERAL FUND BUDGETARY HIGHLIGHTS

The original budget was $103,648,651. In February 2020, the Board of Commissioners amended the General Fund budget to better reflect revenue projections and expenditures, specifically due to an increase in tax revenue and increases in defined benefit contributions and health insurance contributions. The final budget was $106,394,159. The actual revenue (inflow) was $106,797,223, which varied from final budget by $403,064. The actual expenditures (outflows) were $106,268,688 which varied from the final expenditure budget by $125,471. That represented a change of $2,323,604 from prior year. The net result is a $528,535 increase in the General Fund balance. Key budget indicators are itemized below:

- General M&O millage rate decrease to 5.098 (from 5.360 the previous year)
- Sales tax and title ad valorem tax proceeds increase
- Implemented 2% COLA and additional 1% retirement match
- Maintained efficient and cost effective operational and service delivery models
- Capital purchases were limited to necessary purchases; however, additional capital funding transfers were realized to adequately support the Capital Projects Fund to address the County's aging capital.

Actual expenditures came in $125,471 below budget and can be summarized as follows:

- General Government was under budget by $87 thousand
- Judicial was under budget by $22 thousand
- Public Safety under budget by $1 thousand
- Public Health and Welfare under budget by $2 thousand
- Recreation and Culture was under budget by $12 thousand
- Housing and Development was under budget by $2 thousand

Differences between the original budget and the final amended budget difference by function:

**General Fund**
**For the Year Ended June 30, 2020**

| | Budget | | | Variance of |
|---|---|---|---|---|
| | Original | Final | Actual | Final Budget |
| General Government | $ 22,105,589 | $ 23,677,027 | $ 23,590,497 | $ 86,530 |
| Judicial | 23,128,462 | 22,464,560 | 22,442,215 | 22,345 |
| Public Safety | 51,008,210 | 52,682,401 | 52,681,770 | 631 |
| Public Health and Welfare | 2,904,237 | 3,279,490 | 3,277,429 | 2,061 |
| Recreation and Culture | 2,941,680 | 2,858,754 | 2,846,847 | 11,907 |
| Housing and Development | 1,560,473 | 1,431,927 | 1,429,930 | 1,997 |
| Total Charges to Appropriations | $ 103,648,651 | $ 106,394,159 | $ 106,268,688 | $ 125,471 |

Table may not add due to rounding

## CAPITAL ASSET AND DEBT ADMINISTRATION

**Capital Assets.** The County's investment in capital assets for its government and business-type activities as of June 30, 2020, was $494 million (net of accumulated depreciation). This investment in capital assets includes land, buildings, improvements, machinery and equipment, park facilities, roads, bridges, and sewer infrastructure.

Governmental assets moved from construction in progress to the asset records during the year totaled approximately $8 million. Major projects consisted of the following:

- Tumbling Creek Bridge Project- $4.8 million
- Sheriff's Office Gun Training Range - $1.6 million
- J.M. Turk Round-a-bout Project - $929 thousand
- Fleet Maintenance Bay Addition - $345 thousand

Business-type assets moved from construction in progress to the assets records during the year totaled approximately $9.25 million. Major projects consisted of the following:

- Landfill Cell II Phase II Cell Addition - $6.3 million
- Spout Springs Dewatering Facility Project - $1.7 million
- Road Atlanta Sewer Project - $873 thousand
- Lift Station - $350 thousand

**Hall County's Capital Assets**
**(Net of depreciation)**
*($ in thousands)*

| | Governmental Activities | | Business-type Activities | | Total Primary Government | |
|---|---|---|---|---|---|---|
| | 2020 | 2019 | 2020 | 2019 | 2020 | 2019 |
| Land and Improvements | $ 58,809 | $ 58,544 | $ 24,715 | $ 24,715 | $ 83,524 | $ 83,259 |
| Construction in Progress | 39,005 | 33,655 | 8,710 | 16,207 | 47,715 | 49,862 |
| Buildings | 132,415 | 135,627 | 5,404 | 5,693 | 137,819 | 141,320 |
| Machinery & Equipment | 5,481 | 5,651 | 2,413 | 2,076 | 7,894 | 7,727 |
| Vehicles | 12,127 | 12,158 | 836 | 895 | 12,963 | 13,053 |
| Infrastructure | 117,592 | 121,496 | 86,133 | 77,977 | 203,725 | 199,473 |
| Total Assets | $ 365,429 | $ 367,131 | $ 128,211 | $ 127,563 | $ 493,640 | $ 494,694 |

Table may not add due to rounding

Additional information on the County's capital assets can be found in Note 6 on pages 32 through 35 of this report.

**Long–Term Debt.** During 2020, the Gainesville-Hall County Development Authority contracts payable to fund the construction of the State Patrol Building and the purchase of Spout Springs Treatment Plant were renegotiated to reflect the amounts outlined in the bond refunding. Contracts payable totals $12.3 million. Capital leases total $7.7 million and include pumper trucks for Fire Services, Sheriff Records Management Software, and Sheriff Body Cameras and Tasers. Notes from Direct Borrowings total $20.1 million and were issued to fund the Mulberry Creek Sewer System and Hall County Landfill Leachate Treatment Facility.

**Hall County's Outstanding Debt**
**Bonds Payable, Capital Leases, Notes Payable, Claims, and Other Debts**
*($ in thousands)*

| | Governmental Activities | | Business-type Activities | | Total Primary Government | |
|---|---|---|---|---|---|---|
| | 2020 | 2019 | 2020 | 2019 | 2020 | 2019 |
| Contracts Payable | $ 1,433 | $ 1,496 | $ 10,901 | $ 11,755 | $ 12,334 | $ 13,251 |
| Capital Leases | 7,683 | 2,395 | - | - | 7,683 | 2,395 |
| Notes from Direct Borrowings | - | - | 20,077 | 21,685 | 20,077 | 21,685 |
| Claims Payable (estimate) | 4,630 | 3,793 | - | - | 4,630 | 3,793 |
| Landfill Closure/Postclosure | - | - | 14,111 | 13,662 | 14,111 | 13,662 |
| Compensated Absences | 5,766 | 4,976 | 126 | 104 | 5,892 | 5,080 |
| Net Pension Liability | 28,319 | 34,070 | 1,281 | 1,391 | 29,600 | 35,461 |
| Net OPEB Obligation | 47,393 | 45,659 | 1,943 | 1,869 | 49,336 | 47,528 |
| Totals | $ 95,224 | $ 92,389 | $ 48,439 | $ 50,466 | $ 143,663 | $ 142,855 |

Table may not add due to rounding

Additional information regarding Hall County's long-term debt can be found in Note 7 on pages 35 through 40 of this report. State statutes limit the amount of general obligation debt a governmental entity may issue to 10 percent of its total assessed valuation. The current debt limitation for the County is $920,875,000, and currently, the County has no general obligation debt.

## ECONOMIC OUTLOOK

With respect to the economy, fiscal year 2020 ended for the County as planned with good budgetary performance. The fiscal year 2021 economic outlook is slightly better for Hall County than in 2020. It is expected that Hall County will continue to see consistent improvement in the local economy and steady real estate growth trends in the next few years.

- Sales tax and other revenue sources are expected to increase in 2021. The County monitors these revenues on a monthly basis.

- During fiscal year 2021, Hall County finalized a Sewer Master Plan Study and 20 year financial pro forma to best determine a strategic plan forward for future capital investment and capacity growth.

- To assist in managing the demands of public services due to the significant growth of the Hall County community, Hall County leadership strategically developed a comprehensive six-year capital improvement plan that addresses the County's aging capital assets and articulates a strategic plan moving forward to phase-in capital replacement incrementally and to align capital investment with growth. The total capital improvement plan is $401 million and includes all capital funding sources: SPLOST, capital projects fund, enterprise funds, grants, impact fees, and state roads.

- As of June 2020, Hall County's unemployment rate was 5.7%, which was below the State of Georgia and National unemployment rates of 7.6% and 11.1%, respectively. Hall County's unemployment rate is one of the lowest in Georgia and is due to the solid base of industry and continued economic growth of the region.

- Hall County is home to a growing healthcare community that employs over 13,000 individuals and services approximately 1.8 million people in more than 18 counties across Northeast Georgia.

Northeast Georgia Medical Center Gainesville and Braselton Campuses continue to receive top state and national rankings for quality care from multiple independent healthcare quality ratings agencies.

- Hall County has a strong manufacturing and industrial base that greatly benefits the region. There are more than 300 manufacturing/processing companies in Hall County, including 50 international companies. Since 2015, new and expanded industries totaled 105 resulting in 5,300 new jobs. Industries represented include automotive, plastics, food processing, life sciences, equipment manufacturing, among others. Manufacturers and processors in Hall County make up one-third of the County's workforce; including Kubota Manufacturing (tractor and RTV utility vehicle manufacturer), ZF Gainesville LLC (automotive technology firm), Mars Wrigley (chewing gum producer), Auto Metal Direct (automobile body panels distributor), Tatsumi Intermodal (operations and logistic company), King's Hawaiian (commercial baker) and Fox Factory Holding Corporation (performance shock absorbers and racing suspension products). Additionally, with the opening of a new Exit 14 off I985 in South Hall County, additional commercial development is anticipated in the near future.

- In December 2018, the State of Georgia announced the new Northeast Georgia Inland Port Terminal that will be located in the Gateway Center off Georgia Highway 365. This terminal will serve the I-85 region of Georgia and will provide a direct rail route for the Norfolk Southern Railroad from the Port of Savannah's Garden City Terminal to Hall County. The new inland port is scheduled to open in 2023.

- Workforce development continues to be a focus among community and business leaders in Hall County. Building a sustainable workforce for Hall County that possess the skills needed in the current and future working environment remains a high priority. Community leadership, along with Hall County's three major higher education institutions – Brenau University, Lanier Technical College, and the University of North Georgia – as well as, the Hall County Board of Education and the City of Gainesville School System are committed to moving workforce development initiatives forward.

- Tourism continues to be a major economic driver for Hall County. Lake Sidney Lanier, a 38,000 acre recreation lake, is the center of Hall County tourism and attracts 10 million visitors annually. Lake Lanier is highly popular and boasts a $5 billion annual economic impact to the region. Hall County has a vast offering of leisure activities that include Lake Lanier Island Resort, Don Carter State Park, Lake Lanier Olympic Park, Road Atlanta Raceway, the Atlanta Botanical Gardens Gainesville, Atlanta Falcons (NFL) Headquarters, and numerous agritourism options.

In closing, Hall County's economic outlook is bright for 2021 and beyond. The County is making significant investments in road and sewer infrastructure, building/facility improvements, public safety initiatives, parks and leisure facilities, and technology to accommodate future expected growth. The current economy, revenue forecasting, and careful expenditure planning were taken into consideration when preparing the fiscal year 2021 budget.

REQUEST FOR INFORMATION

This financial report is designed to provide a general overview of the County's finances for all interested in the government's financials. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Director of Financial Services, Hall County, P.O. Drawer 1435, Gainesville, Georgia 30503.

# HALL COUNTY, GEORGIA
# STATEMENT OF NET POSITION
## June 30, 2020

| | PRIMARY GOVERNMENT | | | |
|---|---|---|---|---|
| ASSETS | GOVERNMENTAL ACTIVITIES | BUSINESS-TYPE ACTIVITIES | TOTAL | COMPONENT UNITS |
| Cash | $ 90,003,983 | $ 19,843,879 | $ 109,847,862 | $ 7,178,157 |
| Investments | 7,595,988 | - | 7,595,988 | 14,674 |
| Receivables (net of allowance for uncollectibles) | 14,765,532 | 1,386,009 | 16,151,541 | 1,471,589 |
| Internal balances | (17,431) | 17,431 | - | - |
| Inventories | 1,123,485 | - | 1,123,485 | - |
| Prepaid items | 793,778 | 44,625 | 838,403 | 30,431 |
| Restricted assets: | | | | |
| Cash | - | 1,250,007 | 1,250,007 | - |
| Non-current assets: | | | | |
| Capacity held for resale | - | 17,595,627 | 17,595,627 | - |
| Land held for resale | 18,699 | - | 18,699 | - |
| Capital assets: | | | | |
| Capital assets not being depreciated | 97,813,821 | 33,425,541 | 131,239,362 | - |
| Capital assets being depreciated | 654,603,574 | 129,798,295 | 784,401,869 | 4,973,570 |
| Less: accumulated depreciation | (386,989,244) | (35,012,022) | (422,001,266) | (3,686,882) |
| Capital assets, net of depreciation | 365,428,151 | 128,211,814 | 493,639,965 | 1,286,688 |
| TOTAL ASSETS | 479,712,185 | 168,349,392 | 648,061,577 | 9,981,539 |
| DEFERRED OUTFLOWS OF RESOURCES | | | | |
| Pension expense | 965,469 | 34,531 | 1,000,000 | 2,391,810 |
| OPEB expense | 3,100,205 | 132,503 | 3,232,708 | 116,482 |
| Deferred amount on refunding | 44,364 | 14,753 | 59,117 | - |
| TOTAL DEFERRED OUTFLOWS OF RESOURCES | 4,110,038 | 181,787 | 4,291,825 | 2,508,292 |
| TOTAL ASSETS & DEFERRED OUTFLOWS | 483,822,223 | 168,531,179 | 652,353,402 | 12,489,831 |
| LIABILITIES | | | | |
| Accounts payable | 7,580,683 | 554,087 | 8,134,770 | 601,239 |
| Accrued interest payable | 10,014 | 122,429 | 132,443 | - |
| Other accrued items | 2,728,282 | 108,219 | 2,836,501 | 82 |
| Due to other governments | - | - | - | 93,698 |
| Unearned revenue | 575,331 | 76,034 | 651,365 | 21,323 |
| Amounts held in trust | 580,499 | 31,320 | 611,819 | - |
| Noncurrent liabilities: | | | | |
| Due within one year | | | | |
| Compensated absences payable | 3,459,466 | 75,798 | 3,535,264 | 554,078 |
| Estimated claims payable | 2,305,886 | - | 2,305,886 | - |
| Accrued landfill closure / postclosure | - | 171,148 | 171,148 | - |
| Notes from direct borrowings | - | 1,655,739 | 1,655,739 | - |
| Capital leases payable | 1,733,685 | - | 1,733,685 | - |
| Contracts payable | 114,525 | 390,428 | 504,953 | - |
| Due in more than one year | | | | |
| Compensated absences payable | 2,306,311 | 50,532 | 2,356,843 | 408,842 |
| Estimated claims payable | 2,324,198 | - | 2,324,198 | - |
| Accrued landfill closure / postclosure | - | 13,939,712 | 13,939,712 | - |
| Notes from direct borrowings | - | 18,420,848 | 18,420,848 | - |
| Capital leases payable | 5,949,647 | - | 5,949,647 | - |
| Contracts payable | 1,318,916 | 10,510,644 | 11,829,560 | - |
| Net OPEB liability | 47,393,233 | 1,943,086 | 49,336,319 | 3,798,562 |
| Net pension liability | 28,318,637 | 1,280,643 | 29,599,280 | 11,097,736 |
| TOTAL LIABILITIES | 106,699,313 | 49,330,667 | 156,029,980 | 16,575,560 |
| DEFERRED INFLOWS OF RESOURCES | | | | |
| Pension expense | 713,685 | 13,657 | 727,342 | 4,672,140 |
| OPEB expense | 4,812,763 | 205,698 | 5,018,461 | 883,318 |
| TOTAL DEFERRED INFLOWS OF RESOURCES | 5,526,448 | 219,355 | 5,745,803 | 5,555,458 |
| TOTAL LIABILITIES AND DEFERRED INFLOWS OF RESOURCES | 112,225,761 | 49,550,022 | 161,775,783 | 22,131,018 |
| NET POSITION | | | | |
| Net investment in capital assets | 354,651,215 | 97,211,724 | 451,862,939 | 1,286,688 |
| Restricted for: | | | | |
| Capital outlay projects | 38,716,976 | - | 38,716,976 | - |
| Debt service | | 1,250,007 | 1,250,007 | |
| Impact fee projects | 4,063,885 | - | 4,063,885 | - |
| Judicial programs | 2,876,683 | - | 2,876,683 | - |
| Public safety programs | 10,050,230 | - | 10,050,230 | - |
| Health and welfare programs | 185,715 | - | 185,715 | 1,263,613 |
| Housing and development | 1,864,869 | - | 1,864,869 | - |
| Recreation and culture | 1,459,279 | - | 1,459,279 | - |
| Street lighting | 52 | - | 52 | - |
| Stormwater | - | 292,973 | 292,973 | - |
| Unrestricted | (42,272,442) | 20,226,453 | (22,045,989) | (12,191,488) |
| TOTAL NET POSITION | $ 371,596,462 | $ 118,981,157 | $ 490,577,619 | $ (9,641,187) |

The accompanying notes are an integral part of this statement.

# HALL COUNTY, GEORGIA
# STATEMENT OF ACTIVITIES
## For the Year Ended June 30, 2020

| FUNCTIONS/PROGRAMS | EXPENSES | PROGRAM REVENUES: CHARGES FOR SERVICES | PROGRAM REVENUES: OPERATING GRANTS AND CONTRIBUTIONS | PROGRAM REVENUES: CAPITAL GRANTS AND CONTRIBUTIONS | NET (EXPENSE) AND CHANGES IN NET POSITION: PRIMARY GOVERNMENT: GOVERNMENTAL ACTIVITIES | NET (EXPENSE) AND CHANGES IN NET POSITION: PRIMARY GOVERNMENT: BUSINESS-TYPE ACTIVITIES | NET (EXPENSE) AND CHANGES IN NET POSITION: PRIMARY GOVERNMENT: TOTAL | NET (EXPENSE) AND CHANGES IN NET POSITION: COMPONENT UNITS |
|---|---|---|---|---|---|---|---|---|
| PRIMARY GOVERNMENT | | | | | | | | |
| GOVERNMENTAL ACTIVITIES | | | | | | | | |
| General government | $ 18,528,892 | $ 6,059,959 | $ 275,755 | $ - | $ (12,193,178) | $ - | $ (12,193,178) | $ - |
| Judicial | 25,584,175 | 8,088,710 | 2,593,413 | - | (14,902,052) | - | (14,902,052) | - |
| Public safety | 99,692,730 | 13,122,477 | 1,677,033 | 1,430,427 | (83,462,793) | - | (83,462,793) | - |
| Public works | 32,735,904 | 1,135,900 | 4,921,815 | 2,099,738 | (24,578,451) | - | (24,578,451) | - |
| Public health and welfare | 3,625,205 | - | 108,729 | 8,500 | (3,507,976) | - | (3,507,976) | - |
| Recreation and culture | 8,774,930 | 1,434,497 | 40,990 | 1,617,231 | (5,682,212) | - | (5,682,212) | - |
| Housing and development | 5,152,153 | 3,309,654 | 641,973 | - | (1,200,526) | - | (1,200,526) | - |
| Interest | 95,682 | - | - | - | (95,682) | - | (95,682) | - |
| Total Governmental Activities | 194,189,671 | 33,151,197 | 10,259,708 | 5,155,896 | (145,622,870) | - | (145,622,870) | - |
| BUSINESS-TYPE ACTIVITIES | | | | | | | | |
| Solid waste/recycling | 9,747,623 | 9,725,632 | 10,997 | - | - | (10,994) | (10,994) | - |
| Water and sewer | 5,003,030 | 2,623,052 | - | 3,206,683 | - | 826,705 | 826,705 | - |
| Total Business-Type Activities | 14,750,653 | 12,348,684 | 10,997 | 3,206,683 | - | 815,711 | 815,711 | - |
| TOTAL PRIMARY GOVERNMENT | $ 208,940,324 | $ 45,499,881 | $ 10,270,705 | $ 8,362,579 | (145,622,870) | 815,711 | (144,807,159) | - |
| COMPONENT UNITS | | | | | | | | |
| Health Department | $ 17,530,844 | $ 2,595,736 | $ 16,696,315 | $ - | - | - | - | 1,761,207 |
| Library System | 4,648,591 | 186,380 | 589,718 | 1,750,540 | - | - | - | (2,121,953) |
| TOTAL COMPONENT UNITS | $ 22,179,435 | $ 2,782,116 | $ 17,286,033 | $ 1,750,540 | - | - | - | (360,746) |
| GENERAL REVENUES | | | | | | | | |
| Property taxes | | | | | 84,994,156 | - | 84,994,156 | - |
| Sales taxes | | | | | 64,515,121 | - | 64,515,121 | - |
| Insurance premium taxes | | | | | 8,955,210 | - | 8,955,210 | - |
| Real estate recording taxes | | | | | 3,182,221 | - | 3,182,221 | - |
| Other taxes | | | | | 2,963,114 | - | 2,963,114 | - |
| Total taxes | | | | | 164,609,822 | - | 164,609,822 | - |
| Unrestricted investment earnings | | | | | 196,249 | 66,301 | 262,550 | 1,349 |
| Grants and contributions not restricted to a specific program | | | | | 73,263 | - | 73,263 | 2,300,027 |
| TRANSFERS | | | | | (2,924,129) | 2,924,129 | - | - |
| TOTAL GENERAL REVENUES AND TRANSFERS | | | | | 161,955,205 | 2,990,430 | 164,945,635 | 2,301,376 |
| CHANGES IN NET POSITION | | | | | 16,332,335 | 3,806,141 | 20,138,476 | 1,940,630 |
| NET POSITION, Beginning | | | | | 355,264,127 | 115,175,016 | 470,439,143 | (11,581,817) |
| NET POSITION, Ending | | | | | $ 371,596,462 | $ 118,981,157 | $ 490,577,619 | $ (9,641,187) |

The accompanying notes are an integral part of this statement.

# HALL COUNTY, GEORGIA
# BALANCE SHEET
# GOVERNMENTAL FUNDS
# June 30, 2020

| ASSETS | GENERAL | FIRE SERVICES | SPLOST | CAPITAL PROJECTS | IMPACT FEES | OTHER NONMAJOR GOVERNMENTAL FUNDS | TOTAL GOVERNMENTAL FUNDS |
|---|---|---|---|---|---|---|---|
| Cash | $ 13,115,157 | $ 4,853,807 | $ 38,758,080 | $ 4,974,125 | $ 4,004,190 | $ 14,662,340 | $ 80,367,699 |
| Investments | 7,595,988 | - | - | - | - | - | 7,595,988 |
| Receivables (net of allowance for uncollectibles) | 5,187,469 | 311,534 | 4,836,006 | 311,089 | 106,869 | 3,669,941 | 14,422,908 |
| Interfund receivables | 902,457 | - | - | - | - | - | 902,457 |
| Prepaid items | 446,529 | 26,646 | 39,897 | 12,915 | - | 91,959 | 617,946 |
| Inventories | 281,011 | 190,281 | - | - | - | 330,501 | 801,793 |
| TOTAL ASSETS | 27,528,611 | 5,382,268 | 43,633,983 | 5,298,129 | 4,111,059 | 18,754,741 | 104,708,791 |
| LIABILITIES AND FUND BALANCES | | | | | | | |
| Liabilities | | | | | | | |
| Accounts payable | 2,092,216 | 423,655 | 3,403,792 | 147,724 | 47,174 | 1,045,113 | 7,159,674 |
| Other accrued items | 1,593,855 | 524,486 | 11,265 | 81,254 | - | 491,661 | 2,702,521 |
| Interfund payables | - | - | - | - | - | 902,457 | 902,457 |
| Unearned revenue | - | - | - | - | - | 575,331 | 575,331 |
| Deposits held | 88,729 | - | - | - | - | 491,770 | 580,499 |
| TOTAL LIABILITIES | 3,774,800 | 948,141 | 3,415,057 | 228,978 | 47,174 | 3,506,332 | 11,920,482 |
| DEFERRED INFLOWS OF RESOURCES | | | | | | | |
| Unavailable revenue - property taxes | 1,824,437 | 298,237 | - | - | - | 121,816 | 2,244,490 |
| Unavailable revenue - other | - | - | - | - | - | 13,585 | 13,585 |
| TOTAL DEFERRED INFLOWS OF RESOURCES | 1,824,437 | 298,237 | - | - | - | 135,401 | 2,258,075 |
| TOTAL LIABILITIES AND DEFERRED INFLOWS OF RESOURCES | 5,599,237 | 1,246,378 | 3,415,057 | 228,978 | 47,174 | 3,641,733 | 14,178,557 |
| FUND BALANCES | | | | | | | |
| Nonspendable: | | | | | | | |
| Prepaid expenditure | 446,529 | 26,646 | 39,897 | 12,915 | - | 91,959 | 617,946 |
| Inventories | 281,011 | 190,281 | - | - | - | 330,501 | 801,793 |
| Restricted: | | | | | | | |
| Capital outlay projects | - | - | 40,179,029 | - | - | - | 40,179,029 |
| Impact fee projects | - | - | - | - | 4,063,885 | - | 4,063,885 |
| Street lighting | - | - | - | - | - | 52 | 52 |
| Judicial programs | - | - | - | - | - | 2,810,945 | 2,810,945 |
| Public safety programs | - | 3,918,963 | - | - | - | 5,650,549 | 9,569,512 |
| Health and welfare programs | - | - | - | - | - | 185,715 | 185,715 |
| Parks and recreation programs | - | - | - | - | - | 1,456,433 | 1,456,433 |
| Housing and development programs | - | - | - | - | - | 1,774,784 | 1,774,784 |
| Assigned: | | | | | | | |
| Capital equipment and infrastructure | - | - | - | 5,056,236 | - | 2,719,149 | 7,775,385 |
| Parks and recreation programs | - | - | - | - | - | 92,921 | 92,921 |
| Unassigned | 21,201,834 | - | - | - | - | - | 21,201,834 |
| TOTAL FUND BALANCES | 21,929,374 | 4,135,890 | 40,218,926 | 5,069,151 | 4,063,885 | 15,113,008 | 90,530,234 |
| TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND FUND BALANCES | $ 27,528,611 | $ 5,382,268 | $ 43,633,983 | $ 5,298,129 | $ 4,111,059 | $ 18,754,741 | $ 104,708,791 |

The accompanying notes are an integral part of this statement.

**HALL COUNTY, GEORGIA**
**RECONCILIATION OF THE GOVERNMENTAL FUNDS BALANCE SHEET TO THE STATEMENT OF NET POSITION**
**June 30, 2020**

| | | |
|---|---|---|
| **Total Fund Balances for Governmental Funds (page 3)** | | $ 90,530,234 |
| Total net position reported for governmental activities in the statement of net position is different because: | | |
| Capital assets used in the governmental activities are not financial resources and therefore are not reported in the funds. | | 365,428,151 |
| Land held for resale used in the governmental activities is not a financial resource and therefore is not reported in the funds. | | 18,699 |
| Internal service funds are used by the County to charge the cost of group health and other types of insurance to individual funds. The assets and liabilities of internal service funds are included in governmental activities in the statement of net position. Internal service fund net position is: | | 5,382,148 |
| Revenues in the statement of activities that do not provide current financial resources are reported as unavailable revenues in the funds. | | |
| Property taxes | 2,244,490 | |
| Assessments | 13,585 | |
| | | 2,258,075 |
| Some liabilities, including bonds payable, are not due and payable in the current period and therefore are not reported in the funds. | | |
| Deferred amount on refunding | 44,364 | |
| Accrued interest | (10,014) | |
| Compensated absences | (5,765,777) | |
| Capital leases | (7,683,332) | |
| Contracts payable | (1,433,441) | |
| Net pension liability | (28,318,637) | |
| Net deferred inflows(outflows) - pension expense | 251,784 | |
| Net OPEB liability | (47,393,233) | |
| Net deferred inflows(outflows) - OPEB expense | (1,712,558) | |
| | | (92,020,844) |
| Rounding | | (1) |
| **Total net position of governmental activities (page 1)** | | $ 371,596,462 |

The accompanying notes are an integral part of this statement.

# HALL COUNTY, GEORGIA
## STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
## GOVERNMENTAL FUNDS
## For the Year Ended June 30, 2020

| | GENERAL | FIRE SERVICES | SPLOST | CAPITAL PROJECTS | IMPACT FEES | OTHER NONMAJOR GOVERNMENTAL FUNDS | TOTAL GOVERNMENTAL FUNDS |
|---|---|---|---|---|---|---|---|
| REVENUES | | | | | | | |
| Taxes | $ 86,842,147 | $ 29,046,969 | $ 36,971,042 | $ - | $ - | $ 12,930,836 | $ 165,790,994 |
| Licenses and permits | 2,121,378 | - | - | - | 1,253,370 | 139,772 | 3,514,520 |
| Intergovernmental | 1,131,432 | 4,543 | 4,102,216 | 116,128 | - | 8,735,486 | 14,089,805 |
| Fines and forfeitures | 4,323,077 | - | - | 10,538 | - | 1,106,061 | 5,439,676 |
| Charges for services | 10,389,356 | 188,434 | - | - | - | 13,483,927 | 24,061,717 |
| Contributions and donations | 42,000 | - | - | 8,500 | - | 34,263 | 84,763 |
| Investment income | 140,867 | 39,945 | - | - | - | 15,438 | 196,250 |
| Miscellaneous | 71,898 | - | - | - | - | 59,796 | 131,694 |
| TOTAL REVENUES | 105,062,155 | 29,279,891 | 41,073,258 | 135,166 | 1,253,370 | 36,505,579 | 213,309,419 |
| EXPENDITURES | | | | | | | |
| Current Expenditures | | | | | | | |
| General government | 17,871,250 | - | - | 48,262 | - | - | 17,919,512 |
| Judicial | 22,442,215 | - | - | 56,209 | - | 2,425,973 | 24,924,397 |
| Public safety | 50,439,771 | 28,449,668 | 141,360 | 587,652 | - | 16,724,183 | 96,342,634 |
| Public works | - | - | 3,580,887 | 308,608 | - | 7,998,284 | 11,887,779 |
| Public health and welfare | 3,256,298 | - | 9,420 | - | - | 167,927 | 3,433,645 |
| Recreation and culture | 2,688,402 | - | 310,348 | 68,753 | 102,166 | 4,275,985 | 7,445,654 |
| Housing and development | 1,431,790 | - | - | - | - | 3,741,162 | 5,172,952 |
| Intergovernmental | - | - | 9,821,653 | - | - | 30,719 | 9,852,372 |
| Capital outlay | 98,937 | - | 5,977,022 | 8,816,861 | 278,169 | 2,138,512 | 17,309,501 |
| Debt service | | | | | | | |
| Principal | 961,180 | - | - | - | - | 53,301 | 1,014,481 |
| Interest | 77,707 | - | - | - | - | - | 77,707 |
| Issuance costs | 18,081 | - | - | - | - | - | 18,081 |
| Advance refunding escrow | 1,415,361 | - | - | - | - | - | 1,415,361 |
| TOTAL EXPENDITURES | 100,700,992 | 28,449,668 | 19,840,690 | 9,886,345 | 380,335 | 37,556,046 | 196,814,076 |
| EXCESS (DEFICIENCY) OF REVENUES OVER(UNDER) EXPENDITURES | 4,361,163 | 830,223 | 21,232,568 | (9,751,179) | 873,035 | (1,050,467) | 16,495,343 |
| OTHER FINANCING SOURCES (USES) | | | | | | | |
| Sale of county property | 14,301 | - | - | 482,085 | - | 11,603 | 507,989 |
| General obligation bonds issued | 1,433,442 | - | - | - | - | - | 1,433,442 |
| Capital lease issued | 77,805 | - | - | 6,100,114 | - | - | 6,177,919 |
| Transfers in | 209,520 | - | - | 3,461,869 | - | 3,909,889 | 7,581,278 |
| Transfers out | (5,567,696) | (1,000,000) | (2,924,129) | - | - | (1,013,582) | (10,505,407) |
| TOTAL OTHER FINANCING SOURCES (USES) | (3,832,628) | (1,000,000) | (2,924,129) | 10,044,068 | - | 2,907,910 | 5,195,221 |
| NET CHANGE IN FUND BALANCES | 528,535 | (169,777) | 18,308,439 | 292,889 | 873,035 | 1,857,443 | 21,690,564 |
| FUND BALANCES, Beginning of year | 21,400,839 | 4,305,667 | 21,910,487 | 4,776,262 | 3,190,850 | 13,255,565 | 68,839,670 |
| FUND BALANCES, End of year | $ 21,929,374 | $ 4,135,890 | $ 40,218,926 | $ 5,069,151 | $ 4,063,885 | $ 15,113,008 | $ 90,530,234 |

The accompanying notes are an integral part of this statement.

# HALL COUNTY, GEORGIA
# RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES
## For the Year Ended June 30, 2020

| | | |
|---|---|---|
| **Net change in fund balances (page 5)** | | $ 21,690,564 |
| Amounts reported for governmental activities in the statement of activities are different because: | | |
| Governmental funds report capital outlays as expenditures. However, in the statement of activities, the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. This is the difference between capital outlays and depreciation in the current period. | | |
| Capital outlays | 17,309,501 | |
| Depreciation expense | (20,212,262) | (2,902,761) |
| In the statement of activities, only the gain/loss on the sale of various equipment is reported, whereas in the governmental funds, the proceeds from the sale increase financial resources. Thus, the change in net position differs from the change in fund balance by the net book value of the equipment sold. | | |
| Net book value of equipment sold | (115,533) | (115,533) |
| Revenues in the statement of activities that do not provide current financial resources are not reported as revenues in the funds. | | |
| Property taxes | 2,244,490 | |
| Donated assets | 1,314,299 | |
| Assessments | 13,585 | 3,572,374 |
| Revenues reported in the funds that relate to prior years are not reported as revenue in the statement of activities. | | |
| Property taxes | (3,425,662) | |
| Assessments | (9,995) | (3,435,657) |
| Under the modified accrual basis of accounting used in the governmental funds, expenditures are not recognized for transactions that are not normally paid with expendable available financial resources. In the statement of activities, however, which is presented on the accrual basis, expenses and liabilities are reported regardless of when financial resources are available. In addition, interest on long-term debt is not recognized under the modified accrual basis of accounting until due, rather than as it accrues. Also, governmental funds report the effect of premiums, discounts, and similar items when debt is first issued, where as these amounts are deferred and amortized in the statement of activities. | | |
| Proceeds from borrowing including premiums and discounts | (7,611,361) | |
| Payments to refunding escrow agent | 1,415,361 | |
| Principal payments on long-term debt | 1,014,481 | |
| Accrued interest payable, current year | (10,014) | |
| Accrued interest payable, prior year | 10,120 | (5,181,413) |
| Some expenses reported in the statement of activities do not require the use of current financial resources and, therefore, are not reported as expenditures in governmental funds. | | |
| Compensated absences, current year | (5,765,777) | |
| Compensated absences, prior year | 4,975,905 | (789,872) |
| Internal service funds are used by management to charge the costs of certain activities, such as group health and other types of insurance. The net revenue (expenses) of certain internal service funds is reported with governmental activities. | | 604,459 |
| Net pension liability is not available during the current period and therefore is not reported in the fund and changes in the ACCG pension plan actuarial assumptions are reported in deferred outflows and inflows. | | |
| End of year - net pension liability | (28,318,637) | |
| Beginning of year - net pension liability | 34,070,322 | |
| End of year - deferred outflows related to pension | 965,469 | |
| Beginning of year - deferred outflows related to pension | (1,800,845) | |
| End of year - deferred inflows related to pension | (713,685) | |
| Beginning of year - deferred inflows related to pension | 603,578 | 4,806,202 |
| Net OPEB liability is not available during the current period and therefore is not reported in the funds and changes in the Hall County, Georgia Postretirement Health and Life Insurance Benefit Plans actuarial assumptions are reported in deferred outflows and inflows. | | |
| End of year - net OPEB liability | (47,393,233) | |
| Beginning of year - net OPEB liability | 45,658,474 | |
| End of year - deferred outflows related to OPEB | 3,100,205 | |
| Beginning of year - deferred outflows related to OPEB | (1,348,607) | |
| End of year - deferred inflows related to OPEB | (4,812,763) | |
| Beginning of year - deferred inflows related to OPEB | 2,879,898 | (1,916,026) |
| Rounding | | (2) |
| **Changes in net position of governmental activities (page 2)** | | $ 16,332,335 |

The accompanying notes are an integral part of this statement.

# HALL COUNTY, GEORGIA
# STATEMENT OF NET POSITION
# PROPRIETARY FUNDS
# June 30, 2020

| | BUSINESS-TYPE ACTIVITIES ENTERPRISE FUNDS | | | GOVERNMENTAL ACTIVITIES |
|---|---|---|---|---|
| ASSETS | SOLID WASTE DISPOSAL FACILITY | WATER AND SEWER | TOTAL | INTERNAL SERVICE FUNDS |
| Current Assets | | | | |
| Cash | $ 11,167,974 | $ 8,675,905 | $ 19,843,879 | $ 9,636,282 |
| Receivables (net of allowance for uncollectibles) | 802,278 | 583,731 | 1,386,009 | 342,622 |
| Prepaid items | 2,415 | 42,210 | 44,625 | 175,832 |
| Inventories | - | - | - | 321,692 |
| Restricted assets: | | | | |
| Cash | - | 1,250,007 | 1,250,007 | - |
| TOTAL CURRENT ASSETS | 11,972,667 | 10,551,853 | 22,524,520 | 10,476,428 |
| Noncurrent Assets | | | | |
| Prepaid capacity | - | 17,595,627 | 17,595,627 | - |
| Capital assets | | | | |
| Capital assets not being depreciated | 5,505,375 | 27,920,166 | 33,425,541 | - |
| Capital assets being depreciated | 38,453,682 | 91,344,613 | 129,798,295 | - |
| Less: accumulated depreciation | (20,288,144) | (14,723,878) | (35,012,022) | - |
| TOTAL CAPITAL ASSETS (NET OF ACCUMULATED DEPRECIATION) | 23,670,913 | 104,540,901 | 128,211,814 | - |
| TOTAL NONCURRENT ASSETS | 23,670,913 | 122,136,528 | 145,807,441 | - |
| TOTAL ASSETS | 35,643,580 | 132,688,381 | 168,331,961 | 10,476,428 |
| DEFERRED OUTFLOWS OF RESOURCES | | | | |
| Pension expense | 34,531 | - | 34,531 | - |
| OPEB expense | 132,503 | - | 132,503 | - |
| Deferred amount on refunding | - | 14,753 | 14,753 | - |
| TOTAL DEFERRED OUTFLOWS OF RESOURCES | 167,034 | 14,753 | 181,787 | - |
| TOTAL ASSETS & DEFERRED OUTFLOWS OF RESOURCES | 35,810,614 | 132,703,134 | 168,513,748 | 10,476,428 |
| LIABILITIES | | | | |
| Current Liabilities | | | | |
| Accounts payable | 224,138 | 329,949 | 554,087 | 421,004 |
| Accrued interest payable | 557 | 121,872 | 122,429 | - |
| Other accrued items | 101,125 | 7,094 | 108,219 | 25,761 |
| Customer deposits | 31,020 | 300 | 31,320 | - |
| Unearned revenue | 76,034 | - | 76,034 | - |
| Compensated absences payable | 69,061 | 6,737 | 75,798 | - |
| Accrued landfill closure/postclosure | 171,148 | - | 171,148 | - |
| Estimated claims payable | - | - | - | 2,305,886 |
| Notes from direct borrowings | 116,739 | 1,539,000 | 1,655,739 | - |
| Contracts payable | - | 390,428 | 390,428 | - |
| TOTAL CURRENT LIABILITIES | 789,822 | 2,395,380 | 3,185,202 | 2,752,651 |
| Noncurrent Liabilities | | | | |
| Estimated claims payable | - | - | - | 2,324,198 |
| Compensated absences payable | 46,041 | 4,491 | 50,532 | - |
| Accrued landfill closure/postclosure | 13,939,712 | - | 13,939,712 | - |
| Notes from direct borrowings | 440,224 | 17,980,624 | 18,420,848 | - |
| Net OPEB liability | 1,943,086 | - | 1,943,086 | - |
| Net pension liability | 1,280,643 | - | 1,280,643 | - |
| Contracts payable | - | 10,510,644 | 10,510,644 | - |
| TOTAL NONCURRENT LIABILITIES | 17,649,706 | 28,495,759 | 46,145,465 | 2,324,198 |
| TOTAL LIABILITIES | 18,439,528 | 30,891,139 | 49,330,667 | 5,076,849 |
| DEFERRED INFLOWS OF RESOURCES | | | | |
| Pension expense | 13,657 | - | 13,657 | - |
| OPEB expense | 205,698 | - | 205,698 | - |
| TOTAL DEFERRED INFLOWS OF RESOURCES | 219,355 | - | 219,355 | - |
| TOTAL LIABILITIES AND DEFERRED INFLOWS OF RESOURCES | 18,658,883 | 30,891,139 | 49,550,022 | 5,076,849 |
| NET POSITION | | | | |
| Net investment in capital assets | 23,076,766 | 74,134,958 | 97,211,724 | - |
| Restricted for: | | | | |
| Debt service | - | 1,250,007 | 1,250,007 | - |
| Stormwater | - | 292,973 | 292,973 | - |
| Unrestricted | (5,925,035) | 26,134,057 | 20,209,022 | 5,399,579 |
| TOTAL NET POSITION | $ 17,151,731 | $ 101,811,995 | 118,963,726 | $ 5,399,579 |
| Adjustment to reflect the consolidation of internal service fund activities related to enterprise funds | | | 17,431 | |
| Net position of business-type activities | | | $ 118,981,157 | |

The accompanying notes are an integral part of this statement.

# HALL COUNTY, GEORGIA
## STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION
## PROPRIETARY FUNDS
## For the Year Ended June 30, 2020

| | BUSINESS-TYPE ACTIVITIES ENTERPRISE FUNDS | | | GOVERNMENTAL ACTIVITIES |
|---|---|---|---|---|
| | SOLID WASTE DISPOSAL FACILITY | WATER AND SEWER | TOTAL | INTERNAL SERVICE FUNDS |
| OPERATING REVENUES | | | | |
| Charges for sales and services: | | | | |
| Sewer sales | $ - | $ 2,190,887 | $ 2,190,887 | $ - |
| Sewer connection fees | - | 145,260 | 145,260 | - |
| Other | - | 286,905 | 286,905 | - |
| Recycling and transfer fees | 9,720,492 | - | 9,720,492 | - |
| Charges for services-other | 5,140 | - | 5,140 | 387 |
| Charges to other funds | - | - | - | 26,009,586 |
| Employee contributions | - | - | - | 7,168,682 |
| Total Operating Revenues | 9,725,632 | 2,623,052 | 12,348,684 | 33,178,655 |
| OPERATING EXPENSES | | | | |
| Salaries and benefits | 3,327,455 | 273,617 | 3,601,072 | 847,665 |
| Supplies | 524,165 | - | 524,165 | - |
| Other services and charges | 1,773,974 | 1,331,826 | 3,105,800 | 5,345,018 |
| Benefit claims | - | - | - | 19,839,260 |
| Insurance premiums | 816,728 | 108,226 | 924,954 | 3,472,166 |
| General and administrative | - | - | - | 1,620,231 |
| Landfill closure/postclosure costs | 523,456 | - | 523,456 | - |
| Depreciation | 1,343,864 | 2,146,619 | 3,490,483 | - |
| Professional fees | 12,213 | - | 12,213 | - |
| Repairs and maintenance | 1,443,635 | 157,121 | 1,600,756 | 1,424,670 |
| Total Operating Expenses | 9,765,490 | 4,017,409 | 13,782,899 | 32,549,010 |
| OPERATING INCOME (LOSS) | (39,858) | (1,394,357) | (1,434,215) | 629,645 |
| NONOPERATING REVENUES (EXPENSES) | | | | |
| Investment earnings | 65,964 | 337 | 66,301 | - |
| Interest expense | (7,319) | (985,621) | (992,940) | - |
| Intergovernmental income | 10,997 | - | 10,997 | - |
| Total Nonoperating Revenues (Expenses) | 69,642 | (985,284) | (915,642) | - |
| INCOME (LOSS) BEFORE CONTRIBUTIONS AND TRANSFERS | 29,784 | (2,379,641) | (2,349,857) | 629,645 |
| Sewer tap fees | - | 1,670,923 | 1,670,923 | - |
| Developers - In kind | - | 1,535,760 | 1,535,760 | - |
| Transfer in | - | 2,924,129 | 2,924,129 | - |
| CHANGE IN NET POSITION | 29,784 | 3,751,171 | 3,780,955 | 629,645 |
| TOTAL NET POSITION, Beginning of year | 17,121,947 | 98,060,824 | 115,182,771 | 4,769,934 |
| TOTAL NET POSITION, End of year | $ 17,151,731 | $ 101,811,995 | | $ 5,399,579 |
| Adjustment to reflect the consolidation of internal service fund activities related to enterprise funds | | | 25,186 | |
| Change in net position of business-type activities | | | $ 3,806,141 | |

The accompanying notes are an integral part of this statement.

# HALL COUNTY, GEORGIA
# STATEMENT OF CASH FLOWS
# PROPRIETARY FUNDS
# For the Year Ended June 30, 2020

| | BUSINESS-TYPE ACTIVITIES ENTERPRISE FUNDS | | | GOVERNMENTAL ACTIVITIES |
|---|---|---|---|---|
| CASH FLOWS FROM OPERATING ACTIVITIES | SOLID WASTE DISPOSAL FACILITY | WATER AND SEWER | TOTAL | INTERNAL SERVICE FUNDS |
| Receipts from customer | $ 9,587,664 | $ 2,587,238 | $ 12,174,902 | $ 7,379,244 |
| Payments to suppliers | (5,027,933) | (1,579,083) | (6,607,016) | (11,680,952) |
| Payments to employees | (3,283,971) | (267,379) | (3,551,350) | (19,851,048) |
| Internal activity-payments from (to) other funds | - | - | - | 26,009,586 |
| Net cash provided by (used in) operating activities | 1,275,760 | 740,776 | 2,016,536 | 1,856,830 |
| CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES | | | | |
| Payments from other governments | 10,997 | - | 10,997 | - |
| Net Cash provided (used) by non-capital financing activities | 10,997 | - | 10,997 | - |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES | | | | |
| Acquisition and construction of capital assets | (1,679,301) | (887,053) | (2,566,354) | - |
| Tap fees paid by developers | - | 1,670,923 | 1,670,923 | - |
| Transfers in-capital | - | 2,924,129 | 2,924,129 | - |
| Payment made on debt | (115,268) | (13,248,091) | (13,363,359) | - |
| Proceeds from the issuance of debt | - | 10,886,318 | 10,886,318 | - |
| Interest paid | (7,434) | (916,090) | (923,524) | - |
| Net cash provided (used) by capital and related financing activities | (1,802,003) | 430,136 | (1,371,867) | - |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Investment earnings | 65,964 | 337 | 66,301 | - |
| Net cash provided (used) by investing activities | 65,964 | 337 | 66,301 | - |
| Net increase (decrease) in cash and cash equivalents | (449,282) | 1,171,249 | 721,967 | 1,856,830 |
| CASH, Beginning of year | 11,617,256 | 8,754,663 | 20,371,919 | 7,779,452 |
| CASH, End of year | $ 11,167,974 | $ 9,925,912 | $ 21,093,886 | $ 9,636,282 |

The accompanying notes are an integral part of this statement.

# HALL COUNTY, GEORGIA
# STATEMENT OF CASH FLOWS
# PROPRIETARY FUNDS
# For the Year Ended June 30, 2020

(CONTINUED)

| | BUSINESS-TYPE ACTIVITIES ENTERPRISE FUNDS | | | GOVERNMENTAL ACTIVITIES |
|---|---|---|---|---|
| | SOLID WASTE DISPOSAL FACILITY | WATER AND SEWER | TOTAL | INTERNAL SERVICE FUNDS |
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES | | | | |
| Operating income (loss) | $ (39,858) | $ (1,394,357) | $ (1,434,215) | $ 629,645 |
| Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities | | | | |
| Depreciation | 1,343,864 | 2,146,619 | 3,490,483 | - |
| Landfill closure/postclosure costs | 523,456 | - | 523,456 | - |
| (Increase) decrease in: | | | | |
| Accounts receivable | (145,757) | (36,114) | (181,871) | 210,175 |
| Inventory | - | - | - | (11,256) |
| Deferred outflow for pension | 437 | - | 437 | - |
| Deferred outflow for OPEB | (84,844) | - | (84,844) | - |
| Prepaid capacity | - | 43,661 | 43,661 | - |
| Prepaid expenses | (1,523) | (41,588) | (43,111) | (20,620) |
| Increase (decrease) in: | | | | |
| Accounts payable | (381,066) | 16,017 | (365,049) | 213,009 |
| Compensated absences | 17,479 | 4,373 | 21,852 | - |
| Amounts held in trust | 1,800 | 300 | 2,100 | - |
| Accrued landfill costs | (74,629) | - | (74,629) | - |
| Deferred inflows for pension | 1,937 | - | 1,937 | - |
| Deferred inflows for OPEB | 103,924 | - | 103,924 | - |
| Net pension liability | (110,063) | - | (110,063) | - |
| Net OPEB liability | 74,144 | - | 74,144 | - |
| Other accrued items | 40,470 | 1,865 | 42,335 | (19,823) |
| Deferred revenue | 5,989 | - | 5,989 | 836,616 |
| Due to other governments | - | - | - | 19,084 |
| Net cash provided by (used in) operating activities | $ 1,275,760 | $ 740,776 | $ 2,016,536 | $ 1,856,830 |
| SUPPLEMENTAL DISCLOSURE OF NON-CASH ACTIVITIES | | | | |
| In kind contributions from a developer | $ - | $ 1,535,760 | $ 1,535,760 | $ - |

The accompanying notes are an integral part of this statement.

**HALL COUNTY, GEORGIA**
**STATEMENT OF ASSETS AND LIABILITIES**
**FIDUCIARY FUNDS**
**June 30, 2020**

| | AGENCY FUNDS |
|---|---|
| ASSETS | |
| Cash | $ 7,119,695 |
| TOTAL ASSETS | $ 7,119,695 |
| LIABILITIES | |
| Amount held in trust | $ 7,119,695 |
| TOTAL LIABILITIES | $ 7,119,695 |

The accompanying notes are an integral part of this statement.

**HALL COUNTY, GEORGIA**
**COMPONENT UNITS**
**COMBINING STATEMENT OF NET POSITION**
**June 30, 2020**

| | HEALTH DEPARTMENT | LIBRARY SYSTEM | TOTAL |
|---|---|---|---|
| ASSETS | | | |
| Cash | $ 6,364,373 | $ 813,784 | $ 7,178,157 |
| Investments | - | 14,674 | 14,674 |
| Receivables (net of allowance for uncollectibles) | 1,383,098 | 88,491 | 1,471,589 |
| Prepaid items | - | 30,431 | 30,431 |
| Capital assets: | | | |
| Capital assets being depreciated | 233,578 | 4,739,992 | 4,973,570 |
| Less: accumulated depreciation | - | (3,686,882) | (3,686,882) |
| Capital assets, net of depreciation | 233,578 | 1,053,110 | 1,286,688 |
| TOTAL ASSETS | 7,981,049 | 2,000,490 | 9,981,539 |
| DEFERRED OUTFLOWS OF RESOURCES | | | |
| Pension expense | 1,753,002 | 638,808 | 2,391,810 |
| OPEB expense | - | 116,482 | 116,482 |
| TOTAL DEFERRED OUTFLOWS OF RESOURCES | 1,753,002 | 755,290 | 2,508,292 |
| TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES | 9,734,051 | 2,755,780 | 12,489,831 |
| LIABILITIES | | | |
| Accounts payable | 601,239 | - | 601,239 |
| Other accrued items | 82 | - | 82 |
| Due to other governments | 93,698 | - | 93,698 |
| Unearned revenue | 8,173 | 13,150 | 21,323 |
| Noncurrent liabilities: | | | |
| Due within one year | | | |
| Compensated absences payable | 521,300 | 32,778 | 554,078 |
| Due in more than one year | | | |
| Compensated absences payable | 359,676 | 49,166 | 408,842 |
| Net pension liability | 8,808,988 | 2,288,748 | 11,097,736 |
| Net OPEB liability | 2,058,985 | 1,739,577 | 3,798,562 |
| TOTAL LIABILITIES | 12,452,141 | 4,123,419 | 16,575,560 |
| DEFERRED INFLOWS OF RESOURCES | | | |
| Pension expense | 4,536,791 | 135,349 | 4,672,140 |
| OPEB expense | - | 883,318 | 883,318 |
| TOTAL DEFERRED INFLOWS OF RESOURCES | 4,536,791 | 1,018,667 | 5,555,458 |
| TOTAL LIABILITIES AND DEFERRED INFLOWS OF RESOURCES | 16,988,932 | 5,142,086 | 22,131,018 |
| NET POSITION | | | |
| Net investment in capital assets | 233,578 | 1,053,110 | 1,286,688 |
| Restricted for: | | | |
| Program income | 1,263,613 | | 1,263,613 |
| Unrestricted | (8,752,072) | (3,439,416) | (12,191,488) |
| TOTAL NET POSITION | $ (7,254,881) | $ (2,386,306) | $ (9,641,187) |

The accompanying notes are an integral part of this statement.

**HALL COUNTY, GEORGIA**
**COMPONENT UNITS**
**COMBINING STATEMENT OF ACTIVITIES**
**For the Year Ended June 30, 2020**

| | | .....PROGRAM REVENUES..... | | | ....NET (EXPENSE) AND CHANGES IN NET POSITION.... | | |
|---|---|---|---|---|---|---|---|
| **FUNCTIONS/PROGRAMS** | **EXPENSES** | **CHARGES FOR SERVICES** | **OPERATING GRANTS AND CONTRIBUTIONS** | **CAPITAL GRANTS AND CONTRIBUTIONS** | **HEALTH DEPARTMENT** | **LIBRARY SYSTEM** | **TOTAL** |
| COMPONENT UNITS | | | | | | | |
| GOVERNMENTAL ACTIVITIES | | | | | | | |
| Health Department | $ 17,530,844 | $ 2,595,736 | $ 16,696,315 | $ - | $ 1,761,207 | $ - | $ 1,761,207 |
| Library System | 4,648,591 | 186,380 | 589,718 | 1,750,540 | - | (2,121,953) | (2,121,953) |
| TOTAL COMPONENT UNITS | $ 22,179,435 | $ 2,782,116 | $ 17,286,033 | $ 1,750,540 | 1,761,207 | (2,121,953) | (360,746) |
| GENERAL REVENUES | | | | | | | |
| Unrestricted investment earnings | | | | | - | 1,349 | 1,349 |
| Grants and contributions not restricted to a specific program | | | | | - | 2,300,027 | 2,300,027 |
| TOTAL GENERAL REVENUES AND TRANSFERS | | | | | - | 2,301,376 | 2,301,376 |
| CHANGES IN NET POSITION | | | | | 1,761,207 | 179,423 | 1,940,630 |
| NET POSITION, Beginning | | | | | (9,016,088) | (2,565,729) | (11,581,817) |
| NET POSITION, Ending | | | | | $ (7,254,881) | $ (2,386,306) | $ (9,641,187) |

The accompanying notes are an integral part of this statement.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of Hall County, Georgia, have been prepared in conformity with generally accepted accounting principles (GAAP) as applied to government units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The more significant of the government's accounting policies are described below.

### REPORTING ENTITY

The County is a political subdivision of the State of Georgia governed by an elected five-member commission. In addition, there are four Constitutional Officers; the Tax Commissioner, Probate Court Judge, Sheriff, and Clerk of Superior Court. The Constitutional Officers are elected county wide. The Board of County Commissioners budgets and approves all funding used by the separate Constitutional Officers. As required by generally accepted accounting principles, these financial statements present the County and its component units, entities for which the County is considered to be financially accountable. Blended component units, although legally separate entities are, in substance, part of the County's operations so data from these units are combined with data of the primary government. Each discretely presented component unit, on the other hand, is reported in a separate column in the combined financial statements to emphasize it is legally separate from the County. Each blended and discretely presented component unit has a June 30 year-end.

#### *Blended Component Unit*

The Hall County Water and Sewerage Authority (Authority) is authorized to acquire, construct, add to, extend, improve, equip, operate, and maintain a water utility system of a water supply and filtration system with storage and water transmission capabilities to residents throughout Hall County and sewerage systems, both sanitary and storm, sewage disposal and sewage treatment plants, and any and all other related facilities for the County. The Authority is made up of each member of the Board of Commissioners of Hall County, Georgia, and each member of the Board of Commissioners, except the Chairman, shall nominate a member to serve on the Authority; and the Chairman of the Board of Commissioners shall serve as the Chairman of the Authority. Decisions of the Authority require a majority of the Commissioners of Hall County. Thus, the Authority’s governing body is substantially the same as the governing Board of Hall County and the County is legally obligated to provide resources in case there are deficiencies in debt service payments and resources are no available from any other remedies. The Authority is reported in the Water and Sewer enterprise fund. No separate financial statements are issued for this component unit.

***Discretely Presented Component Units***

The Hall County Board of Health (Health Department) monitors and controls all health activities in the County. The Board is managed by seven members, four of which are appointed by the Hall County Board of Commissioners. The Health Department is dependent upon the County because the County approves the Health Department's budget, and the County has the ability to impose its will upon the Health Department. During fiscal year 2020, the County supplemented the Health Department's budget in the amount of $753,070. The Health Department is presented as a governmental fund type.

The Hall County Library System (Library) serves all citizens of Hall County through its headquarters library in Gainesville, Georgia and four branch facilities. The Library is governed by a 10-member board of Trustees appointed by the Hall County Board of Commissioners. The County provides the majority of funding for the Library. During fiscal year 2020, the County supplemented the Library's budget in the amount of $2,248,636. The Library is presented as a governmental fund type.

Complete financial statements for each of the individual component units may be obtained at the entity's administrative offices:

Hall County Board of Health
1290 Athens Street
Gainesville, Georgia 30501

Hall County Library System
127 N. Main Street
Gainesville, Georgia 30501

GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS

The government-wide financial statements (i.e., the statement of net position and the statement of changes in net position) report information on all of the nonfiduciary activities of the primary government and its component units. For the most part, the effect of interfund activity has been removed from these statements. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support. Likewise, the primary government is reported separately from certain legally separate component units for which the primary government is financially accountable.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment, and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenues.

Separate financial statements are provided for governmental funds, proprietary funds, and fiduciary funds, even though the latter are excluded from the government-wide financial statements. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

MEASUREMENT FOCUS, BASIS OF ACCOUNTING, AND FINANCIAL STATEMENT PRESENTATION

Measurement focus refers to what is being measured. Basis of accounting refers to when revenues and expenditures are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurement made, regardless of the measurement focus applied.

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting, as are the proprietary fund and fiduciary fund financial statements. Agency funds have no measurement focus. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the County considers property taxes as available if they are collected by the end of the current fiscal year. Other revenues susceptible to accrual are considered available if they are collected within 90 days of the end of the current fiscal period for which they are imposed with the exception of federal and state grant revenue, which has a 12 month availability period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. The County should accrue a governmental fund liability and expenditure in the period in which the County incurs the liability. In accordance with this basic rule, salaries, professional services, supplies, utilities, travel, and similar items are recognized as expenditures in the period in which the County received the goods or services. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments are recorded only when payment is due.

Property taxes, sales tax, franchise taxes, charges for services, and interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the government.

The government reports the following major governmental funds:

The *General Fund* is the County's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The *Fire Services Special Revenue Fund* accounts for property taxes levied for the operations of the County Fire Department.

The *SPLOST Capital Projects Fund* accounts for funds received from a local 1% sales tax reserved for construction of various capital projects.

The *Capital Projects Fund* accounts for and reports financial resources that are restricted, committed, or assigned to expenditure for capital outlay including the acquisition or construction of capital facilities, vehicle replacement, heavy equipment, and other capital assets.

The *Impact Fees Fund* accounts for impact fees restricted for the acquisition or construction of specific capital projects.

The County reports the following major proprietary funds:

The *Solid Waste Disposal Facility Enterprise Fund* accounts for the activities of the County's solid waste disposal and recycling programs.

The *Water and Sewer Fund* accounts for revenues and expenses related to operating and maintaining a sewer utility system.

Additionally, the County reports the following fund types:

The *Internal Service Funds* account for group insurance, risk management, and fleet maintenance services provided to other departments or agencies of the County on a cost reimbursement basis.

The *Agency Funds* are custodial in nature and do not represent results of operations or have a measurement focus. Agency funds are accounted for using the accrual basis of accounting. These funds are used to account for assets that the Tax Commissioner, Clerk of Court, Probate Court, Magistrate Court, Juvenile Court, Sheriff, and Inmate Fund holds for others in an agency capacity.

As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements. Exceptions to this general rule are interfund services provided and used are not eliminated in the process of consolidation. Elimination of these charges would distort the direct costs and program revenues for the various functions concerned.

Amounts reported as program revenues include 1) charges to customers or applicants for goods, services, or privileges provided, 2) operating grants and contributions, and 3) capital grants and contributions. Internally dedicated resources are reported as general revenues rather than as program revenues. Likewise, general revenues include all taxes.

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues for the Solid Waste Disposal Facility enterprise fund, Water and Sewer enterprise fund, and of the County's Internal Service funds are charges to customers for sales and services. The Water and Sewer enterprise fund recognized as operating revenue the portion of tap fees intended to recover the cost of connecting new customers to the system. Operating expenses for enterprise funds and internal service funds include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the County's policy to use restricted resources first, then unrestricted resources as they are needed.

ASSETS, LIABILITIES AND NET POSITION OR EQUITY

***Deposits and Investments***

The County's cash and cash equivalents are considered to be cash on hand, demand deposits and short-term investments with original maturities of three months or less from the date of acquisition.

Investments are recorded as fair value based on quoted market prices as of the balance sheet date. Increases or decreases in fair value during the year are recognized as part of investment income.

***Receivables and Payables***

Activity between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as either "due to/from other funds" (i.e., the current portion of interfund loans) or "advances to/from other funds" (i.e., the non-current portion of interfund loans). All other outstanding balances between funds are reported as "interfund receivables/payables." Any residual balances outstanding between the governmental activities and business-type activities are reported in the government-wide financial statements as "internal balances." Advances between funds, as reported in the fund financial statements, are offset by a fund balance reserve account in applicable governmental funds to indicate that they are not available for appropriation and are not expendable available financial resources.

All trade and property tax receivables are shown net of an allowance of uncollectibles.

Property taxes attach as an enforceable lien on property as of January 1. Taxes are normally levied by September 15 of each year. The taxes for the 2019 digest year were payable on November 15, 2019. Interest and penalties are assessed on taxes not paid by this date. The taxes are subject to lien after February 15, 2020.

The County's property taxes were levied on the assessed values of all real and personal property including mobile homes and motor vehicles located in the County.

The County bills and collects its own property taxes and also those for the School Board and the State. Only the County's tax levy is recognized as revenue when levied and uncollected taxes are recorded as unavailable revenue in the general fund, fire services fund, and nonmajor governmental funds related to tax service delivery agreements.

***Inventories and Prepaid Items***

Inventories, consisting of expendable supplies, not held for resale are valued at cost using the first-in/first-out (FIFO) method. The costs of governmental fund-type inventories are recorded as expenditures when consumed rather than when purchased.

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both government-wide and fund financial statements.

The cost of prepaid items is recorded as expenditures/expense when consumed rather than when purchased.

***Bond Premiums and Discounts***

Premiums and discounts are deferred and amortized over the lives of the bonds and loans on a straight-line basis, which approximates the effective interest method. Bonds payable are reported net of the applicable bond premium or discount.

For the year 2020, there were no costs for premiums, discounts, and amounts deferred for refunding (see Note 7).

***Restricted Assets***

Certain proceeds of the County's capital leases or debt issues are classified as restricted assets on the balance sheet because they are maintained in separate bank accounts and their use is limited by applicable lease or debt agreements.

***Capital Assets***

Capital assets, which include property, plant, equipment, and infrastructure assets (e.g. roads, bridges, sidewalks, culverts, and similar items), are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Capital assets are defined by the County as assets with an initial, individual cost of $5,000 and an estimated useful life in excess of two years.

In the case of the initial capitalization of general infrastructure assets (i.e., those reported by governmental activities), the County chose to include all such items regardless of their acquisition date or amount. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at acquisition value at the date of donation. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets of business-type activities is included as part of the assets constructed. No interest was capitalized during fiscal year 2020.

Property, plant, and equipment are depreciated using the straight line method over the following estimated useful lives:

| Asset | Years | Asset | Years |
|---|---|---|---|
| Buildings | 50 | Vehicles | 3-10 |
| Nonstructural improvements | 20 | Water lines and system | 50 |
| Machinery and equipment | 5-20 | Infrastructure | 19-70 |

***Deferred Outflows/Inflows of Resources***

In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period and so will not be recognized as an outflow of resources (expense/expenditure) until then. The County can have three items that qualify for reporting in this category. These three items consist of the deferred charge on refunding, deferred charges in pension expense and OPEB expense. A deferred charge on refunding results from the difference in the carrying value of refunded debt and its reacquisition price. This amount is deferred and amortized over the shorter of the life of the refunded or refunding debt. The amortization is part of the interest expense for the year. The deferred charges in pension expense and OPEB expense represent differences between expected and actual experience with regard to economic or demographic factors in the measurement of the total pension or OPEB liability, changes of assumptions about future economic or demographic factors or of other inputs, and contributions made into the defined benefit pension plan or OPEB plan after the measurement date. The deferred outflows related to employer contributions subsequent to measurement date will be recognized as OPEB expense in the next fiscal year. Other deferred outflows related to pension or OPEB will be recognized in pension or OPEB expense using a systematic and rational method over a closed five-year period, beginning in the current reporting period.

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period and so will not be recognized as an inflow of resources (revenue) until that time. The County can have three items that qualify for reporting in this category. These three items consist of unavailable revenue and deferred inflows related to pension and OPEB expense. Unavailable revenue only arises under the modified accrual basis of accounting and is reported only in the governmental funds balance sheet. The governmental funds report unavailable revenues from two sources: property taxes and special assessments. The deferred inflows related to pension and OPEB expense represent differences between expected and actual experience with regard to economic or demographic factors in the measurement of the total pension or OPEB liabilities and changes of assumptions about future economic or demographic factors or of other inputs. These deferred inflows will be recognized in pension or OPEB expense using a systematic and rational method over a closed five-year period, beginning with the current reporting period.

***Compensated Absences***

It is the County's policy to permit employees to accumulate earned but unused vacation and sick pay benefits. In accordance with the provisions of Statement of Governmental Accounting Standards No. 16, "Accounting for Compensated Absences," no liability is reported for unpaid accumulated sick leave because the benefits are paid only upon illness of an employee, and the amount of such payments cannot be reasonably estimated. All vacation pay is accrued when incurred in the government-wide and proprietary financial statements. A liability for these amounts is reported in the governmental funds only if they have matured, for example, as a result of employee resignations and retirements.

***Long-term Obligations***

In the government-wide financial statements and proprietary fund types in the fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, or proprietary fund type statement of net position.

***Pensions***

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Association of County Commissioners of Georgia (ACCG) Hall County Defined Benefit Plan (Plan) and additions to/from from the Plan's fiduciary net position have been determined on the same basis as they are reported by the Plan. For this purpose, benefit payments are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

***Other Post-employment Benefits (OPEB)***

For purposes of measuring the net OPEB liability, deferred outflows of resources and deferred inflows of resources related to OPEB, and OPEB expense, information about the fiduciary net position of the Hall County, Georgia Postretirement Health and Life Insurance Benefit Plans (OPEB Plan) and additions to/deductions from the Plan's fiduciary net position have been determined on the same basis as they are reported by the Plan. For this purpose, benefit payments are recognized when due and payable in accordance with the benefit terms.

***Fund Equity/Net Position***

Fund equity at the governmental fund financial reporting level is classified as "fund balance." Fund equity for all other reporting is classified as "net position."

***Fund balance*** - Generally, fund balance represents the difference between the current assets and current liabilities. In the fund financial statements, governmental funds report fund balance classifications that comprise a hierarchy based primarily on the extent to which the County is bound to honor constraints on the specific purposes for which amounts in those funds can be spent. Fund balances are classified as follows:

- *Nonspendable* - Fund balances are reported as nonspendable when the amounts cannot be spent because they are either (a) not in spendable form (i.e., items that are not expected to be converted to cash like inventories and prepaid items) or (b) legally or contractually required to be maintained intact.

- *Restricted* - Fund balances are reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the County or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments.

- *Committed* - Fund balances are reported as committed when they can be used only for specific purposes pursuant to constraints imposed by formal action of the Board of Commissioners through the adoption of a resolution prior to the end of the fiscal year. In order to modify or rescind the commitment, the Board of Commissioners must adopt another resolution.

- *Assigned* - Fund balances are reported as assigned when amounts are constrained by the County's intent to be used for specific purposes, but are neither restricted nor committed. Through resolution, the Board of Commissioners has authorized the County's Director of Financial Services to assign fund balances.

- *Unassigned* - Fund balances are reported as unassigned as the residual amount when the balances do not meet any of the above criterion. The County reports positive unassigned fund balance only in the general fund. Negative unassigned fund balances may be reported in all other governmental funds.

***Net position*** - Net position represents the difference between assets and liabilities. Net investment in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any debt used for the acquisition, construction, or improvement of those assets. In determining the outstanding balance of any borrowing, proceeds of that debt which has not been spent is deducted. Accounts payable for costs related to acquisition, construction, or improvement of those capital assets is considered debt for this calculation. Net position is reported as restricted as described in the fund balance section above. All other net position is reported as unrestricted.

When both restricted and unrestricted resources are available for use, it is the County's policy to use restricted resources first, then committed, assigned, and unassigned (or unrestricted) resources as they are needed.

***Net Investment in Capital Assets***

The "net investment in capital assets" reported on the government-wide statement of net position as of June 30, 2020, are as follows:

| | Governmental Activities | Business-type Activities |
|---|---|---|
| Net investment in capital assets: | | |
| Cost of capital assets | $ 752,417,395 | $ 163,223,836 |
| Less accumulated depreciation | (386,989,244) | (35,012,022) |
| Book value | 365,428,151 | 128,211,814 |
| Less capital related debt (including accounts payable) | (10,776,936) | (31,000,090) |
| Total net investment in capital assets | $ 354,651,215 | $ 97,211,724 |

***Management Estimates***

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 2 - FUND BALANCE/NET POSITION

The government-wide statement of net position reports $60,760,669 of restricted net position, of which $8,675,099 is restricted by enabling legislation.

Additional details related to fund balances at the governmental fund level are presented below:

**Restricted:**

**Fire Services Fund**
*Public Safety programs* - For funds restricted for fire services from a separate tax levy. $ 3,918,963

**SPLOST Fund**
*Capital outlay projects* - For funds received from the imposition of the Special Purpose Local Option Sales Tax (SPLOST) restricted by the voter approved referendum. 40,179,029

**Impact Fees Fund**
*Impact Fee projects* - For funds received from impact fees that have not been spent. 4,063,885

## Non-Major Special Revenue Funds

| | |
|---|---|
| *Street lighting* | |
| Special Assessments Fund - To account for funds received from special assessments for street lighting. | 52 |
| *Judicial programs* | |
| Restricted Programs Fund - To account for funds collected from fines and forfeitures to be used for drug abuse, treatment and education programs, and victims assistance programs. | 2,471,993 |
| Law Library Fund - To account for funds collected from fines and forfeitures to be used for the operation of the Law Library. | 338,952 |
| *Public Safety programs* | |
| Emergency Telephone System (E911) Services Fund - To account for funds to operate the E911 center as restricted by the OCGA-46-5. | 777,259 |
| Multiple Grant Fund - To account for funds received from grants restricted by grantors for various public safety purposes. | 25,431 |
| Restricted Programs Fund - To account for funds collected from various sources to be used for the benefit of inmates and/or other public safety programs. | 3,322,966 |
| Emergency Services Fund - To account for funds collected from a levied property tax to operate Emergency Services provided by the County. | 1,524,893 |
| *Health and Welfare programs* | |
| Restricted Programs Fund - To account for funds collected from fines and forfeitures to be used for drug abuse, treatment and education programs, and victims assistance programs. | 185,715 |
| *Parks and Recreation programs* | |
| Parks Marina Fund - For proceeds from leases on Lake Lanier restricted by contract with the Army Corps of Engineers for recreation programs. | 610,116 |
| Restricted Programs Fund - To account for funds donated for scholarships. | 250 |
| Parks and Leisure Services Fund - To account for funds collected from a levied property tax for maintenance and operations of County Parks and Recreation facilities. | 846,067 |

| | |
|---|---|
| *Housing and Development programs* | |
| Restricted Programs Fund - To account for funds received from grants restricted by grantors for housing programs. | 87,221 |
| Development Services Fund - To account for funds collected from a levied property tax for maintenance and operations of planning, development, enforcement, and maintenance programs within unincorporated Hall County. | 1,687,563 |
| **Total Restricted Fund Balance** | $ 60,040,355 |
| | |
| **Assigned:** | |
| | |
| **Capital Projects Fund** | |
| For Encumbrances | $ 5,056,236 |
| **Nonmajor Capital Projects Funds** | |
| Allen Creek Soccer Complex - For encumbrances. | 92,921 |
| State Road Fund - For road infrastructure & maintenance. | 2,719,149 |
| **Total Assigned Fund Balance** | $ 7,868,306 |

## NOTE 3 - STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

### BUDGETARY INFORMATION

Annual appropriated budgets are adopted on a basis consistent with generally accepted accounting principles for the general fund and special revenue funds. Project length budgets are adopted for the Capital Projects Funds. Annual operating budgets are prepared for each Enterprise and Internal Service Fund for planning, control, cost allocation and evaluation purposes. Budgetary amounts are not formally integrated into proprietary fund general ledgers. All unused appropriations lapse at fiscal year-end, with the exception of in-progress capital projects.

The County follows these procedures in establishing the budgetary data reflected in the financial statements:

On or before March 31 of each year, all agencies of the County submit requests for appropriation to the County Administrator so that a budget may be prepared. The budget is prepared by fund, function, activity, and line item, and includes information on the past year, current year estimates, and requested appropriations for the next fiscal year.

Before June 30, the proposed budget is presented to the County's Board of Commissioners for review. The County's Board of Commissioners holds public hearings and may add to, subtract from, or change appropriations, but may not change the form of the budget. Any changes in the budget must be within the revenues and reserves estimated as available by the County's Administrator or the revenue estimates must be changed by an affirmative vote of a majority of the County's Board of Commissioners.

Authorization of Budget Adjustments and Amendments: A budget is not a fixed revenue and spending plan and requires adjustments from time to time. Outlined in the Budget Resolution, the County Administrator and/or Director of Financial Services is authorized to approve any transfer of appropriations in any fund among the various accounts within a department or agency so long as the total budget for each department or agency is not increased.

During the year, the Commissioners authorized amendments to include appropriations for some activities that were not originally budgeted and to reclassify certain character and functional expenditures.

Encumbrance accounting is employed in governmental funds. Encumbrances (e.g. purchase orders, contracts, and other commitments) outstanding at year-end do not constitute expenditures or liabilities because the commitments must be reappropriated during the annual budget process.

DEFICIT NET POSITION

There are no funds with deficits.

NOTE 4 - DEPOSITS AND INVESTMENTS

PRIMARY GOVERNMENT

***Custodial Credit Risk - Deposits***

In case of deposits, this is the risk that in the event of a bank failure, the County's deposits may not be returned. The County's policy permits the County to exceed the FDIC insured limit in making deposits in commercial banks and savings and loans institutions if the funds are otherwise adequately secured.

As of June 30, 2020, these deposits were fully insured and collateralized.

Depositories may secure deposits of public funds using the dedicated method or the pooled method as described below:

> Under the *dedicated method*, a depository shall secure the deposits of each of its public depositors separately. State statutes require collateral pledged in the amount of 110% of deposits.
>
> Under the *pooled method,* a depository shall secure deposits of public bodies which have deposits with it through a pool of collateral established by the depository with a custodian for the benefit of public bodies having deposits with such depository as set forth in code Section 45-8-13.1. State statutes require collateral pledged in the amount of 110% of deposits under the single bank pooled method or at least 100% of amounts greater than 20% of the daily pool balance held by any one covered depository under the multibank pooled method.

The County utilized the pooled method to secure deposits of public funds.

As of June 30, 2020, the County had the following investments:

| Investment Type: | Fair Value | Rating (Standard & Poors) |
|---|---|---|
| Federated Treasury Obligations | $ 11 | AAA |
| Corporate Bonds | 7,595,988 | N/A |
| Total Debt Securities | $ 7,595,999 | |

| | INVESTMENT MATURITIES (in Years)/ FMV Level | | | |
|---|---|---|---|---|
| Investment Type: | Less Than 1/ FMV Level 1 | Less Than 1/ FMV Level 2 | 1-5/ FMV Level 2 | Total |
| Federated Treasury Obligations | $ - | $ 11 | $ - | $ 11 |
| Corporate Bonds | 3,500,000 | - | 4,095,988 | 7,595,988 |
| Total Debt Securities | $ 3,500,000 | $ 11 | $ 4,095,988 | $ 7,595,999 |
| Maximum Investment | 46.08% | -% | 53.92% | |

| | |
|---|---|
| Cash per financial statements (page 1) | |
| Cash | $ 109,847,862 |
| Restricted cash | 1,250,007 |
| less cash equivalents that are investments | (11) |
| Cash held by Fiduciary Funds (page 11) | 7,119,695 |
| Deposits | $ 118,217,553 |
| | |
| Investments per financial statements | |
| Investments | $ 7,595,988 |
| Investments included in cash equivalents | 11 |
| Investments as listed above | $ 7,595,999 |

The goal of the County in investing is to obtain a reasonable return on investments with a minimum exposure to potential loss of capital due to market fluctuations.

***Interest Rate Risk***

Interest rate risk is the risk that changes in interest rates may adversely affect an investment's fair value. Since the price of a bond fluctuates with market interest rates, the risk an investor faces is that the price of a bond held in a portfolio will decline if market interest rates rise. The County has no investment policy that would further limit its investment options.

***Credit Risk***

State statutes authorize the County to invest in obligations of the U.S. Treasury and of its agencies and instrumentalities; bonds or certificates of indebtedness of this state and of its agencies and instrumentalities; certificates of deposits of banks insured by FDIC; the State of Georgia Local Government Investment Pool; repurchase agreements; bonds, debentures, notes or other evidence of indebtedness of any solvent corporation subject to certain conditions. The County has no investment policy that would further limit its investment choices. At June 30, 2020, the ratings of its investments are shown above.

***Concentration of Credit Risk***

The County places no limit on the amount it may invest in any one issuer.

***Custodial Credit Risk - Investments***

For an investment, this is the risk that, in the event of the failure of the counterparty, the County will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. The County has a policy of placing investments with qualified financial institutions. As of June 30, 2020, all investments are adequately secured with insurance.

## NOTE 5 - RECEIVABLES

Receivables as of year-end for the County's individual major funds and nonmajor governmental and Internal Service Funds in the aggregate, including the applicable allowances for uncollectible accounts are as follows:

| **Governmental Activities:** | General Fund | Fire Services | SPLOST | Capital Projects | Impact Fees | Nonmajor Governmental Funds | Internal Service Funds |
|---|---|---|---|---|---|---|---|
| Receivables: | | | | | | | |
| Property Taxes | $ 1,824,437 | $298,237 | $ - | $ - | $ - | $ 135,401 | $ - |
| Accounts | 384,531 | 13,297 | - | 311,089 | 1,242 | 3,086,845 | 342,622 |
| Intergovernmental | 3,054,369 | - | 4,836,006 | - | 105,627 | 2,560,761 | - |
| Total Gross Receivables | 5,263,337 | 311,534 | 4,836,006 | 311,089 | 106,869 | 5,783,007 | 342,622 |
| Less: Allowance for Uncollectibles | (75,868) | - | - | - | - | (2,113,066) | - |
| Total Net Receivables | $ 5,187,469 | $311,534 | $4,836,006 | $311,089 | $106,869 | $ 3,669,941 | $342,622 |

Property taxes receivable at June 30, 2020, consist of the following:

| DIGEST YEAR | GENERAL FUND (2) | FIRE SERVICES FUND (2) | NONMAJOR GOVERNMENTAL FUNDS (2) |
|---|---|---|---|
| 2020 (1) | $ 37,699 | $ 11,042 | $ 7,713 |
| 2019 | 469,756 | 140,297 | 102,439 |
| 2018 | 154,728 | 30,057 | 21,325 |
| 2017 | 160,562 | 21,870 | 500 |
| 2016 | 132,342 | 17,694 | 496 |
| 2015 | 85,153 | 11,785 | 479 |
| 2014 | 95,723 | 9,245 | 626 |
| 2013 | 92,845 | 8,990 | 455 |
| 2012 | 126,778 | 11,298 | 455 |
| 2011 | 187,217 | 14,868 | 455 |
| 2010 | 281,634 | 21,091 | 458 |
| Total | $ 1,824,437 | $ 298,237 | $ 135,401 |

(1) 2020 only consists of taxes due on mobile homes. Taxes on real and personal property are not levied until after fiscal year end. Therefore, they are not included.
(2) Amounts include interest, penalties, and other costs assessed up to June 30, 2020.

Receivables as of year-end for the County's enterprise funds, including the applicable allowances for uncollectible accounts are as follows:

| **Business-type Activities:** | Solid Waste Disposal Facility | Water and Sewer | Total |
|---|---|---|---|
| Receivables: | | | |
| Property Taxes | $ 132,605 | $ - | $ 132,605 |
| Accounts | 659,821 | 24,599 | 684,420 |
| Intergovernmental | 9,852 | 559,132 | 568,984 |
| Total Gross Receivables | 802,278 | 583,731 | 1,386,009 |
| Less: Allowance for Uncollectibles | - | - | - |
| Total Net Receivables | $ 802,278 | $ 583,731 | $ 1,386,009 |

Governmental funds report unavailable revenue in connection with receivables for revenues that are not considered to be available to liquidate liabilities of the current period. Governmental funds also defer revenue recognition in connection with resources that have been received, but not yet earned. At the end of the current fiscal year, the various components of unavailable revenue and unearned revenue reported in the governmental funds were as follows:

| | UNAVAILABLE | UNEARNED |
|---|---|---|
| Delinquent property taxes receivable (General Fund) | $ 1,824,437 | $ - |
| Delinquent property taxes receivable (Fire Services Fund) | 298,237 | - |
| Delinquent property taxes receivable (Nonmajor governmental funds related to tax service delivery agreements) | 121,816 | - |
| Assessments (Special Assessment Fund) | 13,585 | - |
| Grant drawdowns prior to meeting all eligibility requirements (Grants Fund) | - | 575,331 |
| Total unavailable/unearned revenue for governmental funds | $ 2,258,075 | $ 575,331 |

Receivables as of year-end for the County's component units, including the applicable allowances for uncollectible accounts are as follows:

| | Health Department | Library System |
|---|---|---|
| Receivables: | | |
| Accounts | $ 68,662 | $ 85,628 |
| Intergovernmental | 1,314,436 | 2,863 |
| Total Gross Receivables | 1,383,098 | 88,491 |
| Less: Allowance for Uncollectibles | - | - |
| Total Net Receivables | $ 1,383,098 | $ 88,491 |

## NOTE 6 - CAPITAL ASSETS

### PRIMARY GOVERNMENT

Capital asset activity for the year ended June 30, 2020, was as follows:

| **Governmental Activities:** | Beginning Balance | Additions | Retirements | Transfers | Ending Balance |
|---|---|---|---|---|---|
| Non-Depreciable Assets: | | | | | |
| Land and improvements | $ 23,744,317 | $ 265,000 | $ - | $ - | $ 24,009,317 |
| Infrastructure land and improvements | 34,799,918 | - | - | - | 34,799,918 |
| Construction in progress | 33,654,815 | 13,150,223 | (60,573) | (7,739,879) | 39,004,586 |
| Total non-depreciable capital assets | 92,199,050 | 13,415,223 | (60,573) | (7,739,879) | 97,813,821 |
| Depreciable Assets: | | | | | |
| Buildings and improvements | 200,097,022 | - | - | 1,985,238 | 202,082,260 |
| Machinery and equipment | 43,552,545 | 1,220,020 | - | - | 44,772,565 |
| Vehicles | 32,425,021 | 2,674,257 | (651,169) | - | 34,448,109 |
| Infrastructure | 366,241,318 | 1,314,299 | (9,618) | 5,754,641 | 373,300,640 |
| Total depreciable capital assets | 642,315,906 | 5,208,576 | (660,787) | 7,739,879 | 654,603,574 |
| Less Accumulated Depreciation for: | | | | | |
| Buildings and improvements | (64,469,932) | (5,197,537) | - | - | (69,667,469) |
| Machinery and equipment | (37,901,222) | (1,390,628) | - | - | (39,291,850) |
| Vehicles | (20,266,808) | (2,650,604) | 596,209 | - | (22,321,203) |
| Infrastructure | (244,744,847) | (10,973,493) | 9,618 | - | (255,708,722) |
| Total accumulated depreciation | (367,382,809) | (20,212,262) | 605,827 | - | (386,989,244) |
| Total depreciable capital assets, net | 274,933,097 | (15,003,686) | (54,960) | 7,739,879 | 267,614,330 |
| Governmental activities capital assets, net | $ 367,132,147 | $ (1,588,463) | $ (115,533) | $ - | $ 365,428,151 |

Additions to governmental activities capital assets for fiscal year ending June 30, 2020, consist of the following:

| | |
|---|---|
| Capital Outlay | $ 17,309,500 |
| Donated land | 1,314,299 |
| Total | $ 18,623,799 |
| | |
| Non-depreciable capital assets additions | $ 13,415,223 |
| Depreciable capital assets additions | 5,208,576 |
| Total | $ 18,623,799 |

| Business-type Activities: | Beginning Balance | Additions | Retirements | Transfers | Ending Balance |
|---|---|---|---|---|---|
| Non-Depreciable Assets: | | | | | |
| Land and improvements | $ 24,715,284 | $ - | $ - | $ - | $ 24,715,284 |
| Construction in progress | 16,207,219 | 1,748,952 | - | (9,245,914) | 8,710,257 |
| Total non-depreciable capital assets | 40,922,503 | 1,748,952 | - | (9,245,914) | 33,425,541 |
| Depreciable Assets: | | | | | |
| Land improvements | 144,988 | - | - | - | 144,988 |
| Buildings and improvements | 10,460,415 | - | - | - | 10,460,415 |
| Machinery and equipment | 5,830,505 | 735,358 | - | - | 6,565,863 |
| Vehicles | 1,799,257 | 119,227 | - | - | 1,918,484 |
| Water and sewer infrastructure | 99,926,870 | 1,535,761 | - | 9,245,914 | 110,708,545 |
| Total depreciable capital assets | 118,162,035 | 2,390,346 | - | 9,245,914 | 129,798,295 |
| Less Accumulated Depreciation for: | | | | | |
| Land improvements | (144,988) | - | - | - | (144,988) |
| Buildings | (4,767,369) | (288,615) | - | - | (5,055,984) |
| Machinery and equipment | (3,754,984) | (398,291) | - | - | (4,153,275) |
| Vehicles | (904,083) | (177,931) | - | - | (1,082,014) |
| Water and sewer lines and system | (21,950,115) | (2,625,646) | - | - | (24,575,761) |
| Total accumulated depreciation | (31,521,539) | (3,490,483) | - | - | (35,012,022) |
| Total depreciable capital assets, net | 86,640,496 | (1,100,137) | - | 9,245,914 | 94,786,273 |
| Business-type activities capital assets, net | $ 127,562,999 | $ 648,815 | $ - | $ - | $ 128,211,814 |

Depreciation expense was charged to functions/programs of the primary government as follows:

| | |
|---|---|
| Governmental Activities: | |
| General Government | $ 715,241 |
| Judicial | 814,899 |
| Public Safety | 5,472,806 |
| Public Works | 11,660,974 |
| Public Health and Welfare | 191,560 |
| Recreation and Culture | 1,324,741 |
| Housing and Development | 32,041 |
| Total depreciation expense-governmental activities | $ 20,212,262 |
| Business-type Activities: | |
| Water and Sewer | $ 2,146,619 |
| Solid Waste | 1,343,864 |
| Total depreciation expense-business-type activities | $ 3,490,483 |

The County has authorized construction projects. The remaining costs are split between the portion of the contracts that have been entered into for which the work had not been done prior to June 30, 2020, and the remainder of the authorized project expenditure for which contracts have not been entered into as of year end.

The source of financing for the remaining project cost is noted below:

| | Project Authorization | Expended To Date | Contracts in Progress | Authorized Not Obligated | Source |
|---|---|---|---|---|---|
| **Governmental Activities:** | | | | | |
| Main Library Renovations | $ 5,350,000 | $ 4,433,727 | $ 892,372 | $ 23,901 | SPLOST/Grant Fund/Impact Fees |
| Fire Station #17 Design | 2,850,000 | 54,750 | 173,550 | 2,621,700 | SPLOST |
| E-911 System Upgrade | 13,000,000 | 11,952,007 | 258,835 | 789,158 | SPLOST |
| Murrayville Park Upgrades | 1,500,000 | 522,004 | 517,759 | 460,237 | SPLOST |
| Records & Jail Management Systems Software Project | 3,000,000 | 2,421,759 | 210,067 | 368,174 | Capital Projects Fund |
| Fire Station #1 Relocation Design | 2,700,000 | 223,147 | 39,286 | 2,437,567 | SPLOST |
| Fire Pumper Trucks | 5,922,400 | 5,922,400 | - | - | Capital Projects Fund |
| Paperless Workflow/Software | 367,596 | 356,959 | 5,458 | 5,179 | SPLOST |
| Atlanta Hwy Pedestrian Trail | 46,850 | 46,850 | - | - | Capital Projects Fund |
| Fire Aerial Truck | 1,133,269 | 1,133,269 | - | - | SPLOST |
| Various Road Projects | 28,717,492 | 11,937,714 | 2,158,592 | 14,621,186 | SPLOST/State Road Fund |
| | $ 64,587,607 | $ 39,004,586 | $ 4,255,919 | $ 21,327,102 | |
| **Business-type Activities:** | | | | | |
| Glades Reservoir | $ 7,432,932 | $ 7,350,584 | $ 41,174 | $ 41,174 | SPLOST |
| North Oconee Water Reclamation | 750,000 | 419,686 | - | 330,314 | SPLOST |
| Various Sewer Expansion Projects | 1,400,000 | 939,987 | 44,896 | 415,117 | SPLOST |
| Water and Sewerage Projects | $ 9,582,932 | $ 8,710,257 | $ 86,070 | $ 786,605 | |

DISCRETELY PRESENTED COMPONENT UNITS

Activity for the *Health Department* for the year ended June 30, 2020, was as follows:

| | Beginning Balance | Additions | Retirements | Ending Balance |
|---|---|---|---|---|
| **Governmental Activities:** | | | | |
| Depreciable Assets: | | | | |
| Machinery and equipment | $ 1,205,442 | $ 61,113 | $ - | $ 1,266,555 |
| Less Accumulated Depreciation | (1,011,221) | (21,756) | - | (1,032,977) |
| Capital Assets, net | $ 194,221 | $ 39,357 | $ - | $ 233,578 |

Activity for the *Library* for the year ended June 30, 2020, was as follows:

| | Beginning Balance | Additions | Retirements | Ending Balance |
|---|---|---|---|---|
| **Governmental Activities**: | | | | |
| Depreciable Assets: | | | | |
| Machinery and equipment | $ 579,768 | $ 11,121 | $ - | $ 590,889 |
| Books and collections | 4,317,730 | 119,417 | (288,044) | 4,149,103 |
| Total depreciable capital assets | 4,897,498 | 130,538 | (288,044) | 4,739,992 |
| Less Accumulated Depreciation for: | | | | |
| Machinery and equipment | (570,486) | (3,592) | - | (574,078) |
| Books and collections | (3,182,392) | (218,456) | 288,044 | (3,112,804) |
| Total accumulated depreciation | (3,752,878) | (222,048) | 288,044 | (3,686,882) |
| Total depreciable capital assets, net | 1,144,620 | (282,307) | - | 1,053,110 |
| Capital Assets, net | $ 1,144,620 | $ (282,307) | $ - | $ 1,053,110 |

## NOTE 7 - LONG-TERM DEBT

Long-term liability activity for the year ended June 30, 2020, was as follows:

| | Beginning Balance | Additions | Reductions | Ending Balance | Due Within One Year | Due After One Year |
|---|---|---|---|---|---|---|
| **Governmental Activities:** | | | | | | |
| Contracts Payable | $ 1,510,000 | $ 1,195,000 | $ (1,510,000) | $ 1,195,000 | $ 110,000 | $ 1,085,000 |
| Less: original issue discount | (14,004) | 14,004 | - | - | - | - |
| Plus: original issue premium | - | 238,441 | - | 238,441 | 4,525 | 233,916 |
| Total contracts payable | 1,495,996 | 1,447,445 | (1,510,000) | 1,433,441 | 114,525 | 1,318,916 |
| Capital leases | 2,394,895 | 6,177,919 | (889,482) | 7,683,332 | 1,733,685 | 5,949,647 |
| Estimated claims payable | 3,793,467 | 20,968,889 | (20,132,272) | 4,630,084 | 2,305,886 | 2,324,198 |
| Net OPEB liability | 45,658,474 | 3,650,785 | (1,916,026) | 47,393,233 | - | 47,393,233 |
| Net pension liability | 34,070,322 | 2,474,695 | (8,226,380) | 28,318,637 | - | 28,318,637 |
| Compensated absences | 4,975,905 | 2,347,250 | (1,557,378) | 5,765,777 | 3,459,466 | 2,306,311 |
| Governmental activities long-term liabilities | $ 92,389,059 | $ 37,066,983 | $ (34,231,538) | $ 95,224,504 | $ 7,613,562 | $ 87,610,942 |
| **Business-type Activities:** | | | | | | |
| Contracts payable | $ 11,755,000 | $ 8,745,000 | $ (11,755,000) | $ 8,745,000 | $ 375,000 | $ 8,370,000 |
| Plus: original issue premium | - | 2,156,072 | - | 2,156,072 | 15,428 | 2,140,644 |
| Total contracts payable | 11,755,000 | 10,901,072 | (11,755,000) | 10,901,072 | 390,428 | 10,510,644 |
| Notes from direct borrowings | 21,684,947 | - | (1,608,360) | 20,076,587 | 1,655,739 | 18,420,848 |
| Compensated absences | 104,478 | 55,005 | (33,153) | 126,330 | 75,798 | 50,532 |
| Net OPEB liability | 1,868,942 | 167,368 | (93,224) | 1,943,086 | - | 1,943,086 |
| Net pension liability | 1,390,706 | 47,355 | (157,418) | 1,280,643 | - | 1,280,643 |
| Landfill closure/postclosure | 13,662,034 | - | 448,826 | 14,110,860 | 171,148 | 13,939,712 |
| Business-type activities long-term liabilities | $ 50,466,107 | $ 11,170,800 | $ (13,198,329) | $ 48,438,578 | $ 2,293,113 | $ 46,145,465 |
| Total primary government long-term liabilities | $ 142,855,166 | $ 48,237,783 | $ (47,429,867) | $ 143,663,082 | $ 9,906,675 | $ 133,756,407 |

Compensated absences, net pension obligation, and net other postemployment benefit obligation are generally liquidated by the general fund.

GOVERNMENTAL ACTIVITIES

***Contracts Payable***

On May 5, 2009, the County entered into a contract with Gainesville-Hall County Development Authority to issue $2,545,000 of Series 2009A Revenue Bonds. The bonds were issued to fund construction of a state patrol office.

On April 30, 2020 the County entered into a contract with Gainesville-Hall County Development Authority to issue $1,195,000 of Series 2020 Revenue Bonds to refund the Series 2009A Revenue Bonds. The bonds carry a rate of interest not to exceed 5% per annum and mature on May 1, 2029. The result of this transaction is a decrease in future debt service payments of $229,940 and present value savings, or economic gain, of $141,163.

The annual requirements to amortize contract payables outstanding as of June 30, 2020, are as follows:

| June 30, | Principal | Interest | Total |
|---|---|---|---|
| 2021 | $ 110,000 | $ 59,916 | $ 169,916 |
| 2022 | 115,000 | 54,250 | 169,250 |
| 2023 | 120,000 | 45,800 | 165,800 |
| 2024 | 125,000 | 42,500 | 167,500 |
| 2025 | 135,000 | 36,250 | 171,250 |
| 2026-2029 | 590,000 | 75,000 | 665,000 |
| | $ 1,195,000 | $ 313,716 | $ 1,508,716 |

***Capital Leases***

The County leases certain land and facilities under non-cancelable capital leases. The leases relate to vehicles and equipment for public safety. This year, $172,781 was included in depreciation expense. Ownership of the related assets will be transferred to the County at the end of the lease terms.

The assets acquired through capital leases are as follows:

| | Governmental Activities |
|---|---|
| Construction in progress - Records & Jail Management Systems Software Project | $ 2,421,759 |
| Machinery and equipment | 1,675,596 |
| Vehicles | 211,659 |
| Less accumulated depreciation | (920,872) |
| | $ 3,388,142 |

These lease agreements qualify as capital leases for accounting purposes and, therefore, have been recorded at the present value of future minimal lease payments as of the inception date. Minimum future lease obligations for these leases, as of June 30, 2020, are as follows:

| Year Ending June 30, | Governmental Activities |
|---|---|
| 2021 | $ 1,893,555 |
| 2022 | 1,893,555 |
| 2023 | 1,735,515 |
| 2024 | 1,075,756 |
| 2025 | 1,059,376 |
| Thereafter | 1,059,375 |
| Total minimum lease payments | 8,717,132 |
| Less: capital proceeds not yet drawn | (578,241) |
| Less: amount representing interest (0.00% - 2.95%) | (455,559) |
| Present value of minimum lease payments | $ 7,683,332 |

On December 28, 2017, the County entered into a $3,000,000 capital lease agreement with U.S. Bancorp Government Leasing and Finance, Inc to finance the implementation of a records management software to be utilized by the Sheriff's Office. As of June 30, 2020, capital lease proceeds of $2,421,759 have been recognized and included in the Records & Jail Management Systems Software Project balance in construction in progress at year end (see Note 6). The remaining capital lease proceeds will be recognized in fiscal year 2021 when the project is completed.

On September 23, 2019, the County entered into a $77,805 capital lease agreement with Axon Enterprise, Inc. to finance body cameras and tasers to be utilized by the Sheriff's Office. As of June 30, 2020, capital lease proceeds of $77,805 have been recognized and included in the machinery and equipment capital asset balance at year end (see Note 6).

On December 20, 2019, the County entered into a $5,964,400 capital lease agreement with Regions Equipment Finance Corporation to finance eight new fire pumper apparatus to be utilized by the Fire Department. As of June 30, 2020, capital lease proceeds of $5,964,400 have been regonized and included in the Fire Pumper Trucks balance in the construction in progress at year end (see Note 6).

BUSINESS-TYPE ACTIVITIES

***Contracts Payable***

In August 2013, the County entered into a contract with Gainesville-Hall County Development Authority to fund repayment of $14,565,000 of Series 2013 Variable Rate Refunding Revenue Bonds for the current refunding of $14,500,000 in Series 2008 Variable Rate Demand Revenue bonds. The bonds were initially issued to purchase the Spout Springs Sewer Reclamation Plant. In the event the County is unable to make purchase payments from revenues, the County is obligated to levy a tax in order to make purchase payments which are assigned to pay and pledge to secure the bonds. The refunding was undertaken to reduce risk associated with the variable interest rate. The reacquisition price did not exceeded the net carrying amount of the old debt.

On April 30, 2020 the County entered into a contract with Gainesville-Hall County Development Authority to issue $8,745,000 of Series 2020 Revenue Bonds to refund the Series 2013 Variable Rate Refunding Revenue Bonds. The bonds carry a rate of interest not to exceed 5% per annum and mature on May 1, 2029. The result of this transaction is a decrease in future debt service payments of $1,488,355 and present value savings, or economic gain, of $1,454,890. The outstanding balance at June 30, 2020 is $8,745,000.

As of June 30, 2020, the annual requirements to amortize the contracts payable for business-type activities are estimated as follows:

| June 30, | Principal | Interest | Total |
|---|---|---|---|
| 2021 | $ 375,000 | $ 438,465 | $ 813,465 |
| 2022 | 485,000 | 418,500 | 903,500 |
| 2023 | 605,000 | 394,250 | 999,250 |
| 2024 | 690,000 | 364,000 | 1,054,000 |
| 2025 | 1,075,000 | 329,500 | 1,404,500 |
| 2026-2030 | 5,515,000 | 983,000 | 6,498,000 |
| Total | $ 8,745,000 | $ 2,927,715 | $ 11,672,715 |

***Notes from Direct Borrowings***

On November 5, 2007, the County entered into a contract with the Georgia Environmental Facilities Authority to borrow from the Clean Water State Revolving Fund for the construction of the Mulberry Creek Regional Sewer Facilities Phase I. The facility includes a gravity sewer main, two pump stations, force mains, and other appurtenances. The original amount of the note was $10,147,211 with an interest rate of 3.0%. At June 30, 2020, the outstanding balance was $5,061,018. The loan will mature on July 1, 2030.

On August 1, 2008, the County entered into a contract with the Georgia Environmental Facilities Authority to borrow from the Clean Water State Revolving Fund for the construction of the Mulberry Creek Regional Sewer Facilities Phase II. The facility includes a gravity sewer main, two pump stations, force mains, and other appurtenances. The original amount of the note was $21,200,000 with an interest rate of 3.0%. At June 30, 2020, the outstanding balance was $14,458,606. The loan will mature on November 1, 2032.

On August 1, 2013, the County entered into a $1,200,000 loan agreement with the Georgia Environmental Facilities Authority (GEFA). These funds were to be drawn down as needed to finance the construction of a new leachate treatment facility at the County's Landfill. As of June 30, 2020, the outstanding balance was $556,963. This loan bears interest at 1.2% and matures on February 1, 2025.

The County's outstanding notes from direct borrowings related to business-type activities are secured by the County's full faith and credit and revenue-raising power (including its taxing power). The outstanding notes from direct borrowings related to business-type activities contain a provision that if the County is unable to make its payment, outstanding amounts are due immediately. The County's outstanding notes from direct borrowings do not contain a subjective acceleration clause.

The annual requirements to amortize notes from direct borrowings outstanding as of June 30, 2020, are as follows:

| June 30, | Principal | Interest | Total |
|---|---|---|---|
| 2021 | $ 1,655,739 | $ 570,364 | $ 2,226,103 |
| 2022 | 1,703,717 | 522,385 | 2,226,102 |
| 2023 | 1,753,369 | 472,733 | 2,226,102 |
| 2024 | 1,804,358 | 421,745 | 2,226,103 |
| 2025 | 1,816,309 | 368,867 | 2,185,176 |
| 2026-2030 | 8,462,629 | 1,037,758 | 9,500,387 |
| 2031-2033 | 2,880,466 | 94,550 | 2,975,016 |
| Total | $ 20,076,587 | $ 3,488,402 | $ 23,564,989 |

COMPONENT UNITS

Activity for the *Health Department* for the year ended June 30, 2020, was as follows:

| **Governmental activities** | Beginning Balance | Additions | Reductions | Ending Balance | Due Within One Year | Due After One Year |
|---|---|---|---|---|---|---|
| Compensated absences | $ 705,219 | $ 697,050 | $ (521,293) | $ 880,976 | $ 521,300 | $ 359,676 |
| Net pension liability | 9,140,306 | 881,465 | (1,212,783) | 8,808,988 | - | 8,808,988 |
| Net OPEB liability | 4,885,957 | 1,175,551 | (4,002,523) | 2,058,985 | - | 2,058,985 |
| Total Governmental activities | $ 14,731,482 | $ 2,754,066 | $ (5,736,599) | $ 11,748,949 | $ 521,300 | $ 11,227,649 |

Activity for the *Library* for the year ended June 30, 2020, was as follows:

| **Governmental activities** | Beginning Balance | Additions | Reductions | Ending Balance | Due Within One Year | Due After One Year |
|---|---|---|---|---|---|---|
| Compensated absences | $ 85,229 | $ 116,478 | $ (119,763) | $ 81,944 | $ 32,778 | $ 49,166 |
| Net pension liability | 1,971,299 | 588,934 | (271,485) | 2,288,748 | - | 2,288,748 |
| Net OPEB liability | 2,072,061 | - | (332,484) | 1,739,577 | - | 1,739,577 |
| Total Governmental activities | $ 4,128,589 | $ 705,412 | $ (723,732) | $ 4,110,269 | $ 32,778 | $ 4,077,491 |

## NOTE 8 - INTERFUND BALANCES AND ACTIVITY

The composition of interfund balances as of June 30, 2020, is as follows:

| | Due From | |
|---|---|---|
| | Other nonmajor governmental funds | Total |
| Due To | | |
| General Fund | $ 902,457 | $ 902,457 |
| Total | $ 902,457 | $ 902,457 |

These balances resulted from 1) the time lag between the dates that interfund goods and services are provided or reimbursable expenditures occur, 2) the time lag between the dates that transactions are recorded in the accounting system, 3) the time lag between the dates that payments between funds are made, 4) short-term loans, 5) to fund capital projects, and 6) establish new tax service delivery funds.

Interfund transfers as of the year ended June 30, 2020, are as follows:

| | Transfers In | | | | |
|---|---|---|---|---|---|
| Transfers Out | General Fund | Capital Projects Fund | Other Nonmajor Governmental Funds | Water and Sewer Fund | Total - Transfers Out |
| General Fund | $ - | $ 1,700,000 | $ 3,867,696 | $ - | $ 5,567,696 |
| Fire Services Fund | - | 1,000,000 | - | - | 1,000,000 |
| SPLOST Fund | - | - | - | 2,924,129 | 2,924,129 |
| Other Nonmajor Governmental Funds | 209,520 | 761,869 | 42,193 | - | 1,013,582 |
| Total - Transfers in | $ 209,520 | $ 3,461,869 | $ 3,909,889 | $ 2,924,129 | $ 10,505,407 |

Transfers are used to 1) supplement operating budgets, 2) help fund construction projects and debt service, and 3) allocate costs to the appropriate cost center.

## NOTE 9 - SEWER TREATMENT CONTRACTS

In June 2004, the County purchased 1,000,000 gallons per day of waste water treatment capacity from the City of Gainesville for $14,701,513, which has been recorded as capacity held for resale. This asset will be expensed as it is sold to developers and other users. At June 30, 2020, the County has sold 10,900 gallons of the capacity, and the remaining capacity is valued at $14,590,507.

In June 2004, the County purchased 400,000 gallons per day of waste water treatment capacity from the City of Flowery Branch for $4,000,000, which has been recorded as capacity held for resale. During 2006, the County transferred 200,000 gallons of this capacity to the City of Oakwood. This asset will be expensed as it is sold to developers and other users. At June 30, 2020, 44,488 gallons had been sold to developers, and the remaining capacity is valued at $1,555,120.

In June 2006, the County entered into an agreement to purchase 100,000 gallons per day of waste water treatment capacity from the City of Lula for $1,450,000 which has been recorded as capacity held for resale. This asset will be expensed as it is sold to developers and other users. At June 30, 2020, the County has not sold any of the capacity.

## NOTE 10 - RETIREMENT PLANS

### DEFINED BENEFIT PENSION PLAN

#### *Plan Description*

The County contributes to the Association of County Commissioners of Georgia (ACCG) Hall County Defined Benefit Plan (Plan A), which is a defined benefit pension plan. Effective July 1, 1998, the Plan is frozen to new participation.

The Plan A provides retirement, disability, and death benefits to plan participants and beneficiaries. The Plan A, through execution of an adoption agreement, is affiliated with the Association County Commissioners of Georgia Third Restated Defined Benefit Plan (the ACCG Plan), an agent multiple-employer pension plan administered by GEBCorp. The ACCG, in its role as the Plan Sponsor, has the sole authority to amend the provisions of The ACCG Plan, as provided in Section 19.03 of the ACCG Plan document. The County has the authority to amend the adoption agreement, which defines the specific benefit provisions of the Plan A, as provided in Section 19.02 of the ACCG Plan Document. The Plan A issues a publicly available financial report that includes financial statements and required supplementary information for the Plan A. That report may be obtained by writing to Hall County Board of Commissioners, P.O. Box 1435, Gainesville, Georgia 30503.

All full-time County employees were eligible to participate in the Plan A after completing three years of service. Benefits vested after five years of service. Participants become eligible to retire at the earlier of: a) age 65 with three years of participation in the Plan A or b) when age and years of service total 75.

Upon eligibility to retire, participants are entitled to an annual benefit in the amount of 1.5% of average annual compensation up to $20,000 plus 2.0% of average compensation in excess of $20,000 for each year of service payable as a life annuity. Compensation is averaged over a five year period prior to retirement or termination. The Plan A also provides benefits in the event of death or disability. These benefit provisions were established by an adoption agreement executed by the County Board of Commissioners.

Participant counts reported in most recent actuarial valuation date are as of January 1, 2019 and covered compensation (base on covered earnings for the preceding year) are shown below:

| | | |
|---|---|---|
| Retirees, beneficiaries and disabled participants receiving benefits | | 342 |
| Terminated plan participants entitled to but not yet receiving benefits | | 235 |
| Active employees participating in the Plan | | 101 |
| Total number of Plan participants | | 678 |
| | | |
| Covered compensation for active participants | $ | 7,794,572 |
| Contributions as a percentage of its covered-employee payroll | | 107.56 % |

***Contributions***

The County is required to contribute at an actuarially determined rate. The contribution amount is determined using actuarial methods and assumptions approved by the ACCG Plan trustees and must satisfy the minimum contribution requirement contained in the State of Georgia Statutes. Section 47-20 of the Georgia Code sets forth the funding standards for state and local governmental pension plans. The annual County contribution meets or exceeds the minimum funding requirements of Georgia Statute 47-20.

***Net Pension Liability***

The County's net pension liability was measured as of December 31, 2019, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date.

The total pension liability as of the December 31, 2019 valuation was determined by an actuarial valuation using the following actuarial assumptions, applied to all periods included in the measurement:

| | |
|---|---|
| Inflation | 3.50% |
| Salary Increases | 3.00-5.00%, average, including inflation |
| Investment rate of return | 7.00%, net of pension plan investment expense, including inflation. |

Mortality rates were based on the RP-2000 Mortality Table with Scale AA projected to 2018.

The actuarial assumptions used in the 2019 valuation were based on the results of an actuarial experience study as of February 2019.

The long-term expected rate of return on pension plan investments was determined using a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected nominal returns, net of pension plan investment expense and the assumed rate of inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

| Asset Class | Target Allocation | Long-term expected real rate of return* |
|---|---|---|
| Fixed income | 30.00% | 3.07% |
| Domestic large equities | 30.00 | 1.97 |
| Domestic mid equities | 5.00 | 0.86 |
| Domestic small equities | 5.00 | 0.30 |
| REIT | 5.00 | 0.52 |
| International | 15.00 | 0.47 |
| Multi cap | 5.00 | 0.51 |
| Global allocation | 5.00 | 0.58 |
| TOTAL | 100.00% | |

* Rates shown are net of inflation

The discount rate used to measure the total pension liability was 7.00%. The projection of cash flows used to determine the discount rate assumed that plan member contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rate. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

***Change in the Net Pension Liability***

| | Pension Liability | Fiduciary Net Position | Net Pension Liability |
|---|---|---|---|
| Balances at June 30, 2019 | $ 54,661,133 | $ 19,200,105 | $ 35,461,028 |
| Changes for the year: | | | |
| Service cost | 78,906 | - | 78,906 |
| Interest | 3,826,279 | - | 3,826,279 |
| Difference between expected and actual experience | (190,327) | - | (190,327) |
| Contribution-employer | - | 8,383,798 | (8,383,798) |
| Net investment income | - | 3,102,216 | (3,102,216) |
| Assumption Change | 1,852,015 | - | 1,852,015 |
| Benefit payments | (4,882,203) | (4,717,104) | (165,099) |
| Administrative expense | - | (53,427) | 53,427 |
| Other charges | - | (169,065) | 169,065 |
| Net changes | 684,670 | 6,546,418 | (5,861,748) |
| Balances at June 30, 2020* | $ 55,345,803 | $ 25,746,523 | $ 29,599,280 |

*Measurement date is as of December 31, 2019

The following presents the County's net pension liability calculated using the discount rate of 7.00%, as well as what the County's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower (6.00%) or 1-percentage-point higher (8.00%) than the current rate:

| | 1 % Decrease (6.00%) | Current Discount Rate (7.00%) | 1% Increase (8.00%) |
|---|---|---|---|
| County's net pension liability | $ 34,338,944 | $ 29,599,280 | $ 25,483,813 |

Detailed information about the pension plan's fiduciary net position is available in separately issued financial report. That report may be obtained by writing to Hall County Board of Commissioners, P.O. Box 1435, Gainesville, Georgia 30503.

***Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions***

For the year ended June 30, 2020, the County recognized pension expense of $4,469,406. At June 30, 2020, the County reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

| | Deferred Outflows of Resources | Deferred Inflows of Resources |
|---|---|---|
| Net difference between projected and actual earnings on pension plan investments | $ - | $ (727,342) |
| County contributions subsequent to the measurement date | 1,000,000 | - |
| TOTAL | $ 1,000,000 | $ (727,342) |

County contributions of $1,000,000 subsequent to the measurement date are reported as deferred outflows of resources and will be recognized as a reduction of the net pension liability in the fiscal year ending June 30, 2021.

Other deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

| Year Ended June 30, | |
|---|---|
| 2021 | $ (159,343) |
| 2022 | (201,806) |
| 2023 | 3,296 |
| 2024 | (369,489) |
| 2025 | - |
| Thereafter | - |
| | $ (727,342) |

DEFINED CONTRIBUTION PLAN

***Plan Description***

The County contributes to the Northwest Plan Services (NWPS) Defined Contribution Plan (Plan B), a public employee retirement system that acts as a common investment and administrative agent for participating counties in Georgia. Plan B was established by the County in July 1998 pursuant to Section 401(a) of the Internal Revenue Code of 1986 as a Money-Purchase Plan and Trust. At the inception of Plan B, the Defined Benefit Plan (Plan A) was frozen to new participants. Article XIV allows the County to amend the adoption agreement or basic plan document. Plan B issues a stand alone report. It may be obtained from the NWPS website at www.nwp401k.com.

All full-time County employees are eligible to participate in the Plan B after the first of the month following 30 days of full time employment. All active employees that are/were participants in the Plan A became participants in Plan B upon its establishment in 1998. Benefits vest after four years of service for elected officials. For all other employees, benefits are 50% vested after 5 years of service, 75% after 6 years of service, and are fully vested after 7 years of service. At age 65 the participant becomes 100% vested regardless of years of service. The County contributes 2% of an eligible employee's salary as a "base" contribution, agreeing to match 100% of an eligible employee's contributions to Plan B. The match is limited to an additional 5%. Employees that were/are participants in the Plan A and retire within ten years of the establishment of Plan B, have an option to retire under either plan. The normal retirement age for Plan B is the date that the participant reaches age 65. The participant then may receive a lump sum payment or an annuity. Any participant leaving the plan before vesting "forfeits" the County's matching contribution to Plan B. The County reduces its contributions to the Plan A with these forfeited funds. These withdrawals are subject to a 10% penalty for withdrawal prior to age 59½.

***Funding Policy***

Contributions totaling $9,395,729 ($4,600,209 employer and $4,795,520 employee) were made in accordance with the Plan B guidelines and the designations by County Employees.

OTHER POST-RETIREMENT BENEFITS

***Plan Description***

The Hall County, Georgia Post-Retirement Medical and Dental Benefits Plan (OPEB Plan) is a single-employer defined benefit healthcare plan. The OPEB plan provides healthcare coverage including medical, dental, vision, and prescription drug benefits for eligible retirees and their spouses through the County's self-funded health insurance plan, which covers both active and retired members.

Eligible individuals include terminated employees who have attained the "Rule of 75," which is the combination of age and credited service of at least 10 full years, or 25 years of service, at the date of his or her termination who is entitled to receive distribution of benefits under the terms of either of the County's qualified retirement plans. The election to receive this health coverage must be made within 30 days after termination of employment. Post-65 retirees are covered under a Medicare Advantage plan.

The OPEB plan was established by resolution of the Board of Commissioners. It may also be amended by resolution of same.

The percentage of the terminated employee's premium which will be contributed by the County is based on the number of full years of service with the County, as follows:

| Years of Service | Percentage Paid by County |
|---|---|
| 10-14 | 20% |
| 15-19 | 30% |
| 20-24 | 40% |
| 25-29 | 50% |
| 30 or more | 60% |

Participant counts as of July 1, 2019, (the most recent actuarial valuation date) and covered compensation (base on covered earnings for the preceding year) are shown below:

| | Count | Total OPEB Liability |
|---|---|---|
| Inactive employees or beneficiaries currently receiving benefits | 306 | $ 8,645,666 |
| Inactive employees entitled to but not yet receiving benefits | - | - |
| Active employees | 1,336 | 40,690,653 |
| Total | 1,642 | $ 49,336,319 |
| | | |
| Covered compensation for active participants | | $ 60,401,923 |
| Contributions as a percentage of its covered-employee payroll | | 3.78 % |

***Contributions***

The post-retirement medical insurance benefits are currently funded on a pay-as-you-go basis. The County currently funds on a cash basis as benefits are paid. No assets have been segregated and restricted to provide post-retirement benefits. For fiscal year 2020, the County contributed $2,281,233 to the plan. In fiscal year 2020, no member contributions were made.

***Net OPEB Liability***

The County's net OPEB liability is reported herein as of June 30, 2020 for the employer fiscal year and reporting period of July 1, 2019 to June 30, 2020. The values shown for this fiscal year and reporting period are based on a measurement date of July 1, 2019 and the corresponding measurement period of July 1, 2017 to July 1, 2019. The measurement of the total OPEB liability is based on a valuation date of July 1, 2019.

The total OPEB liability in the July 1, 2019 actuarial valuation was determined using the following key actuarial assumptions, applied to all periods included in the measurement:

| | |
|---|---|
| Expected Return on Assets: | N/A |
| Discount Rate: | 3.13% |
| Salary Scale: | 3.00% |
| Healthcare Cost Trend Rate: | 6.12% for Pre-Medicare and 6.09% for Post-Medicare for fiscal year end 2020, decreasing 0.20% per year to an ultimate rate of 4.50% |
| Mortality: | RP-2014 Mortality Table, fully generational with base year 2006, projected using two-dimensional mortality improvement scale MP-2019 |
| Actuarial Cost Method: | Entry Age Actuarial Cost Method |

The discount rate has been set to equal to 3.13% and represents the Municipal GO AA 20-year yield curve rate as of July 1, 2019.

***Change in the Net OPEB Liability***

| | OPEB Liability | Fiduciary Net Position | Net OPEB Liability |
|---|---|---|---|
| Balances at June 30, 2019 | $ 47,527,416 | $ - | $ 47,527,416 |
| Changes for the year: | | | |
| Service cost | 3,000,380 | - | 3,000,380 |
| Interest | 1,788,183 | - | 1,788,183 |
| Difference between expected and actual experience | (3,043,130) | - | (3,043,130) |
| Contribution-employer | - | 2,281,233 | (2,281,233) |
| Assumption Change | 2,344,703 | - | 2,344,703 |
| Benefit payments | (2,281,233) | (2,281,233) | - |
| Administrative expense | - | - | - |
| Other charges | - | - | - |
| Net changes | 1,808,903 | - | 1,808,903 |
| Balances at June 30, 2020* | $ 49,336,319 | $ - | $ 49,336,319 |

*Measurement date is as of July 1, 2019

The following presents the County's net OPEB liability of the employer as of the measurement date calculated using the discount rate of 3.13%, as well as what the County's net OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower (2.13%) or 1-percentage-point higher (4.13%) than the current rate:

| | 1 % Decrease (2.13%) | Current Discount Rate (3.13%) | 1% Increase (4.13%) |
|---|---|---|---|
| County's net OPEB liability | $ 54,642,363 | $ 49,336,319 | $ 44,593,138 |

The following presents the County's net OPEB liability of the employer as of the measurement date calculated using the Pre-Medicare trend rate of 6.12%, as well as what the County's net OPEB liability would be if it were calculated using a trend rate that is 1-percentage-point lower (5.12%) or 1-percentage-point higher (7.12%) than the current rate:

| | 1 % Decrease (5.12%) | Current Trend Rate (6.12%) | 1% Increase (7.12%) |
|---|---|---|---|
| County's net OPEB liability | $ 43,354,522 | $ 49,336,319 | $ 56,513,252 |

***OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB***

For the year ended June 30, 2020, under GASB 75 the County's OPEB expense is $4,352,815.

At June 30, 2020, the County reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

| | Deferred Outflows of Resources | Deferred Inflows of Resources |
|---|---|---|
| Differences between expected and actual experience | $ - | $ (5,018,461) |
| Changes of assumptions | 1,785,110 | - |
| County contributions subsequent to the measurement date | 1,447,598 | - |
| TOTAL | $ 3,232,708 | $ (5,018,461) |

County contributions of $1,447,598 subsequent to the measurement date are reported as deferred outflows of resources and will be recognized as a reduction of the net OPEB liability in the fiscal year ending June 30, 2021.

Other deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

| Year Ended June 30, | |
|---|---|
| 2021 | $ (446,748) |
| 2022 | (446,748) |
| 2023 | (446,748) |
| 2024 | (446,748) |
| 2025 | (446,748) |
| Thereafter | (999,611) |
| | $ (3,233,351) |

## NOTE 11 - RISK MANAGEMENT

### GROUP HEALTH INSURANCE

The County accounts for the risks associated with the employee's health insurance plan in the Group Insurance Fund, an internal service fund where assets are set aside for claim settlements. In 2004, the County changed from purchasing commercial insurance to a self-insured plan where commercial insurance is purchased for claims in excess of coverage provided by the County. The specific stop loss limit per person was $250,000.

Claims expenditures and liabilities are reported when it is probable that a loss has occurred and the amount of that loss can be reasonably estimated. At June 30, 2020, the County included in accrued expenses $1,048,778 for unpaid claims. This liability was determined based on actual claims received for the first two months after year-end plus projected claims based on prior years activity. These claims are expected to be paid within 12 months of the year-end.

The County pays most of the coverage for eligible employees and their dependents. Employee contributions are used to pay claims and expense of the plan incurred during the year.

| | Beginning of Year | Incurred Claims and Changes in Estimates | Claims Payments | End of Year |
|---|---|---|---|---|
| Year ended June 30, 2019 | $ 755,974 | $ 16,866,861 | $ (16,730,214) | $ 892,621 |
| Year ended June 30, 2020 | $ 892,621 | $ 18,370,790 | $ (18,214,633) | $1,048,778 |

### WORKERS' COMPENSATION

#### *Gallagher Fund*

The County participates in a self-insured workers' compensation plan from Arthur J. Gallagher & Company (Gallagher Fund).

As part of the Gallagher Fund, the County is obligated to pay all contributions and assessments to cooperate with the fund's agents and attorneys, to follow loss reduction procedures established by the Gallagher Fund, and to report as promptly as possible, and in accordance with any coverage descriptions issued, all incidents that could require the fund to pay any type of loss. The County is also to allow all the fund's agents and attorneys to represent the County in investigations, settlement discussions, and all levels of litigations arising out of any claim made against the County.

The Gallagher Fund is to defend and protect the members of the fund against liability or loss as prescribed in the member government contract and in accordance with the worker's compensation law of Georgia. The Gallagher Fund is to pay all costs taxed against members in any legal proceeding defended by the members, all interest accruing after entry of judgment, and all expenses incurred for investigation, negotiation or defense.

Hall County, Georgia participates in the large retention option with a $500,000 retention. Under this plan, Hall County is responsible for all payments up to $500,000, per occurrence, on workers compensation claims. Once an individual claim exceeds the retention, Gallagher will pay all costs in excess of the retention. As of June 30, 2020, an actuarial report generated by a third-party administrator determined that approximately $2,581,866 in reported but unpaid and incurred but not reported claims were outstanding relating to fiscal year 2020 for which Hall County will be liable. This liability represents Hall County's portion of the liability and not the total liability including the insurer's portion.

The County also participates, due to continued outstanding claims, in the Association of County Commissioners of Georgia (ACCG) Group Self Insurance Workers' Compensation Fund (ACCG Fund), a self-insured pool cooperative arrangement among its members to finance workers' compensation coverage, to administrate claims from the period of July 1, 2001 to January 1, 2016, when it began participation in another self-insured plan with Arthur J. Gallagher & Company (Gallagher Fund). The ACCG Fund is owned by its members and is managed by a seven member Board of Trustees who are representatives from participating counties. The ACCG-GSIWCF operates under the authority of O.C.G.A. 34-9-150 et Seq. and the Georgia Insurance Commissioner's Office. The ACCG Fund Hall County, Georgia participated in was the large deductible option with a $300,000 deductible. Under this plan, Hall County is responsible for all payments up to $300,000, per occurrence, on workers compensation claims. Once an individual claim exceeds the deductible, the plan will pay all costs in excess of the deductible. As of June 30, 2020, the estimated liability for these claims has been carried over and combined with the Gallagher Fund estimated liability.

The County accounts for the risk associated with these workers' compensation plans in the Risk Management Fund, an internal service fund where assets are set aside for claim settlements.

| | Beginning of Year | Incurred Claims and Changes in Estimates | Claims Payments | End of Year |
|---|---|---|---|---|
| Year ended June 30, 2019 | $ 2,018,809 | $ 1,693,617 | $ (1,471,062) | $ 2,241,364 |
| Year ended June 30, 2020 | $ 2,241,364 | $ 1,468,438 | $ (1,127,936) | $ 2,581,866 |

OTHER

The County is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; and natural disasters. During 2020, the County contracted with several different insurance providers for various insurance coverages.

These risks are covered through various risk financing techniques such as commercial insurance and partial self-insurance. The County established a partially self-insured program in July 2016. The self-insured retention (SIR) is the dollar amount specified in the liability insurance policy that must be paid by the County before the insurance policy will respond to a loss. The County has stop/loss insurance which is coverage that provides protection against catastrophic or unpredictable losses after the SIR has been met. The deductible is the specified amount of money that the County must pay before the insurance carrier will pay a claim. The aggregate limit is the maximum amount the insurer will reimburse the County for all covered losses during a set time period (plan year). The County's retention amount varies depending on the type of liability coverage. Once an individual claim exceeds the retention, the carrier will pay costs for that claim in excess of the retention.

Partially Self-Insured Liability Coverages

| Type | Self-Insured Retention | Aggregate |
|---|---|---|
| Commercial Auto Liability* | $500,000/100,000 | None |
| Commercial General Liability | $500,000/100,000 | $2,000,000 |
| Law Enforcement Liability | $500,000/100,000 | $2,000,000 |
| Public Officials/Employment Practices Liability | $500,000/100,000 | $2,000,000 |

**does not include auto physical damage*

If the combined total amount of losses under the self-insured retention breaches $500,000 during the policy period for the four coverages identified above, Hall County's excess carrier shall be responsible for further payment of losses for the next $1,000,000. Once the $1,000,000 limit is breached, the $100,000 self-insured retention shall apply per occurrence/claim.

Fully Insured Liability Coverages

| Type | Deductible (per occurrence) | Aggregate |
|---|---|---|
| Auto Physical Damage | $10,000 | $1,000,000 |
| Excess Liability | $500,000 | $3,000,000 |
| Property | Various up to $50,000 | Various |
| Off-Duty Liability | $25,000 | $1,000,000 |
| Cyber Liability | $25,000 | $5,000,000 |
| Law Enforcement AD&D | No deductible | $50,000 |
| Crime | $10,000 | $1,000,000 |
| Terrorism | $25,000 | $50,000,000 |
| Drone Coverage | Various | $3,900 |

Claims expenditures and liabilities are reported when it is probable that a loss has occurred and the amount of that loss can be reasonably estimated. Liabilities include an amount for claims that have been incurred but not reported (IBNRs). Actual claims liabilities depend on complex factors such as inflation, changes in legal doctrines, and damage awards; therefore, the process used in computing claims liability does not necessarily result in an exact amount. Incurred but not reported claims have been accrued as a liability based primarily upon the County and third-party administrator's estimate. As of June 30, 2020, a third-party administrator determined that approximately $999,440 in reported but unpaid and incurred but not reported claims were outstanding relating to fiscal year 2020 for which Hall County will be liable. Claims liabilities are reevaluated periodically to take into consideration recently settled claims, the frequency of claims, and other economic and social factors. This liability represents Hall County's portion of the liability and not the total liability including the insurer's portion.

The County accounts for the risk associated with these various plans in the Risk Management Fund, an internal service fund where assets are set aside for claim settlements. The Risk Management Fund services claims for the County resulting from general liability, errors and omissions, law enforcement liability, physical damage to County vehicles, property risks, cyber security, automobile liability risks, and workers' compensation risks. All departments, agencies, and authorities of the County participate in these funds. The Risk Management Fund allocates the cost of providing claims service and claims payment by charging a "premium," which is an allocation to each department or agency. These charges, which consider recent trends in actual claims experience of the County as a whole, are accounted for as interfund services provided and used.

| | Beginning of Year | Incurred Claims and Changes in Estimates | Claims Payments | End of Year |
|---|---|---|---|---|
| Year ended June 30, 2019 | $ 438,961 | $ 1,120,427 | $ (899,906) | $ 659,482 |
| Year ended June 30, 2020 | $ 659,482 | $ 1,129,661 | $ (789,703) | $ 999,440 |

There has been no significant reduction in insurance coverages from coverages in the prior year. In addition, settled claims resulting from these risks have not exceeded commercial insurance coverages in any of the past three fiscal years.

## NOTE 12 - RELATED PARTY TRANSACTIONS

### DEVELOPMENT AUTHORITY

The contract payable debt obligations for the State Patrol building and Spout Springs Reclamation Plant referred to in Note 7 is with the Gainesville-Hall County Development Authority (the Authority). The Authority is a jointly governed organization consisting of nine members, four appointed by the Commissioners of Hall County, four appointed by the City Council of the City of Gainesville, and one elected by the members of the Authority for a full four-year term. The Authority issued bonds to finance the related projects and the County is making the related debt payments to banks to fund the repayment of this debt.

### GEORGIA DEPARTMENT OF BEHAVIORAL HEALTH AND DEVELOPMENTAL DISABILITIES (DBHDD) - REGION ONE ADVISORY COUNCIL

The Regional Board for Georgia Department of Behavioral Health and Developmental Disabilities (DBHDD) - Region One Advisory Council is a jointly governed organization with several northeast Georgia counties. No one county appoints a majority of the Board.

### OTHER

The Board of Commissioners appoints the majority of the governing board of the Chicopee Woods Area Parks Commission and the Hospital Authority of Hall County but is not able to impose its will on these bodies, nor does the County provide operating subsidies or exhibit any other indications of financial accountability with regard to these authorities. The County does guarantee debt for both of these entities, see Note 13 for detailed disclosure.

NOTE 13 - CONTINGENT LIABILITIES AND COMMITMENTS

The County's encumbrances outstanding at the end of the fiscal year that will be honored in the next fiscal year are as follows:

| | Amount |
|---|---|
| Governmental Funds: | |
| General Fund | $ 133,690 |
| SPLOST | 3,670,635 |
| Grant Fund | 129,172 |
| Capital Projects | 1,227,125 |
| Impact Fees | 1,002,322 |
| Emergency Services Fund | 7,000 |
| Fleet Internal Service Fund | 1,824 |
| Special Revenue Fund | 8,150 |
| Total governmental activities | $ 6,179,918 |
| Enterprise Funds | |
| Solid Waste Disposal Facility | $ 8,781 |
| Water and Sewer | 194,208 |
| Total Enterprise funds | $ 202,989 |

Amounts received or receivable for grantor agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount, if any, of expenditures which may be disallowed by the grantor cannot be determined at this time although the County expects such amounts, if any, to be immaterial.

The County is or may be a defendant in various lawsuits. Although the outcome of these lawsuits is not presently determinable, it is the opinion of the County's management that resolution of these matters will not have a material adverse effect on the financial condition of the County.

In 2000, the County accepted a Community Development Block Grant from the Department of Community Affairs in the amount of $500,000 for the construction of a new Adult Literacy Center. As a condition of the grant, the County agreed to use the facility for the approved purpose throughout the life of the facility. Should the facility be converted to an ineligible use, the Department of Community Affairs will require repayment of the grant. The repayment will be based on a 20-year straight-line depreciation, except 100% repayment of the grant funds will be required to be repaid if the facility is converted during the first five years after the grant closeout date. The period for calculating the repayment amount began upon closeout of the grant and will continue twenty years from that date or February 1, 2021.

During 2000, Hall County partnered with Georgia's Community Greenspace Program to stimulate the County's greenspace preservation efforts, aimed at permanently protecting 20 percent of its land area over a 10-year period in an initial grant amount of $732,906. Hall County and the City of Gainesville entered into an intergovernmental agreement in which Hall County will establish and administer a trust fund for the Greenspace funds. All other municipalities in Hall County declined to participate in the Greenspace Program. The total grant award of $732,906 will be allocated as follows: $121,662 to the City of Gainesville and $611,244 to Hall County. The original resolution to authorize the creation of a Community Greenspace Trust Fund and adoption of a Community Greenspace Program for Hall County was adopted on November 22, 2000. The Greenspace grant agreement requires that the original award and the interest earned thereon be used to acquire interest in real property located within Hall County. The property is to be used for Greenspace as defined in O.C.G.A. 36-22-2(3) and to operate and maintain the lands designated as Greenspace property in such a manner as to achieve one or more of the nine statutory goals of the Act including, protecting or enhancing water quality, providing flood protection, providing natural habitat and corridors for native plant and animal species, protecting archaeological and historic resources, providing passive recreation, or providing connective links between lands contributing to the goals of the Greenspace Act. If property acquired with this grant money is converted to a use inconsistent with the Act, the County may be required to reimburse the Georgia Greenspace Trust Fund for any principal and interest amount of the grant funds.

During 2010, the County entered into an indigent care agreement with the Hospital Authority of Hall County under which the County in effect guaranteed payment of the Series 2010B bonds in the amount of $250,000,000. Pursuant to the Main Campus Projects Contract, the Hospital Authority issued the Series 2010B bonds and loaned such funds to the Northeast Georgia Health Systems, Inc. ("NGHS") to be used for the purpose of refunding certain prior revenue certificates of the Authority and financing certain capital projects for the construction of the main campus for the Northeast Georgia Medical Center, Inc. of NGHS, and the County agreed to make payments to the trustee for the Series 2010B bonds sufficient to ensure the payment of the principal of and interest on such Series 2010B bonds to the extent funds otherwise available to the Hospital Authority from NGHS are insufficient for that purpose. In March 2020, the Series 2010B bonds were refunded and are no longer backed by the County.

In October 2014, the County entered into an indigent care agreement with the Hospital Authority to guarantee payment of the Series 2014A bonds in the amount of $206,925,000. Pursuant to the South Hall Facility Contract, the Hospital Authority issued the Series 2014A bonds and loaned such funds to the Northeast Georgia Health Systems, Inc. ("NGHS") to be used for the purpose of refunding certain prior revenue certificates of the Authority and financing certain costs of construction of a hospital in south Hall County by NGHS, and the County agreed to make payments to the trustee for the Series 2014A bonds sufficient to ensure the payment of the principal of and interest on such Series 2014A bonds to the extent funds otherwise available to the Hospital Authority from NGHS are insufficient for that purpose. At June 30, 2020, the outstanding balance of this debt was $206,925,000.

In December 2016, a portion of the Series 2010B bonds were refunded through the issuance of the Series 2017B bonds in a par amount of $140,540,000. The intergovernmental agreement between the Hospital Authority and the County was supplemented and amended on December 1, 2016. Pursuant to the 2016 Contract, the Hospital Authority issued the Series 2017B bonds and loaned such funds to the Northeast Georgia Health Systems, Inc. ("NGHS") to be used for the purpose of refunding a portion of the Series 2010B bonds of the Authority, and the County agreed to make payments sufficient to ensure the payment of the principal of and interest on such Series 2017B bonds to the extent funds otherwise available to the Hospital Authority from NGHS are insufficient for that purpose. NGHS operates Northeast Georgia Medical Center, a regional hospital located in Gainesville, and operates the new hospital constructed in southern Hall County. At June 30, 2020, the outstanding balance of Series 2017B was $140,540,000.

The County has agreed in the South Hall Facility Contract and the 2016 Contract (collectively, the "Hospital Contracts"), to levy an annual tax on all taxable property located within the County, within the seven mill limit specified in the Hospital Contracts, as may be necessary for the County to make the payments required of it pursuant to the Hospital Contracts. Moneys received pursuant to such levy will be applied to the payments due under the Hospital Contracts on a pro rata basis. So long as the Hospital Authority is making timely payments of debt service on the Series 2014A bonds and the Series 2017B bonds from funds required to be provided by NGHS, the County is not required to make any payments under the Hospital Contracts or to levy and collect any tax relating to the payments under the Hospital Contracts.

During 2008, the County entered into an intergovernmental agreement with the Gainesville-Hall County Developmental Authority ("Authority") to develop an industrial park. The County conveyed 26 acres to the Authority to be developed and sold. The Authority entered into a 20 year option purchase and sale agreement with a builder to sell the lots in the industrial park. The County reports the land in governmental activity at cost as land held for resale. The County agrees to pay to the Authority the funds necessary for the development of the industrial park. Those funds are to be repaid to the County from proceeds of sales of lots in the industrial park.

During fiscal year 2013, the County entered into an agreement with the Gainesville-Hall County Development Authority, WW 365, LLC, Wilheit Family Properties, LP, Philip A. Wilheit, JR., Hart Wilheit Payne, LJN Associates, LP, Hillside Management, LLC, Emilico Investors, LLC and James H. Moore (collectively "Owner"). The Owner agreed to transfer 496.67 acres of property to the Gainesville-Hall County Development Authority to be called the Gateway Industrial Centre. The parties agreed that the cost paid by the Owner was $11,145,212. The County will design, construct and install all necessary infrastructure for the project. The County estimates cost for the infrastructure to be approximately $11,500,000. The Owner conveyed the property to the Gainesville-Hall County Development Authority on August 23, 2012.

The Gainesville-Hall County Development Authority agreed to disburse the net proceeds from sale of lots in the Industrial Park in accordance with the following procedure: (i) Initially, all proceeds from lots sales shall be disbursed to Owner and County on a "Pro rata Basis", based upon the County's infrastructure costs versus the Owner's land cost, until such time as the County has received payment for all funds it advanced; (ii) At such time as the County has received reimbursement for its said cost, then and thereafter, all funds realized from the sale of such lots shall be paid solely to the Owner until such time as the Owner has recovered a sum equal to all additional costs incurred by Owner; (iii) After the Owner has recouped all its additional costs, all proceeds of lot sales shall be disbursed equally (50/50) to Owner and the County.

In December 2012, the County entered into an agreement with the Gainesville-Hall County Development Authority (the "Authority") to secure the Authority's Series 2013 bonds for the GHCDA Economic Development Corporation Project issued on April 29, 2013. So long as the GHCDA Economic Development Corporation (the "Corporation") is making timely payments of debt service on the GHCDA Bonds from rental payments made by the Georgia Department of Labor or any future tenants occupying the building of the Corporation, the County is not required to make any payments under the GHCDA Contract or to levy and collect any tax relating to the payments under the GHCDA Contract. At June 30, 2020, the outstanding balance of this debt was $4,165,000.

In September 2016, the County entered into an additional agreement with the Chicopee Woods Area Park Commission to guarantee payment of the Series 2016 bonds in the amount of $2,725,000 to be issued for further capital investments in and repairs to the Chicopee Woods Golf Course in the event that the Chicopee Woods Area Park Commission is unable to meet debt service requirements. The Series 2016 bonds were issued on October 25, 2016. So long as the Park Commission is making timely payments of debt service on the Park Commission Bonds from the revenues of the Chicopee Woods Golf Course, the County is not required to make any payments under the Park Commission Contract or to levy and collect any tax relating to the payments under the Contract. At June 30, 2020, the outstanding principal balance on this debt was $2,480,000.

## NOTE 14 - LANDFILL CLOSURE AND POSTCLOSURE CARE COST

State and federal laws and regulations require the County to place a final cover on a landfill site when it stops accepting waste and to perform certain maintenance and monitoring functions at the site for thirty years after closure. The County recognizes a portion of the closure and postclosure care costs in each operating period even though actual payouts will not occur until the landfill is closed. The amount recognized each year is based on the landfill capacity used as of the balance sheet date.

As of June 30, 2020, the County has recorded a liability for the Allen Creek Landfill of $5,634,454, which represents the estimated closure and postclosure costs based on 100% of landfill capacity used to date. All estimated liability for these costs has been recognized since the landfill is no longer used. As of June 30, 2020, the County has recorded a liability for the Candler Road landfill of $8,476,406, which represents the estimated closure and postclosure costs based on 40% of landfill capacity used to date. The County will recognize the remaining estimated cost of closure and postclosure care of $12,714,609 as the remaining estimated capacity is filled. These amounts are based on what it would cost to perform all closure and postclosure care in 2020. The County expects to close the landfill in the year 2033. The estimated costs are subject to changes such as the effects of inflation, revision of laws and other variables. The revised liability for the closure, postclosure and remediation costs has been estimated by the Hall County Engineering Department.

The County is also required to demonstrate financial assurance that the closure and postclosure care cost can be paid in the future. The County has fulfilled this requirement for the period ended June 30, 2020, using the applicable financial ratio tests.

## NOTE 15 - CERTAIN SIGNIFICANT ESTIMATES

As discussed in Note 1, estimates are used in the preparation of these financial statements. Some of the estimates qualified as a significant estimate, in that it is reasonably possible that the estimate will change in the near term due to one or more future confirming events and this change will have a material effect on the financial statements.

The estimate for the closure/postclosure costs of the County's Allen Creek Landfill qualifies as a significant estimate. Hall County's Engineering Department has estimated the remaining closure, remediation, and the thirty year post closure monitoring cost to be $5,634,454. The County has accrued the difference between the estimated liability this year and the amount accrued as of June 30, 2019, as an operating expense in the current year. The ultimate cost, however, will depend on the extent of contamination found as the project progresses and may be as much as $11,103,668.

The estimate for the closure/postclosure cost of the County's Candler Road Landfill qualifies as a significant estimate. Hall County's Engineering Department has estimated closure and the thirty year post closure monitoring to be $8,476,406, which represents the estimated closure and postclosure costs based on 40% of landfill capacity used to date. The County will recognize the remaining estimated cost of closure and postclosure care of $12,714,609 as the remaining estimated capacity is filled.

The estimate for allowance for doubtful accounts relating to Hall County EMS accounts receivable qualifies as a significant estimate. The estimate is calculated based on the previous year's collection percentage of accounts greater than one year old.

The estimates for claims payable for health insurance, workers compensation, and other self-insurance claims as discussed in Note 11, qualify as significant estimates.

The estimate for accumulated depreciation on capital assets qualifies as a significant estimate. This estimate is based on the original or estimated cost of the assets depreciated over the estimated useful lives using the straight line method.

The amount reported as the estimated amounts for the net pension liability, the other post-employment benefits (OPEB) liability, and County contributions subsequent to the measurement date for payments made for OPEB benefit payments qualify as significant estimates and are based on actuarial studies and projections.

## NOTE 16 - GEORGIA MOUNTAINS REGIONAL COMMISSION

Under Georgia law, the County, in conjunction with other cities and counties in the area are members of the Georgia Mountains Regional Commission (GMRC) and is required to pay annual dues there to. During its year ended June 30, 2020, the County paid $157,802 in such dues. Membership in GMRC is required by the official Code of Georgia Annotated (OCGA) Section 50-8-34 which provides for the organizational structure of the GMRC in Georgia.

The GMRC Board membership includes the chief elected official of each county and municipality of the area. OCGA 50-8-39.1 provides that the member governments are liable for any debts or obligations of GMRC. Separate financial statements may be obtained from:

Georgia Mountains Regional Commission
P. O. Box 1720
Gainesville, Georgia 30503-1720

## NOTE 17 - HOTEL/MOTEL TAX

During the year ended June 30, 2020, the County collected $126,861 of which $50,744 was required to be spent to promote tourism, conventions, and trade shows. The County actually spent $125,000. This was 246% of the tax receipts to be expended for these purposes under OCGA 48-13-51. The County complied with the requirements of this law.

## NOTE 18 - TAX ABATEMENTS

The Gainesville-Hall County Development Authority (the Authority) can enter into agreements for industrial projects to encourage the creation of jobs and new capital investment through an "Investment Assistance Program." Each agreement provides a property tax benefit to the company through a schedule of discounted valuation that reduces, for ad valorem tax purposes, the fair market value of real and personal property that is held by the Authority and leased to the company. Georgia case law and the Authority's enabling legislation provide the Authority with the power to enter into such agreements with private companies.

The Authority may accept title to real and personal property assets from a company in return for job creation and capital investment, and provide a tax benefit to the company through a lease agreement with the Authority. In considering eligibility for providing this benefit to a company, the Authority reviews and gives strong consideration to the recommendation from the Investment Assistance Committee of the Gainesville-Hall County Economic Development Council. The Investment Assistance Committee is a 16-member advisory committee of representatives from the City of Gainesville School District, the Hall County School District, Hall County, the cities of Gainesville, Flowery Branch, Oakwood, and Lula, and the Authority. The Investment Assistance Committee has a set of eligibility criteria for considering economic development projects that includes the following criteria:

1. Eligible businesses can include new and existing industrial businesses.
2. Except for an incentive agreement, the company would not create the jobs and investment in the community.
3. The investment should be at least $10,000,000 in real and personal property.
4. The average wage of the business' employees should be above the average wage of goods-producing employees in Hall County.
5. The business should offer medical benefits to all employees.
6. The impacts to job retention will be considered for each expansion project.
7. As a condition of assistance, a business will be required to work with the Gainesville and Hall County Development Authority to convey title to the Authority.

In return for a property tax benefit, a company is required to commit to creating jobs and capital investment within a defined period as part of a performance and accountability agreement with the Authority that includes provisions for the company to pay back a prorated portion of the benefit if they fail to meet the performance criteria by a specified date. The Authority monitors

compliance with performance and accountability agreements to ensure the companies meet their commitments.

For the Hall County fiscal year ended June 30, 2020, the cumulative property tax not collected by the county due to incentive agreements was $428,038, and $2,269,382 was paid to Hall County through incentive agreements for the same period. Such agreements in effect resulted in an estimated $616 million in new capital investment and more than 2,100 new jobs. The Authority recently commissioned an economic impact analysis of the jobs and capital investment created in Hall County as a result of incentive agreements, and the study estimated an annual economic benefit to Hall County of $985,327,000 of direct and indirect economic benefits to the community as a result of economic development projects supported by the incentive agreements in place in Hall County.

## NOTE 19 - CONTINGENCIES

In December 2019, a novel strain of coronavirus was reported to have surfaced in China. The World Health Organization has declared the outbreak to constitute a "Public Health Emergency of International Concern." The spread of this virus (COVID-19) appeared in the United States and began to cause some operational disruptions in the first quarter of calendar year 2020. While this disruption is currently expected to be temporary, there is considerable uncertainty regarding the potential duration of the virus. Therefore, the total financial impact, if any, and duration cannot be reasonably estimated at this time.

## NOTE 20 - SUBSEQUENT EVENTS

During July 2020, Hall County executed a Grant Agreement with the State of Georgia which set forth the terms and conditions applicable to the acceptance of payments distributed by the State to Hall County from the Coronavirus Relief Fund established within Section 601 of the Social Security Act, as added by Section 5001 of the Coronavirus Aid, Relief, and Economic Security Act (CARES Act). The Grant reimbursed costs incurred in response to the COVID-19 pandemic. The Phase 1 Allocation was $7,362,074, of which $2,208,622 (30%) was received in August 2020. The remaining $5,153,452 (70%) was received in September 2020.

**HALL COUNTY, GEORGIA**
**REQUIRED SUPPLEMENTARY INFORMATION**
**SCHEDULE OF THE NET PENSION LIABILITY**
**ACCG HALL COUNTY DEFINED BENEFIT PLAN**
**For the Year Ended June 30, 2020**
**"Unaudited"**

| For the Year Ended June 30, | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 |
|---|---|---|---|---|---|---|
| Total pension liability: | | | | | | |
| Service cost | $ 78,906 | $ 59,327 | $ 50,974 | $ 51,501 | $ 49,075 | $ 51,455 |
| Interest | 3,661,180 | 3,744,808 | 3,631,284 | 3,620,940 | 3,435,577 | 3,532,908 |
| Difference between expected and actual experience | (190,326) | 1,405,186 | 169,154 | 1,864,131 | 2,133,870 | - |
| Changes of assumptions | 1,852,015 | 2,734,219 | 107,458 | 1,082,751 | 1,713,200 | - |
| Benefits payments | (4,717,104) | (4,934,933) | (4,786,023) | (4,837,700) | (4,882,706) | (4,881,533) |
| Net change in total pension liability | 684,671 | 3,008,607 | (827,153) | 1,781,623 | 2,449,016 | (1,297,170) |
| Total pension liability - beginning | 54,661,132 | 51,652,525 | 52,479,678 | 50,698,055 | 48,249,039 | 49,546,209 |
| Total pension liability - ending (a) | $ 55,345,803 | $ 54,661,132 | $ 51,652,525 | $ 52,479,678 | $ 50,698,055 | $ 48,249,039 |
| Plan fiduciary net position | | | | | | |
| Contributions - employer | 8,383,798 | 5,718,863 | 4,557,450 | 4,647,900 | 4,342,613 | 4,106,812 |
| Net investment income | 3,102,216 | (590,829) | 2,172,950 | 927,833 | 57,372 | - |
| Interest | - | - | - | - | - | 1,046,131 |
| Benefit payments | (4,717,104) | (4,762,300) | (4,786,023) | (4,837,700) | (4,882,706) | (4,881,533) |
| Administrative expense | (53,427) | (40,721) | (42,274) | (49,671) | (46,098) | (47,192) |
| Other charges | (169,065) | (195,387) | (157,659) | (216,787) | (145,335) | (157,573) |
| Net change in plan fiduciary net position | 6,546,418 | 129,626 | 1,744,444 | 471,575 | (674,154) | 66,645 |
| Plan fiduciary net position - beginning | 19,200,105 | 19,070,479 | 17,326,035 | 16,854,460 | 17,528,614 | 17,461,969 |
| Plan fiduciary net position - ending (b) | $ 25,746,523 | $ 19,200,105 | $ 19,070,479 | $ 17,326,035 | $ 16,854,460 | $ 17,528,614 |
| Net pension liability - ending (a) - (b) | $ 29,599,280 | $ 35,461,027 | $ 32,582,046 | $ 35,153,643 | $ 33,843,595 | $ 30,720,425 |
| Plan fiduciary net position as a percentage of the total pension liability | 46.50% | 35.10% | 36.90% | 33.00% | 33.20% | 36.30% |
| Covered payroll | $ 7,794,572 | $ 7,481,821 | $ 8,340,711 | $ 9,150,653 | $ 8,918,269 | $ 9,598,157 |
| Net pension liability as a percentage of its covered payroll | 379.74% | 473.96% | 390.64% | 384.17% | 379.49% | 320.07% |

*NOTE: Schedule is intended to show information for the last 10 fiscal years. Additional years will be displayed as they become available.*

**HALL COUNTY, GEORGIA**
**REQUIRED SUPPLEMENTARY INFORMATION**
**SCHEDULE OF CONTRIBUTIONS**
**ACCG HALL COUNTY DEFINED BENEFIT PLAN**
**For the Year Ended June 30, 2020**
**"Unaudited"**

| For the Year Ended June 30, | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 |
|---|---|---|---|---|---|---|---|---|---|---|
| Contractually required contribution | $ 6,883,798 | $ 5,718,863 | $ 4,557,450 | $ 4,647,900 | $ 4,342,613 | $ 4,106,812 | $ 3,492,226 | $ 3,044,160 | $ 3,114,034 | $ 2,880,247 |
| Contributions in relation to the contractually required contribution | 9,383,798 | 5,718,863 | 4,557,450 | 4,647,900 | 4,342,613 | 4,106,812 | 3,716,842 | 3,412,489 | 2,246,258 | 1,839,947 |
| Contribution deficiency (excess) | $ (2,500,000) | $ - | $ - | $ - | $ - | $ - | $ (224,616) | $ (368,329) | $ 867,776 | $ 1,040,300 |
| County's covered payroll | $ 6,031,205 | $ 7,794,572 | $ 7,481,821 | $ 8,340,711 | $ 9,150,653 | $ 8,918,269 | $ 9,598,157 | $ 9,670,874 | $ 9,918,902 | $ 10,707,690 |
| Contributions as a percentage of covered payroll | 155.59% | 73.37% | 60.91% | 55.73% | 47.46% | 46.05% | 38.72% | 35.29% | 22.65% | 17.18% |

**HALL COUNTY, GEORGIA**
**REQUIRED SUPPLEMENTARY INFORMATION**
**SCHEDULE OF NOTES TO REQUIRED SUPPLEMENTARY INFORMATION**
**ACCG HALL COUNTY DEFINED BENEFIT PLAN**
**For the Year Ended June 30, 2020**
**"Unaudited"**

## Method and Assumptions Used in Calculations of Actuarially Determined Contributions

The actuarially determined contribution rates in the schedule of contributions are calculated as of the December 31, 2019. The following actuarial methods and assumptions were used to determine the contractually required contributions for the year ended June 30, 2020 reported in that schedule:

| | |
|---|---|
| Measurement Date | December 31, 2019 |
| Actuarial Cost Method | Entry Age |
| Amortization Method | Level percentage of payroll, open |
| Remaining Amortization period | 30 years |
| Asset Valuation method | Five-year smoothed market |
| Inflation Rate | 3.50% |
| Salary Increases | 3.00%-5.00%, including inflation |
| Investment rate of return | 7.00%, net of pension plan investment expense, including inflation. |

**HALL COUNTY, GEORGIA**
**REQUIRED SUPPLEMENTARY INFORMATION**
**SCHEDULE OF CHANGES IN THE NET OPEB LIABILITY AND RELATED RATIOS**
**HALL COUNTY, GEORGIA POSTRETIREMENT HEALTH AND LIFE INSURANCE BENEFIT PLANS**
**For the Year Ended June 30, 2020**
**"Unaudited"**

| Fiscal Year Ending June 30, | 2020 | 2019 | 2018 |
|---|---|---|---|
| Total OPEB liability | | | |
| Service cost | $ 3,000,380 | $ 2,928,233 | $ 2,842,945 |
| Interest | 1,788,183 | 1,770,109 | 1,650,582 |
| Differences between expected and actual experience | (3,043,130) | (2,974,155) | - |
| Changes in assumptions | 2,344,703 | (374,717) | - |
| Benefit payments, including refunds of employee contributions | (2,281,233) | (1,221,309) | (1,221,309) |
| Net changes in total OPEB liability | $ 1,808,903 | $ 128,161 | $ 3,272,218 |
| Total OPEB liability - beginning | $ 47,527,416 | $ 47,399,255 | $ 44,127,037 |
| Total OPEB liability - ending (a) | 49,336,319 | 47,527,416 | 47,399,255 |
| Plan fiduciary net position | | | |
| Contributions - employer | $ 2,281,233 | $ 1,221,309 | $ 1,221,309 |
| Benefit payments, including refunding of employee contributions | (2,281,233) | (1,221,309) | (1,221,309) |
| Net change is plan fiduciary net position | $ - | $ - | $ - |
| Plan fiduciary net position - beginning | $ - | $ - | $ - |
| Plan fiduciary net position - ending (b) | - | - | - |
| Net OPEB liability - ending (a)-(b) | $ 49,336,319 | $ 47,527,416 | $ 47,399,255 |
| Plan fiduciary net position as a percentage of the total OPEB liability | 0.00 % | 0.00 % | 0.00 % |
| Covered payroll | $ 60,401,923 | $ 59,524,534 | $ 61,754,683 |
| Net OPEB liability as a percentage of covered payroll | 81.68 % | 79.85 % | 76.75 % |

*NOTE: Schedule is intended to show information for the last 10 fiscal years. Additional years will be displayed as they become available.*

**HALL COUNTY, GEORGIA**
**REQUIRED SUPPLEMENTARY INFORMATION**
**SCHEDULE OF EMPLOYER CONTRIBUTIONS**
**HALL COUNTY, GEORGIA POSTRETIREMENT HEALTH AND LIFE INSURANCE BENEFIT PLANS**
**For the Year Ended June 30, 2020**
**"Unaudited"**

| Fiscal Year Ending June 30, | 2020 | 2019 | 2018 |
|---|---|---|---|
| Actuarially Determined Contribution | $ 2,281,233 | $ 1,221,309 | $ 1,221,309 |
| Contributions in relation to the Actuarially Determined Contribution | 2,281,233 | 1,221,309 | 1,221,309 |
| Contribution deficiency (excess) | $ - | $ - | $ - |
| Expected covered payroll | $ 68,751,546 | $ 60,401,923 | $ 59,524,534 |
| Contributions as a percentage of covered payroll | 3.32 % | 2.02 % | 2.05 % |

*NOTE: Schedule is intended to show information for the last 10 fiscal years. Additional years will be displayed as they become available.*

**HALL COUNTY, GEORGIA**
**REQUIRED SUPPLEMENTARY INFORMATION**
**SCHEDULE OF NOTES TO REQUIRED SUPPLEMENTARY INFORMATION**
**HALL COUNTY, GEORGIA POSTRETIREMENT HEALTH AND LIFE INSURANCE BENEFIT PLANS**
**For the Year Ended June 30, 2020**
**"Unaudited"**

## Method and Assumptions Used in Calculations of Actuarially Determined Contributions

The County has elected to make an annual contribution equal to the benefit payments. The County share of net benefits is the difference between the expected benefit payments and the retiree contributions. It is sometimes referred to as "pay-as-you-go."

The expected benefit payments are actuarially determined to reflect the age difference between the overall covered group and the retiree group.

Actuarially determined contributions, which are based on the expected "pay-as-you-go" cost, and actual contributions are from the measurement periods ending June 30 of the year prior to the year-end of the reporting periods shown.

# HALL COUNTY, GEORGIA
# BUDGETARY COMPARISON SCHEDULE
# GENERAL FUND
# For the Year Ended June 30, 2020
# (Required Supplementary Information)

| | BUDGET AMOUNTS ORIGINAL | FINAL | ACTUAL | VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE) |
|---|---|---|---|---|
| FUND BALANCE, Beginning of year | $ 21,400,839 | $ 21,400,839 | $ 21,400,839 | $ - |
| RESOURCES (INFLOWS) | | | | |
| Taxes | 84,910,270 | 87,527,778 | 86,842,147 | (685,631) |
| Licenses and permits | 2,612,300 | 2,612,300 | 2,121,378 | (490,922) |
| Intergovernmental | 849,725 | 896,572 | 1,131,432 | 234,860 |
| Fines and forfeitures | 5,220,704 | 5,213,704 | 4,323,077 | (890,627) |
| Charges for services | 9,602,108 | 9,687,261 | 10,389,356 | 702,095 |
| Contributions and donations | - | 3,000 | 42,000 | 39,000 |
| Investment income | 97,495 | 97,495 | 140,867 | 43,372 |
| Miscellaneous | 71,049 | 71,049 | 71,898 | 849 |
| Sale of county property | 85,000 | 85,000 | 14,301 | (70,699) |
| Refunding bond proceeds | - | - | 1,433,442 | 1,433,442 |
| Capital lease proceeds | - | - | 77,805 | 77,805 |
| Transfers in | 200,000 | 200,000 | 209,520 | 9,520 |
| Total Resources (Inflows) | 103,648,651 | 106,394,159 | 106,797,223 | 403,064 |
| AMOUNTS AVAILABLE FOR APPROPRIATION | 125,049,490 | 127,794,998 | 128,198,062 | 403,064 |
| CHARGES TO APPROPRIATIONS (OUTFLOWS) | | | | |
| Current Expenditures | | | | |
| General Government | | | | |
| Administration | 1,675,404 | 1,805,726 | 1,805,661 | 65 |
| Elections | 1,014,439 | 1,118,197 | 1,118,097 | 100 |
| Financial administration | 1,302,225 | 1,249,582 | 1,248,515 | 1,067 |
| Business license | 196,244 | 217,003 | 216,988 | 15 |
| Purchasing | 398,594 | 429,509 | 429,452 | 57 |
| Data processing/MIS | 1,700,216 | 1,783,908 | 1,783,859 | 49 |
| Human resources | 684,260 | 642,510 | 641,955 | 555 |
| Tax commissioner | 2,039,015 | 2,143,460 | 2,143,460 | - |
| Tax assessor-real property | 2,052,254 | 2,106,804 | 2,106,731 | 73 |
| Tax assessor-personal property | 25,616 | 27,656 | 27,654 | 2 |
| Risk management | 1,250,000 | 1,409,100 | 1,409,052 | 48 |
| Buildings | 2,861,773 | 2,836,223 | 2,836,138 | 85 |
| General engineering | 492,680 | 617,070 | 617,069 | 1 |
| General services | 6,126,680 | 7,080,865 | 6,996,969 | 83,896 |
| Agencies | 203,802 | 203,802 | 203,802 | - |
| Other general government | 82,387 | 5,612 | 5,095 | 517 |
| Total General Government | 22,105,589 | 23,677,027 | 23,590,497 | 86,530 |
| Judicial | | | | |
| Judicial administration | 735,580 | 671,564 | 671,511 | 53 |
| Superior court | 4,080,810 | 3,964,847 | 3,964,125 | 722 |
| Clerk of superior court | 2,917,117 | 2,980,913 | 2,980,906 | 7 |
| District attorney | 2,192,477 | 2,064,326 | 2,063,982 | 344 |
| State court | 2,112,712 | 1,970,245 | 1,970,179 | 66 |
| Magistrate court | 1,521,659 | 1,434,159 | 1,434,091 | 68 |
| Probate court | 1,040,471 | 989,952 | 983,298 | 6,654 |
| Juvenile court | 2,034,705 | 1,944,334 | 1,938,941 | 5,393 |
| Probation services | 1,326,802 | 1,344,942 | 1,344,922 | 20 |
| Public defender | 1,850,268 | 1,856,868 | 1,856,818 | 50 |
| Solicitor | 1,908,112 | 1,872,936 | 1,872,886 | 50 |
| Other judicial | 1,407,749 | 1,369,474 | 1,360,556 | 8,918 |
| Total Judicial | 23,128,462 | 22,464,560 | 22,442,215 | 22,345 |
| Public Safety | | | | |
| Sheriff | 26,502,290 | 26,891,581 | 26,891,235 | 346 |
| Detention center | 18,113,708 | 18,489,967 | 18,489,894 | 73 |
| Correctional institute | 3,830,081 | 4,228,559 | 4,228,487 | 72 |
| Coroner | 247,972 | 281,872 | 281,825 | 47 |
| E-911 | 458,320 | 892,720 | 892,720 | - |
| Agencies | 9,697 | 9,697 | 9,697 | - |
| Animal shelter | 1,846,142 | 1,888,005 | 1,887,912 | 93 |
| Total Public Safety | 51,008,210 | 52,682,401 | 52,681,770 | 631 |
| Public Health and Welfare | | | | |
| Health department | 877,197 | 878,097 | 876,062 | 2,035 |
| Public welfare | 1,324,615 | 1,698,968 | 1,698,942 | 26 |
| Community Center | 524,625 | 524,625 | 524,625 | - |
| Agencies | 177,800 | 177,800 | 177,800 | - |
| Total Public Health and Welfare | 2,904,237 | 3,279,490 | 3,277,429 | 2,061 |

**HALL COUNTY, GEORGIA**
**BUDGETARY COMPARISON SCHEDULE**
**GENERAL FUND**
**For the Year Ended June 30, 2020**
**(Required Supplementary Information)**

| CONTINUED..... | BUDGET AMOUNTS ORIGINAL | FINAL | ACTUAL | VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE) |
|---|---|---|---|---|
| Recreation and Culture | | | | |
| Parks | 4,200 | 4,045 | 2,727 | 1,318 |
| Library | 2,408,184 | 2,386,973 | 2,383,932 | 3,041 |
| Agriculture center | 370,851 | 309,291 | 301,743 | 7,548 |
| Other recreation and culture | 158,445 | 158,445 | 158,445 | - |
| Total Recreation and Culture | 2,941,680 | 2,858,754 | 2,846,847 | 11,907 |
| Housing and development | | | | |
| Conservation | 164,599 | 170,402 | 170,370 | 32 |
| Building inspection | 594,215 | 609,165 | 609,108 | 57 |
| Agencies | 537,900 | 412,900 | 411,039 | 1,861 |
| County agent | 263,759 | 239,460 | 239,413 | 47 |
| Total Housing and Development | 1,560,473 | 1,431,927 | 1,429,930 | 1,997 |
| TOTAL CHARGES TO APPROPRIATIONS | 103,648,651 | 106,394,159 | 106,268,688 | 125,471 |
| CHANGE IN FUND BALANCE | - | - | 528,535 | 528,535 |
| FUND BALANCE, End of year | $ 21,400,839 | $ 21,400,839 | $ 21,929,374 | $ 528,535 |

NOTES TO THE BUDGETARY COMPARISON SCHEDULE
1. The budgetary basis of accounting used in this schedule is the same as GAAP.

**HALL COUNTY, GEORGIA**
**BUDGETARY COMPARISON SCHEDULE**
**FIRE SERVICES**
**For the Year Ended June 30, 2020**
**(Required Supplementary Information)**

| | BUDGET AMOUNTS ORIGINAL | BUDGET AMOUNTS FINAL | ACTUAL | VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE) |
|---|---|---|---|---|
| FUND BALANCE, Beginning of year | $ 4,305,667 | $ 4,305,667 | $ 4,305,667 | $ - |
| RESOURCES (INFLOWS) | | | | |
| Taxes | 29,561,780 | 29,434,805 | 29,046,969 | (387,836) |
| Intergovernmental | 19,628 | 19,628 | 4,543 | (15,085) |
| Charges for services | 225,097 | 225,097 | 188,434 | (36,663) |
| Investment income | - | 48,000 | 39,945 | (8,055) |
| Miscellaneous | 2,700 | 2,700 | - | (2,700) |
| Total Resources (Inflows) | 29,809,205 | 29,730,230 | 29,279,891 | (450,339) |
| AMOUNTS AVAILABLE FOR APPROPRIATION | 34,114,872 | 34,035,897 | 33,585,558 | (450,339) |
| CHARGES TO APPROPRIATIONS (OUTFLOWS) | | | | |
| Current Expenditures | | | | |
| Public safety | 29,809,205 | 29,730,230 | 29,449,668 | 280,562 |
| TOTAL CHARGES TO APPROPRIATIONS | 29,809,205 | 29,730,230 | 29,449,668 | 280,562 |
| CHANGE IN FUND BALANCE | - | - | (169,777) | (169,777) |
| FUND BALANCE, End of year | $ 4,305,667 | $ 4,305,667 | $ 4,135,890 | $ (169,777) |

NOTES TO THE BUDGETARY COMPARISON SCHEDULE
1. The budgetary basis of accounting used in this schedule is the same as GAAP.

# NONMAJOR GOVERNMENTAL FUNDS

## SPECIAL REVENUE FUNDS

Special Revenue Funds are used to account for the proceeds of specific revenue sources (other than major capital projects) that are legally restricted for specific purposes. The following special revenue funds are maintained by the County:

**Emergency Telephone System** - to account for the monthly "911" charge to help fund the cost of providing the service as provided in title 46, Chapter 5 of the Official Code of Georgia Annotated.

**Parks Marina** - to account for funds received from leases with the Corps of Engineers to be used for the development and operations of lake parks.

**Multiple Grants** - to account for funds received as grants from state and federal sources to be used for specific capital and operating expenditures.

**Special Assessments** - to account for funds received from special taxing districts for subdivision street lighting.

**Restricted Programs** - to account for funds, such as fines, confiscated monies and donations received by Elected Officials of Hall County to be expended within legal guidelines of each program.

**Hotel/Motel Tax** – to account for taxes charged on rental of hotel/motel rooms as provided in title 48, chapter 13 of the Official Code of Georgia Annotated. These funds are used for the promotion of tourism, conventions and trade shows in the County.

**Law Library** - to account for funds collected from fines and forfeitures to be used to maintain the Law Library as provided in title 36, chapter 15 of the Official Code of Georgia Annotated.

**Allen Creek Soccer Complex –** to account for cost of operation for the Allen Creek Soccer Complex.

**Parks & Leisure Services** – to account for funds collected from levied property tax for maintenance and operations of County Parks and Recreation facilities.

**Development Services** – to account for funds collected from a levied property tax for maintenance and operations of planning, development, enforcement, and maintenance programs within unincorporated Hall County.

**Emergency Services** – to account for funds collected from a levied property tax to operate Emergency Services provided by the County.

## CAPITAL PROJECTS FUNDS

Capital projects funds are used to account for the acquisition and construction of major capital facilities other than those financed by proprietary funds and trust funds:

**State Roads -** to account for the funds received and expended from the Georgia Department of Transportation for the State's portion of road projects.

# HALL COUNTY, GEORGIA
# COMBINING BALANCE SHEET
# NONMAJOR GOVERNMENTAL FUNDS
# June 30, 2020

| | SPECIAL REVENUE FUNDS | | | | | | | | | | | CAPITAL PROJECTS FUND | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | EMERGENCY TELEPHONE SERVICES FUND | PARKS MARINA FUND | MULTIPLE GRANTS FUND | SPECIAL ASSESSMENTS FUND | RESTRICTED PROGRAMS FUND | LAW LIBRARY FUND | ALLEN CREEK SOCCER COMPLEX FUND | PARKS & LEISURE SERVICES FUND | DEVELOPMENT SERVICES FUND | EMERGENCY SERVICES FUND | SUBTOTAL SPECIAL REVENUE FUNDS | STATE ROAD FUND | TOTAL NONMAJOR GOVERNMENTAL FUNDS |
| ASSETS | | | | | | | | | | | | | |
| Cash | $ 232,586 | $ 489,406 | $ 465,189 | $ 79,967 | $ 6,743,700 | $ 347,451 | $ 98,925 | $ 952,531 | $ 1,405,810 | $ 1,127,626 | $ 11,943,191 | $ 2,719,149 | $ 14,662,340 |
| Receivables (net of allowance for uncollectibles) | 665,920 | 146,632 | 1,253,522 | 13,585 | 81,251 | - | 6,203 | 50,516 | 613,264 | 839,048 | 3,669,941 | - | 3,669,941 |
| Prepaid items | 13,111 | - | - | - | 17,347 | - | - | 2,846 | 6,618 | 52,037 | 91,959 | - | 91,959 |
| Inventories | - | - | - | - | 48,391 | - | - | - | 83,467 | 198,643 | 330,501 | - | 330,501 |
| TOTAL ASSETS | $ 911,617 | $ 636,038 | $ 1,718,711 | $ 93,552 | $ 6,890,689 | $ 347,451 | $ 105,128 | $ 1,005,893 | $ 2,109,159 | $ 2,217,354 | $ 16,035,592 | $ 2,719,149 | $ 18,754,741 |
| LIABILITIES AND FUND BALANCES | | | | | | | | | | | | | |
| Liabilities | | | | | | | | | | | | | |
| Accounts payable | $ 43,091 | $ 17,946 | $ 175,712 | $ 79,915 | $ 227,050 | $ 8,499 | $ 9,944 | $ 73,171 | $ 169,629 | $ 240,156 | $ 1,045,113 | $ - | $ 1,045,113 |
| Other accrued items | 78,156 | 7,976 | 39,780 | - | 37,986 | - | 2,263 | 39,798 | 107,155 | 178,547 | 491,661 | - | 491,661 |
| Due to other funds | - | - | 902,457 | - | - | - | - | - | - | - | 902,457 | - | 902,457 |
| Unearned revenue | - | - | 575,331 | - | - | - | - | - | - | - | 575,331 | - | 575,331 |
| Deposits held | - | - | - | - | 491,770 | - | - | - | - | - | 491,770 | - | 491,770 |
| TOTAL LIABILITIES | 121,247 | 25,922 | 1,693,280 | 79,915 | 756,806 | 8,499 | 12,207 | 112,969 | 276,784 | 418,703 | 3,506,332 | - | 3,506,332 |
| DEFERRED INFLOWS OF RESOURCES | | | | | | | | | | | | | |
| Unavailable revenue - property taxes | - | - | - | - | - | - | - | 44,011 | 54,727 | 23,078 | 121,816 | - | 121,816 |
| Unavailable revenue -other | - | - | - | 13,585 | - | - | - | - | - | - | 13,585 | - | 13,585 |
| TOTAL DEFERRED INFLOWS OF RESOURCES | - | - | - | 13,585 | - | - | - | 44,011 | 54,727 | 23,078 | 135,401 | - | 135,401 |
| TOTAL LIABILITIES, AND DEFERRED INFLOWS OF RESOURCES | 121,247 | 25,922 | 1,693,280 | 93,500 | 756,806 | 8,499 | 12,207 | 156,980 | 331,511 | 441,781 | 3,641,733 | - | 3,641,733 |
| FUND BALANCES | | | | | | | | | | | | | |
| Nonspendable: | | | | | | | | | | | | | |
| Prepaid expenditure | 13,111 | - | - | - | 17,347 | - | - | 2,846 | 6,618 | 52,037 | 91,959 | - | 91,959 |
| Inventories | - | - | - | - | 48,391 | - | - | - | 83,467 | 198,643 | 330,501 | - | 330,501 |
| Restricted: | | | | | | | | | | | | | |
| Special assessments | - | - | - | 52 | - | - | - | - | - | - | 52 | - | 52 |
| Judicial programs | - | - | - | - | 2,471,993 | 338,952 | - | - | - | - | 2,810,945 | - | 2,810,945 |
| Public safety programs | 777,259 | - | 25,431 | - | 3,322,966 | - | - | - | - | 1,524,893 | 5,650,549 | - | 5,650,549 |
| Health and welfare programs | - | - | - | - | 185,715 | - | - | - | - | - | 185,715 | - | 185,715 |
| Recreation and culture programs | - | 610,116 | - | - | 250 | - | - | 846,067 | - | - | 1,456,433 | - | 1,456,433 |
| Housing and development programs | - | - | - | - | 87,221 | - | - | - | 1,687,563 | - | 1,774,784 | - | 1,774,784 |
| Assigned: | | | | | | | | | | | | | |
| Capital equipment and infrastructure | - | - | - | - | - | - | - | - | - | - | - | 2,719,149 | 2,719,149 |
| Recreation and culture programs | - | - | - | - | - | - | 92,921 | - | - | - | 92,921 | - | 92,921 |
| TOTAL FUND BALANCES | 790,370 | 610,116 | 25,431 | 52 | 6,133,883 | 338,952 | 92,921 | 848,913 | 1,777,648 | 1,775,573 | 12,393,859 | 2,719,149 | 15,113,008 |
| TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES | $ 911,617 | $ 636,038 | $ 1,718,711 | $ 93,552 | $ 6,890,689 | $ 347,451 | $ 105,128 | $ 1,005,893 | $ 2,109,159 | $ 2,217,354 | $ 16,035,592 | $ 2,719,149 | $ 18,754,741 |

# HALL COUNTY, GEORGIA
## COMBINING STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
## NONMAJOR GOVERNMENTAL FUNDS
## For the Year Ended June 30, 2020

| | SPECIAL REVENUE FUNDS | | | | | | | | | | | | CAPITAL PROJECTS FUND | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| REVENUES | EMERGENCY TELEPHONE SERVICE FUND | PARKS MARINA FUND | MULTIPLE GRANTS FUND | SPECIAL ASSESSMENTS FUND | RESTRICTED PROGRAMS FUND | HOTEL/ MOTEL TAX FUND | LAW LIBRARY FUND | ALLEN CREEK SOCCER COMPLEX FUND | PARKS & LEISURE SERVICES FUND | DEVELOPMENT SERVICES FUND | EMERGENCY SERVICEST FUND | SUBTOTAL SPECIAL REVENUE FUNDS | STATE ROAD FUND | TOTAL NONMAJOR GOVERNMENTAL FUNDS |
| Taxes | $ - | $ - | $ - | $ - | $ - | $ 126,861 | $ - | $ - | $ 2,441,557 | $ 5,326,400 | $ 5,036,018 | $ 12,930,836 | $ - | $ 12,930,836 |
| Licenses and permits | - | - | - | - | - | - | - | - | - | 139,772 | - | 139,772 | - | 139,772 |
| Intergovernmental | - | - | 4,834,705 | - | 1,124,902 | - | - | 33,833 | 10,075 | 632,233 | - | 6,635,748 | 2,099,738 | 8,735,486 |
| Fines and forfeitures | - | - | - | - | 945,355 | - | 160,706 | - | - | - | - | 1,106,061 | - | 1,106,061 |
| Charges for services | 4,018,255 | 882,942 | 817,235 | 1,130,462 | 1,432,226 | - | - | 37,151 | 394,777 | 13,935 | 4,756,944 | 13,483,927 | - | 13,483,927 |
| Contributions and donations | - | - | - | - | 34,263 | - | - | - | - | - | - | 34,263 | - | 34,263 |
| Interest income | 804 | 2,006 | - | - | - | - | 322 | - | 2,505 | 5,316 | 4,485 | 15,438 | - | 15,438 |
| Miscellaneous | 12,504 | 157 | 21,020 | - | 11,223 | - | - | - | 11,237 | 1,255 | 2,400 | 59,796 | - | 59,796 |
| TOTAL REVENUES | 4,031,563 | 885,105 | 5,672,960 | 1,130,462 | 3,547,969 | 126,861 | 161,028 | 70,984 | 2,860,151 | 6,118,911 | 9,799,847 | 34,405,841 | 2,099,738 | 36,505,579 |
| EXPENDITURES | | | | | | | | | | | | | | |
| Current Expenditures | | | | | | | | | | | | | | |
| Judicial | - | - | 1,440,006 | - | 865,742 | - | 120,225 | - | - | - | - | 2,425,973 | - | 2,425,973 |
| Public safety | 4,427,228 | - | 154,167 | - | 2,076,167 | - | - | - | - | - | 10,066,621 | 16,724,183 | - | 16,724,183 |
| Public works | - | - | - | 1,002,988 | - | - | - | - | - | 5,077,439 | - | 6,080,427 | 1,917,857 | 7,998,284 |
| Public health and welfare | - | - | 84,804 | - | 83,123 | - | - | - | - | - | - | 167,927 | - | 167,927 |
| Recreation and culture | - | 703,382 | 3,372 | - | - | 125,000 | - | 214,108 | 3,230,123 | - | - | 4,275,985 | - | 4,275,985 |
| Housing and development | - | - | 1,799,500 | - | - | - | - | - | - | 1,941,662 | - | 3,741,162 | - | 3,741,162 |
| Intergovernmental | - | - | 30,719 | - | - | - | - | - | - | - | - | 30,719 | - | 30,719 |
| Capital outlay | - | - | 2,118,199 | - | 18,000 | - | - | - | 2,313 | - | - | 2,138,512 | - | 2,138,512 |
| Debt service | | | | | | | | | | | | | | |
| Principal | - | - | - | - | - | - | - | - | - | - | 53,301 | 53,301 | - | 53,301 |
| TOTAL EXPENDITURES | 4,427,228 | 703,382 | 5,630,767 | 1,002,988 | 3,043,032 | 125,000 | 120,225 | 214,108 | 3,232,436 | 7,019,101 | 10,119,922 | 35,638,189 | 1,917,857 | 37,556,046 |
| EXCESS (DEFICIENCY) OF REVENUES OVER(UNDER) EXPENDITURES | (395,665) | 181,723 | 42,193 | 127,474 | 504,937 | 1,861 | 40,803 | (143,124) | (372,285) | (900,190) | (320,075) | (1,232,348) | 181,881 | (1,050,467) |
| OTHER FINANCING SOURCES (USES) | | | | | | | | | | | | | | |
| Sale of county property | - | - | - | - | 11,603 | - | - | - | - | - | - | 11,603 | - | 11,603 |
| Transfers in | 892,720 | 56,942 | - | 50,000 | 420,718 | (1,861) | - | 158,445 | 711,891 | 1,535,822 | 85,212 | 3,909,889 | - | 3,909,889 |
| Transfers out | - | - | (42,193) | (209,520) | - | - | - | - | (250,000) | (300,000) | (211,869) | (1,013,582) | - | (1,013,582) |
| TOTAL OTHER FINANCING SOURCES (USES) | 892,720 | 56,942 | (42,193) | (159,520) | 432,321 | (1,861) | - | 158,445 | 461,891 | 1,235,822 | (126,657) | 2,907,910 | - | 2,907,910 |
| NET CHANGE IN FUND BALANCES | 497,055 | 238,665 | - | (32,046) | 937,258 | - | 40,803 | 15,321 | 89,606 | 335,632 | (446,732) | 1,675,562 | 181,881 | 1,857,443 |
| FUND BALANCES, Beginning of year | 293,315 | 371,451 | 25,431 | 32,098 | 5,196,625 | - | 298,149 | 77,600 | 759,307 | 1,442,016 | 2,222,305 | 10,718,297 | 2,537,268 | 13,255,565 |
| FUND BALANCES, End of year | $ 790,370 | $ 610,116 | $ 25,431 | $ 52 | $ 6,133,883 | $ - | $ 338,952 | $ 92,921 | $ 848,913 | $ 1,777,648 | $ 1,775,573 | $ 12,393,859 | $ 2,719,149 | $ 15,113,008 |

**HALL COUNTY, GEORGIA**
**EMERGENCY TELEPHONE SYSTEM SPECIAL REVENUE FUND**
**SUPPLEMENTAL BUDGETARY COMPARISON SCHEDULE**
**For the Year Ended June 30, 2020**

| | BUDGET AMOUNTS ORIGINAL | BUDGET AMOUNTS FINAL | ACTUAL | VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE) |
|---|---|---|---|---|
| FUND BALANCE, Beginning of year | $ 293,315 | $ 293,315 | $ 293,315 | $ - |
| RESOURCES (INFLOWS) | | | | |
| Charges for services | 4,442,083 | 3,892,083 | 4,018,255 | 126,172 |
| Investment income | - | 600 | 804 | 204 |
| Miscellaneous | 14,832 | 14,832 | 12,504 | (2,328) |
| Transfer in | 458,320 | 792,720 | 892,720 | 100,000 |
| Total Resources (Inflows) | 4,915,235 | 4,700,235 | 4,924,283 | 224,048 |
| AMOUNTS AVAILABLE FOR APPROPRIATION | 5,208,550 | 4,993,550 | 5,217,598 | 224,048 |
| CHARGES TO APPROPRIATIONS (OUTFLOWS) | | | | |
| Current Expenditures | | | | |
| Public safety | 4,915,235 | 4,700,235 | 4,427,228 | 273,007 |
| TOTAL CHARGES TO APPROPRIATIONS | 4,915,235 | 4,700,235 | 4,427,228 | 273,007 |
| CHANGE IN FUND BALANCE | - | - | 497,055 | 497,055 |
| FUND BALANCE, End of year | $ 293,315 | $ 293,315 | $ 790,370 | $ 497,055 |

NOTES TO THE BUDGETARY COMPARISON SCHEDULE
1. The budgetary basis of accounting used in this schedule is the same as GAAP.

**HALL COUNTY, GEORGIA**
**PARKS MARINA SPECIAL REVENUE FUND**
**SUPPLEMENTAL BUDGETARY COMPARISON SCHEDULE**
**For the Year Ended June 30, 2020**

| | BUDGET AMOUNTS ORIGINAL | BUDGET AMOUNTS FINAL | ACTUAL | VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE) |
|---|---|---|---|---|
| FUND BALANCE, Beginning of year | $ 371,451 | $ 371,451 | $ 371,451 | $ - |
| RESOURCES (INFLOWS) | | | | |
| Charges for services | 758,217 | 758,217 | 882,942 | 124,725 |
| Investment income | - | - | 2,006 | 2,006 |
| Miscellaneous | 1,000 | 1,000 | 157 | (843) |
| Transfer in | 56,942 | 56,942 | 56,942 | - |
| Total Resources (Inflows) | 816,159 | 816,159 | 942,047 | 125,888 |
| AMOUNTS AVAILABLE FOR APPROPRIATION | 1,187,610 | 1,187,610 | 1,313,498 | 125,888 |
| CHARGES TO APPROPRIATIONS (OUTFLOWS) | | | | |
| Current Expenditures | | | | |
| Recreation and culture | 816,159 | 816,159 | 703,382 | 112,777 |
| TOTAL CHARGES TO APPROPRIATIONS | 816,159 | 816,159 | 703,382 | 112,777 |
| CHANGE IN FUND BALANCE | - | - | 238,665 | 238,665 |
| FUND BALANCE, End of year | $ 371,451 | $ 371,451 | $ 610,116 | $ 238,665 |

NOTES TO THE BUDGETARY COMPARISON SCHEDULE
1. The budgetary basis of accounting used in this schedule is the same as GAAP.

# HALL COUNTY, GEORGIA
# MULTIPLE GRANTS SPECIAL REVENUE FUND
# SUPPLEMENTAL BUDGETARY COMPARISON SCHEDULE
## For the Year Ended June 30, 2020

| | BUDGET AMOUNTS ORIGINAL | FINAL | ACTUAL | VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE) |
|---|---|---|---|---|
| FUND BALANCE, Beginning of year | $ 25,431 | $ 25,431 | $ 25,431 | $ - |
| RESOURCES (INFLOWS) | | | | |
| Intergovernmental | 6,200,884 | 6,887,334 | 4,834,705 | (2,052,629) |
| Charges for services | 825,472 | 1,262,696 | 817,235 | (445,461) |
| Miscellaneous | - | 39,711 | 21,020 | (18,691) |
| Transfer in | 91,294 | 91,294 | - | (91,294) |
| Total Resources (Inflows) | 7,117,650 | 8,281,035 | 5,672,960 | (2,608,075) |
| AMOUNTS AVAILABLE FOR APPROPRIATION | 7,143,081 | 8,306,466 | 5,698,391 | (2,608,075) |
| CHARGES TO APPROPRIATIONS (OUTFLOWS) | | | | |
| Current Expenditures | | | | |
| Judicial | 2,076,314 | 2,161,780 | 1,467,005 | 694,775 |
| Public safety | 1,716,141 | 2,073,357 | 1,894,200 | 179,157 |
| Public works | 1,300,000 | 1,305,040 | 331,886 | 973,154 |
| Public health and welfare | 54,405 | 149,087 | 149,016 | 71 |
| Recreation and culture | - | 3,420 | 3,372 | 48 |
| Housing and development | 1,970,790 | 2,588,351 | 1,827,481 | 760,870 |
| TOTAL CHARGES TO APPROPRIATIONS | 7,117,650 | 8,281,035 | 5,672,960 | 2,608,075 |
| CHANGE IN FUND BALANCE | - | - | - | - |
| FUND BALANCE, End of year | $ 25,431 | $ 25,431 | $ 25,431 | $ - |

NOTES TO THE BUDGETARY COMPARISON SCHEDULE

1. The budgetary basis of accounting used in this schedule is the same as GAAP.

**HALL COUNTY, GEORGIA**
**SPECIAL ASSESSMENTS SPECIAL REVENUE FUND**
**SUPPLEMENTAL BUDGETARY COMPARISON SCHEDULE**
**For the Year Ended June 30, 2020**

| | BUDGET AMOUNTS ORIGINAL | BUDGET AMOUNTS FINAL | ACTUAL | VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE) |
|---|---|---|---|---|
| FUND BALANCE, Beginning of year | $ 32,098 | $ 32,098 | $ 32,098 | $ - |
| RESOURCES (INFLOWS) | | | | |
| Charges for services | 1,009,082 | 1,162,508 | 1,130,462 | (32,046) |
| Transfer in | - | 50,000 | 50,000 | - |
| Total Resources (Inflows) | 1,009,082 | 1,212,508 | 1,180,462 | (32,046) |
| AMOUNTS AVAILABLE FOR APPROPRIATION | 1,041,180 | 1,244,606 | 1,212,560 | (32,046) |
| CHARGES TO APPROPRIATIONS (OUTFLOWS) | | | | |
| Current Expenditures | | | | |
| Public works | 1,009,082 | 1,002,988 | 1,002,988 | - |
| Transfers out | - | 209,520 | 209,520 | - |
| TOTAL CHARGES TO APPROPRIATIONS | 1,009,082 | 1,212,508 | 1,212,508 | - |
| CHANGE IN FUND BALANCE | - | - | (32,046) | (32,046) |
| FUND BALANCE, End of year | $ 32,098 | $ 32,098 | $ 52 | $ (32,046) |

NOTES TO THE BUDGETARY COMPARISON SCHEDULE
1. The budgetary basis of accounting used in this schedule is the same as GAAP.

# HALL COUNTY, GEORGIA
# RESTRICTED PROGRAM SPECIAL REVENUE FUND
# SUPPLEMENTAL BUDGETARY COMPARISON SCHEDULE
## For the Year Ended June 30, 2020

| | BUDGET AMOUNTS ORIGINAL | FINAL | ACTUAL | VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE) |
|---|---|---|---|---|
| FUND BALANCE, Beginning of year | $ 5,196,625 | $ 5,196,625 | $ 5,196,625 | $ - |
| RESOURCES (INFLOWS) | | | | |
| Intergovernmental | 1,542,908 | 1,171,400 | 1,124,902 | (46,498) |
| Fines and forfeitures | 1,121,002 | 1,249,502 | 945,355 | (304,147) |
| Charges for services | 1,290,587 | 1,379,917 | 1,432,226 | 52,309 |
| Contributions and donations | - | 9,405 | 34,263 | 24,858 |
| Miscellaneous | - | 13,732 | 11,223 | (2,509) |
| Sale of county property | 44,503 | 56,203 | 11,603 | (44,600) |
| Transfer in | - | 400,508 | 420,718 | 20,210 |
| Total Resources (Inflows) | 3,999,000 | 4,280,667 | 3,980,290 | (300,377) |
| AMOUNTS AVAILABLE FOR APPROPRIATION | 9,195,625 | 9,477,292 | 9,176,915 | (300,377) |
| CHARGES TO APPROPRIATIONS (OUTFLOWS) | | | | |
| Current Expenditures | | | | |
| Judicial | 1,243,710 | 1,374,973 | 883,742 | 491,231 |
| Public safety | 3,675,612 | 3,871,762 | 2,076,165 | 1,795,597 |
| Public health and welfare | 105,483 | 116,171 | 83,125 | 33,046 |
| TOTAL CHARGES TO APPROPRIATIONS | 5,024,805 | 5,362,906 | 3,043,032 | 2,319,874 |
| CHANGE IN FUND BALANCE | (1,025,805) | (1,082,239) | 937,258 | 2,019,497 |
| FUND BALANCE, End of year | $ 4,170,820 | $ 4,114,386 | $ 6,133,883 | $ 2,019,497 |

NOTES TO THE BUDGETARY COMPARISON SCHEDULE
1. The budgetary basis of accounting used in this schedule is the same as GAAP.

**HALL COUNTY, GEORGIA**
**HOTEL/MOTEL TAX SPECIAL REVENUE FUND**
**SUPPLEMENTAL BUDGETARY COMPARISON SCHEDULE**
**For the Year Ended June 30, 2020**

| | BUDGET AMOUNTS ORIGINAL | BUDGET AMOUNTS FINAL | ACTUAL | VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE) |
|---|---|---|---|---|
| FUND BALANCE, Beginning of year | $ - | $ - | $ - | $ - |
| RESOURCES (INFLOWS) | | | | |
| Taxes | 125,000 | 125,000 | 126,861 | 1,861 |
| Transfer in | - | - | (1,861) | (1,861) |
| Total Resources (Inflows) | 125,000 | 125,000 | 125,000 | - |
| AMOUNTS AVAILABLE FOR APPROPRIATION | 125,000 | 125,000 | 125,000 | - |
| CHARGES TO APPROPRIATIONS (OUTFLOWS) | | | | |
| Current Expenditures | | | | |
| Recreation and culture | 125,000 | 125,000 | 125,000 | - |
| TOTAL CHARGES TO APPROPRIATIONS | 125,000 | 125,000 | 125,000 | - |
| CHANGE IN FUND BALANCE | - | - | - | - |
| FUND BALANCE, End of year | $ - | $ - | $ - | $ - |

NOTES TO THE BUDGETARY COMPARISON SCHEDULE
1. The budgetary basis of accounting used in this schedule is the same as GAAP.

**HALL COUNTY, GEORGIA**
**LAW LIBRARY SPECIAL REVENUE FUND**
**SUPPLEMENTAL BUDGETARY COMPARISON SCHEDULE**
**For the Year Ended June 30, 2020**

| | BUDGET AMOUNTS ORIGINAL | BUDGET AMOUNTS FINAL | ACTUAL | VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE) |
|---|---|---|---|---|
| FUND BALANCE, Beginning of year | $ 298,149 | $ 298,149 | $ 298,149 | $ - |
| RESOURCES (INFLOWS) | | | | |
| Fines and forfeitures | 120,500 | 120,500 | 160,706 | 40,206 |
| Investment income | - | - | 322 | 322 |
| Total Resources (Inflows) | 120,500 | 120,500 | 161,028 | 40,528 |
| AMOUNTS AVAILABLE FOR APPROPRIATION | 418,649 | 418,649 | 459,177 | 40,528 |
| CHARGES TO APPROPRIATIONS (OUTFLOWS) | | | | |
| Current Expenditures | | | | |
| Judicial | 120,500 | 120,500 | 120,225 | 275 |
| TOTAL CHARGES TO APPROPRIATIONS | 120,500 | 120,500 | 120,225 | 275 |
| CHANGE IN FUND BALANCE | - | - | 40,803 | 40,803 |
| FUND BALANCE, End of year | $ 298,149 | $ 298,149 | $ 338,952 | $ 40,803 |

NOTES TO THE BUDGETARY COMPARISON SCHEDULE
1. The budgetary basis of accounting used in this schedule is the same as GAAP.

**HALL COUNTY, GEORGIA**
**ALLEN CREEK SOCCER COMPLEX SPECIAL REVENUE FUND**
**SUPPLEMENTAL BUDGETARY COMPARISON SCHEDULE**
**For the Year Ended June 30, 2020**

| | BUDGET AMOUNTS ORIGINAL | BUDGET AMOUNTS FINAL | ACTUAL | VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE) |
|---|---|---|---|---|
| FUND BALANCE, Beginning of year | $ 77,600 | $ 77,600 | $ 77,600 | $ - |
| RESOURCES (INFLOWS) | | | | |
| Intergovernmental | 30,468 | 30,468 | 33,833 | 3,365 |
| Charges for services | 113,634 | 90,415 | 37,151 | (53,264) |
| Transfer in | 158,445 | 158,445 | 158,445 | - |
| Total Resources (Inflows) | 302,547 | 279,328 | 229,429 | (49,899) |
| AMOUNTS AVAILABLE FOR APPROPRIATION | 380,147 | 356,928 | 307,029 | (49,899) |
| CHARGES TO APPROPRIATIONS (OUTFLOWS) | | | | |
| Current Expenditures | | | | |
| Recreation and culture | 302,547 | 279,328 | 214,108 | 65,220 |
| TOTAL CHARGES TO APPROPRIATIONS | 302,547 | 279,328 | 214,108 | 65,220 |
| CHANGE IN FUND BALANCE | - | - | 15,321 | 15,321 |
| FUND BALANCE, End of year | $ 77,600 | $ 77,600 | $ 92,921 | $ 15,321 |

NOTES TO THE BUDGETARY COMPARISON SCHEDULE
1. The budgetary basis of accounting used in this schedule is the same as GAAP.

**HALL COUNTY, GEORGIA**
**PARKS & LEISURE SERVICES SPECIAL REVENUE FUND**
**SUPPLEMENTAL BUDGETARY COMPARISON SCHEDULE**
**For the Year Ended June 30, 2020**

| | BUDGET AMOUNTS ORIGINAL | BUDGET AMOUNTS FINAL | ACTUAL | VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE) |
|---|---|---|---|---|
| FUND BALANCE, Beginning of year | $ 759,307 | $ 759,307 | $ 759,307 | $ - |
| RESOURCES (INFLOWS) | | | | |
| Taxes | 2,460,207 | 2,458,907 | 2,441,557 | (17,350) |
| Intergovernmental | 250 | 250 | 10,075 | 9,825 |
| Charges for services | 695,543 | 695,543 | 394,777 | (300,766) |
| Contributions and donations | 5,000 | 5,000 | - | (5,000) |
| Investment income | - | 1,300 | 2,505 | 1,205 |
| Miscellaneous | 11,514 | 11,514 | 11,237 | (277) |
| Transfer in | 442,891 | 442,891 | 711,891 | 269,000 |
| Total Resources (Inflows) | 3,615,405 | 3,615,405 | 3,572,042 | (43,363) |
| AMOUNTS AVAILABLE FOR APPROPRIATION | 4,374,712 | 4,374,712 | 4,331,349 | (43,363) |
| CHARGES TO APPROPRIATIONS (OUTFLOWS) | | | | |
| Current Expenditures | | | | |
| Recreation and culture | 3,615,405 | 3,615,405 | 3,482,436 | 132,969 |
| TOTAL CHARGES TO APPROPRIATIONS | 3,615,405 | 3,615,405 | 3,482,436 | 132,969 |
| CHANGE IN FUND BALANCE | - | - | 89,606 | 89,606 |
| FUND BALANCE, End of year | $ 759,307 | $ 759,307 | $ 848,913 | $ 89,606 |

NOTES TO THE BUDGETARY COMPARISON SCHEDULE
1. The budgetary basis of accounting used in this schedule is the same as GAAP.

# HALL COUNTY, GEORGIA
# DEVELOPMENT SERVICES SPECIAL REVENUE FUND
# SUPPLEMENTAL BUDGETARY COMPARISON SCHEDULE
## For the Year Ended June 30, 2020

| | BUDGET AMOUNTS ORIGINAL | BUDGET AMOUNTS FINAL | ACTUAL | VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE) |
|---|---|---|---|---|
| FUND BALANCE, Beginning of year | $ 1,442,016 | $ 1,442,016 | $ 1,442,016 | $ - |
| RESOURCES (INFLOWS) | | | | |
| Taxes | 5,397,237 | 5,394,157 | 5,326,400 | (67,757) |
| Licenses and permits | 294,664 | 294,664 | 139,772 | (154,892) |
| Intergovernmental | 462,802 | 462,802 | 632,233 | 169,431 |
| Charges for services | 21,469 | 21,949 | 13,935 | (8,014) |
| Investment income | - | 2,600 | 5,316 | 2,716 |
| Miscellaneous | 300 | 300 | 1,255 | 955 |
| Transfer in | 1,421,822 | 1,421,822 | 1,535,822 | 114,000 |
| Total Resources (Inflows) | 7,598,294 | 7,598,294 | 7,654,733 | 56,439 |
| AMOUNTS AVAILABLE FOR APPROPRIATION | 9,040,310 | 9,040,310 | 9,096,749 | 56,439 |
| CHARGES TO APPROPRIATIONS (OUTFLOWS) | | | | |
| Current Expenditures | | | | |
| Public works | 5,300,126 | 5,299,326 | 5,227,440 | 71,886 |
| Housing and development | 2,298,168 | 2,298,968 | 2,091,661 | 207,307 |
| TOTAL CHARGES TO APPROPRIATIONS | 7,598,294 | 7,598,294 | 7,319,101 | 279,193 |
| CHANGE IN FUND BALANCE | - | - | 335,632 | 335,632 |
| FUND BALANCE, End of year | $ 1,442,016 | $ 1,442,016 | $ 1,777,648 | $ 335,632 |

NOTES TO THE BUDGETARY COMPARISON SCHEDULE

1. The budgetary basis of accounting used in this schedule is the same as GAAP.

**HALL COUNTY, GEORGIA**
**EMERGENCY SERVICES SPECIAL REVENUE FUND**
**SUPPLEMENTAL BUDGETARY COMPARISON SCHEDULE**
**For the Year Ended June 30, 2020**

| | BUDGET AMOUNTS ORIGINAL | BUDGET AMOUNTS FINAL | ACTUAL | VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE) |
|---|---|---|---|---|
| FUND BALANCE, Beginning of year | $ 2,222,305 | $ 2,222,305 | $ 2,222,305 | $ - |
| RESOURCES (INFLOWS) | | | | |
| Taxes | 4,999,393 | 5,195,193 | 5,036,018 | (159,175) |
| Charges for services | 4,847,335 | 4,967,335 | 4,756,944 | (210,391) |
| Investment income | - | 21,500 | 4,485 | (17,015) |
| Miscellaneous | 8,240 | 8,240 | 2,400 | (5,840) |
| Transfer in | - | 139,882 | 85,212 | (54,670) |
| Total Resources (Inflows) | 9,854,968 | 10,332,150 | 9,885,059 | (447,091) |
| AMOUNTS AVAILABLE FOR APPROPRIATION | 12,077,273 | 12,554,455 | 12,107,364 | (447,091) |
| CHARGES TO APPROPRIATIONS (OUTFLOWS) | | | | |
| Current Expenditures | | | | |
| Public safety | 9,854,968 | 10,332,150 | 10,331,791 | 359 |
| TOTAL CHARGES TO APPROPRIATIONS | 9,854,968 | 10,332,150 | 10,331,791 | 359 |
| CHANGE IN FUND BALANCE | - | - | (446,732) | (446,732) |
| FUND BALANCE, End of year | $ 2,222,305 | $ 2,222,305 | $ 1,775,573 | $ (446,732) |

NOTES TO THE BUDGETARY COMPARISON SCHEDULE
1. The budgetary basis of accounting used in this schedule is the same as GAAP.

# INTERNAL SERVICE FUNDS

Internal service funds are used to account for the financing of goods or services provided by one department or agency to other departments or agencies of the government and to other government units, on a cost reimbursement basis. The following internal service funds are maintained by the County:

**Group Insurance Fund -** to account for charges to other funds and contributions from employees and for the payment of health, disability, and life insurance premiums and benefits.

**Risk Management Fund -** to account for charges to other funds and for the payment of workers' compensation claims, and liability claims.

**Fleet Maintenance Fund –** to account for charges to other funds for ensuring the adequate funds are available to provide repair and preventative maintenance services for all county vehicles; and to stabilize budgeting for major purchases to provide a systematic, countywide approach to procurement and disposition of the fleet.

**HALL COUNTY, GEORGIA**
**COMBINING STATEMENT OF NET POSITION**
**INTERNAL SERVICE FUNDS**
**June 30, 2020**

| | GROUP INSURANCE | RISK MANAGEMENT | FLEET MAINTENANCE | TOTAL |
|---|---|---|---|---|
| ASSETS | | | | |
| Current Assets | | | | |
| Cash | $ 5,752,880 | $ 3,821,894 | $ 61,508 | $ 9,636,282 |
| Receivables (net of allowance for uncollectibles) | 342,622 | - | - | 342,622 |
| Inventories | 302,569 | - | 19,123 | 321,692 |
| Prepaid items | 20,930 | 143,702 | 11,200 | 175,832 |
| TOTAL CURRENT ASSETS | 6,419,001 | 3,965,596 | 91,831 | 10,476,428 |
| TOTAL ASSETS | 6,419,001 | 3,965,596 | 91,831 | 10,476,428 |
| LIABILITIES | | | | |
| Current Liabilities | | | | |
| Accounts payable | 261,830 | 86,427 | 72,747 | 421,004 |
| Other accrued items | 5,182 | 1,495 | 19,084 | 25,761 |
| Estimated claims payable | 1,048,778 | 1,257,108 | - | 2,305,886 |
| TOTAL CURRENT LIABILITIES | 1,315,790 | 1,345,030 | 91,831 | 2,752,651 |
| Noncurrent Liabilities | | | | |
| Estimated claims payable | - | 2,324,198 | - | 2,324,198 |
| TOTAL NONCURRENT LIABILITIES | - | 2,324,198 | - | 2,324,198 |
| TOTAL LIABILITIES | 1,315,790 | 3,669,228 | 91,831 | 5,076,849 |
| NET POSITION | | | | |
| Unrestricted | 5,103,211 | 296,368 | - | 5,399,579 |
| TOTAL NET POSITION | $ 5,103,211 | $ 296,368 | $ - | $ 5,399,579 |

**HALL COUNTY, GEORGIA**
**COMBINING STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET POSITION**
**INTERNAL SERVICE FUNDS**
**For the Year Ended June 30, 2020**

| | GROUP INSURANCE | RISK MANAGEMENT | FLEET MAINTENANCE | TOTAL |
|---|---|---|---|---|
| OPERATING REVENUES | | | | |
| Charges for sales and services: | | | | |
| Charges for services-other | $ - | $ - | $ 387 | $ 387 |
| Charges to other funds | 20,573,948 | 2,985,217 | 2,450,421 | 26,009,586 |
| Charges to others | 7,168,682 | - | - | 7,168,682 |
| Total Operating Revenues | 27,742,630 | 2,985,217 | 2,450,808 | 33,178,655 |
| OPERATING EXPENSES | | | | |
| Salaries and benefits | 130,112 | 65,054 | 652,499 | 847,665 |
| Other services and charges | 5,060,717 | 55,111 | 229,190 | 5,345,018 |
| Benefit claims | 18,370,822 | 1,468,438 | - | 19,839,260 |
| General and administrative | 1,444,388 | 175,843 | - | 1,620,231 |
| Insurance premiums | 2,175,937 | 1,137,788 | 158,441 | 3,472,166 |
| Repairs and maintenance | 13,536 | 456 | 1,410,678 | 1,424,670 |
| Total Operating Expenses | 27,195,512 | 2,902,690 | 2,450,808 | 32,549,010 |
| OPERATING INCOME (LOSS) | 547,118 | 82,527 | - | 629,645 |
| INCOME (LOSS) BEFORE CONTRIBUTIONS AND TRANSFERS | 547,118 | 82,527 | - | 629,645 |
| CHANGE IN NET POSITION | 547,118 | 82,527 | - | 629,645 |
| TOTAL NET POSITION, Beginning of year | 4,556,093 | 213,841 | - | 4,769,934 |
| TOTAL NET POSITION, End of year | $ 5,103,211 | $ 296,368 | $ - | $ 5,399,579 |

**HALL COUNTY, GEORGIA**
**COMBINING STATEMENT OF CASH FLOWS**
**INTERNAL SERVICE FUNDS**
**For the Year Ended June 30, 2020**

| CASH FLOWS FROM OPERATING ACTIVITIES | GROUP INSURANCE | RISK MANAGEMENT | FLEET MAINTENANCE | TOTAL |
|---|---|---|---|---|
| Receipts from customer | $ 7,378,857 | $ - | $ 387 | $ 7,379,244 |
| Payments to suppliers | (8,616,667) | (1,291,170) | (1,773,115) | (11,680,952) |
| Payments to employees | (18,365,520) | (852,113) | (633,415) | (19,851,048) |
| Internal activity-payments from (to) other funds | 20,573,948 | 2,985,217 | 2,450,421 | 26,009,586 |
| Net cash provided by (used in) operating activities | 970,618 | 841,934 | 44,278 | 1,856,830 |
| Net increase (decrease) in cash and cash equivalents | 970,618 | 841,934 | 44,278 | 1,856,830 |
| CASH, Beginning of year | 4,782,262 | 2,979,960 | 17,230 | 7,779,452 |
| CASH, End of year | $ 5,752,880 | $ 3,821,894 | $ 61,508 | $ 9,636,282 |
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES | | | | |
| Operating income (loss) | $ 547,118 | $ 82,527 | $ - | $ 629,645 |
| Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities | | | | |
| (Increase) decrease in: | | | | |
| Accounts receivable, net | 210,175 | - | - | 210,175 |
| Inventory | (21,206) | - | 9,950 | (11,256) |
| Prepaid expenses | (3,070) | (6,350) | (11,200) | (20,620) |
| Increase (decrease) in: | | | | |
| Accounts payable | 102,187 | 84,378 | 26,444 | 213,009 |
| Other accrued items | (20,743) | 920 | - | (19,823) |
| Claims payable | 156,157 | 680,459 | - | 836,616 |
| Due to other governments | - | - | 19,084 | 19,084 |
| Net cash provided by (used in) operating activities | $ 970,618 | $ 841,934 | $ 44,278 | $ 1,856,830 |

# FIDUCIARY FUNDS

Agency funds are used to account for assets held by the government as an agent for individuals, private organizations, other governments and/or other funds. Agency funds maintained by the County are as follows:

**Tax Commissioner -** to account for the collection of property taxes, motor vehicle tag and title fees and mobile home fees, etc. which are disbursed to various taxing units.

**Clerk of Superior Court -** to account for the collection of various fines, forfeitures, jury fund receipts, real estate transfer taxes, recording of intangibles, fees, civil awards, etc. which are disbursed to other parties.

**Probate Court -** to account for the collection of fees for a probate of wills, administration of estates, issuance of marriage licenses, and maintenance of other vital records which are disbursed to other parties.

**Magistrate Court -** to account for the collection of fees in jurisdiction of small claims courts which are disbursed to other parties.

**Juvenile Court -** to account for the collection of probation supervision fees which are disbursed to other parties.

**Sheriff -** to account for the collection of cash bonds, fines, forfeitures, fifas, etc. which are disbursed to other parties.

**Inmate Fund -** to account for the collection and disbursements of cash for the benefit of the inmates incarcerated at the Hall County Detention Center.

**HALL COUNTY, GEORGIA**
**BALANCE SHEET**
**ALL AGENCY FUNDS**
**June 30, 2020**

| | TAX COMMISSIONER | CLERK OF SUPERIOR COURT | PROBATE COURT | MAGISTRATE COURT | JUVENILE COURT | SHERIFF | INMATE FUND | TOTAL |
|---|---|---|---|---|---|---|---|---|
| ASSETS | | | | | | | | |
| Cash | $ 3,342,779 | $ 1,687,917 | $ 141,356 | $ 191,793 | $ 63,644 | $ 1,551,943 | $ 140,263 | $ 7,119,695 |
| TOTAL ASSETS | $ 3,342,779 | $ 1,687,917 | $ 141,356 | $ 191,793 | $ 63,644 | $ 1,551,943 | $ 140,263 | $ 7,119,695 |
| LIABILITIES | | | | | | | | |
| Amounts held for others | $ 3,342,779 | $ 1,687,917 | $ 141,356 | $ 191,793 | $ 63,644 | $ 1,551,943 | $ 140,263 | $ 7,119,695 |
| TOTAL LIABILITIES | $ 3,342,779 | $ 1,687,917 | $ 141,356 | $ 191,793 | $ 63,644 | $ 1,551,943 | $ 140,263 | $ 7,119,695 |

# HALL COUNTY, GEORGIA
## COMBINING STATEMENT OF CHANGES IN ASSETS AND LIABILITIES
## ALL AGENCY FUNDS
## For the Year Ended June 30, 2020

| | TAX COMMISSIONER | CLERK OF SUPERIOR COURT | PROBATE COURT | MAGISTRATE COURT | JUVENILE COURT | SHERIFF | INMATE FUND | TOTAL |
|---|---|---|---|---|---|---|---|---|
| ASSETS | | | | | | | | |
| Cash | | | | | | | | |
| Balance, July 1, 2019 | $ 3,461,909 | $ 3,379,613 | $ 141,990 | $ 180,852 | $ 59,029 | $ 1,597,114 | $ 192,766 | $ 9,013,273 |
| Additions | 219,700,577 | 15,786,680 | 694,498 | 1,398,037 | 40,228 | 821,726 | 1,371,766 | 239,813,512 |
| Deductions | (219,819,707) | (17,478,376) | (695,132) | (1,387,096) | (35,613) | (866,897) | (1,424,269) | (241,707,090) |
| Balance, June 30, 2020 | 3,342,779 | 1,687,917 | 141,356 | 191,793 | 63,644 | 1,551,943 | 140,263 | 7,119,695 |
| TOTAL ASSETS | $ 3,342,779 | $ 1,687,917 | $ 141,356 | $ 191,793 | $ 63,644 | $ 1,551,943 | $ 140,263 | $ 7,119,695 |
| LIABILITIES | | | | | | | | |
| Due to County | | | | | | | | |
| Balance, July 1, 2019 | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - |
| Additions | 93,764,265 | 8,846,041 | 550,516 | 512,530 | 14,149 | 248,968 | 140,558 | 104,077,027 |
| Deductions | (93,764,265) | (8,846,041) | (550,516) | (512,530) | (14,149) | (248,968) | (140,558) | (104,077,027) |
| Balance, June 30, 2020 | - | - | - | - | - | - | - | - |
| Amounts held for others | | | | | | | | |
| Balance, July 1, 2019 | 3,461,909 | 3,379,613 | 141,990 | 180,852 | 59,029 | 1,597,114 | 192,766 | 9,013,273 |
| Additions | 125,936,312 | 6,940,639 | 143,982 | 885,507 | 26,079 | 572,758 | 1,231,208 | 135,736,485 |
| Deductions | (126,055,442) | (8,632,335) | (144,616) | (874,566) | (21,464) | (617,929) | (1,283,711) | (137,630,063) |
| Balance, June 30, 2020 | 3,342,779 | 1,687,917 | 141,356 | 191,793 | 63,644 | 1,551,943 | 140,263 | 7,119,695 |
| Total Liabilities | | | | | | | | |
| Balance, July 1, 2019 | 3,461,909 | 3,379,613 | 141,990 | 180,852 | 59,029 | 1,597,114 | 192,766 | 9,013,273 |
| Additions | 219,700,577 | 15,786,680 | 694,498 | 1,398,037 | 40,228 | 821,726 | 1,371,766 | 239,813,512 |
| Deductions | (219,819,707) | (17,478,376) | (695,132) | (1,387,096) | (35,613) | (866,897) | (1,424,269) | (241,707,090) |
| Balance, June 30, 2020 | 3,342,779 | 1,687,917 | 141,356 | 191,793 | 63,644 | 1,551,943 | 140,263 | 7,119,695 |
| TOTAL LIABILITIES | $ 3,342,779 | $ 1,687,917 | $ 141,356 | $ 191,793 | $ 63,644 | $ 1,551,943 | $ 140,263 | $ 7,119,695 |

**HALL COUNTY, GEORGIA**
**OTHER SUPPLEMENTAL INFORMATION**
**SCHEDULE OF PROJECTS CONSTRUCTED WITH SPECIAL PURPOSE LOCAL OPTION SALES TAX**
**Year Ended June 30, 2020**

| PROJECT | ORIGINAL ESTIMATED COSTS | CURRENT ESTIMATED COSTS | AMOUNT EXPENDED YEAR 1 2010 | YEAR 2 2011 | YEAR 3 2012 |
|---|---|---|---|---|---|
| **SPLOST VI (effective July 1, 2009)** | | | | | |
| **COUNTY PROJECTS** | | | | | |
| Road Projects | $ 68,000,000 | $ 46,325,145 | $ 2,896,885 | $ 8,236,752 | $ 5,661,060 (2) |
| Water and Sewer Projects | 53,037,000 | 37,845,937 | 11,123,975 | (2,401,069) (1) | 2,653,244 |
| Landfill | 4,000,000 | 2,477,089 | - | - | - |
| Recreational Facilities | 21,000,000 | 14,242,429 | 2,872,270 | (112,473) | 4,773,381 |
| Courthouse and Administration Building | 17,000,000 | 13,975,000 | - | 1,578,434 | 2,316,737 |
| Fire and Emergency Projects | 4,000,000 | 3,205,000 | - | - | - |
| Public Safety Facilities | 10,000,000 | 10,192,753 | - | - | - |
| Public Health Facility | 5,000,000 | 482,600 | - | - | - |
| Animal Care Facility | 5,000,000 | 2,966,591 | 661,541 | 461,613 | 460,031 |
| Post Office | 3,000,000 | 50,000 | - | - | - |
| Library Facility | 3,000,000 | 2,587,935 | 78,247 | 909,947 | 836,840 |
| Welcome Center | 1,500,000 | - | - | - | - |
| Airport | 500,000 | 12,500 | - | - | - |
| **Subtotal County Projects** | 195,037,000 | 134,362,979 | 17,632,918 | 8,673,204 | 16,701,293 |
| **MUNICIPAL PROJECTS** | | | | | |
| **City of Braselton** | | | | | |
| Sidewalks | 32,000 | 21,212 | 3,176 | 3,221 | 3,581 |
| **City of Buford** | | | | | |
| Road Paving | 141,000 | 93,464 | 14,019 | 14,216 | 15,806 |
| **City of Clermont** | | | | | |
| Municipal Buildings | 550,000 | 364,578 | 54,726 | 55,495 | 61,702 |
| Parks | 150,000 | 99,430 | 14,925 | 15,135 | 16,828 |
| Streets & Sidewalks | 250,000 | 165,717 | 24,876 | 25,225 | 28,046 |
| Subtotal | 950,000 | 629,725 | 94,527 | 95,855 | 106,576 |
| **City of Flowery Branch** | | | | | |
| Cinnamon Cove Lift Station & Force Main Line | 1,300,000 | 861,729 | 129,368 | 131,186 | 145,857 |
| 9 Police Cars (over 6 years) | 200,000 | 132,574 | 19,902 | 20,182 | 22,440 |
| Road Resurfacing and Sidewalks | 500,000 | 331,434 | 49,757 | 50,456 | 56,099 |
| City Administration Real Estate/Buildings | 500,000 | 331,434 | 49,757 | 50,456 | 56,099 |
| Subtotal | 2,500,000 | 1,657,172 | 248,784 | 252,280 | 280,495 |
| **City of Gainesville** | | | | | |
| Previously Incurred Debt | 7,500,000 | 4,971,515 | 746,329 | 723,625 | 874,871 |
| New Public Safety Facility | 13,000,000 | 8,617,293 | 1,293,637 | 1,254,283 | 1,516,443 |
| Fire Station Replacement | 6,500,000 | 4,308,647 | 646,818 | 627,141 | 758,221 |
| Transportation | 2,500,000 | 1,657,172 | 248,776 | 241,208 | 291,624 |
| Downtown Streetscape | 3,000,000 | 1,988,606 | 298,532 | 289,450 | 349,948 |
| Parks & Recreation | 3,000,000 | 1,988,606 | 298,532 | 289,450 | 349,948 |
| Subtotal | 35,500,000 | 23,531,839 | 3,532,624 | 3,425,157 | 4,141,055 |
| **City of Gillsville** | | | | | |
| Road Improvements | 40,000 | 26,515 | 3,980 | 4,036 | 4,488 |
| Community Park Upgrades | 95,000 | 62,973 | 9,454 | 9,586 | 10,659 |
| Downtown Improvements | 105,000 | 69,601 | 10,449 | 10,596 | 11,780 |
| Subtotal | 240,000 | 159,088 | 23,883 | 24,218 | 26,927 |
| **City of Lula** | | | | | |
| Road Resurfacing | 300,000 | 198,861 | 29,854 | 30,274 | 33,660 |
| Parks & Recreation | 300,000 | 198,861 | 29,854 | 30,274 | 33,660 |
| Water System and Sewer Projects | 1,300,000 | 861,729 | 129,370 | 131,187 | 145,859 |
| Subtotal | 1,900,000 | 1,259,451 | 189,078 | 191,735 | 213,179 |
| **City of Oakwood** | | | | | |
| Infrastructure Projects | 1,500,000 | 994,303 | 149,269 | 151,366 | 168,296 |
| Transportation Project | 200,000 | 132,574 | 19,902 | 20,182 | 22,439 |
| Transportation Project | 1,200,000 | 795,442 | 119,415 | 121,093 | 134,636 |
| Sewer Project | 800,000 | 530,295 | 79,610 | 80,729 | 89,758 |
| Subtotal | 3,700,000 | 2,452,614 | 368,196 | 373,370 | 415,129 |
| **Subtotal Municipal Projects** | 44,963,000 | 29,804,566 | 4,474,287 | 4,380,052 | 5,202,748 |
| TOTAL SPLOST VI | $ 240,000,000 | $ 164,167,545 | $ 22,107,205 | $ 13,053,256 | $ 21,904,041 |

(1) Expenditures for Water and Sewer projects have been offset by proceeds from revenue bonds.
(2) Expenditures for projects have been offset by revenues from other sources. For some years, such revenues exceed expenditures.

**HALL COUNTY, GEORGIA**
**OTHER SUPPLEMENTAL INFORMATION**
**SCHEDULE OF PROJECTS CONSTRUCTED WITH SPECIAL PURPOSE LOCAL OPTION SALES TAX**
**Year Ended June 30, 2020**

*(cont.)*

| PROJECT | ORIGINAL ESTIMATED COSTS | CURRENT ESTIMATED COSTS | AMOUNT EXPENDED YEAR 4 2013 | YEAR 5 2014 | YEAR 6 2015 |
|---|---|---|---|---|---|
| **SPLOST VI (effective July 1, 2009)** | | | | | |
| **COUNTY PROJECTS** | | | | | |
| Road Projects | $ 68,000,000 | $ 46,325,145 | $ 5,259,299 | $ 7,740,375 | $ 6,120,741 |
| Water and Sewer Projects | 53,037,000 | 37,845,937 | 6,201,707 | (2) 12,729,359 | 7,828,946 |
| Landfill | 4,000,000 | 2,477,089 | 1,676 | 10,515 | 1,988,598 |
| Recreational Facilities | 21,000,000 | 14,242,429 | 2,084,964 | 222,648 | 2,390,250 |
| Courthouse and Administration Building | 17,000,000 | 13,975,000 | 2,847,134 | 320,157 | 2,134,772 |
| Fire and Emergency Projects | 4,000,000 | 3,205,000 | 615,112 | 505,000 | 664,728 |
| Public Safety Facilities | 10,000,000 | 10,192,753 | 725 | 1,076,214 | 3,298,330 |
| Public Health Facility | 5,000,000 | 482,600 | 850 | 111,384 | 107,021 |
| Animal Care Facility | 5,000,000 | 2,966,591 | 460,031 | 462,800 | 460,575 |
| Post Office | 3,000,000 | 50,000 | - | - | - |
| Library Facility | 3,000,000 | 2,587,935 | 700,038 | 58,091 | 4,772 |
| Welcome Center | 1,500,000 | - | - | - | - |
| Airport | 500,000 | 12,500 | - | - | 12,500 |
| **Subtotal County Projects** | 195,037,000 | 134,362,979 | 18,171,536 | 23,236,543 | 25,011,233 |
| **MUNICIPAL PROJECTS** | | | | | |
| **City of Braselton** | | | | | |
| Sidewalks | 32,000 | 21,212 | 3,551 | 3,781 | 3,854 |
| **City of Buford** | | | | | |
| Road Paving | 141,000 | 93,464 | 15,672 | 17,162 | 17,010 |
| **City of Clermont** | | | | | |
| Municipal Buildings | 550,000 | 364,578 | 61,178 | 65,865 | 66,404 |
| Parks | 150,000 | 99,430 | 16,685 | 17,963 | 18,110 |
| Streets & Sidewalks | 250,000 | 165,717 | 27,808 | 29,938 | 30,183 |
| Subtotal | 950,000 | 629,725 | 105,671 | 113,766 | 114,697 |
| **City of Flowery Branch** | | | | | |
| Cinnamon Cove Lift Station & Force Main Line | 1,300,000 | 861,729 | 144,619 | 153,992 | 156,972 |
| 9 Police Cars (over 6 years) | 200,000 | 132,574 | 22,249 | 23,691 | 24,150 |
| Road Resurfacing and Sidewalks | 500,000 | 331,434 | 55,623 | 59,228 | 60,374 |
| City Administration Real Estate/Buildings | 500,000 | 331,434 | 55,623 | 59,228 | 60,374 |
| Subtotal | 2,500,000 | 1,657,172 | 278,114 | 296,139 | 301,870 |
| **City of Gainesville** | | | | | |
| Previously Incurred Debt | 7,500,000 | 4,971,515 | 831,904 | 849,066 | 944,825 |
| New Public Safety Facility | 13,000,000 | 8,617,293 | 1,441,967 | 1,471,714 | 1,637,696 |
| Fire Station Replacement | 6,500,000 | 4,308,647 | 720,983 | 735,857 | 818,848 |
| Transportation | 2,500,000 | 1,657,172 | 277,301 | 283,022 | 314,942 |
| Downtown Streetscape | 3,000,000 | 1,988,606 | 332,762 | 339,626 | 377,930 |
| Parks & Recreation | 3,000,000 | 1,988,606 | 332,762 | 339,626 | 377,930 |
| Subtotal | 35,500,000 | 23,531,839 | 3,937,679 | 4,018,911 | 4,472,171 |
| **City of Gillsville** | | | | | |
| Road Improvements | 40,000 | 26,515 | 4,450 | 4,873 | 4,830 |
| Community Park Upgrades | 95,000 | 62,973 | 10,568 | 11,573 | 11,471 |
| Downtown Improvements | 105,000 | 69,601 | 11,680 | 12,791 | 12,678 |
| Subtotal | 240,000 | 159,088 | 26,698 | 29,237 | 28,979 |
| **City of Lula** | | | | | |
| Road Resurfacing | 300,000 | 198,861 | 33,374 | 35,551 | 36,225 |
| Parks & Recreation | 300,000 | 198,861 | 33,374 | 35,551 | 36,225 |
| Water System and Sewer Projects | 1,300,000 | 861,729 | 144,620 | 154,053 | 156,974 |
| Subtotal | 1,900,000 | 1,259,451 | 211,368 | 225,154 | 229,423 |
| **City of Oakwood** | | | | | |
| Infrastructure Projects | 1,500,000 | 994,303 | 166,866 | 177,651 | 181,120 |
| Transportation Project | 200,000 | 132,574 | 22,249 | 23,687 | 24,149 |
| Transportation Project | 1,200,000 | 795,442 | 133,493 | 142,121 | 144,896 |
| Sewer Project | 800,000 | 530,295 | 88,995 | 94,747 | 96,597 |
| Subtotal | 3,700,000 | 2,452,614 | 411,603 | 438,205 | 446,762 |
| **Subtotal Municipal Projects** | 44,963,000 | 29,804,566 | 4,990,356 | 5,142,355 | 5,614,766 |
| TOTAL SPLOST VI | $ 240,000,000 | $ 164,167,545 | $ 23,161,892 | $ 28,378,898 | 30,625,999 |

(1) Expenditures for Water and Sewer projects have been offset by proceeds from revenue bonds.
(2) Expenditures for projects have been offset by revenues from other sources. For some years, such revenues exceed expenditures.

**HALL COUNTY, GEORGIA**
**OTHER SUPPLEMENTAL INFORMATION**
**SCHEDULE OF PROJECTS CONSTRUCTED WITH SPECIAL PURPOSE LOCAL OPTION SALES TAX**
**Year Ended June 30, 2020**

| PROJECT | ORIGINAL ESTIMATED COSTS | CURRENT ESTIMATED COSTS | AMOUNT EXPENDED YEAR 7 2016 | YEAR 8 2017 | YEAR 9 2018 |
|---|---|---|---|---|---|
| **SPLOST VI (effective July 1, 2009)** | | | | | |
| **COUNTY PROJECTS** | | | | | |
| Road Projects | $ 68,000,000 | $ 46,325,145 | $ 3,854,052 | $ 1,837,043 | $ 2,699,197 |
| Water and Sewer Projects | 53,037,000 | 37,845,937 | 825,386 | 41,628 | (1,157,239) |
| Landfill | 4,000,000 | 2,477,089 | 473,168 | 3,132 | - |
| Recreational Facilities | 21,000,000 | 14,242,429 | 362,570 | 30,912 | 7,553 |
| Courthouse and Administration Building | 17,000,000 | 13,975,000 | 186,353 | 225,848 | 2,022,408 |
| Fire and Emergency Projects | 4,000,000 | 3,205,000 | (2) 694,049 | 250,465 | - |
| Public Safety Facilities | 10,000,000 | 10,192,753 | 5,475,947 | 245,931 | 9,420 |
| Public Health Facility | 5,000,000 | 482,600 | 85,555 | 163,452 | 5,389 |
| Animal Care Facility | 5,000,000 | 2,966,591 | - | - | |
| Post Office | 3,000,000 | 50,000 | - | - | - |
| Library Facility | 3,000,000 | 2,587,935 | - | - | - |
| Welcome Center | 1,500,000 | - | - | - | - |
| Airport | 500,000 | 12,500 | - | - | - |
| **Subtotal County Projects** | 195,037,000 | 134,362,979 | 11,957,080 | 2,798,411 | 3,586,728 |
| **MUNICIPAL PROJECTS** | | | | | |
| **City of Braselton** | | | | | |
| Sidewalks | 32,000 | 21,212 | - | - | - |
| **City of Buford** | | | | | |
| Road Paving | 141,000 | 93,464 | - | - | - |
| **City of Clermont** | | | | | |
| Municipal Buildings | 550,000 | 364,578 | - | - | - |
| Parks | 150,000 | 99,430 | - | - | - |
| Streets & Sidewalks | 250,000 | 165,717 | - | - | - |
| Subtotal | 950,000 | 629,725 | - | - | - |
| **City of Flowery Branch** | | | | | |
| Cinnamon Cove Lift Station & Force Main Line | 1,300,000 | 861,729 | - | - | - |
| 9 Police Cars (over 6 years) | 200,000 | 132,574 | - | - | - |
| Road Resurfacing and Sidewalks | 500,000 | 331,434 | - | - | - |
| City Administration Real Estate/Buildings | 500,000 | 331,434 | - | - | - |
| Subtotal | 2,500,000 | 1,657,172 | - | - | - |
| **City of Gainesville** | | | | | |
| Previously Incurred Debt | 7,500,000 | 4,971,515 | - | - | - |
| New Public Safety Facility | 13,000,000 | 8,617,293 | - | - | - |
| Fire Station Replacement | 6,500,000 | 4,308,647 | - | - | - |
| Transportation | 2,500,000 | 1,657,172 | - | - | - |
| Downtown Streetscape | 3,000,000 | 1,988,606 | - | - | - |
| Parks & Recreation | 3,000,000 | 1,988,606 | - | - | - |
| Subtotal | 35,500,000 | 23,531,839 | - | - | - |
| **City of Gillsville** | | | | | |
| Road Improvements | 40,000 | 26,515 | - | - | - |
| Community Park Upgrades | 95,000 | 62,973 | - | - | - |
| Downtown Improvements | 105,000 | 69,601 | - | - | - |
| Subtotal | 240,000 | 159,088 | - | - | - |
| **City of Lula** | | | | | |
| Road Resurfacing | 300,000 | 198,861 | - | - | - |
| Parks & Recreation | 300,000 | 198,861 | - | - | - |
| Water System and Sewer Projects | 1,300,000 | 861,729 | - | - | - |
| Subtotal | 1,900,000 | 1,259,451 | - | - | - |
| **City of Oakwood** | | | | | |
| Infrastructure Projects | 1,500,000 | 994,303 | - | - | - |
| Transportation Project | 200,000 | 132,574 | - | - | - |
| Transportation Project | 1,200,000 | 795,442 | - | - | - |
| Sewer Project | 800,000 | 530,295 | - | - | - |
| Subtotal | 3,700,000 | 2,452,614 | - | - | - |
| **Subtotal Municipal Projects** | 44,963,000 | 29,804,566 | - | - | - |
| TOTAL SPLOST VI | $ 240,000,000 | $ 164,167,545 | $ 11,957,080 | $ 2,798,411 | $ 3,586,728 |

(1) Expenditures for Water and Sewer projects have been offset by proceeds from revenue bonds.
(2) Expenditures for projects have been offset by revenues from other sources. For some years, such revenues exceed expenditures.

**HALL COUNTY, GEORGIA**
**OTHER SUPPLEMENTAL INFORMATION**
**SCHEDULE OF PROJECTS CONSTRUCTED WITH SPECIAL PURPOSE LOCAL OPTION SALES TAX**
**Year Ended June 30, 2020**

*(cont.)*

| PROJECT | ORIGINAL ESTIMATED COSTS | CURRENT ESTIMATED COSTS | AMOUNT EXPENDED YEAR 10 2019 | YEAR 11 2020 | TOTAL |
|---|---|---|---|---|---|
| **SPLOST VI (effective July 1, 2009)** | | | | | |
| **COUNTY PROJECTS** | | | | | |
| Road Projects | $ 68,000,000 | $ 46,325,145 | $ 1,218,694 (2) | $ 284,663 | $ 45,808,761 |
| Water and Sewer Projects | 53,037,000 | 37,845,937 | (306,470) (2) | 10,360 | 37,549,827 |
| Landfill | 4,000,000 | 2,477,089 | - | - | 2,477,089 |
| Recreational Facilities | 21,000,000 | 14,242,429 | - | - | 12,632,075 |
| Courthouse and Administration Building | 17,000,000 | 13,975,000 | 131,467 | - | 11,763,310 |
| Fire and Emergency Projects | 4,000,000 | 3,205,000 | - | - | 2,729,354 |
| Public Safety Facilities | 10,000,000 | 10,192,753 | 9,420 | 9,420 | 10,125,407 |
| Public Health Facility | 5,000,000 | 482,600 | - | - | 473,651 |
| Animal Care Facility | 5,000,000 | 2,966,591 | | | 2,966,591 |
| Post Office | 3,000,000 | 50,000 | - | - | - |
| Library Facility | 3,000,000 | 2,587,935 | - | - | 2,587,935 |
| Welcome Center | 1,500,000 | - | - | - | - |
| Airport | 500,000 | 12,500 | - | - | 12,500 |
| **Subtotal County Projects** | 195,037,000 | 134,362,979 | 1,053,111 | 304,443 | 129,126,500 |
| **MUNICIPAL PROJECTS** | | | | | |
| **City of Braselton** | | | | | |
| Sidewalks | 32,000 | 21,212 | - | - | 21,164 |
| **City of Buford** | | | | | |
| Road Paving | 141,000 | 93,464 | - | - | 93,885 |
| **City of Clermont** | | | | | |
| Municipal Buildings | 550,000 | 364,578 | - | - | 365,370 |
| Parks | 150,000 | 99,430 | - | - | 99,646 |
| Streets & Sidewalks | 250,000 | 165,717 | - | - | 166,076 |
| Subtotal | 950,000 | 629,725 | - | - | 631,092 |
| **City of Flowery Branch** | | | | | |
| Cinnamon Cove Lift Station & Force Main Line | 1,300,000 | 861,729 | - | - | 861,994 |
| 9 Police Cars (over 6 years) | 200,000 | 132,574 | - | - | 132,614 |
| Road Resurfacing and Sidewalks | 500,000 | 331,434 | - | - | 331,537 |
| City Administration Real Estate/Buildings | 500,000 | 331,434 | - | - | 331,537 |
| Subtotal | 2,500,000 | 1,657,172 | - | - | 1,657,682 |
| **City of Gainesville** | | | | | |
| Previously Incurred Debt | 7,500,000 | 4,971,515 | - | - | 4,970,620 |
| New Public Safety Facility | 13,000,000 | 8,617,293 | - | - | 8,615,740 |
| Fire Station Replacement | 6,500,000 | 4,308,647 | - | - | 4,307,868 |
| Transportation | 2,500,000 | 1,657,172 | - | - | 1,656,873 |
| Downtown Streetscape | 3,000,000 | 1,988,606 | - | - | 1,988,248 |
| Parks & Recreation | 3,000,000 | 1,988,606 | - | - | 1,988,248 |
| Subtotal | 35,500,000 | 23,531,839 | - | - | 23,527,597 |
| **City of Gillsville** | | | | | |
| Road Improvements | 40,000 | 26,515 | - | - | 26,657 |
| Community Park Upgrades | 95,000 | 62,973 | - | - | 63,311 |
| Downtown Improvements | 105,000 | 69,601 | - | - | 69,974 |
| Subtotal | 240,000 | 159,088 | - | - | 159,942 |
| **City of Lula** | | | | | |
| Road Resurfacing | 300,000 | 198,861 | - | - | 198,938 |
| Parks & Recreation | 300,000 | 198,861 | - | - | 198,938 |
| Water System and Sewer Projects | 1,300,000 | 861,729 | - | - | 862,063 |
| Subtotal | 1,900,000 | 1,259,451 | - | - | 1,259,938 |
| **City of Oakwood** | | | | | |
| Infrastructure Projects | 1,500,000 | 994,303 | - | - | 994,568 |
| Transportation Project | 200,000 | 132,574 | - | - | 132,608 |
| Transportation Project | 1,200,000 | 795,442 | - | - | 795,654 |
| Sewer Project | 800,000 | 530,295 | - | - | 530,436 |
| Subtotal | 3,700,000 | 2,452,614 | - | - | 2,453,266 |
| **Subtotal Municipal Projects** | 44,963,000 | 29,804,566 | - | - | 29,804,566 |
| TOTAL SPLOST VI | $ 240,000,000 | $ 164,167,545 | 1,053,111 | $ 304,443 | $ 158,931,066 |

(1) Expenditures for Water and Sewer projects have been offset by proceeds from revenue bonds.
(2) Expenditures for projects have been offset by revenues from other sources. For some years, such revenues exceed expenditures.

**HALL COUNTY, GEORGIA**
**OTHER SUPPLEMENTAL INFORMATION**
**SCHEDULE OF PROJECTS CONSTRUCTED WITH SPECIAL PURPOSE LOCAL OPTION SALES TAX**
**Year Ended June 20, 2020**

| PROJECT | ORIGINAL ESTIMATED COSTS | CURRENT ESTIMATED COSTS | AMOUNT EXPENDED YEAR 1 2016 | YEAR 2 2017 | YEAR 3 2018 | YEAR 4 2019 | YEAR 5 2020 | TOTAL |
|---|---|---|---|---|---|---|---|---|
| **SPLOST VII (effective July 1, 2015)** | | | | | | | | |
| **COUNTY PROJECTS** | | | | | | | | |
| Road Projects | $ 46,650,000 | $ 46,650,000 | $ 3,600,263 | $ 5,448,383 (1) | $ 7,476,946 | $ 8,091,077 | $ 793,196 | $ 25,409,865 |
| Water and Sewer Projects | 21,835,772 | 21,835,772 | 2,315,896 | 4,413,150 | 5,014,545 | 4,230,165 | 2,923,564 | 18,897,320 |
| Landfill | 3,250,000 | 3,250,000 | - | - | 61,829 | 3,188,161 | - | 3,249,990 |
| County Building Renovations | 5,850,000 | 5,850,000 | 563,218 | 1,308,545 | 2,120,633 | 1,212,085 | 52,836 | 5,257,317 |
| Various Park Projects | 4,900,000 | 4,900,000 | 510,003 | 665,944 | 397,460 | 690,600 | 697,564 | 2,961,571 |
| Sheriff Capital Equipment | 2,785,379 | 2,785,379 | 351,941 | 1,064,255 | 692,253 | 442,800 | 220,100 | 2,771,349 |
| Public Safety Facilities | 8,400,000 | 8,400,000 | - | - | 37,868 | 115,739 | 1,530,004 | 1,683,611 |
| Fire and Emergency Projects | 4,000,000 | 4,000,000 | 82,001 | 790,931 | 1,463,945 | 1,233,603 | 151,566 | 3,722,046 |
| Public Safety Capital Enhancements | 18,910,000 | 18,910,000 | 2,025,911 | 9,073,055 | 5,810,356 | 188,436 | 802,733 | 17,900,491 |
| Library Renovations | 2,500,000 | 2,500,000 | 100,000 | 105,194 | 99,975 | 50,096 | 2,210,205 | 2,565,470 |
| Gainesville- Hall Co Senior Center | 1,500,000 | 1,500,000 | - | 850,000 | 650,000 | | - | 1,500,000 |
| **Subtotal County Projects** | 120,581,151 | 120,581,151 | 9,549,233 | 23,719,457 | 23,825,810 | 19,442,762 | 9,381,768 | 85,919,030 |
| **MUNICIPAL PROJECTS** | | | | | | | | |
| **City of Braselton** | | | | | | | | |
| Streets, Sidewalks, Stormwater | 1,270,589 | 1,270,589 | 237,847 | 245,615 | 270,083 | 288,465 | 304,619 | 1,346,629 |
| **Town of Rest Haven** | | | | | | | | |
| Road and Street Maintenance | 22,555 | 22,555 | 4,511 | 4,135 | 4,511 | 4,511 | 4,887 | 22,555 |
| **City of Buford** | | | | | | | | |
| Roads and Streets | 111,249 | 111,249 | 86,498 | 21,506 | 23,649 | 25,258 | 26,673 | 183,584 |
| Sewer Infrastructure | 600,000 | 600,000 | 46,651 | 115,991 | 127,546 | 136,226 | 143,855 | 570,269 |
| Subtotal | 711,249 | 711,249 | 133,149 | 137,497 | 151,195 | 161,484 | 170,528 | 753,853 |
| **City of Clermont** | | | | | | | | |
| Municipal Buildings | 350,000 | 350,000 | 65,522 | 67,662 | 74,401 | 79,465 | 83,916 | 370,966 |
| Parks | 150,000 | 150,000 | 28,081 | 28,998 | 31,886 | 34,056 | 35,964 | 158,985 |
| Roads, Streets & Sidewalks | 157,888 | 157,888 | 29,557 | 30,523 | 33,563 | 35,847 | 37,855 | 167,345 |
| Subtotal | 657,888 | 657,888 | 123,160 | 127,182 | 139,851 | 149,368 | 157,735 | 697,296 |
| **City of Flowery Branch** | | | | | | | | |
| Admin Building and Plaza | 1,616,652 | 1,616,652 | 302,639 | 312,523 | 343,656 | 367,043 | 387,601 | 1,713,462 |
| Roads, Streets and Bridges | 1,113,935 | 1,113,935 | 208,530 | 215,341 | 236,792 | 252,906 | 267,072 | 1,180,641 |
| Water and Sewer Infrastructure | 1,308,000 | 1,308,000 | 244,859 | 252,856 | 278,045 | 296,967 | 313,600 | 1,386,327 |
| Public Safety Vehicles | 231,000 | 231,000 | 43,243 | 44,656 | 49,104 | 52,446 | 55,383 | 244,833 |
| Subtotal | 4,269,587 | 4,269,587 | 799,272 | 825,376 | 907,598 | 969,362 | 1,023,656 | 4,525,263 |
| **City of Gainesville** | | | | | | | | |
| Fire Station Construction and Equipment | 5,500,000 | 5,500,000 | 1,029,629 | 1,063,256 | 1,169,175 | 1,248,739 | 1,318,681 | 5,829,481 |
| Roads, Bridges, Storm Water | 12,914,482 | 12,914,482 | 2,417,659 | 2,496,619 | 2,745,325 | 2,932,149 | 3,096,380 | 13,688,132 |
| Youth Sports Athletic Complex | 6,750,000 | 6,750,000 | 1,263,636 | 1,304,906 | 1,434,897 | 1,532,544 | 1,618,382 | 7,154,364 |
| Park Improvements | 250,000 | 250,000 | 46,801 | 48,330 | 53,144 | 56,761 | 59,940 | 264,976 |
| Subtotal | 25,414,482 | 25,414,482 | 4,757,725 | 4,913,111 | 5,402,541 | 5,770,193 | 6,093,383 | 26,936,953 |
| **City of Gillsville** | | | | | | | | |
| Roads and Streets | 116,718 | 116,718 | 21,850 | 22,564 | 24,812 | 26,500 | 27,984 | 123,709 |
| Park Improvements | 38,906 | 38,906 | 7,283 | 7,521 | 8,271 | 8,833 | 9,328 | 41,236 |
| Subtotal | 155,624 | 155,624 | 29,133 | 30,085 | 33,082 | 35,333 | 37,312 | 164,945 |
| **City of Lula** | | | | | | | | |
| Roads, Streets & Trails | 654,752 | 654,752 | 122,572 | 126,575 | 139,185 | 148,656 | 156,983 | 693,971 |
| Water & Sewer Infrastructure | 1,000,000 | 1,000,000 | 187,204 | 193,318 | 212,576 | 227,042 | 239,759 | 1,059,899 |
| Parks and Streetscape | 300,000 | 300,000 | 56,161 | 57,995 | 63,773 | 68,113 | 71,928 | 317,970 |
| Subtotal | 1,954,752 | 1,954,752 | 365,938 | 377,889 | 415,534 | 443,811 | 468,669 | 2,071,840 |
| **City of Oakwood** | | | | | | | | |
| Roads, Streets, Bridges and Trails | 1,684,678 | 1,684,678 | 315,379 | 325,679 | 358,122 | 382,493 | 403,916 | 1,785,590 |
| Sewer Infrastructure | 1,000,000 | 1,000,000 | 187,204 | 193,318 | 212,576 | 227,042 | 239,759 | 1,059,899 |
| Public Safety Equipment | 300,000 | 300,000 | 56,161 | 57,996 | 63,773 | 68,113 | 71,928 | 317,970 |
| Subtotal | 2,984,678 | 2,984,678 | 558,745 | 576,993 | 634,471 | 677,648 | 715,603 | 3,163,459 |
| **Subtotal Municipal Projects** | 37,418,849 | 37,418,849 | 7,009,480 | 7,237,883 | 7,958,866 | 8,500,172 | 8,976,392 | 39,682,793 |
| TOTAL SPLOST VII | $ 158,000,000 | $ 158,000,000 | $ 16,558,713 | $ 30,957,340 | $ 31,784,676 | 27,942,934 | $ 18,358,160 | $ 125,601,823 |

(1) Expenditures for Road projects have been offset by revenues from other sources.

**HALL COUNTY, GEORGIA**
**OTHER SUPPLEMENTAL INFORMATION**
**SCHEDULE OF PROJECTS CONSTRUCTED WITH SPECIAL PURPOSE LOCAL OPTION SALES TAX**
**Reconciliation to Financial Statements**
**Year Ended June 20, 2020**

**Statement of Revenues, Expenditures and Changes in Fund Balance (page 5)**

| | | |
|---|---|---|
| | Expenditures | $ 19,840,690 |
| | Transfers out | 2,924,129 |
| Subtotal | | 22,764,819 |
| Less items not included as expenditures on SPLOST schedule below: | | |
| Revenue from Georgia DOT used for road expenditures before SPLOST funds | | (4,102,216) |
| Subtotal of adjustments | | (4,102,216) |
| **Expenditures reported on SPLOST schedule below** | | **$ 18,662,603** |

**Schedule of Projects Constructed With Special Purpose Local Option Sales Tax (pages 90-94)**

| | | |
|---|---|---|
| | SPLOST VI | 304,443 |
| | SPLOST VII | 18,358,160 |
| **Total** | | **$ 18,662,603** |

## STATISTICAL SECTION

This part of the county's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the government's overall financial health.

**Contents** **Table**


Financial Trends

*These schedules contain trend information to help the reader understand how the government's financial performance and well-being have changed over time.*

| | |
|---|---|
| Net Position by Component | 1 |
| Changes in Net Position | 2 |
| Fund Balances of Governmental Funds | 3 |
| Changes in Fund Balances of Governmental Funds | 4 |
| General Fund Budget - Chart of Current Year and Next Year's Budgets | 4A |
| General Governmental Tax Revenues by Source | 5 |

Revenue Capacity

*These schedules contain information to help the reader assess the government's most significant local revenue source, the property tax and another significant local revenue source, sales taxes.*

| | |
|---|---|
| Assessed Value and Estimated Actual Value of Taxable Property | 6 |
| Property Tax Rates-Mills (Direct and Overlapping Governments) | 7 |
| Principal Property Taxpayers | 8 |
| Property Tax Levies and Collections | 9 |
| Taxable Sales and Sales Taxes | 10 |
| Special Local Option Sales Tax Collections | 10A |

Debt Capacity

*These schedules present information to help the reader assess the affordability of the government's current levels of outstanding debt and the government's ability to issue additional debt in the future.*

| | |
|---|---|
| Ratios of Outstanding Debt by Type | 11 |
| Other Long-Term Liabilities | 11A |
| Ratios of Net General Bonded Debt Outstanding | 12 |
| Direct and Overlapping Governmental Activities Debt | 13 |
| Legal Debt Margin Information | 14 |
| Pledged Revenue Coverage | 15 |

Demographic and Economic Information

*These schedules offer demographic and economic indicators to help the reader understand the environment within which the government's financial activities take place.*

Demographic and Economic Statistics 16
Principal Employers 17

Operating Information

*These schedules contain service and infrastructure data to help the reader understand how the information in the government's financial report relates to the services the government provides and the activities it performs.*

Full-Time Equivalent County Government Employees by Function 18
Operating Indicators by Function 19
Capital Asset Statistics by Function 20

Sources: Unless otherwise noted, the information in these schedules is derived from the comprehensive annual financial reports for the relevant year.

Note: Tables may not add and may differ from basic financial statements due to rounding.

**HALL COUNTY, GEORGIA**
**NET POSITION BY COMPONENT**
**Last Ten Fiscal Years**
**(accrual basis of accounting)**
**(amounts expressed in thousands)**

| | Fiscal Year | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | **2011** | **2012** | **2013** | **2014** | **2015** | **2016** | **2017** | **2018** | **2019** | **2020** |
| GOVERNMENTAL ACTIVITIES | | | | | | | | | | |
| Net investment in capital assets | $ 386,017 | $ 383,004 | $ 371,931 | $ 374,649 | $ 374,656 | $ 373,613 | $ 373,651 | $ 372,180 | $ 362,894 | $ 354,651 |
| Restricted: | | | | | | | | | | |
| Capital outlay | 13,864 | 21,649 | 27,476 | 25,080 | 25,231 | 24,268 | 19,314 | 17,233 | 21,567 | 38,717 |
| Debt service | - | - | - | - | - | - | - | - | - | - |
| Impact fee projects | 2,798 | 2,554 | 2,580 | 2,734 | 818 | 877 | 1,812 | 2,247 | 3,191 | 4,064 |
| Other programs | 4,522 | 5,178 | 5,149 | 4,993 | 6,620 | 7,034 | 8,531 | 10,007 | 14,954 | 16,085 |
| Unrestricted: | (27,797) | (28,884) | (23,270) | (26,017) | (50,407) | (60,222) | (66,028) | (50,784) | (47,342) | (41,921) |
| Total governmental activities net position | $ 379,404 | $ 383,501 | $ 383,866 | $ 381,439 | $ 356,918 | $ 345,570 | $ 337,280 | $ 350,883 | $ 355,264 | $ 371,596 |
| BUSINESS-TYPE ACTIVITIES | | | | | | | | | | |
| Net investment in capital assets | $ 52,028 | $ 53,303 | $ 57,143 | $ 65,004 | $ 89,274 | $ 69,996 | $ 75,855 | $ 83,442 | $ 93,891 | $ 97,212 |
| Restricted | - | - | - | - | 1,446 | 1,341 | 1,489 | 1,617 | 1,647 | 1,543 |
| Unrestricted | 12,472 | 11,414 | 12,714 | 11,704 | (5,691) | 10,809 | 15,085 | 19,877 | 19,637 | 20,226 |
| Total business-type activities net position | $ 64,500 | $ 64,717 | $ 69,857 | $ 76,708 | $ 85,029 | $ 82,146 | $ 92,429 | $ 104,936 | $ 115,175 | $ 118,981 |
| PRIMARY GOVERNMENT | | | | | | | | | | |
| Net investment in capital assets | $ 438,045 | $ 436,307 | $ 429,074 | $ 439,653 | $ 463,930 | $ 443,609 | $ 449,506 | $ 455,622 | $ 456,785 | $ 451,863 |
| Restricted | 21,184 | 29,381 | 35,205 | 32,807 | 34,115 | 33,520 | 31,146 | 31,104 | 41,359 | 60,409 |
| Unrestricted | (15,325) | (17,470) | (10,556) | (14,313) | (56,098) | (49,413) | (50,943) | (30,907) | (27,705) | (21,695) |
| Total primary government net position | $ 443,904 | $ 448,218 | $ 453,723 | $ 458,147 | $ 441,947 | $ 427,716 | $ 429,709 | $ 455,819 | $ 470,439 | $ 490,577 |

In 2011, the County implemented GASB 54.
In 2013, the County implemented GASB 63 & 65.
In 2015, the County implemented GASB 68.
In 2018, the County implemented GASB 75.

**HALL COUNTY, GEORGIA**
**CHANGES IN NET POSITION**
**Last Ten Fiscal Years**
**(accrual basis of accounting)**
**(amounts expressed in thousands)**

| | Fiscal Year | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | **2011** | **2012** | **2013** | **2014** | **2015** | **2016** | **2017** | **2018** | **2019** | **2020** |
| EXPENSES | | | | | | | | | | |
| Governmental activities: | | | | | | | | | | |
| General government | $ 20,541 | $ 18,012 | $ 17,530 | $ 19,784 | $ 20,106 | $ 23,850 | $ 22,488 | $ 26,305 | $ 25,742 | $ 18,529 |
| Judicial | 17,954 | 16,303 | 16,878 | 17,333 | 17,645 | 26,150 | 19,269 | 21,283 | 22,912 | 25,584 |
| Public safety | 77,796 | 67,123 | 64,887 | 67,570 | 70,289 | 77,850 | 79,791 | 84,033 | 93,094 | 99,693 |
| Public works | 29,633 | 22,222 | 23,382 | 24,162 | 24,792 | 22,896 | 28,682 | 32,209 | 49,213 | 32,736 |
| Public health and welfare | 3,304 | 2,704 | 2,727 | 2,558 | 2,947 | 2,777 | 4,113 | 3,697 | 3,404 | 3,625 |
| Recreation and culture | 7,794 | 6,007 | 5,934 | 6,718 | 7,344 | 7,940 | 7,901 | 7,950 | 8,709 | 8,775 |
| Housing and development | 5,979 | 2,947 | 4,800 | 4,388 | 4,013 | 4,076 | 3,966 | 4,407 | 5,009 | 5,152 |
| Interest on long-term debt | 492 | 488 | 319 | 197 | 39 | 97 | 91 | 100 | 129 | 96 |
| Total governmental activities expenses | 163,493 | 135,806 | 136,457 | 142,710 | 147,175 | 165,636 | 166,301 | 179,984 | 208,212 | 194,190 |
| Business-type activities: | | | | | | | | | | |
| Solid Waste | 6,059 | 6,154 | 6,030 | 6,146 | 5,473 | 6,819 | 6,935 | 7,763 | 8,330 | 9,748 |
| Water and sewer utilities | 1,792 | 2,973 | 2,858 | 3,833 | 3,454 | 3,757 | 4,163 | 4,338 | 4,778 | 5,003 |
| Total business-type activities expenses | 7,851 | 9,127 | 8,888 | 9,979 | 8,927 | 10,576 | 11,098 | 12,101 | 13,108 | 14,751 |
| Total primary government expenses | $171,344 | $144,933 | $145,345 | $152,689 | $156,102 | $176,212 | $177,399 | $192,085 | $221,320 | $208,941 |
| PROGRAM REVENUES | | | | | | | | | | |
| Governmental activities: | | | | | | | | | | |
| Charges for services: | | | | | | | | | | |
| General government | $ 5,366 | $ 5,016 | $ 4,903 | $ 5,191 | $ 4,601 | $ 5,125 | $ 5,368 | $ 5,370 | $ 6,988 | $ 6,060 |
| Judicial | 5,511 | 6,087 | 6,589 | 7,089 | 7,524 | 8,290 | 8,541 | 8,951 | 9,540 | 8,089 |
| Public safety | 17,556 | 16,883 | 13,289 | 11,486 | 14,999 | 11,509 | 11,307 | 12,885 | 13,151 | 13,122 |
| Public works | 941 | 939 | 946 | 953 | 1,328 | 1,021 | 1,048 | 1,047 | 1,122 | 1,136 |
| Public health and welfare | - | - | - | - | - | - | - | - | - | - |
| Recreation and culture | 1,052 | 1,167 | 1,183 | 1,244 | 1,334 | 1,485 | 1,493 | 1,633 | 1,691 | 1,434 |
| Housing and development | 405 | 493 | 1,626 | 2,107 | 2,327 | 2,551 | 2,815 | 2,980 | 3,098 | 3,310 |
| Total charges for services | 30,831 | 30,585 | 28,536 | 28,070 | 32,113 | 29,981 | 30,572 | 32,866 | 35,590 | 33,151 |
| Operating grants and contributions | 6,094 | 3,604 | 4,615 | 4,868 | 6,246 | 4,198 | 5,152 | 7,543 | 19,828 | 10,260 |
| Capital grants and contributions | 4,632 | 2,897 | 3,639 | 1,647 | 4,248 | 2,292 | 4,290 | 3,038 | 5,656 | 5,156 |
| Total governmental activities program revenues | 41,557 | 37,086 | 36,790 | 34,585 | 42,607 | 36,471 | 40,014 | 43,447 | 61,074 | 48,567 |
| Business-type activities: | | | | | | | | | | |
| Charges for services: | | | | | | | | | | |
| Solid Waste | 5,120 | 5,041 | 6,463 | 6,615 | 6,330 | 7,241 | 7,681 | 8,666 | 9,333 | 9,726 |
| Water and sewer utilities | 1,072 | 1,395 | 1,388 | 1,625 | 2,080 | 2,669 | 3,457 | 2,273 | 2,568 | 2,623 |
| Total charges for services | 6,192 | 6,436 | 7,851 | 8,240 | 8,410 | 9,910 | 11,138 | 10,939 | 11,901 | 12,349 |
| Operating grants and contributions | - | - | - | - | - | - | - | 40 | (10) | 11 |
| Capital grants and contributions | 236 | 227 | 68 | 61 | 85 | 95 | 152 | 2,202 | 4,076 | 3,207 |
| Total business-type activities program revenues | 6,428 | 6,663 | 7,919 | 8,301 | 8,495 | 10,005 | 11,290 | 13,181 | 15,967 | 15,567 |
| Total primary government program revenues | $ 47,985 | $ 43,749 | $ 44,709 | $ 42,886 | $ 52,085 | $ 46,476 | $ 51,304 | $ 56,628 | $ 77,041 | $ 64,134 |

**HALL COUNTY, GEORGIA**
**CHANGES IN NET POSITION**
**Last Ten Fiscal Years**
**(accrual basis of accounting)**
**(amounts expressed in thousands)**

(Continued)

| | Fiscal Year | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | **2011** | **2012** | **2013** | **2014** | **2015** | **2016** | **2017** | **2018** | **2019** | **2020** |
| Net (expense)/revenue | | | | | | | | | | |
| Governmental activities | $ (121,936) | $ (98,720) | $ (99,667) | $ (108,125) | $ (103,585) | $ (129,165) | $ (126,287) | $ (136,539) | $ (147,138) | $ (145,623) |
| Business-type activities | (1,423) | (2,464) | (969) | (1,678) | (432) | (572) | 192 | 1,080 | 2,859 | 816 |
| Total primary government net expense | $ (123,359) | $ (101,184) | $ (100,636) | $ (109,803) | $ (104,017) | $ (129,737) | $ (126,095) | $ (135,459) | $ (144,279) | $ (144,807) |
| GENERAL REVENUES AND OTHER CHANGES IN NET POSITION | | | | | | | | | | |
| Governmental activities: | | | | | | | | | | |
| Taxes | | | | | | | | | | |
| Property taxes | $ 52,313 | $ 49,371 | $ 48,405 | $ 54,676 | $ 55,748 | $ 57,723 | $ 59,514 | $ 69,860 | $ 79,673 | $ 84,994 |
| Sales taxes | 42,483 | 47,271 | 46,720 | 47,499 | 50,539 | 52,096 | 53,536 | 58,074 | 61,493 | 64,515 |
| Insurance premium tax | 5,105 | 5,433 | 5,804 | 6,032 | 6,364 | 6,815 | 7,168 | 7,677 | 8,364 | 8,955 |
| Real estate and recording taxes | 1,013 | 1,147 | 1,359 | 1,371 | 1,608 | 1,850 | 2,317 | 2,319 | 2,406 | 3,182 |
| Other taxes | 1,820 | 1,860 | 2,061 | 2,256 | 2,751 | 2,842 | 2,845 | 2,852 | 2,909 | 2,963 |
| Total taxes | 102,734 | 105,082 | 104,349 | 111,834 | 117,010 | 121,326 | 125,380 | 140,782 | 154,845 | 164,609 |
| Unrestricted grants and contributions | - | 1 | 1 | 11 | 79 | 179 | 24 | 16 | 32 | 73 |
| Investment earnings | 66 | - | - | 1 | 17 | 26 | 37 | 55 | 137 | 196 |
| Miscellaneous | - | - | - | - | - | - | - | - | - | - |
| Gain on sale of capital assets | 203 | 417 | 3,228 | 1,899 | - | - | 1,343 | - | - | - |
| Transfers | 3,697 | (2,682) | (6,922) | (8,518) | (9,811) | (3,714) | (7,257) | (8,882) | (7,167) | (2,924) |
| Total governmental activities | 106,700 | 102,818 | 100,656 | 105,227 | 107,295 | 117,817 | 119,527 | 131,971 | 147,847 | 161,954 |
| Business-type activities: | | | | | | | | | | |
| Investment earnings | 17 | 1 | - | 66 | - | - | - | - | 69 | 66 |
| Gain on sale of capital assets | - | - | 4 | 10 | 106 | - | 9 | 80 | - | - |
| Transfers | (3,697) | 2,682 | 6,922 | 8,518 | 9,811 | 3,714 | 7,257 | 8,882 | 7,167 | 2,924 |
| Total business-type activities | (3,680) | 2,683 | 6,926 | 8,594 | 9,917 | 3,714 | 7,266 | 8,962 | 7,236 | 2,990 |
| Total primary government | $ 103,020 | $ 105,501 | $ 107,582 | $ 113,821 | $ 117,212 | $ 121,531 | $ 126,793 | $ 140,933 | $ 155,083 | $ 164,944 |
| CHANGE IN NET POSITION | | | | | | | | | | |
| Governmental activities | $ (15,236) | $ 4,098 | $ 989 | $ (2,898) | $ 3,710 | $ (11,348) | $ (6,760) | $ (4,568) | $ 709 | $ 16,331 |
| Business-type activities | (5,103) | 219 | 5,957 | 6,916 | 9,485 | 3,142 | 7,458 | 10,042 | 10,095 | 3,806 |
| Total primary government | $ (20,339) | $ 4,317 | $ 6,946 | $ 4,018 | $ 13,195 | $ (8,206) | $ 698 | $ 5,474 | $ 10,804 | $ 20,137 |

In 2011, the County implemented GASB 54.
In 2013, the County implemented GASB 63 & 65.
In 2015, the County implemented GASB 68.
In 2018, the County implemented GASB 75.

**HALL COUNTY, GEORGIA**
**FUND BALANCES OF GOVERNMENTAL FUNDS**
**Last Ten Fiscal Years**
**(modified accrual basis of accounting)**
**(amounts expressed in thousands)**

| | Fiscal Year | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | **2011** | **2012** | **2013** | **2014** | **2015** | **2016** | **2017** | **2018** | **2019** | **2020** |
| General fund | | | | | | | | | | |
| Reserved | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - |
| Unreserved | - | - | - | - | - | - | - | - | - | - |
| Nonspendable | 624 | 631 | 402 | 413 | 508 | 671 | 634 | 871 | 902 | 728 |
| Restricted | - | - | - | - | - | - | - | - | - | - |
| Committed | - | - | - | - | - | - | - | - | - | - |
| Assigned | 313 | 1,380 | 4,304 | 3,685 | 4,319 | 2,981 | - | - | - | - |
| Unassigned | 8,374 | 12,896 | 18,037 | 18,340 | 18,939 | 18,115 | 20,813 | 23,045 | 20,499 | 21,202 |
| Total general fund | 9,311 | 14,907 | 22,743 | 22,438 | 23,766 | 21,767 | 21,447 | 23,916 | 21,401 | 21,930 |
| All other governmental funds | | | | | | | | | | |
| Reserved: | - | - | - | - | - | - | - | - | - | - |
| Unreserved, reported in: | | | | | | | | | | |
| Special revenue funds | - | - | - | - | - | - | - | - | (8) | - |
| Capital projects funds | - | - | - | - | - | - | - | - | - | - |
| Total unreserved | - | - | - | - | - | - | - | - | (8) | - |
| Nonspendable | 6,914 | 9,868 | 8,481 | 6,998 | 12 | 125 | 177 | 586 | 463 | 692 |
| Restricted | 27,586 | 24,675 | 28,113 | 25,911 | 32,657 | 32,262 | 29,435 | 28,860 | 39,595 | 60,040 |
| Committed | - | - | - | - | - | - | - | - | - | - |
| Assigned | 197 | 197 | 1,695 | 2,632 | 3,734 | 1,818 | 2,208 | 1,197 | 7,388 | 7,868 |
| Unassigned | - | - | - | - | - | - | - | - | - | - |
| Total all other governmental funds | $34,697 | $34,740 | $38,289 | $35,541 | $36,403 | $34,205 | $31,820 | $30,643 | $47,438 | $ 68,600 |

In 2011, the County implemented GASB 54.
In 2013, the County implemented GASB 63 & 65.
In 2015, the County implemented GASB 68.
In 2018, the County implemented GASB 75.

**HALL COUNTY, GEORGIA**
**CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS**
**Last Ten Fiscal Years**
**(modified accrual basis of accounting)**
**(amounts expressed in thousands)**

| | Fiscal Year | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | **2011** | **2012** | **2013** | **2014** | **2015** | **2016** | **2017** | **2018** | **2019** | **2020** |
| REVENUES | | | | | | | | | | |
| Taxes (see table 5) | $ 102,599 | $ 104,954 | $ 104,613 | $ 111,990 | $ 116,789 | $ 121,108 | $ 125,490 | $ 140,757 | $ 154,623 | $ 165,790 |
| Licenses and permits | 1,357 | 1,487 | 1,795 | 2,305 | 2,332 | 2,666 | 3,226 | 3,632 | 3,496 | 3,515 |
| Intergovernmental | 6,449 | 4,851 | 7,466 | 5,966 | 8,329 | 6,485 | 7,619 | 10,536 | 22,820 | 14,090 |
| Fines and forfeitures | 3,772 | 4,005 | 4,339 | 4,843 | 5,630 | 5,009 | 5,792 | 6,826 | 7,051 | 5,440 |
| Charges for services | 25,547 | 25,004 | 22,363 | 20,502 | 23,566 | 22,063 | 21,244 | 22,224 | 23,907 | 24,062 |
| Investment earnings | 232 | 186 | 1 | 219 | 296 | 27 | 37 | 55 | 137 | 196 |
| Miscellaneous | 540 | 210 | 744 | 439 | 624 | 302 | 343 | 247 | 237 | 216 |
| Total revenues | 140,496 | 140,697 | 141,321 | 146,264 | 157,566 | 157,660 | 163,751 | 184,277 | 212,271 | 213,309 |
| EXPENDITURES | | | | | | | | | | |
| General government | 17,737 | 15,867 | 17,840 | 19,400 | 19,960 | 20,276 | 19,673 | 24,040 | 23,200 | 17,920 |
| Judicial | 14,888 | 15,178 | 16,009 | 16,383 | 16,900 | 17,979 | 18,251 | 19,840 | 21,638 | 24,924 |
| Public safety | 62,322 | 60,390 | 59,457 | 62,876 | 64,868 | 70,664 | 72,370 | 75,828 | 85,196 | 96,343 |
| Public works | 10,994 | 6,275 | 7,863 | 8,445 | 8,528 | 12,182 | 10,624 | 13,316 | 13,504 | 11,888 |
| Public health and welfare | 2,888 | 2,301 | 2,329 | 2,212 | 2,627 | 2,556 | 3,874 | 3,454 | 3,159 | 3,434 |
| Recreation and culture | 6,314 | 4,925 | 4,904 | 5,423 | 5,994 | 6,555 | 6,535 | 6,502 | 7,283 | 7,446 |
| Housing and development | 5,475 | 2,705 | 4,633 | 3,670 | 3,934 | 4,017 | 3,927 | 4,269 | 4,901 | 5,173 |
| Intergovernmental | 4,946 | 5,282 | 5,064 | 5,814 | 5,614 | 7,009 | 7,311 | 8,035 | 19,377 | 9,852 |
| Capital Outlay | 17,321 | 15,499 | 7,966 | 14,355 | 14,097 | 17,861 | 17,897 | 20,216 | 13,338 | 17,310 |
| Principal on long-term debt | 3,138 | 3,703 | 3,807 | 3,927 | 4,070 | 280 | 285 | 435 | 1,044 | 1,014 |
| Interest on long-term debt | 561 | 666 | 559 | 440 | 282 | 96 | 91 | 99 | 128 | 78 |
| Issuance costs | 248 | - | - | - | - | - | - | - | - | 18 |
| Advance refunding escrow | - | - | - | - | - | - | - | - | - | 1,415 |
| Total expenditures | 146,832 | 132,791 | 130,431 | 142,945 | 146,874 | 159,475 | 160,838 | 176,034 | 192,768 | 196,815 |
| Excess of revenues over (under) expenditures | (6,336) | 7,906 | 10,890 | 3,319 | 10,692 | (1,815) | 2,913 | 8,243 | 19,503 | 16,494 |
| OTHER FINANCING SOURCES (USES) | | | | | | | | | | |
| Transfers in | 7,460 | 1,647 | 1,636 | 5,593 | 2,102 | 2,693 | 1,778 | 4,900 | 11,598 | 7,581 |
| Transfers out | (3,763) | (4,328) | (8,558) | (14,111) | (11,912) | (5,415) | (9,035) | (13,782) | (18,765) | (10,505) |
| Issuance of bond debt | 15,390 | - | - | - | - | - | - | - | - | 1,433 |
| Premium on bonds issued | 1,004 | - | - | - | - | - | - | - | - | - |
| Proceeds from installment sale | - | - | - | - | - | - | - | - | - | - |
| Proceeds from capital leases | - | - | - | - | 657 | 267 | - | 1,875 | 1,321 | 6,178 |
| Sale of capital assets | 1,603 | 417 | 7,417 | 2,146 | 649 | 73 | 1,639 | 55 | 624 | 508 |
| Total other financing sources (uses) | 21,694 | (2,264) | 495 | (6,372) | (8,504) | (2,382) | (5,618) | (6,952) | (5,222) | 5,195 |
| Net change in fund balances | $ 15,358 | $ 5,642 | $ 11,385 | $ (3,053) | $ 2,188 | $ (4,197) | $ (2,705) | $ 1,291 | $ 14,281 | $ 21,689 |
| Debt service as a percentage of noncapital expenditures | 2.9% | 3.7% | 3.6% | 3.4% | 3.3% | 0.3% | 0.3% | 0.3% | 0.7% | 0.6% |

**HALL COUNTY, GEORGIA**
**General Fund Budget**
**Chart of Current Year and Next Year's Budgets**

| | Current Year Year ending June 30, 2020 | Next Year Year ending June 30, 2021 |
|---|---|---|
| **Revenues** | | |
| Property taxes | $ 44,817,911 | $ 45,151,624 |
| Commissions | 4,102,105 | 4,098,772 |
| Other taxes | 40,141,347 | 33,364,027 |
| Penalties and interest | 445,000 | 691,210 |
| Licenses and permits | 4,015,956 | 3,474,450 |
| Charges for services | 6,026,492 | 6,719,705 |
| Fines and forfeitures | 5,249,518 | 4,984,403 |
| Intergovernmental | 845,832 | 795,577 |
| Miscellaneous | 248,734 | 224,209 |
| Other financing sources | 255,000 | 494,250 |
| Use of fund balance | - | - |
| TOTAL REVENUES | $ 106,147,895 | $ 99,998,227 |
| **Expenditures** | | |
| General government | $ 14,565,284 | $ 14,851,679 |
| Judicial | 49,690,776 | 48,069,980 |
| Public health & welfare | 2,866,437 | 2,268,506 |
| Public safety | 23,183,173 | 22,414,675 |
| Public works | - | - |
| Recreation & culture | 1,032,122 | 1,057,444 |
| Housing and development | 2,795,035 | 2,649,330 |
| Agencies | 929,199 | 929,199 |
| Non-departmental | 5,417,898 | 3,681,212 |
| Other financing uses | 1,095,151 | 1,004,096 |
| | 4,572,820 | 3,072,106 |
| TOTAL EXPENDITURES | $ 106,147,895 | $ 99,998,227 |

**HALL COUNTY, GEORGIA**
**GENERAL GOVERNMENTAL TAX REVENUES BY SOURCE**
**Last Ten Fiscal Years**
**(modified accrual basis of accounting)**
**(amounts expressed in thousands)**

| Fiscal Year | Property Taxes | Special Local Option Sales Tax (SPLOST) | Local Option Sales Tax (LOST) | Insurance Premium Tax | Real Estate & recording taxes | Other Taxes | Total |
|---|---|---|---|---|---|---|---|
| 2011 | $ 52,180 | $ 24,207 | $ 18,275 | $ 5,105 | $ 1,013 | $ 1,819 | $ 102,599 |
| 2012 | $ 49,244 | $ 26,934 | $ 20,337 | $ 5,433 | $ 1,147 | $ 1,859 | $ 104,954 |
| 2013 | $ 48,669 | $ 26,621 | $ 20,099 | $ 5,804 | $ 1,359 | $ 2,061 | $ 104,613 |
| 2014 | $ 54,832 | $ 27,170 | $ 20,329 | $ 6,032 | $ 1,371 | $ 2,256 | $ 111,990 |
| 2015 | $ 55,528 | $ 28,979 | $ 21,560 | $ 6,364 | $ 1,608 | $ 2,750 | $ 116,789 |
| 2016 | $ 57,506 | $ 29,871 | $ 22,225 | $ 6,815 | $ 1,850 | $ 2,841 | $ 121,108 |
| 2017 | $ 59,622 | $ 30,698 | $ 22,839 | $ 7,168 | $ 2,318 | $ 2,845 | $ 125,490 |
| 2018 | $ 69,835 | $ 33,299 | $ 24,776 | $ 7,677 | $ 2,319 | $ 2,851 | $ 140,757 |
| 2019 | $ 79,451 | $ 35,253 | $ 26,240 | $ 8,364 | $ 2,406 | $ 2,909 | $ 154,623 |
| 2020 | $ 86,175 | $ 36,971 | $ 27,544 | $ 8,955 | $ 3,182 | $ 2,963 | $ 165,790 |

**HALL COUNTY, GEORGIA**
**ASSESSED VALUE AND ESTIMATED ACTUAL VALUE OF TAXABLE PROPERTY**
**Last Ten Fiscal Years**
**(modified accrual basis of accounting)**
**(amounts expressed in thousands)**

| Tax Year | Real Property: Residential Property | Real Property: Agricultural Property (1) | Real Property: Commercial & Industrial | Real Property: Public Utilities | Personal Property: Inventory & Equipment (4) | Personal Property: Motor Vehicles | Personal Property: Mobile Homes | Personal Property: Other (2) | Less Exemptions: Real Property | Less Exemptions: Personal Property | Total Taxable Assessed Value | Total Direct Tax Rate | Estimated Actual Taxable Value (3) | Assessed Value as a Percentage of Actual Value |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 2010 | $ 4,221,309 | $ 554,552 | $ 1,213,264 | $ 116,714 | $ 764,441 | $ 434,728 | $ 25,153 | $ 102,503 | $ 408,728 | $ 157,661 | $ 6,866,275 | 6.25 | $ 17,165,688 | 40.00% |
| 2011 | $ 3,865,590 | $ 555,222 | $ 1,188,777 | $ 133,327 | $ 771,123 | $ 428,445 | $ 24,428 | $ 94,030 | $ 416,583 | $ 194,542 | $ 6,449,817 | 6.25 | $ 16,124,543 | 40.00% |
| 2012 | $ 3,490,731 | $ 530,867 | $ 1,138,470 | $ 140,196 | $ 801,728 | $ 447,718 | $ 24,208 | $ 94,244 | $ 406,562 | $ 206,438 | $ 6,055,162 | 6.25 | $ 15,137,905 | 40.00% |
| 2013 | $ 3,426,254 | $ 524,676 | $ 1,088,536 | $ 143,682 | $ 839,414 | $ 472,894 | $ 23,710 | $ 87,110 | $ 407,207 | $ 235,418 | $ 5,963,651 | 6.25 | $ 14,909,128 | 40.00% |
| 2014 | $ 3,790,135 | $ 518,272 | $ 1,097,131 | $ 139,685 | $ 912,993 | $ 417,373 | $ 23,523 | $ 88,453 | $ 394,713 | $ 222,571 | $ 6,370,281 | 6.25 | $ 15,925,703 | 40.00% |
| 2015 | $ 3,833,923 | $ 518,438 | $ 1,407,595 | $ 149,746 | $ 928,926 | $ 305,581 | $ 23,300 | $ 115,720 | $ 399,104 | $ 228,644 | $ 6,655,481 | 6.25 | $ 16,638,703 | 40.00% |
| 2016 | $ 4,114,593 | $ 517,970 | $ 1,293,012 | $ 153,750 | $ 767,885 | $ 231,413 | $ 23,106 | $ 53,266 | $ 370,114 | $ 241,029 | $ 6,543,852 | 6.25 | $ 16,359,630 | 40.00% |
| 2017 | $ 4,450,098 | $ 529,736 | $ 1,420,293 | $ 164,853 | $ 854,550 | $ 176,446 | $ 23,142 | $ 107,296 | $ 357,616 | $ 269,746 | $ 7,099,052 | 6.25 | $ 17,747,630 | 40.00% |
| 2018 | $ 4,996,681 | $ 533,640 | $ 1,524,613 | $ 155,857 | $ 889,412 | $ 139,751 | $ 23,164 | $ 222,317 | $ 384,534 | $ 262,810 | $ 7,838,091 | 6.25 | $ 19,595,228 | 40.00% |
| 2019 | $ 5,507,712 | $ 530,462 | $ 1,655,724 | $ 159,279 | $ 942,162 | $ 116,249 | $ 24,001 | $ 273,160 | $ 431,077 | $ 270,731 | $ 8,506,941 | 6.25 | $ 21,267,353 | 40.00% |

Source: County Board of Equalization and Assessment.

(1) Includes conservation use property.
(2) Includes aircraft, boats, miscellaneous personal property, timber and heavy equipment.
(3) Property that is exempt from taxation has not been included. That is typically property owned by governments and not-for-profit organizations like churches.
(4) Includes furniture and fixtures.

**HALL COUNTY, GEORGIA**
**Direct and Overlapping Property Tax Rates - Mills**
**Last Ten Fiscal Years**
**(Mills - rate per $1,000 of taxable assessed value)**

| *Tax Year* / *Fiscal Year* | *2009* / *2010* | *2010* / *2011* | *2011* / *2012* | *2012* / *2013* | *2013* / *2014* | *2014* / *2015* | *2015* / *2016* | *2016* / *2017* | *2017* / *2018* | *2018* / *2019* | *2019* / *2020* |
|---|---|---|---|---|---|---|---|---|---|---|---|
| ***Unincorporated Districts*** | | | | | | | | | | | |
| County-Unincorporated | 6.250 | 6.250 | 6.250 | 6.250 | 6.250 | 5.989 | 5.735 | 5.716 | 6.700 | 5.360 | 5.098 |
| Hall Co. Schools | 16.420 | 16.420 | 17.670 | 18.490 | 19.250 | 18.900 | 18.800 | 18.800 | 18.500 | 18.200 | 17.550 |
| Hall Co. Schools-Bonds | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| State of Georgia | 0.250 | 0.250 | 0.250 | 0.200 | 0.150 | 0.100 | 0.050 | 0.000 | 0.000 | 0.000 | 0.000 |
| Fire District Unincorporated | 1.510 | 1.510 | 1.650 | 1.650 | 2.400 | 2.400 | 2.650 | 2.650 | 2.650 | 2.650 | 2.650 |
| County - Development Services (3) | | | | | | | | | | 1.005 | 1.005 |
| County - Emergency Services (3) | | | | | | | | | | 0.571 | 0.571 |
| County - Parks & Leisure Services (3) | | | | | | | | | | 0.364 | 0.364 |
| **Total Hall County Unincorporated** | **24.430** | **24.430** | **25.820** | **26.590** | **28.050** | **27.389** | **27.235** | **27.166** | **27.850** | **28.150** | **27.238** |
| ***Incorporated Districts*** | | | | | | | | | | | |
| County - Incorporated except for City of Gainesville | 6.250 | 6.250 | 6.250 | 6.250 | 6.250 | 5.989 | 5.735 | 5.716 | 6.700 | 5.360 | 5.098 |
| County - Incorporated - City of Gainesville | 6.250 | 6.250 | 6.250 | 6.250 | 6.250 | 5.989 | 5.735 | 5.716 | 6.700 | 5.360 | 5.098 |
| Hall Co. Schools | 16.420 | 16.420 | 17.670 | 18.490 | 19.250 | 18.900 | 18.800 | 18.800 | 18.500 | 18.200 | 17.550 |
| State of Georgia | 0.250 | 0.250 | 0.250 | 0.200 | 0.150 | 0.100 | 0.050 | 0.000 | 0.000 | 0.000 | 0.000 |
| Fire District Incorporated | 2.710 | 2.710 | 3.080 | 3.080 | 3.080 | 3.830 | 4.080 | 4.080 | 4.080 | 4.080 | 4.080 |
| Braselton CID | 0.000 | 0.000 | 5.000 | 5.000 | 5.000 | 5.000 | 5.000 | 5.000 | 5.000 | 5.000 | 5.000 |
| Lanier Island Pkwy CID | 0.000 | 0.000 | 0.000 | 0.000 | 5.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| County - Development Services (3) | | | | | | | | | | 1.005 | 1.005 |
| County - Parks & Leisure Services (3) | | | | | | | | | | 0.364 | 0.364 |

***To calculate the Incorporated rate, add the appropriate School District Rate plus the rate for Municipality in which the property is located. Hall County School Rate should only be included for the properties not in Gainesville or Buford.***

| ***Municipalities*** | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| City of Gainesville (1) | 2.660 | 2.920 | 2.920 | 3.060 | 3.060 | 3.020 | 2.980 | 2.980 | 2.864 | 3.364 | 3.322 |
| Gainesville City Schools (1) (2) | 7.710 | 7.390 | 7.390 | 7.590 | 7.590 | 7.480 | 6.890 | 6.850 | 6.850 | 6.850 | 6.614 |
| City of Oakwood | 2.480 | 2.480 | 2.480 | 2.658 | 2.658 | 4.000 | 4.000 | 4.174 | 4.174 | 4.174 | 4.174 |
| City of Flowery Branch | 2.837 | 2.837 | 2.837 | 2.837 | 2.837 | 3.337 | 3.337 | 3.264 | 3.264 | 3.264 | 3.264 |
| Buford City Schools | 13.200 | 13.150 | 13.100 | 13.050 | 13.000 | 12.950 | 12.900 | 12.850 | 12.800 | 12.750 | 12.700 |

(1) Note: City of Gainesville taxes on 100% of assessed value, Hall County taxes on 40% of assessed value.
The millage rate shown below is 2.5 times the rates shown above in order to put on a comparable basis to the remaining rates.

| | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| *City of Gainesville* | *6.650* | *7.300* | *7.300* | *7.650* | *7.650* | *7.550* | *7.450* | *7.450* | *7.160* | *8.410* | *8.305* |
| *Gainesville City Schools* | *19.275* | *18.475* | *18.475* | *18.975* | *18.975* | *18.700* | *17.225* | *17.125* | *17.125* | *17.125* | *16.535* |

(2) The millage rate for City of Gainesville Schools includes amounts for bonds as well as maintenance and operations.

(3) The County implemented new Tax Service Districts in FY2019.

**HALL COUNTY, GEORGIA**
**PRINCIPAL PROPERTY TAXPAYERS**
**Current year and nine years ago**
**(amounts expressed in thousands)**

| | Tax Year 2019 | | | Tax Year 2010 | | |
|---|---|---|---|---|---|---|
| **Taxpayer** | **Taxable Assessed Value** | **Rank** | **Percentage of Total Taxable Assessed Value** | **Taxable Assessed Value** | **Rank** | **Percentage of Total Taxable Assessed Value** |
| Georgia Power Company | $ 65,120 | 1 | 0.77% | $ 43,308 | 2 | 0.62% |
| Wrigley Manufacturing Company | 63,712 | 2 | 0.75% | 70,303 | 3 | 1.00% |
| Kubota MFG of America Corp | 62,368 | 3 | 0.73% | | | 0.00% |
| Fieldale Farms Corp | 48,535 | 4 | 0.57% | 29,855 | 4 | 0.42% |
| Jackson EMC | 45,876 | 5 | 0.54% | 37,725 | 1 | 0.54% |
| Elringklinger USA Inc | 40,122 | 6 | 0.47% | | | 0.00% |
| Lanier Village Estates | 27,151 | 7 | 0.32% | | | 0.00% |
| S K F USA Inc | 23,939 | 8 | 0.28% | | | 0.00% |
| VR Tree Park Limited Partnership | 23,500 | 9 | 0.28% | | | 0.00% |
| Performance Food Group, Inc | 21,712 | 10 | 0.26% | | | 0.00% |
| Tree Lake Associates | - | | 0.00% | 12,019 | 6 | 0.17% |
| Wal-mart Stores East, LP | - | | 0.00% | 10,668 | 7 | 0.15% |
| Norfolk Southern Corp | - | | 0.00% | 9,095 | 9 | 0.13% |
| NNP-Looper Lake LLC | - | | 0.00% | 9,183 | 10 | 0.13% |
| Bellsouth | | | 0.00% | 19,001 | 5 | 0.27% |
| LLI Management Compnay | | | 0.00% | 8,634 | 8 | 0.12% |
| Totals | $ 440,162 | | 5.17% | $ 249,791 | | 3.43% |

Source: Hall County Tax Commissioner

Rank is based on the amount of County maintenance & operations taxes billed since exemptions that reduce the assessed value can vary by entity.

**HALL COUNTY, GEORGIA**
**PROPERTY TAX LEVIES AND COLLECTIONS**
**Last Ten Tax Years**
**(amounts expressed in thousands)**

| Tax Year | Taxes Levied for the Tax Year (Original Levy) | Adjustments | Interest, Costs and Penalties | Total Adjusted Levy | Collected within Fiscal year of the Levy | | Collections in Subsequent Years | Total Collections to Date | | Uncollected Balance |
|---|---|---|---|---|---|---|---|---|---|---|
| | | | | | Amount | Percentage of Original Levy | | Amount | Percentage of Adjusted Levy | |
| 2011 | $ 52,269 | $ 141 | $ 2,037 | $ 54,447 | $ 51,691 | 98.89% | $ 2,627 | $ 54,319 | 99.76% | $ 128 |
| 2012 | $ 50,167 | $ 689 | $ 1,578 | $ 52,434 | $ 50,393 | 100.45% | $ 1,958 | $ 52,351 | 99.84% | $ 83 |
| 2013 | $ 52,699 | $ 1,312 | $ 1,538 | $ 55,549 | $ 53,856 | 102.19% | $ 1,627 | $ 55,483 | 99.88% | $ 66 |
| 2014 | $ 55,089 | $ 573 | $ 1,492 | $ 57,154 | $ 55,310 | 100.40% | $ 1,801 | $ 57,111 | 99.92% | $ 43 |
| 2015 | $ 57,243 | $ 420 | $ 988 | $ 58,651 | $ 56,949 | 99.49% | $ 1,664 | $ 58,612 | 99.93% | $ 39 |
| 2016 | $ 54,964 | $ 798 | $ 871 | $ 56,633 | $ 55,582 | 101.13% | $ 1,502 | $ 57,084 | 100.80% | $ 44 |
| 2017 | $ 65,415 | $ 1,029 | $ 846 | $ 67,290 | $ 66,669 | 101.92% | $ 1,320 | $ 67,989 | 101.04% | $ 66 |
| 2018 | $ 60,023 | $ 638 | $ 516 | $ 61,177 | $ 60,511 | 100.81% | $ 256 | $ 60,768 | 99.33% | $ 88 |
| 2019 | $ 62,489 | $ 1,088 | $ 356 | $ 63,933 | $ 63,208 | 101.15% | $ 103 | $ 63,311 | 99.03% | $ 73 |
| 2020 | $ 869 | $ (9) | $ 70 | $ 930 | $ 838 | 96.43% | $ - | $ 838 | 90.11% | $ 93 |

Taxes levied include real and personal property, motor vehicle, mobile home, timber, and heavy equipment taxes.
Property taxes levied during the calendar year 2019 are recorded as revenues in the financial statements in 2020 since they are levied to finance that year's expenditures.
Property taxes are normally billed in the fall of each year based on assessed values as of January 1 of that year.
Mobile home taxes are billed in the spring based on values as of January 1 of that year. The millage rate used is the rate for the previous calendar year's property taxes.
Because the mobile home digest is denoted with the digest year they are billed, they are included in the levy and collections for that digest year.
For financial statements, revenue from mobile homes is recognized in the year the taxes are collected. The total levy has been about $500,000 per year.
The taxes for motor vehicles are accounted for like mobile home taxes even though they are billed throughout the year.
Since the 2020 property taxes had not been levied until after the end of the fiscal year, they are not included above. They will be added to the schedule in the next year.

**HALL COUNTY, GEORGIA**
**TAXABLE SALES AND SALES TAXES**
**Last Ten Fiscal Years**
**(amounts expressed in thousands)**

| | Fiscal Year | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | **2011** | **2012** | **2013** | **2014** | **2015** | **2016** | **2017** | **2018** | **2019** | **2020** |
| Taxable sales | $ 2,420,728 | $ 2,693,366 | $ 2,662,087 | $ 2,717,004 | $ 2,897,856 | $ 2,987,142 | $ 3,069,737 | $ 3,329,891 | $ 3,525,315 | $ 3,697,104 |
| County direct sales tax rate (LOST) *(1)* | 1% | 1% | 1% | 1% | 1% | 1% | 1% | 1% | 1% | 1% |
| County SPLOST tax rate | 1% | 1% | 1% | 1% | 1% | 1% | 1% | 1% | 1% | 1% |
| ***SPLOST*** *(2)* | | | | | | | | | | |
| Portion of taxes collected for : | | | | | | | | | | |
| City of Gainesville | 3,581 | 4,334 | 3,938 | 4,877 | 4,507 | 4,578 | 4,913 | 5,403 | 5,770 | 6,093 |
| City of Clermont | 96 | 107 | 106 | 114 | 114 | 123 | 127 | 140 | 149 | 158 |
| City of Lula | 192 | 213 | 211 | 225 | 229 | 366 | 378 | 416 | 444 | 469 |
| City of Flowery Branch | 252 | 280 | 278 | 296 | 302 | 799 | 825 | 908 | 969 | 1,024 |
| City of Braselton | 3 | 4 | 4 | 4 | 4 | 238 | 246 | 270 | 288 | 305 |
| City of Gillsville | 24 | 27 | 27 | 29 | 29 | 29 | 30 | 33 | 35 | 37 |
| City of Oakwood | 373 | 415 | 412 | 438 | 447 | 589 | 577 | 634 | 678 | 716 |
| City of Buford | 14 | 16 | 16 | 17 | 17 | 133 | 137 | 151 | 161 | 170 |
| City of Resthaven | 0 | 0 | 0 | 0 | 0 | 5 | 4 | 4 | 5 | 5 |

Source:
Rates - State Department of Revenue (DOR).
Taxable sales - These figures are unavailable. They have been estimated based on the amount of taxes received from the DOR.

Notes:
(1) The Local Option Sales Tax (LOST) is approved by the voters of the County. It is collected until repealed. Property taxes are reduced by the amount of LOST collected. The LOST may be used for any purpose. A portion of this tax is distributed directly to the cities by DOR. The portion that the cities receive is renegotiated every 10 years. The last renegotiation took place in 2013.

(2) The Special Purpose Local Option Sales Tax is approved periodically by the voters of the County. It is limited to use for capital outlay projects or to repay debt specified in the resolution. It is collected for a number of years (currently 5) or until the amount specified in the resolution is collected. By agreement, a portion of the tax received by the County from DOR is earmarked for City projects. A report on the expenditures of SPLOST is included in the Comprehensive Annual Financial Report.

**HALL COUNTY, GEORGIA**
**Special Local Option Sales Tax Collections**
**Last Ten Calendar Years**

| Calendar Year | | Annual Collections | |
|---|---|---|---|
| 2011 | $ | 26,184,117 | |
| 2012 | $ | 27,093,192 | |
| 2013 | $ | 26,441,482 | |
| 2014 | $ | 28,617,550 | |
| 2015 | $ | 28,950,120 | |
| 2016 | $ | 30,204,640 | |
| 2017 | $ | 31,642,523 | |
| 2018 | $ | 34,023,197 | |
| 2019 | $ | 36,408,993 | |
| 2020 | $ | 21,462,704 | 1 |

1 Represents 6 months of Collections received as of June 30, 2020

**HALL COUNTY, GEORGIA**
**RATIOS OF OUTSTANDING DEBT BY TYPE**
**Last Ten Fiscal Years**
**(amounts expressed in thousands)**

| | Governmental Activities | | | Business-Type Activities | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Fiscal Year | General Obligation Bonds | Contracts & Notes Payable | Capital Leases | Contracts Payable | Notes Payable | Capital Leases | Total Primary Government | Percentage of Personal Income (1) | Per Capita (1) |
| 2011 | $ - | $ 17,962 | $ 407 | $ 22,319 | $ 33,445 | $ 1,463 | $ 75,596 | 1.36% | $ 421 |
| 2012 | $ - | $ 14,176 | $ 274 | $ 21,288 | $ 34,014 | $ 988 | $ 70,740 | 1.25% | $ 386 |
| 2013 | $ - | $ 10,239 | $ 142 | $ 20,868 | $ 32,614 | $ 500 | $ 64,363 | 1.08% | $ 347 |
| 2014 | $ - | $ 6,211 | $ - | $ 20,379 | $ 31,684 | $ 500 | $ 58,774 | 0.94% | $ 310 |
| 2015 | $ - | $ 2,057 | $ 527 | $ 19,809 | $ 29,887 | $ - | $ 52,280 | 0.84% | $ 297 |
| 2016 | $ - | $ 1,908 | $ 619 | $ 18,584 | $ 28,314 | $ - | $ 49,425 | 0.73% | $ 259 |
| 2017 | $ - | $ 1,728 | $ 443 | $ 15,319 | $ 24,767 | $ - | $ 42,257 | 0.60% | $ 218 |
| 2018 | $ - | $ 1,615 | $ 1,998 | $ 14,430 | $ 23,248 | $ - | $ 41,291 | 0.51% | $ 209 |
| 2019 | $ - | $ 1,496 | $ 2,395 | $ 11,755 | $ 21,685 | $ - | $ 37,331 | 0.42% | $ 185 |
| 2020 | $ - | $ 1,433 | $ 7,683 | $ 10,901 | $ 20,077 | $ - | $ 40,094 | 0.43% | $ 196 |

Note: Details regarding the County's outstanding debt can be found in the notes to the financial statements.
(1) See the Schedule of Demographic and Economic Statistics on Table 16 for personal income and population data.
This schedule was revised to include original issue premiums and discounts on debt that previously had not been shown.

**HALL COUNTY, GEORGIA**
**OTHER LONG-TERM LIABILITIES**
**Last Ten Fiscal Years**
**(amounts expressed in thousands)**

| | Governmental Activities | | | | | Business-Type Activities | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Fiscal Year | Compensated Absences | Claims Payable | Net OPEB Liability | Net Pension Liability | Total | Landfill Closure/ Postclosure | Compensated Absences | Net OPEB Liability | Net Pension Liability | Total | Total Primary Government | Percentage of Personal Income (1) | Per Capita (1) |
| 2011 | $ 3,733 | $ 2,821 | $ 48,170 | $ - | $ 54,724 | $ 6,496 | $ 74 | $ - | $ - | $ 6,570 | $ 61,294 | 1.10% | $ 341 |
| 2012 | $ 3,584 | $ 3,444 | $ 52,487 | $ 554 | $ 60,069 | $ 7,097 | $ 70 | $ - | $ - | $ 7,167 | $ 67,236 | 1.19% | $ 367 |
| 2013 | $ 3,345 | $ 2,763 | $ 54,539 | $ 182 | $ 60,829 | $ 7,361 | $ 67 | $ - | $ - | $ 7,428 | $ 68,257 | 1.15% | $ 368 |
| 2014 | $ 3,638 | $ 2,516 | $ 56,732 | $ (43) | $ 62,843 | $ 7,617 | $ 67 | $ - | $ - | $ 7,684 | $ 70,527 | 1.15% | $ 376 |
| 2015 | $ 3,472 | $ 1,693 | $ 58,980 | $ 29,461 | $ 64,102 | $ 7,810 | $ 67 | $ - | $ 1,260 | $ 9,137 | $ 71,979 | 1.15% | $ 377 |
| 2016 | $ 3,838 | $ 1,634 | $ 61,880 | $ 32,456 | $ 99,808 | $ 14,662 | $ 63 | $ - | $ 1,388 | $ 16,113 | $ 115,921 | 1.71% | $ 599 |
| 2017 | $ 3,949 | $ 1,226 | $ 64,856 | $ 33,712 | $ 103,743 | $ 12,316 | $ 66 | $ - | $ 1,441 | $ 13,823 | $ 117,566 | 1.66% | $ 598 |
| 2018 | $ 4,409 | $ 2,775 | $ 49,645 | $ 31,246 | $ 88,075 | $ 12,947 | $ 81 | $ 2,010 | $ 1,336 | $ 16,374 | $ 104,449 | 1.29% | $ 524 |
| 2019 | $ 4,976 | $ 3,793 | $ 45,658 | $ 34,070 | $ 88,497 | $ 13,662 | $ 104 | $ 1,869 | $ 1,391 | $ 17,026 | $ 105,523 | 1.19% | $ 522 |
| 2020 | $ 5,766 | $ 4,630 | $ 47,393 | $ 28,319 | $ 86,108 | $ 14,111 | $ 126 | $ 1,943 | $ 1,281 | $ 17,461 | $ 103,569 | 1.11% | $ 507 |

Note: Details regarding the County's outstanding debt can be found in the notes to the financial statements.
(1) See the Schedule of Demographic and Economic Statistics on Table 16 for personal income and population data.

In 2015, the County implemented GASB 68.
In 2018, the County implemented GASB 75.

**HALL COUNTY, GEORGIA**
**RATIOS OF NET GENERAL BONDED DEBT OUTSTANDING**
**Last Ten Fiscal Years**
**(amounts expressed in thousands)**

| Fiscal Year | General Obligation Bonds | Less: Amounts Restricted to Repaying Principal | Total | Percentage of Personal Income (2) | Percentage of Estimated Actual Taxable Value of Property (1) | Per Capita (2) |
|---|---|---|---|---|---|---|
| 2011 | $ - | $ - | $ - | 0.00% | 0.00% | $ - |
| 2012 | $ - | $ - | $ - | 0.00% | 0.00% | $ - |
| 2013 | $ - | $ - | $ - | 0.00% | 0.00% | $ - |
| 2014 | $ - | $ - | $ - | 0.00% | 0.00% | $ - |
| 2015 | $ - | $ - | $ - | 0.00% | 0.00% | $ - |
| 2016 | $ - | $ - | $ - | 0.00% | 0.00% | $ - |
| 2017 | $ - | $ - | $ - | 0.00% | 0.00% | $ - |
| 2018 | $ - | $ - | $ - | 0.00% | 0.00% | $ - |
| 2019 | $ - | $ - | $ - | 0.00% | 0.00% | $ - |
| 2020 | $ - | $ - | $ - | 0.00% | 0.00% | $ - |

Note: Details regarding the County's outstanding debt can be found in the notes to the financial statements.
(1) See Table 6 for property value data.
(2) See Table 16 for population data.

**HALL COUNTY, GEORGIA**
**Direct and Overlapping Governmental Activities Debt**
**As of June 30, 2020**
**(amounts expressed in thousands)**

| *Governmental Unit* | *General Obligation Bonded Debt Outstanding* | *Percentage Applicable to Government* | *Amount Applicable to Government* |
|---|---|---|---|
| Hall County Direct Debt [8] | $ 9,116 | 100% | $ 9,116 |
| Overlapping: | | | |
| Hall County Board of Education[1] | 32,785 | 100% | 32,785 |
| City of Gainesville [2] | 20,544 | 100% | 20,544 |
| City of Gainesville Schools [3] | 17,070 | 100% | 17,070 |
| City of Oakwood [4] | 1,795 | 100% | 1,795 |
| City of Buford[5] | 63,698 | 20% | 12,899 |
| Town of Braselton[6] | 22,956 | 16% | 3,756 |
| City of Flowery Branch[7] | 8,170 | 100% | 8,170 |
| Total overlapping debt | 167,018 | | 97,018 |
| Total direct and overlapping debt | $ 176,134 | | $ 106,134 |

Source: Gainesville-Hall County Development Authority

Note: Overlapping governments are those that coincide, at least in part, with the geographic boundaries of the county. This schedule estimates the portion of the outstanding debt of those overlapping governments that is borne by the residents and businesses of the county. This process recognizes that, when considering the government's ability to issue and repay long-term debt, the entire debt burden borne by the residents and businesses should be taken into account. However, this does not imply that every taxpayer is a resident, and therefore responsible for repaying the debt, of each overlapping government.

The percentage of overlapping debt applicable is estimated using taxable assessed property values. Applicable percentages were estimated by determining the portion of the county's taxable assessed value that is within the overlapping government's boundaries and dividing it by the overlapping government's total taxable assessed value.

[1] The Hall County Board of Education debt is comprised of $27,169,845 of general obligation bonds, $2,615,000 qualified zone academy bonds, and $3,000,000 of lease-purchase/installment sale debt tax, some of which is intergovernmental contract debt; all of this debt is intended to be paid from SPLOST.

[2] The City of Gainesville's balance of $20,544,205 is capital lease debt.

[3] The Gainesville School District debt is comprised of $13,264,667 of general obligation bonds and $3,085,613 of lease debt; most of the Gainesville School District debt is intended to be paid from a 1% educational sales tax.

[4] $522,155 of the Oakwood debt is dated 12/16/2007 to provide funding for Road projects.

[5] The City of Buford is comprised of $63,698,321 in net General Obligation Bonds outstanding at year end.

[6] The City of Braselton debt is comprised of URA Bonds incurred for the improvement of the downtown area including repayment for a new Town green, amphitheater, parking deck and civic center.

[7] The City of Flowery Branch debt is comprised of revenue bonds through the Gainesville Hall Redevelopment Authority which consists of $3,175,125 to construct the downtown City Hall and Plaza, parking and storm water infrastructure around the City Hall and Plaza, and $4,995,000 to construct downtown streetcaping, Farmers Pavilion Park, two downtown parks, and the old town bike-pedestrian path.

[8] See Table 11. This does not include any guarantees of the Hospital Authority Debt.

**HALL COUNTY, GEORGIA**
**LEGAL DEBT MARGIN INFORMATION**
**Last Ten Fiscal Years**
**(amounts expressed in thousands)**

| | Fiscal Year | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | **2011** | **2012** | **2013** | **2014** | **2015** | **2016** | **2017** | **2018** | **2019** | **2020** |
| Assessed value of property | $ 7,432,664 | $ 7,060,942 | $ 6,668,162 | $ 6,606,276 | $ 6,987,565 | $ 7,283,229 | $ 7,154,995 | $ 7,726,414 | $ 8,485,435 | $ 9,208,749 |
| Debt limit (10% of total assessed value) | 743,266 | 706,094 | 666,816 | 660,628 | 698,757 | 738,323 | 715,500 | 772,641 | 848,544 | 920,875 |
| Amount of Debt applicable to limit: | | | | | | | | | | |
| General obligation bonds | - | - | - | - | - | - | - | - | - | - |
| Less: Resources restricted to paying principal | - | - | - | - | - | - | - | - | - | - |
| Total net debt applicable to limit | - | - | - | - | - | - | - | - | - | - |
| Legal debt margin | $ 743,266 | $ 706,094 | $ 666,816 | $ 660,628 | $ 698,757 | $ 738,323 | $ 715,500 | $ 848,544 | $ 848,544 | $ 920,875 |
| Total net debt applicable to the limit as a percentage of debt limit | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |

**HALL COUNTY, GEORGIA**
**PLEDGED REVENUE COVERAGE**
**Last Ten Fiscal Years**

| Fiscal Year | Sales Tax Increment Bonds [1] Sales Tax Increment | Debt Service Principal | Debt Service Interest | Coverage |
|---|---|---|---|---|
| 2011 | $ - | $ - | $ - | - |
| 2012 | $ - | $ - | $ - | - |
| 2013 | $ - | $ - | $ - | - |
| 2014 | $ - | $ - | $ - | - |
| 2015 | $ - | $ - | $ - | - |
| 2016 | $ - | $ - | $ - | - |
| 2017 | $ - | $ - | $ - | - |
| 2018 | $ - | $ - | $ - | - |
| 2019 | $ - | $ - | $ - | - |
| 2020 | $ - | $ - | $ - | - |

[1] Sales tax increment bonds are backed by the sales tax revenue produced by the sales tax rate in effect when the bonds were issued.

Details regarding the government's outstanding debt can be found in the notes to the financial statements.

General obligation bonds were issued in fiscal year 2006 and paid off in 2010
Operating expenses do not include interest or depreciation.

**HALL COUNTY, GA**
**DEMOGRAPHIC AND ECONOMIC STATISTICS**
**Last Ten Fiscal Years**

| Fiscal Year | Population (a) | Personal Income (amounts expressed in thousands) | Per Capita Personal Income (c ) | Median Age (b ) | Education Level as a Percent of Population 25 yrs & Older (f) High School or Higher | Education Level as a Percent of Population 25 yrs & Older (f) College or Higher | School Enrollment (d ) | Unemployment Rate (e) |
|---|---|---|---|---|---|---|---|---|
| 2011 | 179,684 | $ 5,569,485 | $ 30,996 | 33.0 | 74.5% | 19.8% | 25,706 | 9.30% |
| 2012 | 183,052 | $ 5,639,100 | $ 30,806 | 34.8 | 76.5% | 21.0% | 25,706 | 8.50% |
| 2013 | 185,416 | $ 5,933,497 | $ 32,001 | 35.1 | 78.0% | 22.1% | 26,515 | 7.80% |
| 2014 | 187,745 | $ 6,155,971 | $ 32,789 | 37.5 | 78.5% | 22.1% | 26,959 | 6.90% |
| 2015 | 190,761 | $ 6,254,862 | $ 35,491 | 37.6 | 78.8% | 22.8% | 27,106 | 6.00% |
| 2016 | 193,535 | $ 6,770,253 | $ 35,491 | 36.0 | 78.5% | 22.8% | 27,297 | 4.60% |
| 2017 | 196,637 | $ 7,082,820 | $ 36,597 | 36.5 | 78.0% | 22.7% | 27,479 | 4.20% |
| 2018 | 199,335 | $ 8,126,290 | $ 41,219 | 37.0 | 78.2% | 23.5% | 27,087 | 3.50% |
| 2019 | 202,148 | $ 8,834,170 | $ 43,701 | 36.0 | 78.2% | 23.5% | 27,070 | 3.10% |
| 2020 | 204,441 | $ 9,317,545 | $ 45,576 | 36.3 | 78.4% | 24.0% | 27,101 | 5.70% |

Data sources:
(a) Population estimate based upon US Census Bureau QuickFacts (2019 estimate)
(b) US Census Bureau (2018 American Community Survey 5-Year Estimates)
(c) US Census Bureau of Economic Analysis
(d) Hall County Board Of Education (2020)
(e) U.S. Department of Labor (Bureau of Labor Statistics, 2020)
(f) Population estimate based upon US Census Bureau QuickFacts (2019 estimate)

Note: Population, median age, and education level information are based on surveys conducted during the last quarter of the calendar year. Personal income information is a total for the year. Unemployment rate information is an adjusted yearly average.

**HALL COUNTY, GEORGIA**
**PRINCIPAL EMPLOYERS**
**Current year and nine years ago**

| Employer [1] | 2020 Employees | 2020 Rank | 2020 Percentage of Total County Employment | 2011 Employees | 2011 Rank | 2011 Percentage of Total County Employment |
|---|---|---|---|---|---|---|
| Northeast Georgia Medical Center | 8,914 | 1 | 11.30% | 3,330 | 1 | 4.86% |
| Fieldale Farms | 2,369 | 2 | 3.00% | 2,410 | 2 | 3.52% |
| Victory Processing LLC | 1,760 | 3 | 2.23% | 1,600 | 3 | 2.33% |
| Kubota Manufacturing of America | 1,600 | 4 | 2.03% | 610 | 7 | 0.89% |
| Pilgrims Pride | 1,593 | 5 | 2.02% | | | |
| Gold Creek Foods | 1,500 | 6 | 1.90% | | | |
| Mar-Jac Poultry, Inc | 1,280 | 7 | 1.62% | 1,100 | 4 | 1.61% |
| ZF Gainesville, LLC | 1,100 | 8 | 1.39% | | | |
| Cottrell, Inc | 1,045 | 9 | 1.32% | | | |
| Wal-Mart | 989 | 10 | 1.25% | 850 | 6 | 1.24% |
| All other employers | 56,741 | | 71.92% | 58,623 | | 85.55% |
| Total | 78,891 | | 100.00% | 68,523 | | 100.00% |

Source:Greater Hall Chamber of Commerce.

Note 1: Excludes governmental and educational employers. Percentage of employment is based on Hall County annual average employment per the Georgia Department of Labor and U.S. Bureau of Labor Statistics.

**HALL COUNTY, GEORGIA**
**FULL-TIME EQUIVALENT COUNTY GOVERNMENT EMPLOYEES BY FUNCTION**
**Last Ten Fiscal Years**

| | Full-time Equivalent Employees as of June 30 | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | **2011** | **2012** | **2013** | **2014** | **2015** | **2016** | **2017** | **2018*** | **2019** | **2020** |
| **Function** | | | | | | | | | | |
| General government | 116 | 99 | 94 | 96 | 110 | 116 | 116 | 156.5 | 164.0 | 188.5 |
| Public safety | | | | | | | | | | |
| Sheriff | | | | | | | | | | |
| Officers | 496 | 468 | 439 | 429 | 419 | 381 | 365 | 405 | 405 | 403.5 |
| Civilians | 31 | 18 | 17 | 17 | 31 | 54 | 70 | 62.5 | 64.5 | 68.0 |
| Fire and EMS | | | | | | | | | | |
| Firefighters & EMT's | 371 | 227 | 305 | 382 | 386 | 361 | 365 | 368 | 368 | 367.0 |
| Civilians | 11 | 27 | 27 | 10 | 9 | 13 | 9 | 9 | 9 | 9.0 |
| Other public safety | - | - | - | - | - | 112 | 112 | 120.5 | 121.5 | 130.5 |
| Court system | 189 | 190 | 193 | 191 | 230 | 249 | 249 | 350.5 | 351.5 | 368.5 |
| Public works | 99 | 63 | 60 | 63 | 65 | 64 | 64 | 67.0 | 69.5 | 41.0 |
| Health and welfare | 18 | 16 | 30 | 36 | 37 | 1 | 1 | - | - | - |
| Recreation and culture | 44 | 32 | 32 | 31 | 37 | 31 | 31 | 72 | 72 | 72.0 |
| Housing and development | - | 6 | 6 | 6 | 7 | 25 | 25 | 34 | 35 | 29.5 |
| Solid Waste | 27 | 27 | 29 | 30 | 28 | 26 | 26 | 55.5 | 55.5 | 58.5 |
| Water & Sewer | - | - | - | - | - | - | - | - | - | - |
| Total | 1,402 | 1,173 | 1,232 | 1,291 | 1,359 | 1,433 | 1,433 | 1,701 | 1,716 | 1,736 |

*In FY2018 full-time and part-time positions were included, to get to a true full-time equivalent position count. In prior years, only full-time positions have been included. This explains the large increase in the total position count.

Source: Hall County Finance and Human Resources Departments.

Notes: A full-time employee is scheduled to work 2,080 hours per year (including vacation and sick leave). Full-time-equivalent employment is calculated by dividing total labor hours by 2,080.

**HALL COUNTY, GEORGIA**
**OPERATING INDICATORS BY FUNCTION**
**Last Ten Fiscal Years**

| Function | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| Police | | | | | | | | | | | |
| Physical arrests | 8,664 | 8,358 | 7,369 | 7,557 | 11,946 | - | 13,841 | 11,460 | 11,407 | 11,391 | 8,950 |
| Traffic violations | 13,767 | 8,498 | 9,579 | 7,178 | 10,845 | - | 13,805 | 13,969 | 18,085 | 22,869 | 16,770 |
| Fire | | | | | | | | | | | |
| Number of calls answered | 28,048 | 23,329 | 23,461 | 22,965 | 23,920 | 25,553 | 23,394 | 24,172 | 24,218 | 24,723 | 25,310 |
| Inspections | 1,262 | 806 | 781 | 1,033 | 1,074 | 1,118 | 2,440 | 3,661 | 4,048 | 4,595 | 4,384 |
| Highways and streets | | | | | | | | | | | |
| Street resurfacing (miles) | 49 | 26 | 14 | 22 | 23 | 21 | 21 | 21 | 21 | 21 | 20 |
| Potholes repaired | 531 | 689 | 1,139 | 1,856 | 1,379 | 1,673 | 1,047 | 644 | 1,213 | 1,172 | 882 |
| Sanitation | | | | | | | | | | | |
| Refuse collected (tons/day) | 196 | 182 | 165 | 216 | 226 | 183 | 290 | 318 | 377 | 446 | 487 |
| Recyclables collected (tons/day) | 10 | 9 | 9 | 14 | 17 | 20 | 22 | 5 | 8 | 7 | 9 |
| Culture and recreation | | | | | | | | | | | |
| Athletic field permits issued | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Community center admissions | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Water | | | | | | | | | | | |
| New connections | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Water mains breaks | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Average daily consumption | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| (thousands of gallons) | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Wastewater | | | | | | | | | | | |
| Average daily sewage treatment (thousands of gallons) | 205 | 211 | 237 | 275 | 294 | 3,071 | 280 | 296 | 386 | 415 | 474 |

Sources: Various County departments.

Note 1: Hall County Community Centers are free admission to the public.
Note 2: Hall County does not operate a water system, however, sewer capacity was purchased in FY 2008. The Spout Springs Reclamation Plant has 750 gallons per day capacity with an additional 1.2 million per day purchased treatment capacity from cities of Flowery Branch and Oakwood.

**HALL COUNTY, GEORGIA**
**CAPITAL ASSET STATISTICS BY FUNCTION**
**Last Ten Fiscal Years**

| Function | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| Public safety | | | | | | | | | | | |
| Sheriff headquarters &/or precincts | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| Fire Stations | 15 | 15 | 15 | 15 | 16 | 16 | 16 | 16 | 16 | 16 | 16 |
| Solid Waste | | | | | | | | | | | |
| Compactor Sites | 13 | 13 | 13 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 |
| Highways and streets | | | | | | | | | | | |
| Streets (miles) | 1,052 | 1,056 | 1,060 | 1,060 | 1,060 | 1,060 | 1,086 | 1,056 | 1,060 | 1,061 | 1,061 |
| Streetlights | 324 | 320 | 322 | 324 | 324 | 325 | 327 | 329 | 345 | 355 | 355 |
| Traffic signals | 35 | 38 | 38 | 38 | 38 | 38 | 39 | 44 | 44 | 44 | 46 |
| Culture and recreation | | | | | | | | | | | |
| Parks acreage | 1,359 | 1,459 | 1,459 | 1,580 | 1,580 | 1,580 | 1,607 | 1,611 | 1,745 | 2,162 | 2,147 |
| Parks | 20 | 20 | 20 | 22 | 22 | 22 | 23 | 22 | 23 | 28 | 27 |
| Tennis courts | 34 | 34 | 34 | 37 | 37 | 37 | 36 | 36 | 36 | 36 | 36 |
| Community centers | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 3 |
| Water | | | | | | | | | | | |
| Water mains (miles) | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Fire hydrants | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Maximum daily capacity | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| (thousands of gallons) | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Sewer | | | | | | | | | | | |
| Sanitary sewers (miles) | 32 | 32 | 60 | 60 | 60 | 65 | 75 | 81 | 92 | 94 | 95 |
| Storm sewers (miles) | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Maximum daily treatment capacity (thousands of gallons) | 2,050 | 2,050 | 2,050 | 2,750 | 2,940 | 1,900 | 1,850 | 1,850 | 1,850 | 1,850 | 1,850 |

Sources: Various County departments.

Note 1: No capital asset indicators are available for the general government function.

Note 2: Hall County does not operate a Water or Sewer System. We contract with the municipalities in our County to handle this for us and we provide the necessary infrastructure funding to accommodate this area of service.

**HALL COUNTY , GEORGIA**
**SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**
**For Year Ended June 30, 2020**

| FEDERAL GRANTOR/ PASS-THRU GRANTOR/ PROGRAM TITLE | FEDERAL CFDA NUMBER | GRANT/ CONTRACT NUMBER | PROGRAM OR AWARD AMOUNT | SUB-RECIPIENT EXPENDITURES | EXPENDITURES |
|---|---|---|---|---|---|
| **U.S. DEPARTMENT OF JUSTICE** | | | | | |
| State Criminal Alien Assistance Program (SCAAP) | 16.606 | 2020-AP-BX-0779 | 164,033 | - | 164,033 |
| Edward Byrne Memorial Justice Assistance Grant | 16.738 | 2017-DJ-BX-0853 | 15,398 | - | 1,196 |
| Edward Byrne Memorial Justice Assistance Grant | 16.738 | 2018-DJ-BX-0331 | 16,715 | - | 5,091 |
| Edward Byrne Memorial Justice Assistance Grant | 16.738 | 2019-DJ-BX-0660 | 19,367 | - | 19,367 |
| Edward Byrne Memorial Justice Assistance Grant - COVID -19 | 16.034 | 2020-VD-BX-0636 | 62,400 | - | 39,280 |
| | | | 277,913 | - | 228,967 |
| Passed through the Prosecuting Attorneys' Council of Georgia | | | | | |
| Victims of Crime Assistance (District Attorney's Office) | 16.575 | C17-8-171 | 115,885 | - | 34,394 |
| Victims of Crime Assistance (District Attorney's Office) | 16.575 | C18-8-264 | 115,885 | - | 107,053 |
| Victims of Crime Assistance (Solicitor's Office) | 16.575 | C17-8-171 | 146,012 | - | 64,710 |
| Victims of Crime Assistance (Solicitor's Office) | 16.575 | C18-8-264 | 158,844 | - | 127,693 |
| Victims of Crime Assistance (Solicitor's Office) (COVID-19) | 16.575 | C17-8-265 | 5,500 | - | - |
| | | | 542,126 | - | 333,850 |
| Passed through the Criminal Justice Coordinating Council | | | | | |
| Edward Byrne Memorial Justice Assistance Grant (RSAT) | 16.738 | R17-8-002 | 28,000 | - | 8,196 |
| Edward Byrne Memorial Justice Assistance Grant (RSAT) | 16.738 | R18-8-002 | 28,000 | - | 1,264 |
| | | | 56,000 | - | 9,460 |
| Substance Abuse and Mental Health Services | 93.243 | E19-8-006 | 37,625 | - | 16,432 |
| **TOTAL US DEPARTMENT OF JUSTICE** | | | **913,664** | **-** | **588,709** |
| **U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT** | | | | | |
| Passed-through the Georgia Department of Community Affairs | | | | | |
| Neighborhood Stabilization Program -NSP1 Program Income | 14.218 | 08-ns-5064 | 2,646,541 | - | 531,706 |
| Neighborhood Stabilization Program -NSP3 Program Income | 14.218 | 11-ns-6005 | 1,134,632 | - | 285,529 |
| | | | 3,781,173 | - | 817,235 |
| **TOTAL U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT** | | | **3,781,173** | **-** | **817,235** |
| **U.S. DEPARTMENT OF TRANSPORTATION** | | | | | |
| Passed-through the Georgia Department of Transportation | | | | | |
| Metropolitan Transportation Planning and State and Non-Metropolitan Planning | 20.505 | GA-80-0008-02/T06004 | 80,461 | - | 77,706 |
| Highway Planning and Construction | 20.205 | PI0015667-PLN | 219,946 | - | 165,370 |
| Highway Planning and Construction (Jesse Jewell-365 Traffic Study) | 20.205 | PI0016814-PLN | 160,000 | - | 65,175 |
| Highway Planning and Construction (Regional Trans. Plan) | 20.205 | PI0016427-PLN | 200,000 | - | 134,409 |
| Highway Planning and Construction (Jackson Co.) | 20.205 | PI0016084-PLN | 32,805 | - | 17,123 |
| | | | 693,212 | - | 459,783 |
| Passed-through the Federal Highway Governor's Office of Highway Safety | | | | | |
| Highway Enforcement of Aggressive Traffic (HEAT) | 20.600 | GA-2019-402PT-022 | 117,615 | 15,058 | 27,515 |
| Highway Enforcement of Aggressive Traffic (HEAT) | 20.600 | GA-2020-402FT-005 | 103,048 | 15,661 | 58,556 |
| | | | 220,663 | 30,719 | 86,071 |
| **TOTAL U.S. DEPARTMENT OF TRANSPORTATION** | | | **913,875** | **30,719** | **545,855** |

*(cont.)*

| | | | | | |
|---|---|---|---|---|---|
| **FEDERAL EMERGENCY MANAGEMENT AGENCY** | | | | | |
| Passed-through the Georgia Emergency Management Agency | | | | | |
| Homeland Security Grant Program (K-9) | 97.067 | EMW-2018-SS-0067-S01/SHO18-078 | 3,000 | - | 202 |
| Homeland Security Grant Program (K-9) | 97.067 | #27 | 3,000 | - | 3,000 |
| Homeland Security Grant Program | 97.067 | #46 | 70,555 | - | 70,555 |
| Homeland Security Grant Program (Hazard Mitigation) | 97.067 | HMGP-4338-0033 | 15,000 | - | - |
| Homeland Security Grant Program (CBRNE) | 97.067 | EMW-2018-SS-00067-S01/SH018-021 | 8,607 | - | - |
| Homeland Security Grant Program (CBRNE) | 97.067 | #24 | 10,400 | - | - |
| Homeland Security Grant Program (CERT) | 97.067 | EMW-2018-DD-00067-S01/SHO18-088 | 8,486 | - | 5,043 |
| | | | 119,048 | - | 78,800 |
| Emergency Management Performance Grants | 97.042 | OEM18-071/EMA-2018-EP-00009-S01 | 50,000 | - | 50,000 |
| | | | 50,000 | - | 50,000 |
| Presidential Disaster Declaration DR-4338 (IRMA) | 97.036 | FEMA-DR-4338-DR-GA/ | 507,995 | - | 118,891 |
| | | | 507,995 | - | 118,891 |
| **TOTAL FEDERAL EMERGENCY MANAGEMENT AGENCY** | | | **677,043** | **-** | **247,691** |
| **UNITED STATES DEPARTMENT OF TREASURY** | | | | | |
| Equitable Sharing Program | 16.922 | GA0690000/GA0690010 | 202,270 | - | 68,110 |
| **TOTAL UNITED STATES DEPARTMENT OF TREASURY** | | | **202,270** | **-** | **68,110** |
| **GRAND TOTAL** | | | **$ 6,488,024** | **$ 30,719** | **$ 2,267,600** |

**NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**

1. This schedule is prepared on the modified accrual basis of accounting.
2. The County did not elect to use the 10% de minimus cost rate as covered in 2 CFR §200.414 Indirect (F&A) costs.

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# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

December 23, 2020

Board of Commissioners
Hall County, Georgia
Gainesville, Georgia

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of Hall County, Georgia, as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the Hall County, Georgia's basic financial statements and have issued our report thereon dated December 23, 2020. Our report was modified to include a reference to other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our report includes a reference to other auditors who audited the financial statements of the Hall County Health Department as described in our report on Hall County, Georgia's financial statements. This report does not include the results of the other auditors' testing of internal control over financial reporting or compliance and other matters that are reported on separately by those auditors.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Hall County, Georgia's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Hall County, Georgia's internal control. Accordingly, we do not express an opinion on the effectiveness of the Hall County, Georgia's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a

deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Hall County, Georgia's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no material instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

**Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

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# INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

December 23, 2020

Board of Commissioners
Hall County, Georgia
Gainesville, Georgia

## Report on Compliance for Each Major Federal Award Program

We have audited Hall County, Georgia's compliance with the types of compliance requirements described in the OMB *Compliance Supplement* that could have a direct and material effect on each of Hall County, Georgia's major federal programs for the year ended June 30, 2020. Hall County, Georgia's major federal programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs.

Hall County, Georgia's basic financial statements include the operations of the Hall County Health Department. Any amounts of federal awards received by that component unit are not included in the schedule during the year ended June 30, 2020. Our audit, described below, did not include the operations of Hall County Health Department because the component unit engaged other auditors to perform an audit in accordance with the Uniform Guidance.

## Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

## Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Hall County, Georgia's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards,* issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*

(Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Hall County, Georgia's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Hall County, Georgia's compliance..

**Opinion on Each Major Federal Program**

In our opinion, Hall County, Georgia complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2020.

**Report on Internal Control Over Compliance**

Management of Hall County, Georgia is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Hall County, Georgia's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Hall County, Georgia's internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did

not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Bates, Carter & Co., LLP

**HALL COUNTY, GEORGIA**
**AUDITOR'S SCHEDULE OF FINDINGS AND QUESTIONED COSTS**
**Year Ended June 30, 2020**

## I SUMMARY OF AUDITORS' RESULTS:

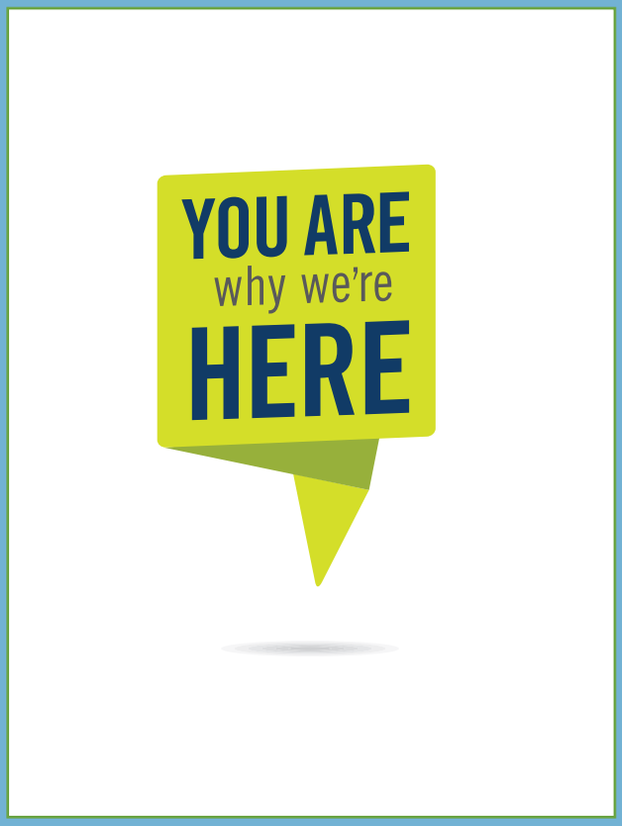
1. Report issued on Financial Statements – Unmodified opinion.
2. Compliance (financial statements) – No material instances of noncompliance.
3. Internal Control (financial statements) – No significant deficiency, no material weakness.
4. Compliance (major programs) – No significant deficiency, no material weakness.
5. Internal control (major programs) – No significant deficiency, no material weakness.
6. Audit findings required to be reported under the Uniform Guidance
    i) Significant deficiencies in internal controls over major programs – None reported
    ii) Material noncompliance related to major programs – None reported
    iii) Known questioned costs greater than $25,000 for major programs – None reported
    iv) Known questioned costs greater than $25,000 for a program not audited as major – None reported
    v) Circumstances if report on compliance is other than unqualified – N/A
    vi) Known fraud – N/A
    vii) Misrepresentation in schedule of prior audit findings – None reported
7. Major programs for the year – Neighborhood Stabilization Program, CFDA 14.218; Highway Planning and Construction, CFDA 20.205
8. Dollar threshold used to distinguish between Type A and Type B programs – $750,000.
9. Does the auditee qualify as a low risk auditee under the Uniform Guidance – Yes.

## II AUDIT FINDINGS - GENERALLY ACCEPTED GOVERNMENTAL AUDITING STANDARDS

There were no findings or questioned costs relating to *Government Auditing Standards* reported for the year ended June 30, 2020.

## III FEDERAL AWARDS FINDINGS AND QUESTIONED COSTS

None reported.




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GEORGIA